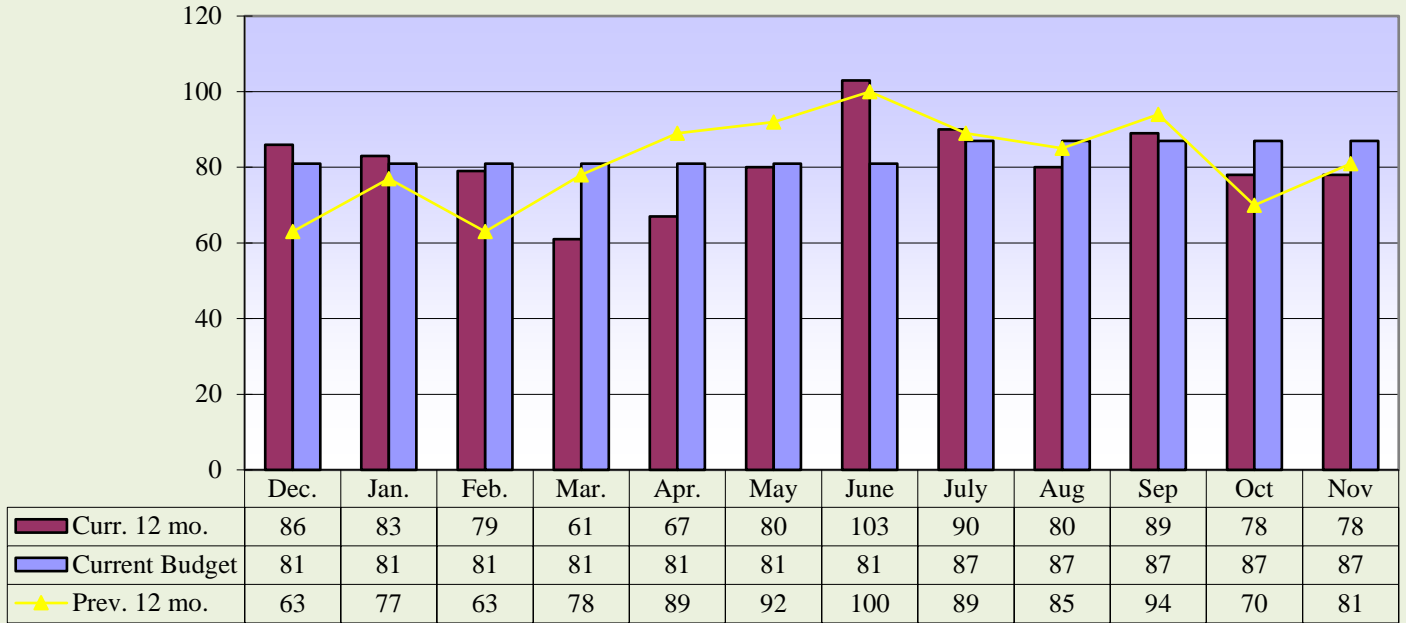


Memorial Hospital of Converse County
Financial and Statistical Packet
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**Memorial Hospital of Converse County
Admissions and Avg. IP Daily Census
Nov. 2015**

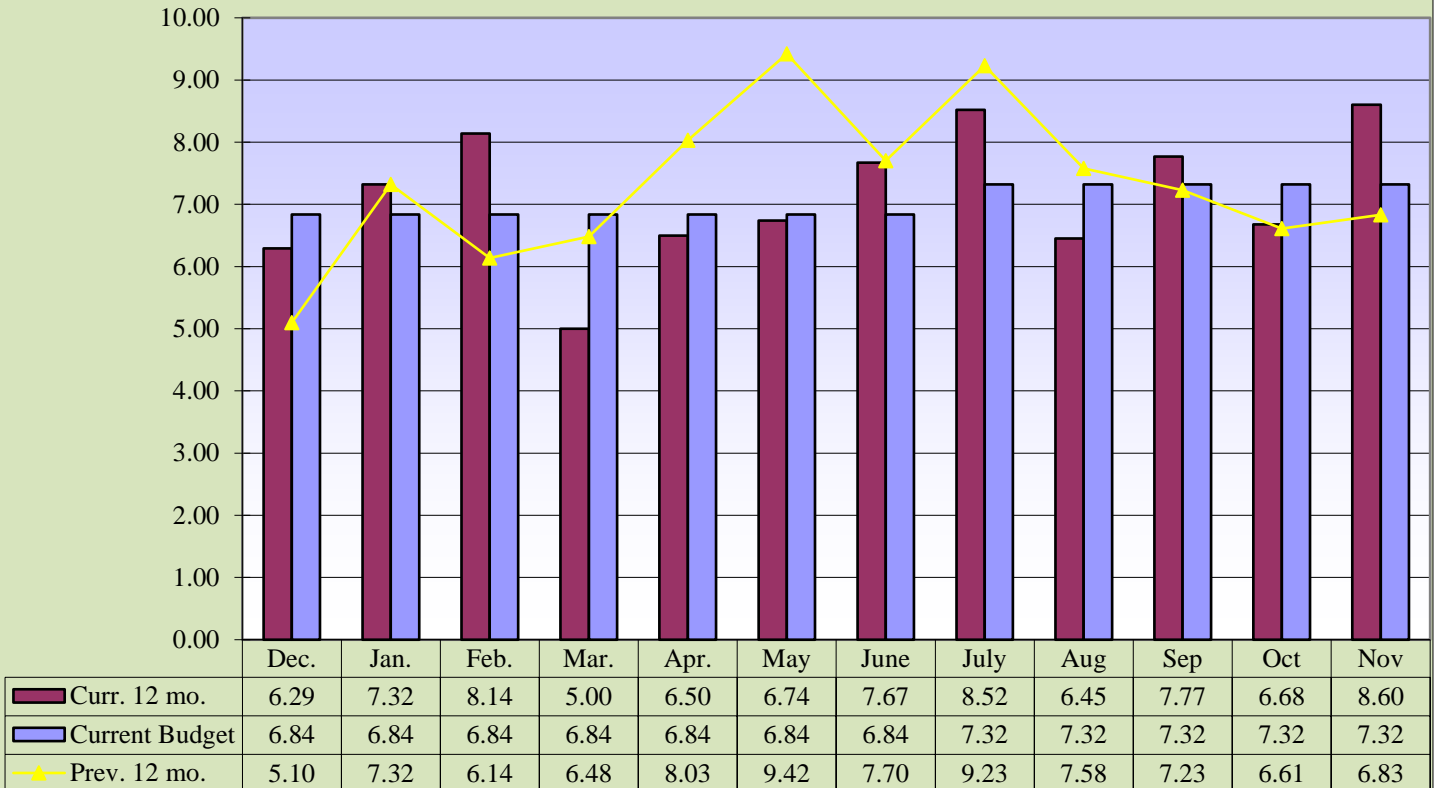
Admissions



Current 12 mo. avg. = 81

Previous 12 mo. avg. = 82

Average IP Daily Census

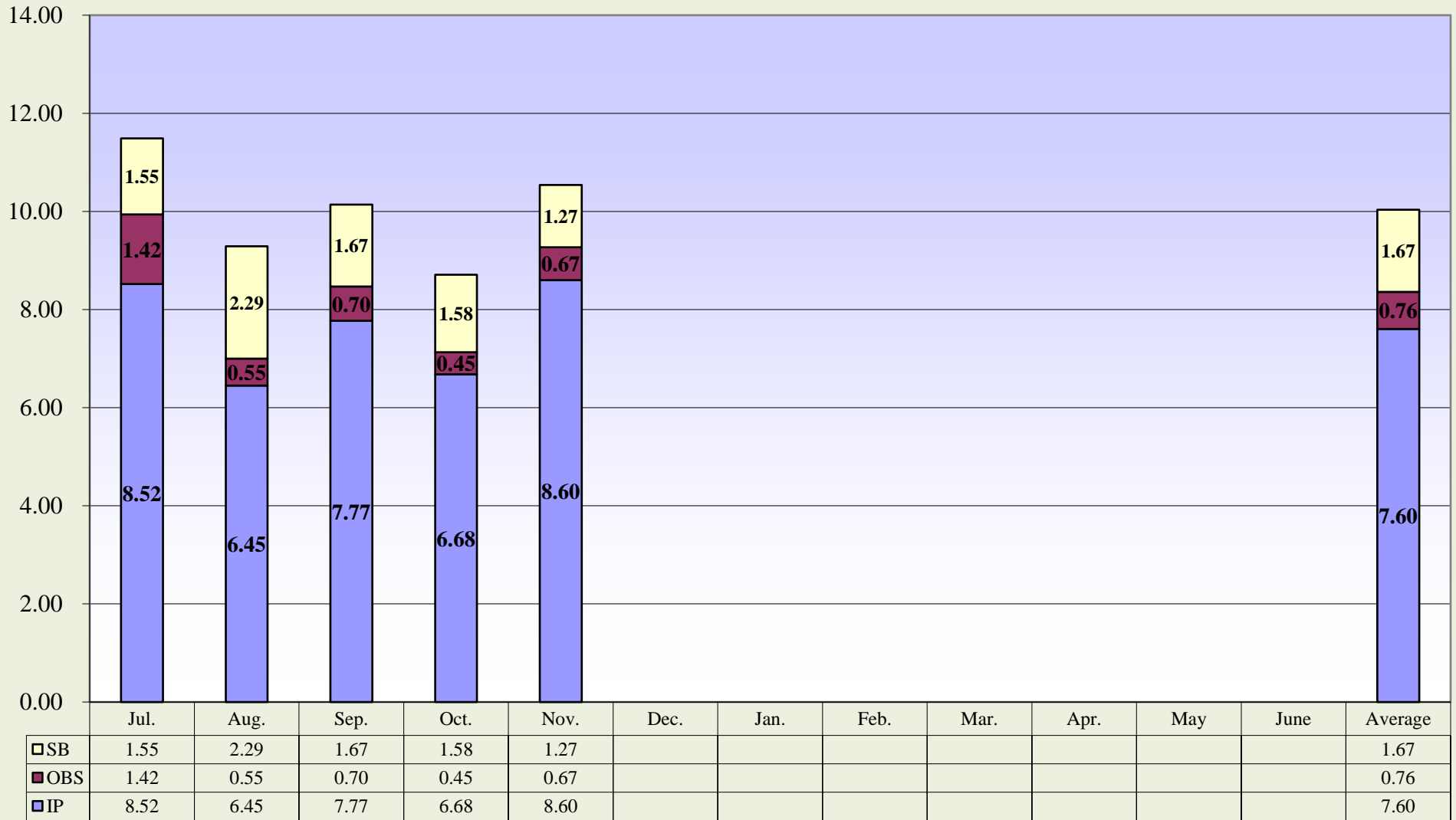


Curr. 12 mo. avg. = 7.14

Prev. 12 mo. avg. = 7.31

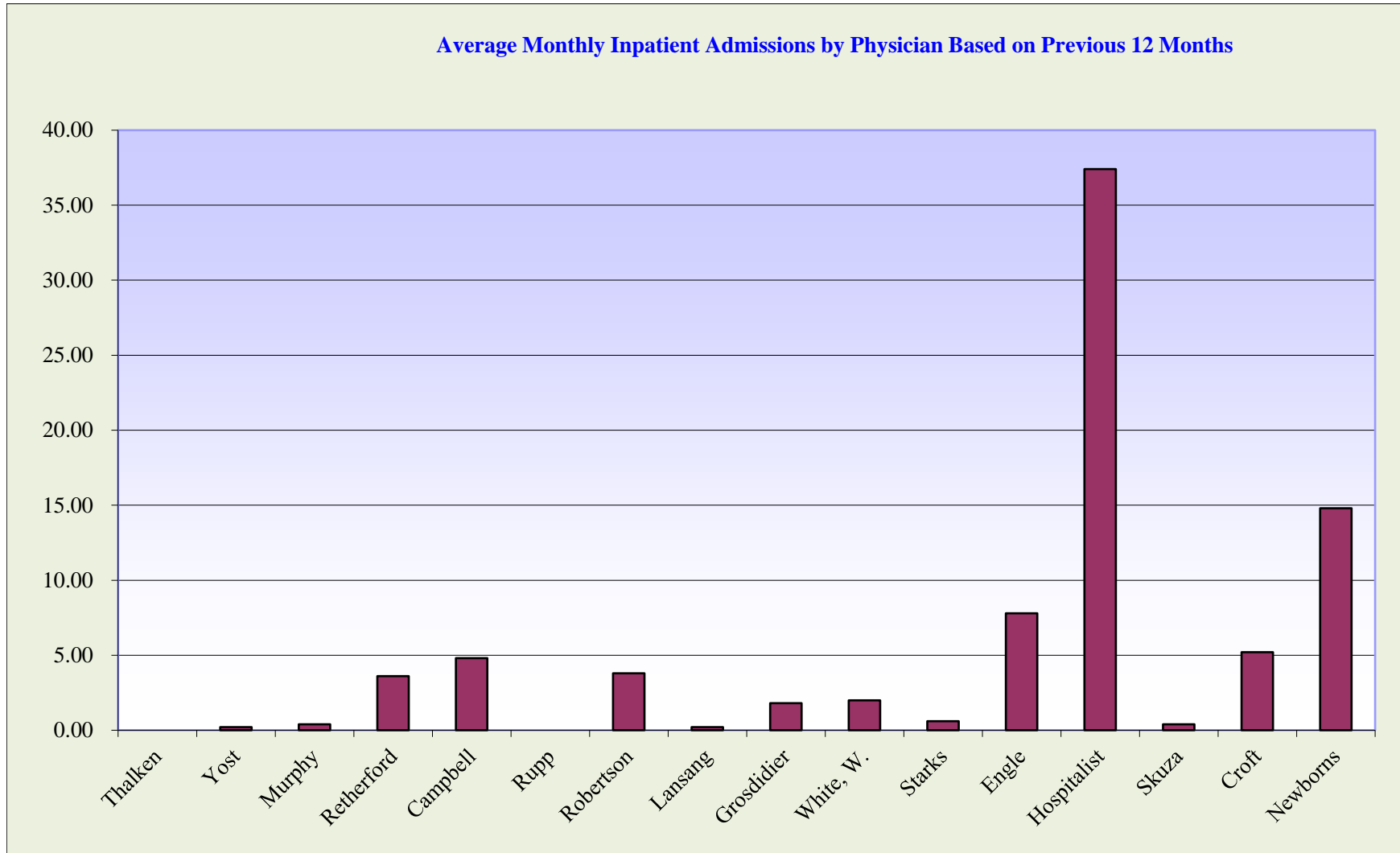
Memorial Hospital of Converse County
(FY 2016) Average Floor Census Breakdown
Nov. 2015

(FY 2016) Average Floor Census Breakdown



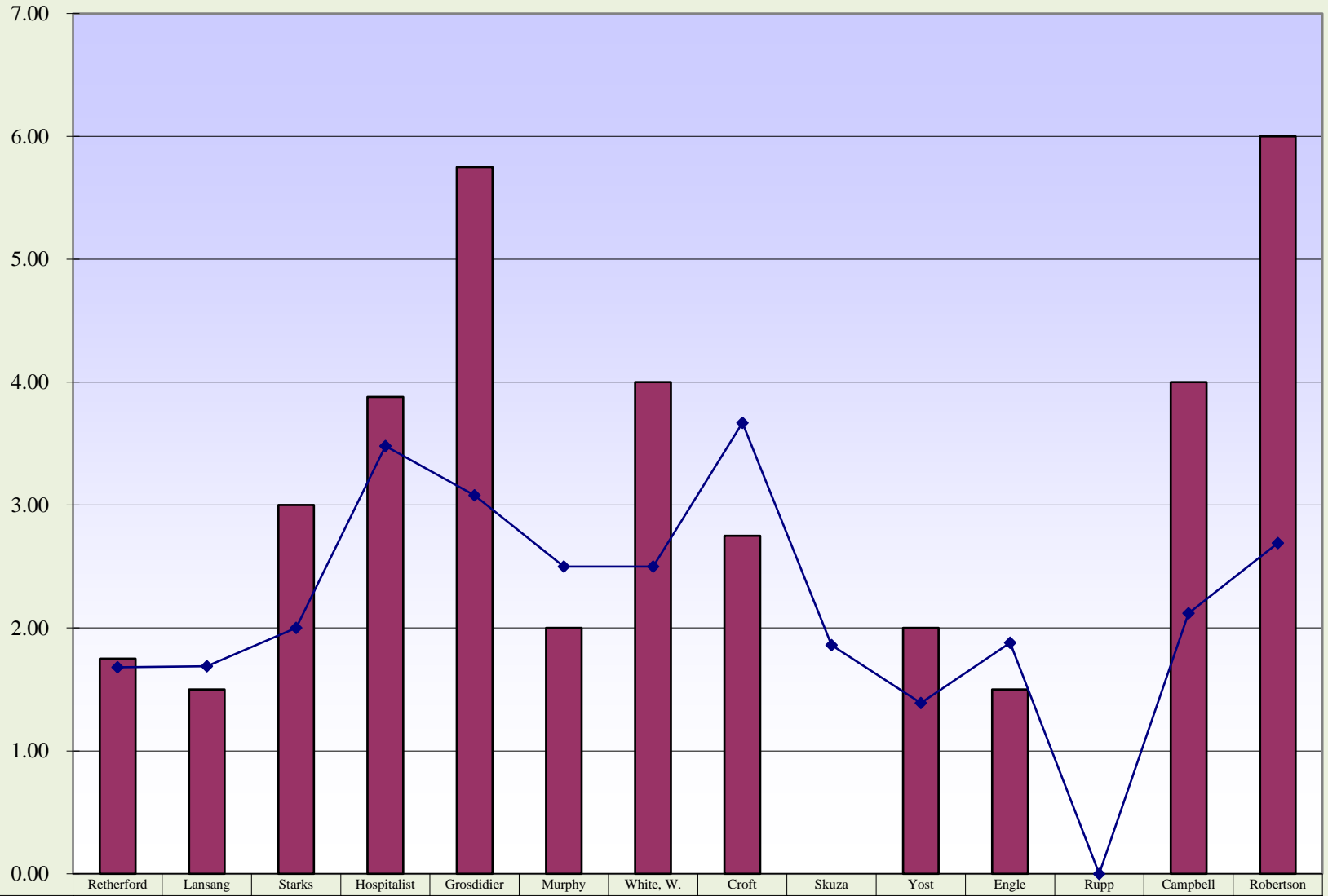
IP
 OBS
 SB

**Memorial Hospital of Converse County
Average Monthly Inpatient Admissions by Physician
Nov. 2015**



Memorial Hospital of Converse County
Average Length of Stay by Physician
 Nov. 2015

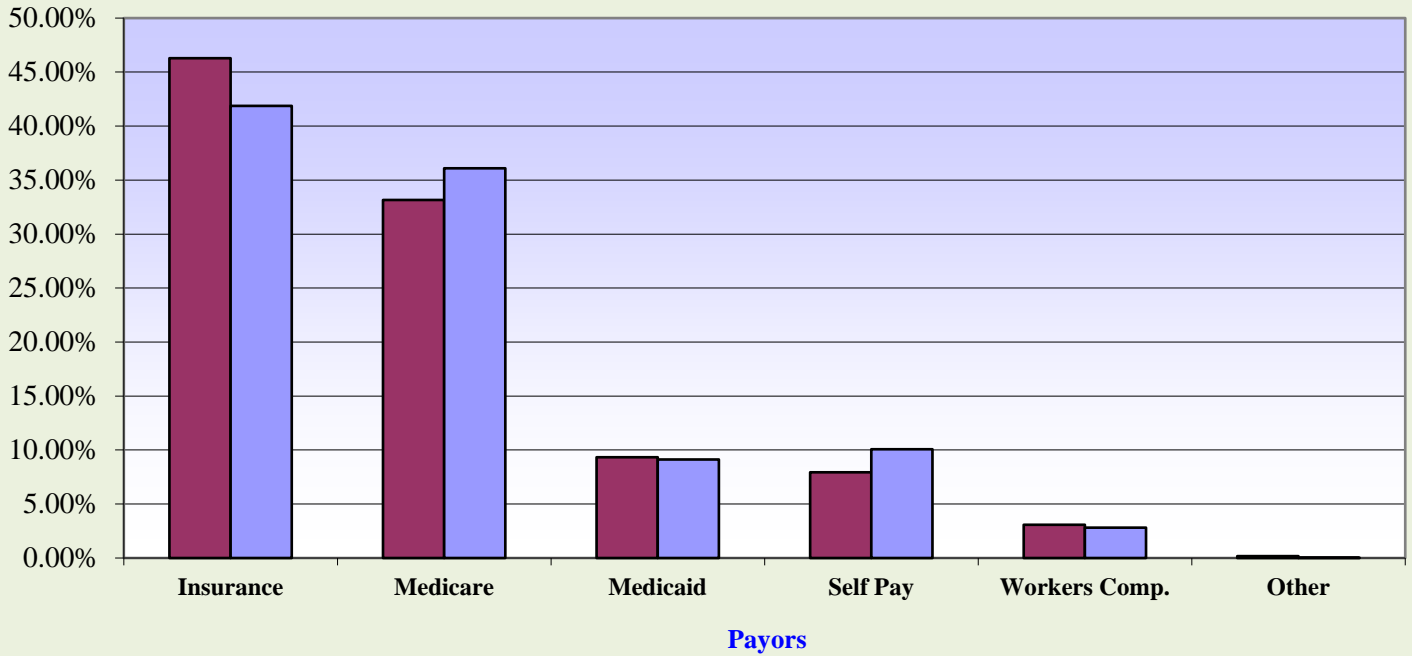
Average Length of Stay by Physician for Fiscal Year 2016



■ Current Month Avg. Length of Stay 0.00	Retherford	Lansang	Starks	Hospitalist	Grosdidier	Murphy	White, W.	Croft	Skuza	Yost	Engle	Rupp	Campbell	Robertson
◆ YTD FY 2016 Avg. Length of Stay 0.00	1.75	1.50	3.00	3.88	5.75	2.00	4.00	2.75	0.00	2.00	1.50	0.00	4.00	6.00
	1.68	1.69	2.00	3.48	3.08	2.50	2.50	3.67	1.86	1.39	1.88	0.00	2.12	2.69

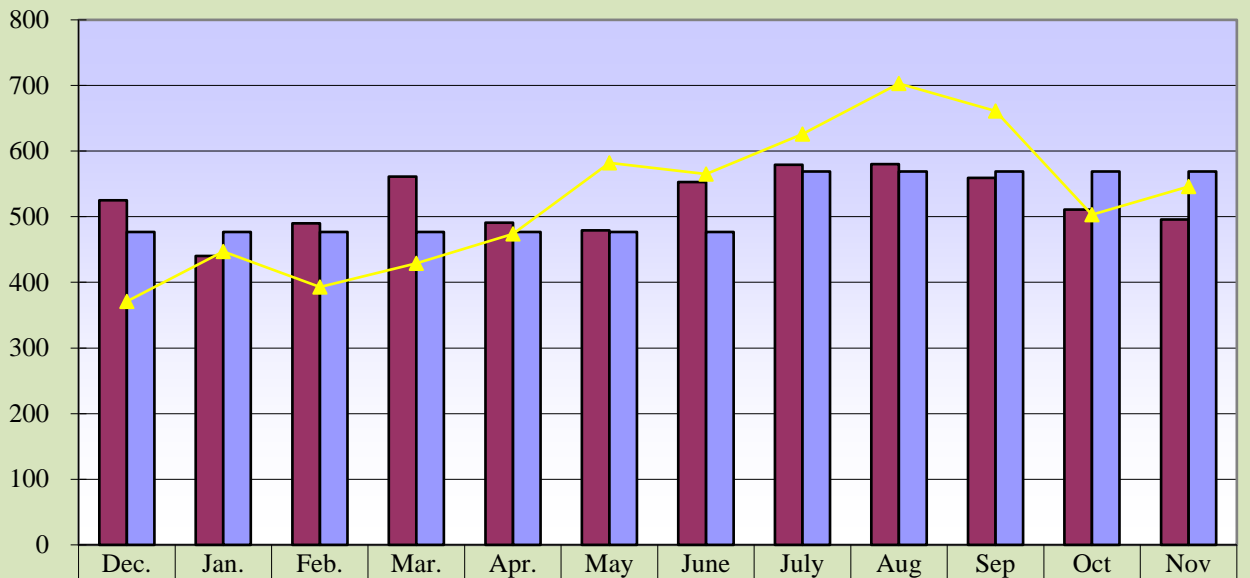
**Memorial Hospital of Converse County
Payor Mix Comparisons and ER Visits
Nov. 2015**

Payor Mix Comparisons



■ Fiscal Year 2016
 ■ Fiscal Year 2015

Emergency Room Visits



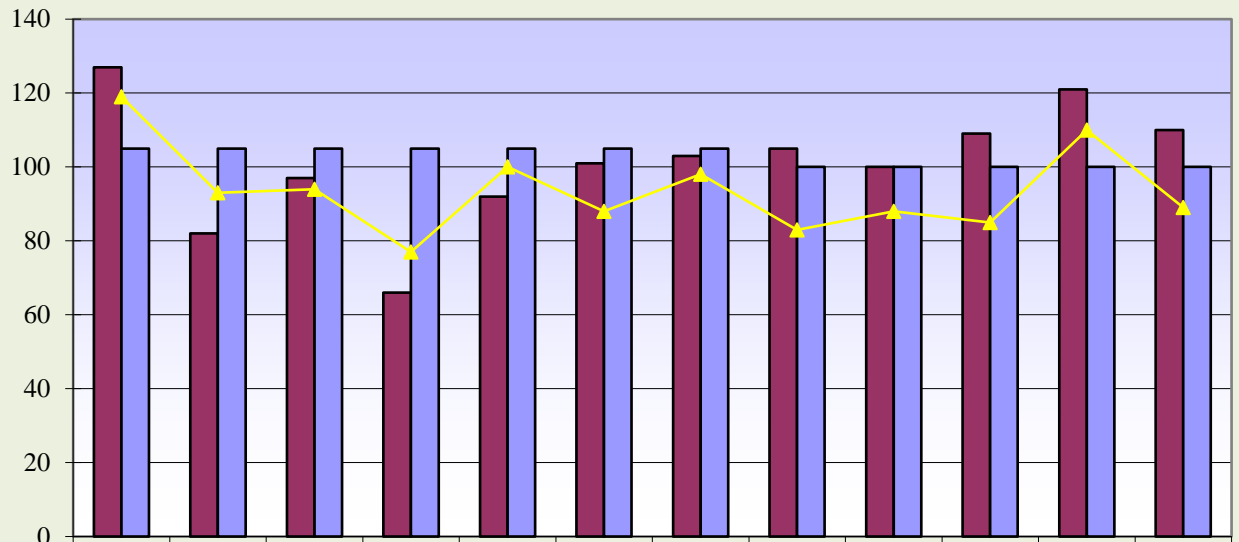
■ Curr. 12 mo.	525	440	490	561	491	479	553	579	580	559	511	496
■ Current Budget	477	477	477	477	477	477	477	569	569	569	569	569
▲ Prev. 12 mo.	371	447	393	429	474	582	565	626	703	661	503	546

Curr. 12 mo. avg. = 522

Prev. 12 mo. avg. = 525

**Memorial Hospital of Converse County
Total Surgeries and Orthopedic Surgeries
Nov. 2015**

Total Surgeries

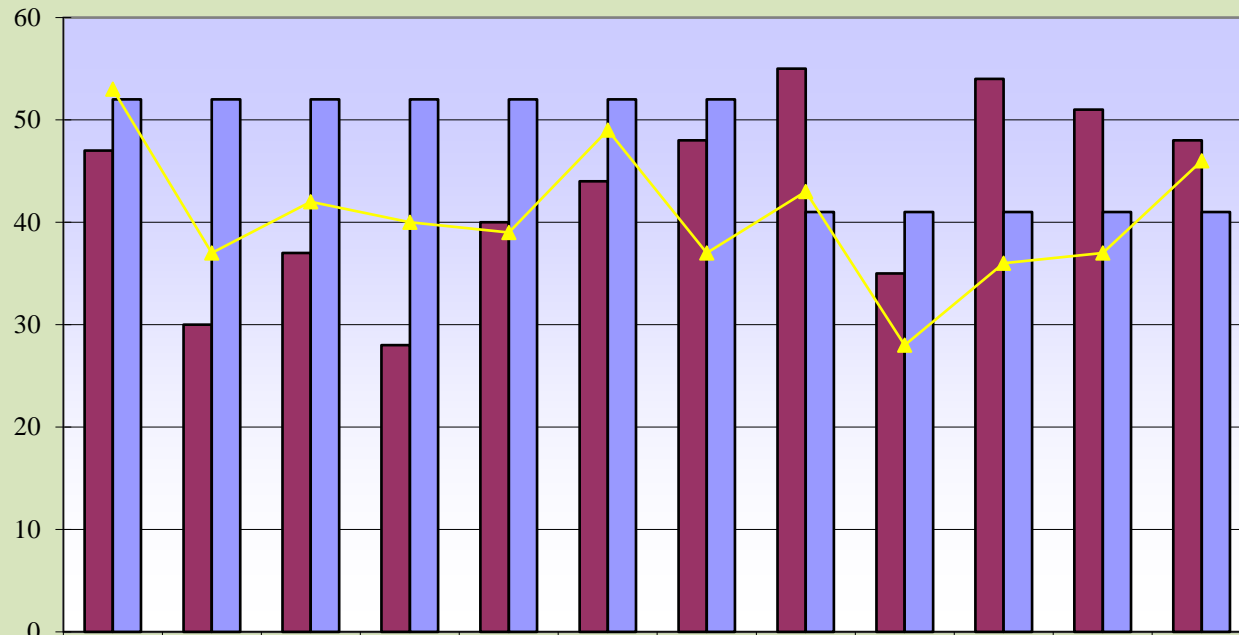


	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sep	Oct	Nov
Curr. 12 mo.	127	82	97	66	92	101	103	105	100	109	121	110
Current Budget	105	105	105	105	105	105	105	100	100	100	100	100
Prev. 12 mo.	119	93	94	77	100	88	98	83	88	85	110	89

Current 12 mo. avg. = 101

Previous 12 mo. avg. = 94

Orthopedic Surgeries



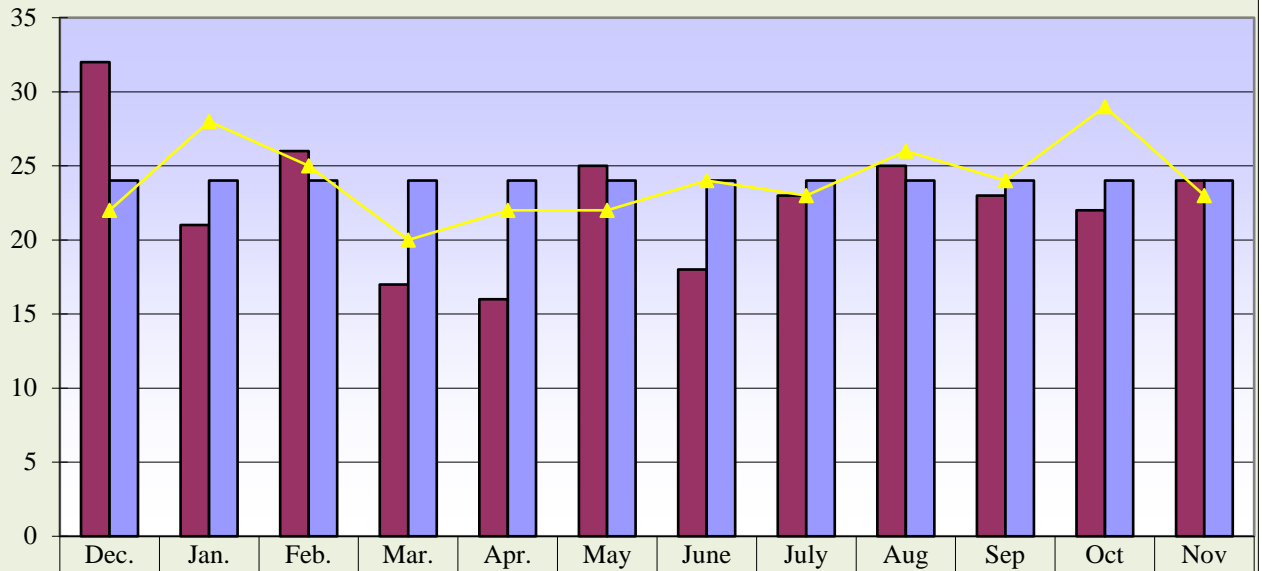
	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sep	Oct	Nov
Curr. 12 mo.	47	30	37	28	40	44	48	55	35	54	51	48
Current Budget	52	52	52	52	52	52	52	41	41	41	41	41
Prev. 12 mo.	53	37	42	40	39	49	37	43	28	36	37	46

Curr. 12 mo. avg. = 43

Prev. 12 mo. avg. = 41

**Memorial Hospital of Converse County
General and OB/GYN Surgeries
Nov. 2015**

General Surgeries

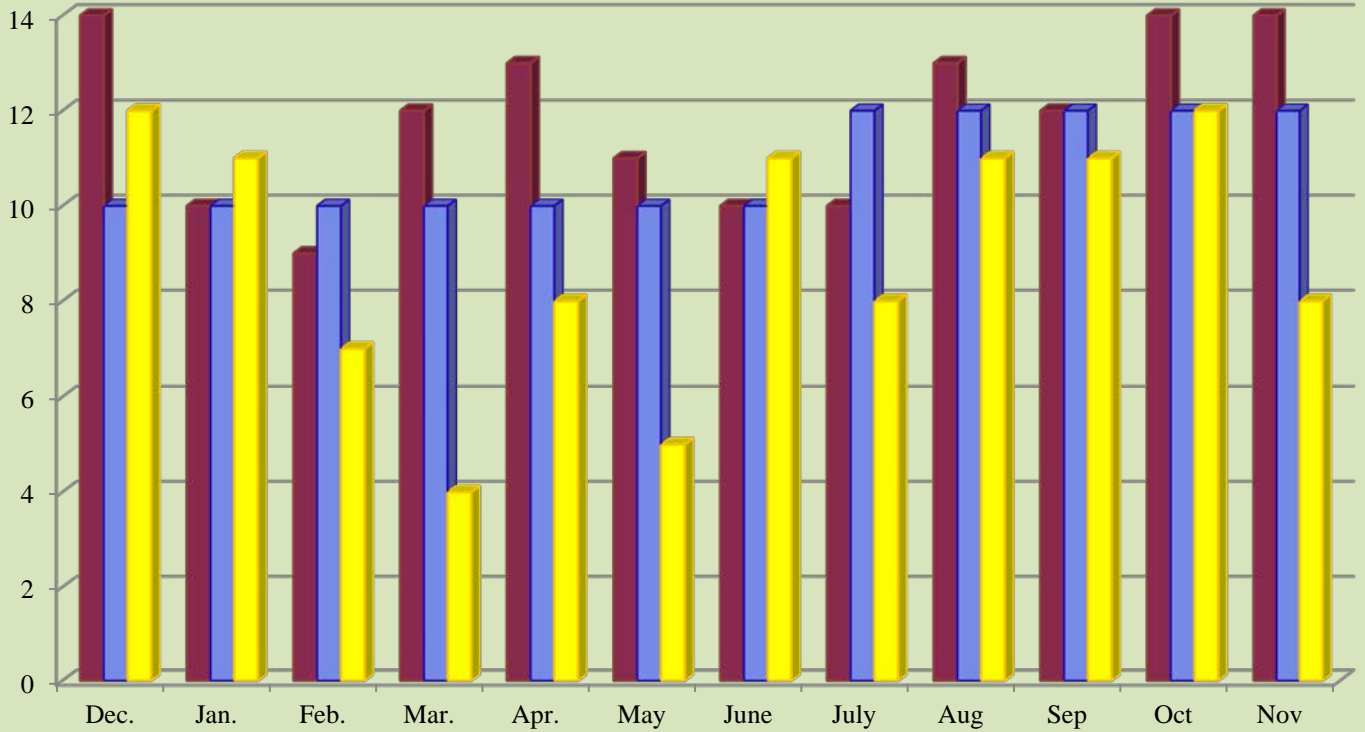


	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sep	Oct	Nov
Curr. 12 mo.	32	21	26	17	16	25	18	23	25	23	22	24
Current Budget	24	24	24	24	24	24	24	24	24	24	24	24
Prev. 12 mo.	22	28	25	20	22	22	24	23	26	24	29	23

Curr. 12 mo. avg. = 23

Prev. 12 mo. avg. = 24

OB/GYN Surgeries



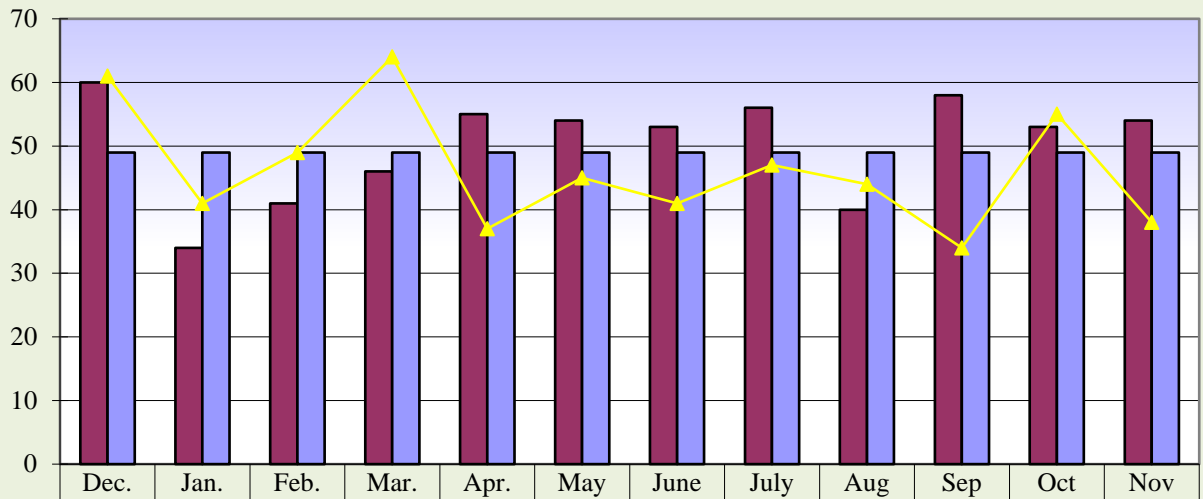
Curr. 12 mo. avg. = 12

Prev. 12 mo. avg. = 9

Curr. 12 mo.	Current Budget	Prev. 12 mo.
--------------	----------------	--------------

**Memorial Hospital of Converse County
Procedure Core Visits
Nov. 2015**

Procedure Core Visits

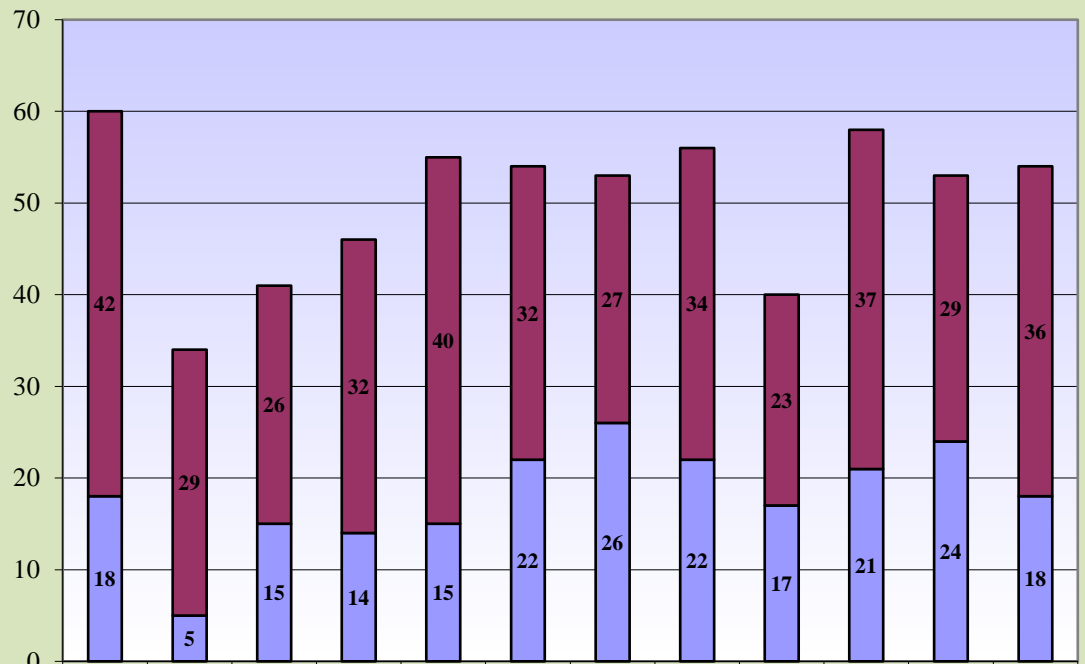


	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sep	Oct	Nov
■ Curr. 12 mo.	60	34	41	46	55	54	53	56	40	58	53	54
■ Current Budget	49	49	49	49	49	49	49	49	49	49	49	49
▲ Prev. 12 mo.	61	41	49	64	37	45	41	47	44	34	55	38

Curr. 12 mo. avg. = 50

Prev. 12 mo. avg. = 46

Procedure Core Visit Types



	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sep	Oct	Nov
■ Curr. 12 mo. Scopes	42	29	26	32	40	32	27	34	23	37	29	36
■ Curr. 12 mo. Minor Procedures	18	5	15	14	15	22	26	22	17	21	24	18

**Memorial Hospital of Converse County
Mammography Exams
Nov. 2015**

Mammography Exams

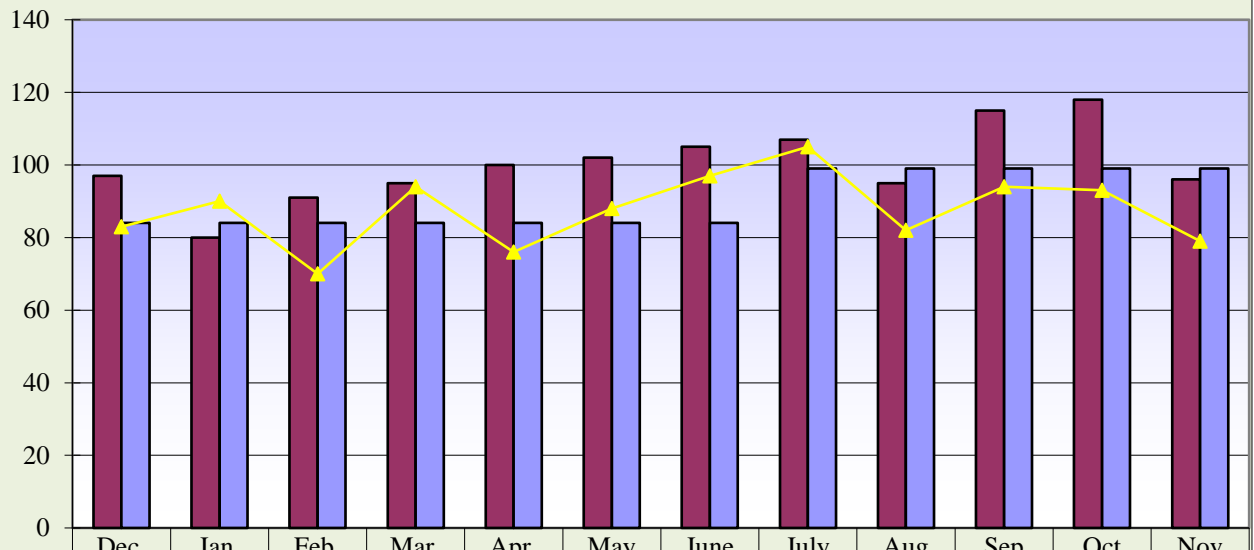


Curr. 12 mo. avg. = 98

Prev. 12 mo. avg. = 94

**Memorial Hospital of Converse County
MRI & Cat Scans
Nov. 2015**

MRI Exams

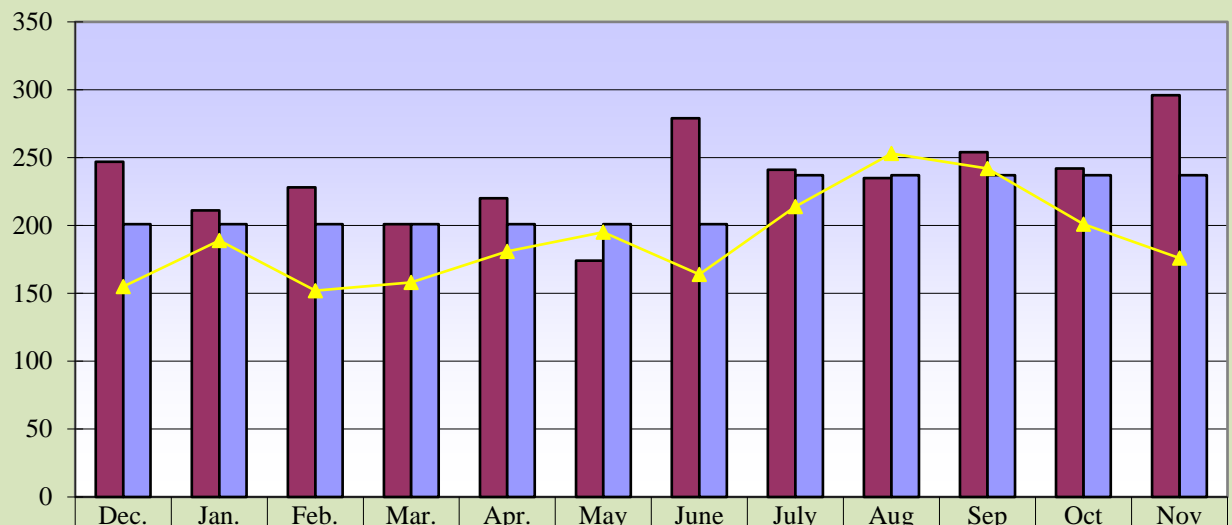


	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sep	Oct	Nov
Curr. 12 mo.	97	80	91	95	100	102	105	107	95	115	118	96
Current Budget	84	84	84	84	84	84	84	99	99	99	99	99
Prev. 12 mo.	83	90	70	94	76	88	97	105	82	94	93	79

Curr. 12 mo. avg. = 100

Prev. 12 mo. avg. = 88

CT Exams



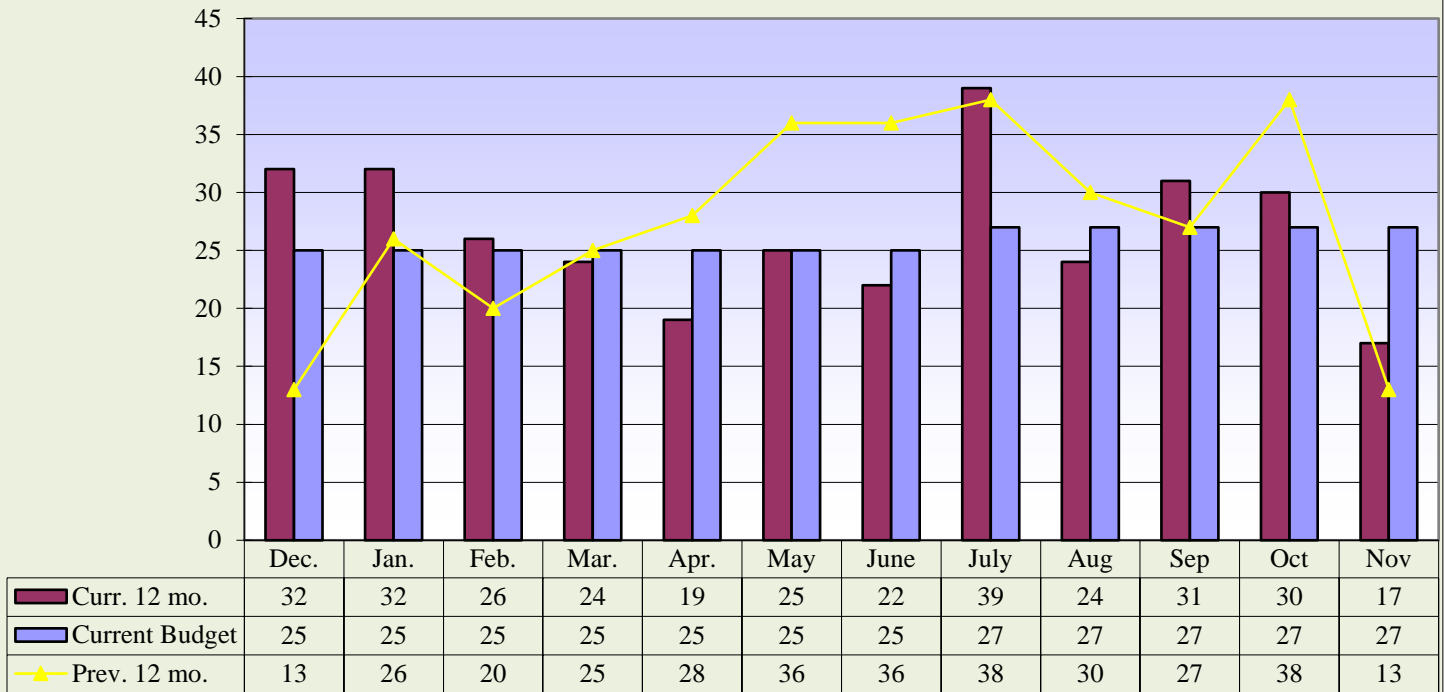
	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sep	Oct	Nov
Curr. 12 mo.	247	211	228	201	220	174	279	241	235	254	242	296
Current Budget	201	201	201	201	201	201	201	237	237	237	237	237
Prev. 12 mo.	155	189	152	158	181	195	164	214	253	242	201	176

Curr. 12 mo. avg. = 236

Prev. 12 mo. avg. = 190

**Memorial Hospital of Converse County
Nuclear Med and Ultrasound Exams
Nov. 2015**

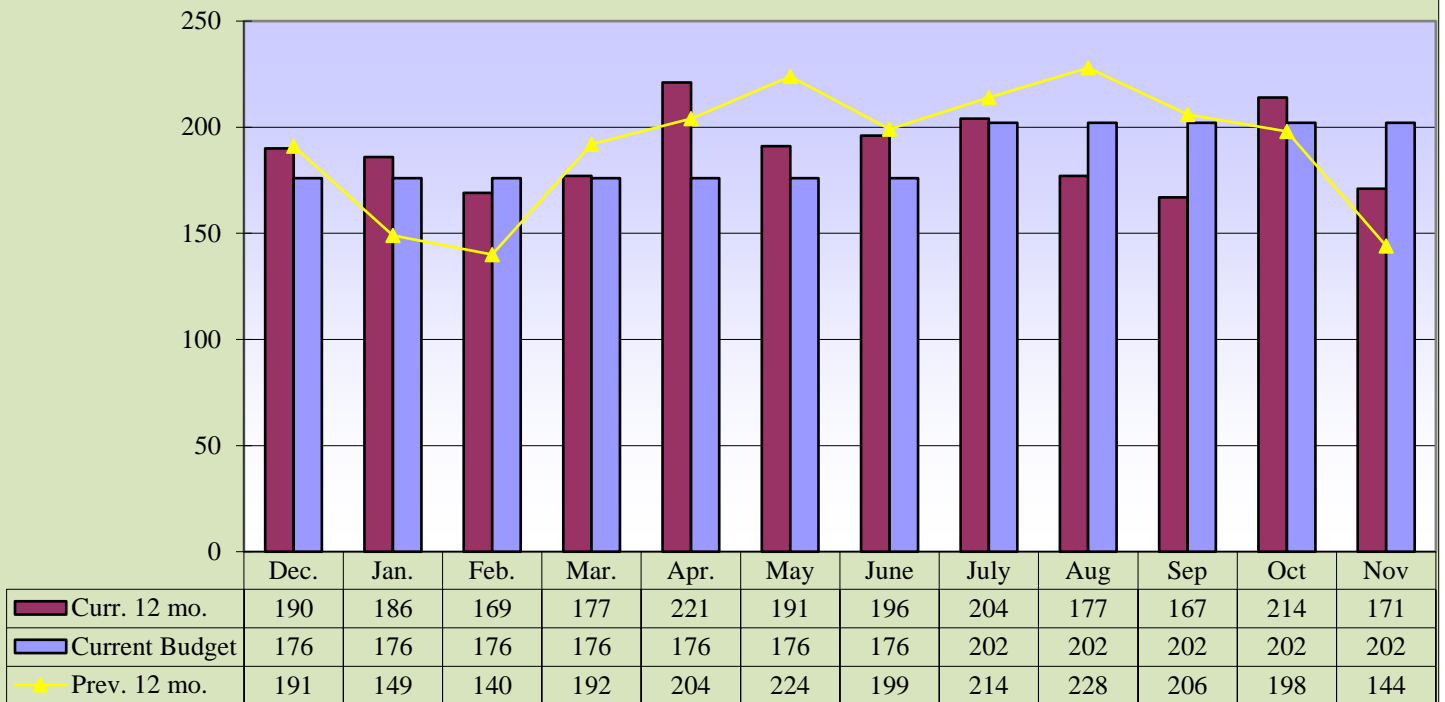
Nuclear Medicine Exams



Curr. 12 mo. avg = 27

Prev. 12 mo. avg. = 28

Ultrasound Exams

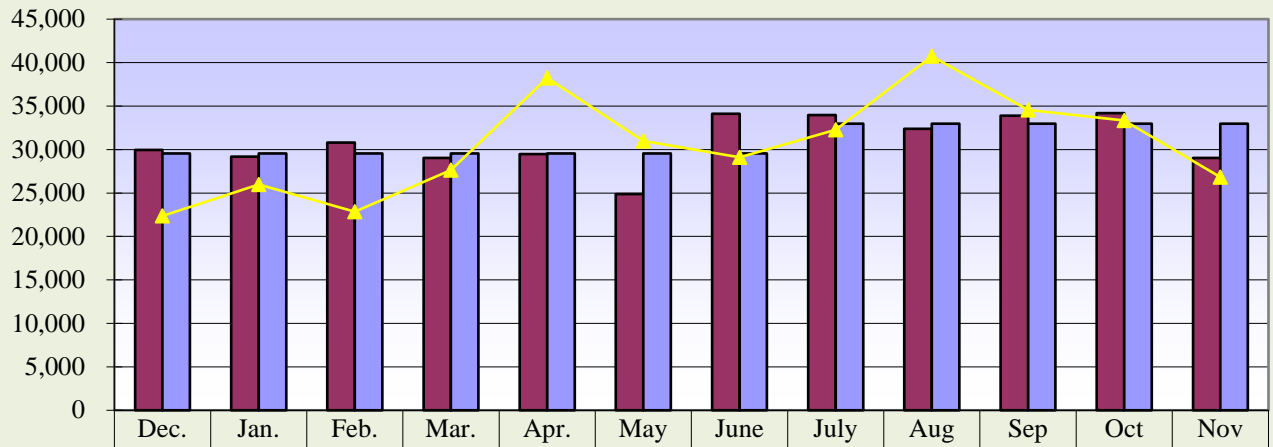


Curr. 12 mo. avg. = 189

Prev. 12 mo. avg. = 191

**Memorial Hospital of Converse County
Lab Procedures and Other X-Ray Exams
Nov. 2015**

Lab Procedures

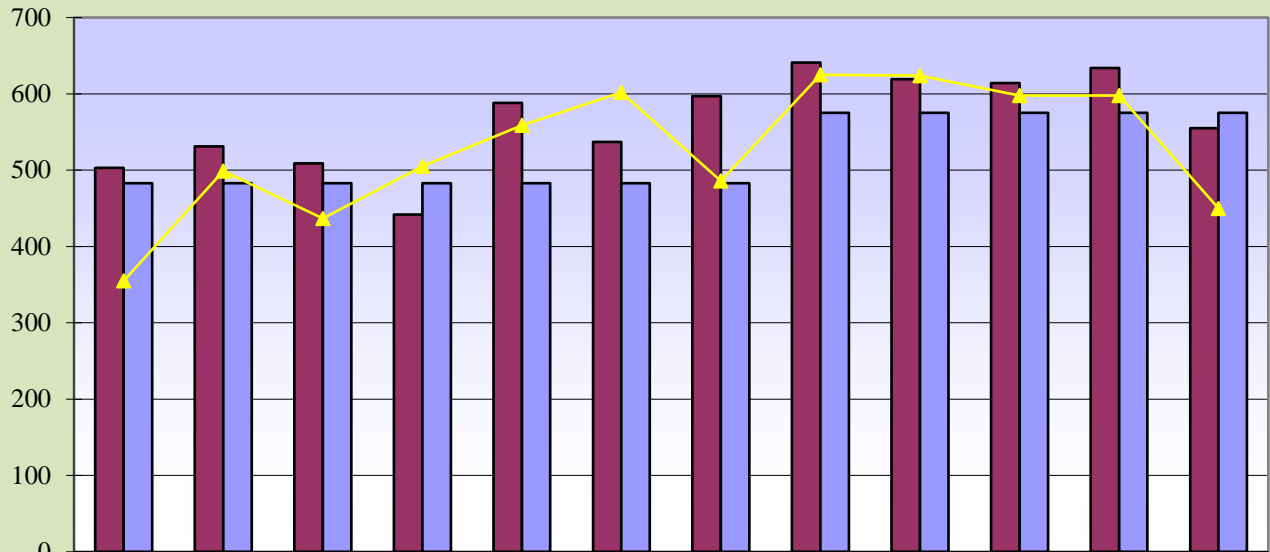


Curr. 12 mo.	29,939	29,174	30,794	29,041	29,470	24,854	34,102	33,960	32,375	33,895	34,186	29,028
Current Budget	29,531	29,531	29,531	29,531	29,531	29,531	29,531	32,981	32,981	32,981	32,981	32,981
Prev. 12 mo.	22,361	25,973	22,836	27,622	38,230	30,980	29,091	32,256	40,728	34,548	33,336	26,829
—												

Curr. 12 mo. avg. = 30,902

Prev. 12 mo. avg. = 30,399

Total Other X-Ray Exams



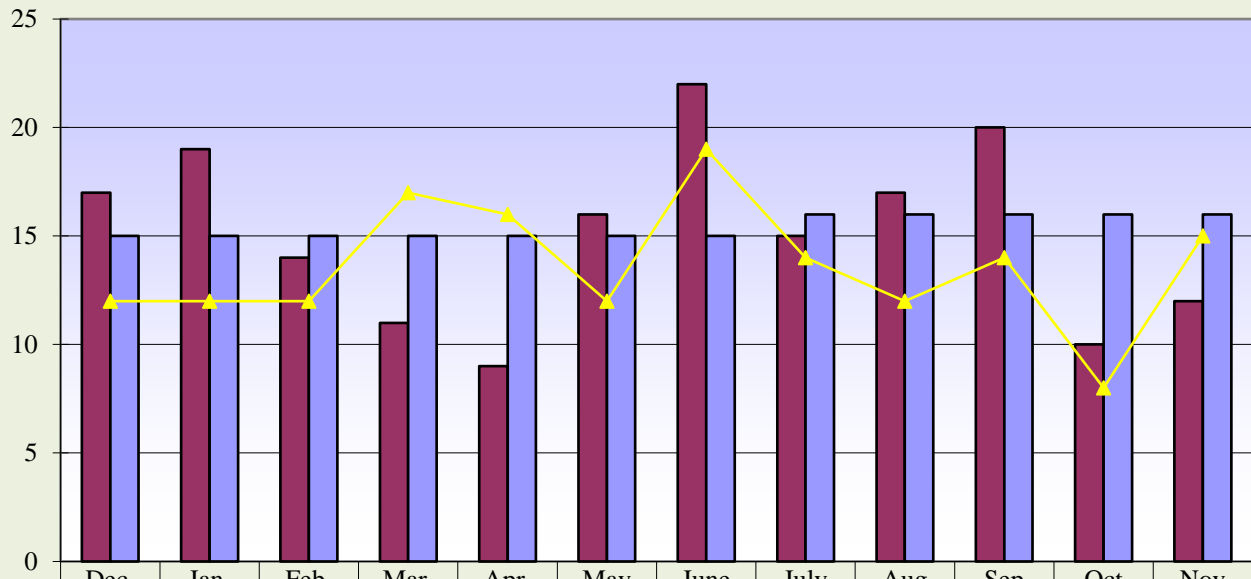
Curr. 12 mo.	503	531	509	442	588	537	597	641	619	614	634	555
Current Budget	483	483	483	483	483	483	483	575	575	575	575	575
Prev. 12 mo.	355	499	437	505	559	602	486	625	624	598	598	450

Curr. 12 mo. avg. = 564

Prev. 12 mo. avg. = 528

**Memorial Hospital of Converse County
Newborns and Net A/R Days
Nov. 2015**

Newborns

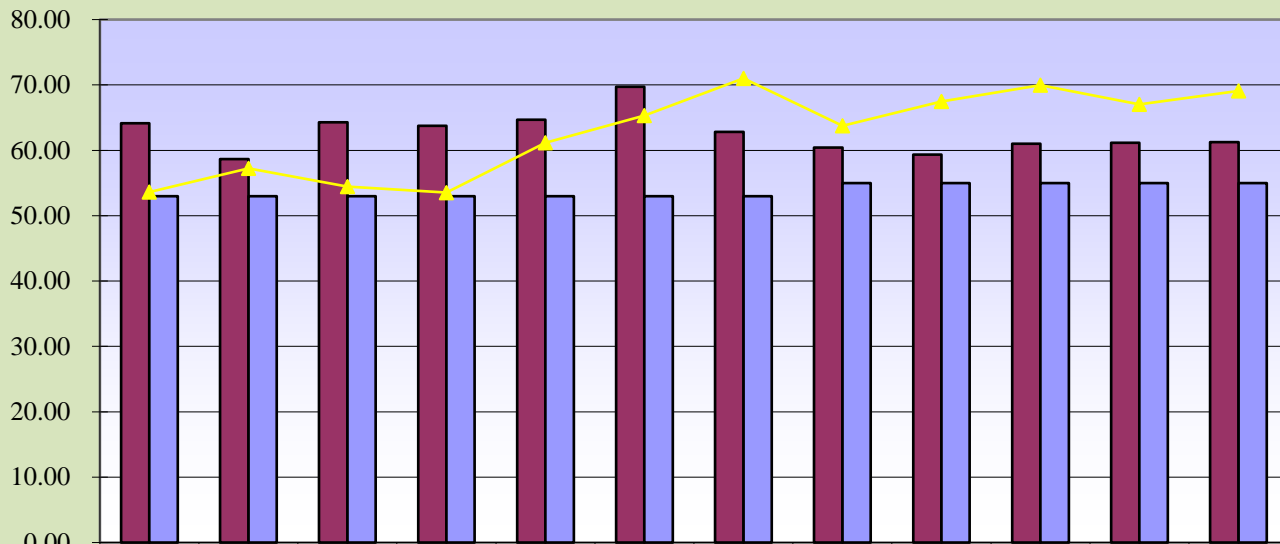


■ Curr. 12 mo.	17	19	14	11	9	16	22	15	17	20	10	12
■ Current Budget	15	15	15	15	15	15	15	16	16	16	16	16
▲ Prev. 12 mo.	12	12	12	17	16	12	19	14	12	14	8	15

Curr. 12 mo. avg. = 15

Prev. 12 mo. avg. = 14

Net Days of Revenue in A/R

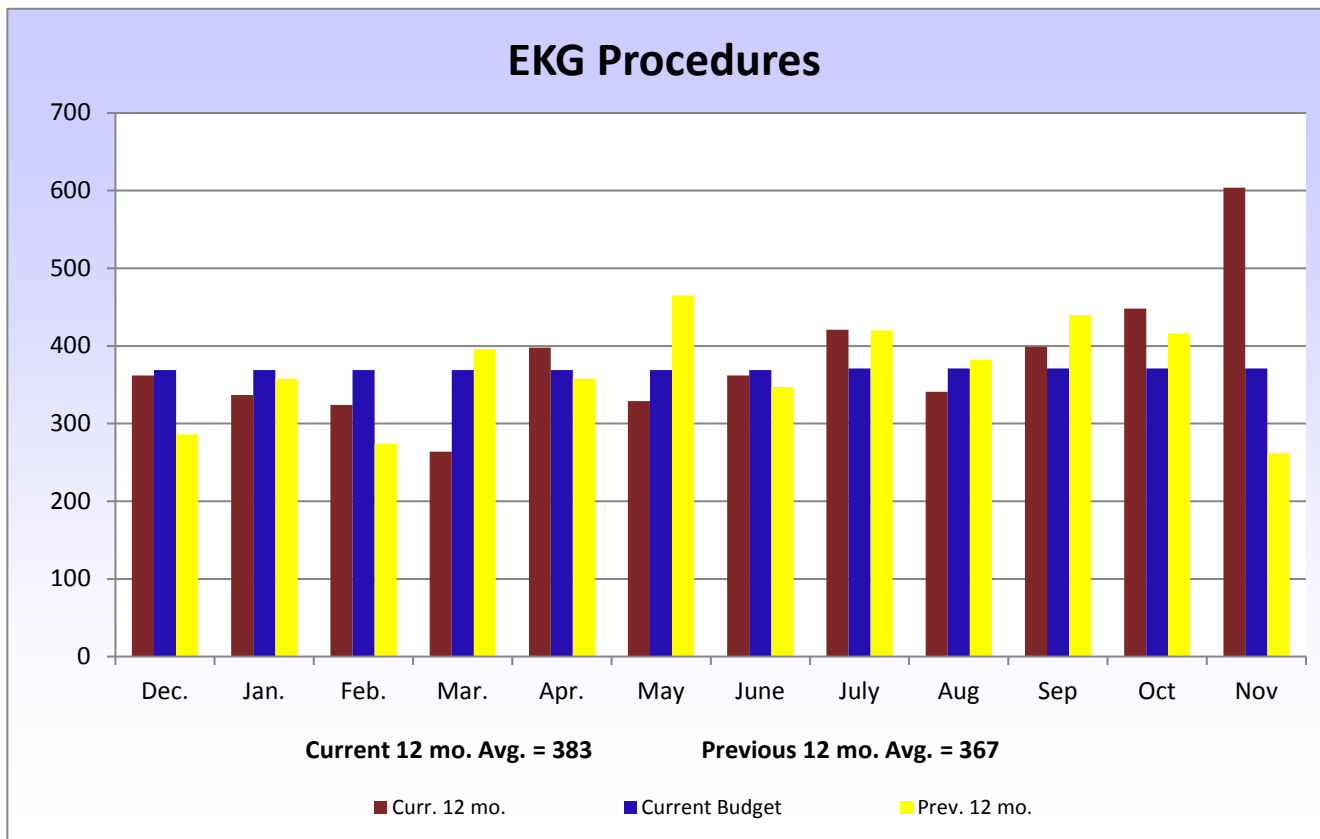
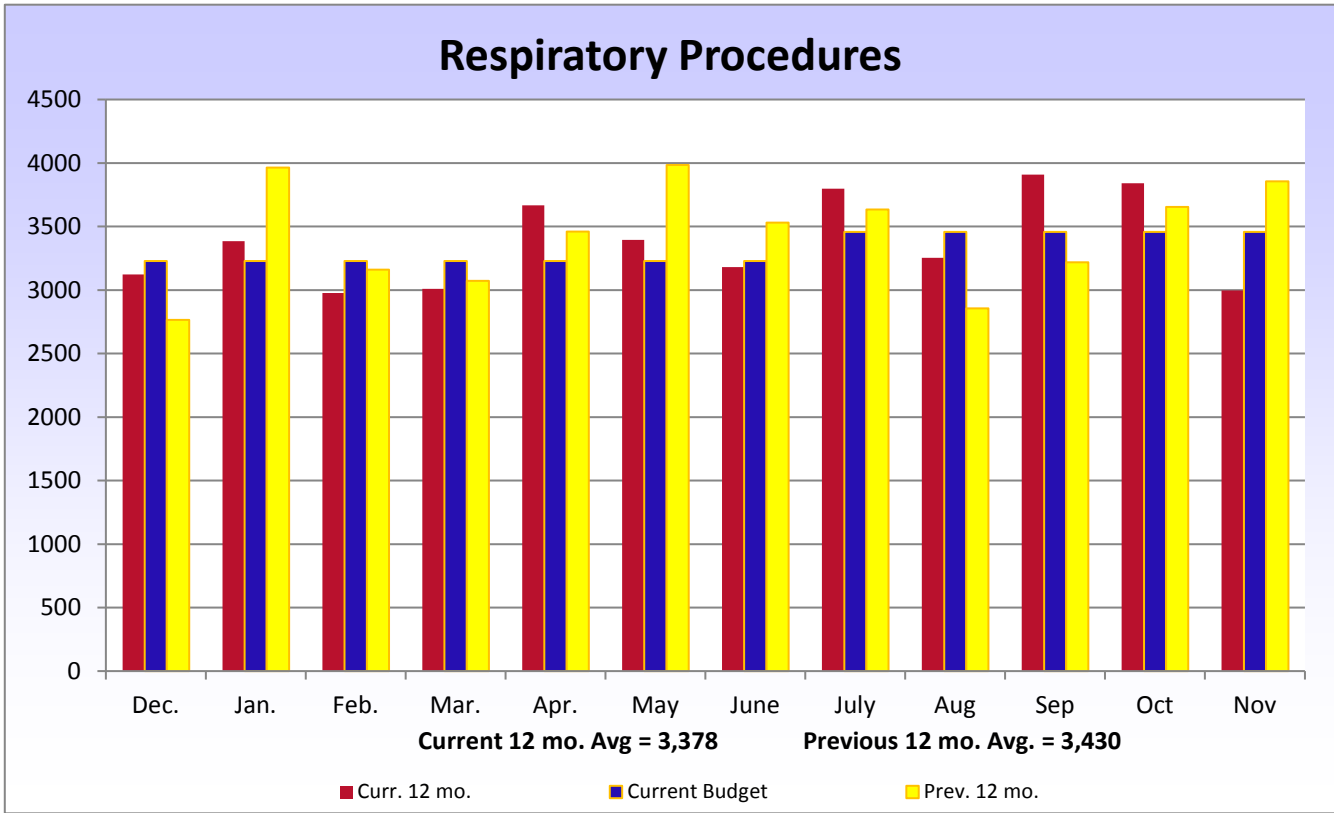


■ Curr. 12 mo.	64.15	58.68	64.29	63.76	64.67	69.70	62.80	60.41	59.35	61.01	61.16	61.26
■ Current Budget	53.00	53.00	53.00	53.00	53.00	53.00	53.00	55.00	55.00	55.00	55.00	55.00
▲ Prev. 12 mo.	53.61	57.25	54.43	53.54	61.17	65.31	71.01	63.76	67.46	69.98	67.01	69.09

Curr. 12 mo. avg. = 62.60

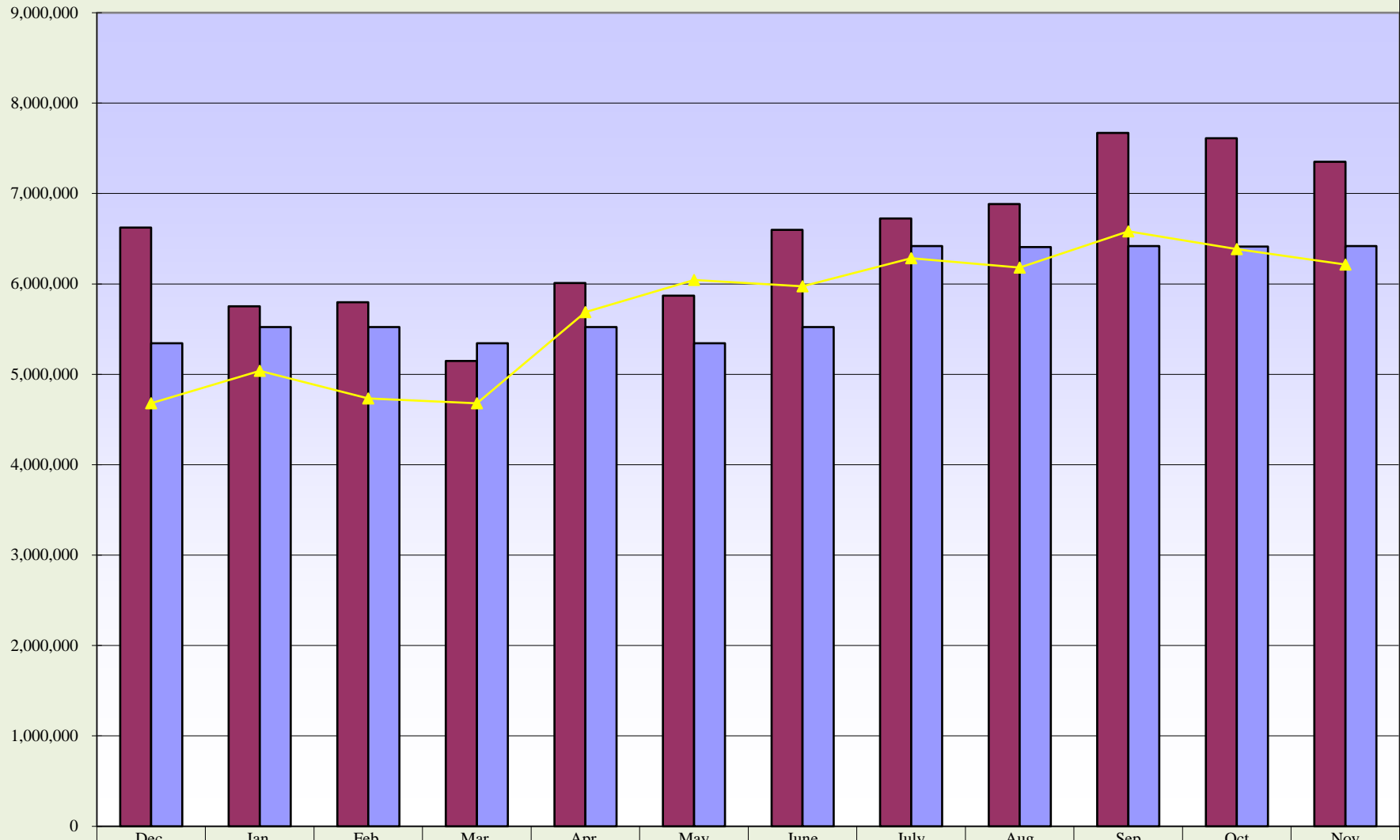
Prev. 12 mo. avg. = 62.80

Memorial Hospital of Converse County
 Respiratory and EKG Procedures
 Nov. 2015



**Memorial Hospital of Converse County
Hospital Patient Revenues
Nov. 2015**

Hospital Patient Revenues



Curr. 12 mo. avg. = \$6,503,583

Prev. 12 mo. avg. = \$5,706,897

Memorial Hospital of Converse County

Income Statement Summary

Budget Variance Report

Current Month			Year to Date			Prior Year YTD	
Nov. 2015	Budget	Variance Amount	Nov. 2015	Budget	Variance Amount	YTD Thru Nov. 2014	Change From Prior YTD
			November				
			Patient Revenue				
\$2,066,553	\$1,705,798	\$360,755	\$9,491,996	\$8,528,996	\$963,000	\$8,489,676	\$1,002,320
4,011,961	3,325,206	686,755	19,893,579	16,615,934	3,277,645	15,138,360	4,755,219
1,271,906	1,386,509	(114,603)	6,855,640	6,928,486	(72,846)	8,016,552	(1,160,912)
<u>\$7,350,420</u>	<u>\$6,417,513</u>	<u>\$932,907</u>	<u>\$36,241,216</u>	<u>\$32,073,416</u>	<u>\$4,167,800</u>	<u>\$31,644,588</u>	<u>\$4,596,628</u>
			Deductions From Revenue				
685,390	533,145	152,245	3,068,733	2,596,939	471,794	2,809,112	259,621
558,263	327,838	230,425	2,012,204	1,596,900	415,304	1,157,514	854,690
161,275	55,163	106,112	606,895	275,815	331,080	509,418	97,477
769,535	575,163	194,372	3,216,475	2,801,616	414,859	2,273,303	943,172
129,000	155,338	(26,338)	733,896	756,636	(22,740)	656,744	77,152
<u>\$2,303,463</u>	<u>\$1,646,647</u>	<u>\$656,816</u>	<u>\$9,638,202</u>	<u>\$8,027,906</u>	<u>\$1,610,296</u>	<u>\$7,406,091</u>	<u>\$2,232,111</u>
5,046,957	4,770,866	276,091	26,603,013	24,045,510	2,557,503	24,238,497	2,364,516
101,022	90,255	10,767	394,108	451,290	(57,182)	548,129	(154,021)
<u>\$5,147,979</u>	<u>\$4,861,121</u>	<u>\$286,858</u>	<u>\$26,997,121</u>	<u>\$24,496,800</u>	<u>\$2,500,321</u>	<u>\$24,786,626</u>	<u>\$2,210,495</u>
			Operating Expenses				
2,479,559	2,276,388	203,171	11,992,291	11,088,581	903,710	11,583,703	408,588
451,602	494,229	(42,627)	2,823,900	2,471,148	352,752	2,395,871	428,029
495,840	462,502	33,338	2,847,513	2,312,500	535,013	2,483,170	364,343
50,175	99,712	(49,537)	372,109	498,567	(126,458)	431,492	(59,383)
46,509	80,807	(34,298)	425,231	404,155	21,076	455,387	(30,156)
4,788	2,500	2,288	5,928	12,500	(6,572)	4,816	1,112
33,890	19,980	13,910	146,351	99,990	46,361	93,034	53,317
59,493	108,233	(48,740)	506,068	541,167	(35,099)	484,177	21,891
15,840	38,834	(22,994)	115,031	194,167	(79,136)	220,501	(105,470)
12,250	16,666	(4,416)	63,440	83,333	(19,893)	217,118	(153,678)
52,236	62,914	(10,678)	258,447	314,554	(56,107)	251,884	6,563
88,916	122,271	(33,355)	620,440	611,377	9,063	735,226	(114,786)
32,824	35,582	(2,758)	166,281	177,916	(11,635)	173,270	(6,989)
37,706	47,980	(10,274)	242,141	239,882	2,259	239,281	2,860
356,153	425,792	(69,639)	1,825,552	2,128,960	(303,408)	2,009,771	(184,219)
796,381	522,586	273,795	3,229,026	2,612,928	616,098	1,920,930	1,308,096
<u>\$5,014,163</u>	<u>\$4,816,976</u>	<u>\$197,187</u>	<u>\$25,639,750</u>	<u>\$23,791,725</u>	<u>\$1,848,025</u>	<u>\$23,699,631</u>	<u>\$1,940,119</u>
133,817	44,145	89,672	1,357,371	705,075	652,296	1,086,995	270,376
			Operating Income (Loss)				
108,249	105,000	3,249	545,999	525,000	20,999	437,500	108,499
45,000	45,000	0	225,000	225,000	0	337,500	(112,500)
19,233	31,834	(12,601)	188,952	159,167	29,785	151,541	37,411
0	0	0	0	0	0	0	0
<u>\$306,299</u>	<u>\$225,979</u>	<u>\$80,320</u>	<u>\$2,317,322</u>	<u>\$1,614,242</u>	<u>\$703,080</u>	<u>\$2,013,536</u>	<u>\$303,786</u>

Memorial Hospital of Converse County
Financial and Statistical Highlights
Nov. 2015

Page #

Patient Volumes

IP Daily Census.....	At 8.60 up 1.77 from November 2014 - up 1.92 from October 2015	1-2
Surgeries.....	At 110 up 21 from November 2014 - down 11 from October 2015	6-7
Radiology Exams.....	At 1,255 up 312 from November 2014 - down 109 from October 2015	9-12
Laboratory Tests.....	At 29,028 up 2199 from November 2014 - down 5,158 from October 2015	12
Emer. Rm. Visits.....	At 496 down 50 from November 2014 - down 15 from October 2015	5

Income Statement

Gross Patient Revenue for the month was \$7,350,000 compared to \$6,214,000 last November and \$7,612,000 last month. Net Income for November is \$306,000 compared to \$189,000 last year and \$339,000 last month. 15

Monthly Revenue - over budget by \$933,000

The departments that are under budget by \$10,000 or more are as follows:

Ambulance - 34,000	Nuc Med - 18,000
Monitored Bed - 13,000	Health Management - 16,000
Obstetrics - 28,000	Hospitalists - 29,000
Swing Bed - 17,000	

Deductions From Revenue - Over budget by \$656,000

Monthly Expense Variances - Over budget by \$197,000

<u>Salaries & Wages - 203,000</u>	<u>Travel & Education - 13,000</u>
	Arbor Café - 1,000
<u>Supplies - 33,000</u>	Ortho Dept - 2,900
Mammography - 6,000	Surgical Services - 2,500
Surgery - 38,000	Physician Services - 3,200
Podiatry - 10,000	Administration - 7,500
IS - 8,000	Health Information - 3,000
	Mocha Molly's - 3,300
<u>Legal - 2,000</u>	Quality/Performance - 2,200
Administration - 2,000	
	<u>Indigent Care - 273,000</u>
	Increased Bad Debt

Cash Status

Cash balances as of November 30, 2015 are \$12,109,824.
This equates to 78 days of expenses on hand.

Accounts Receivable

Net Accounts Receivable days are at 61.26 days for the end of November compared to 69.09 last year and 61.35 last month.

**Memorial Hospital of Converse County
Statistics
For The Period Ended November 30, 2015**

Monthly						Year to Date					
Nov 2015	Nov 2014	Variance From Prior November	Budget	Variance Amount	%	YTD Thru Nov 2015	YTD Thru Nov 2014	Variance From Prior YTD	YTD Budget	Variance Amt.	%
78	81	(3)	74	4	5.4%	415	419	(4)	370	45	12.2%
6	5	1	5	1	20.0%	22	25	(3)	25	(3)	-12.0%
84	86	(2)	79	5	6.3%	437	444	(7)	395	42	10.6%
258	205	53	226	32	14.2%	1,162	1,148	14	1,130	32	2.8%
38	70	(32)	74	(36)	-48.6%	256	337	(81)	370	(114)	-30.8%
296	275	21	300	(4)	-1.3%	1,418	1,485	(67)	1,500	(82)	-5.5%
12	15	(3)	16	(4)	-25.0%	74	63	11	80	(6)	-7.5%
21	23	(2)	26	(5)	-19.2%	124	108	16	130	(6)	-4.6%
110	89	21	98	12	12.2%	545	455	90	490	55	11.2%
3,025	2,767	258	3,478	(453)	-13.0%	16,617	16,038	579	17,390	(773)	-4.4%
509	546	(37)	576	(67)	-11.6%	2,769	3,039	(270)	2,880	(111)	-3.9%
3,534	3,313	221	4,054	(520)	-12.8%	19,386	19,077	309	20,270	(884)	-4.4%
344	322	22	333	11	3.3%	330	323	7	333	(3)	-0.9%

Financial Ratios	Nov. 2015	Nov. 2014	YTD	US	WY	Misc. Measurements	YTD - 16	YTD - 15	Variance From Prior Year	WY	Variance From WY
Days Cash on Hand	78	94	N/A	69	107	Total Revenue per FTE	\$263,572	\$235,130	\$28,442	\$145,000	\$118,572
Operating Margin	2.60%	0.67%	5.03%	0.99%	0.77%	Contractual Deductions	26.59%	23.40%	3.19%	26.70%	-0.11%
Net Margin	5.95%	3.99%	8.58%	2.51%	6.79%	Inpatient Revenue %	32.30%	35.93%	-3.63%	31.41%	0.89%
Current Ratio	5.16	5.52	N/A	2.29	3.89	Outpatient Revenue %	67.70%	64.07%	3.63%	66.90%	0.80%
Gross A/R Days	62.34	75.92		54.20	57.94	Average Length of Stay	2.78	2.51	0.27	3.30	(0.52)
Net A/R Days	61.26	69.09				Medicare Inp. Payer Mix	33.16%	34.13%	-0.97%	31.00%	2.16%
FTEs per Adjusted Occupied Bed - Excluding MOB			10.87	With MOB	11.83	Average I/P Daily Census	7.59	6.83	0.76	3.50	4.09
Medicare Rural Hospital Flexibility Program Monitoring Team - US CAH Median-2013						Salaries to Total Expense	46.77%	48.88%	-2.11%	46.32%	0.45%
Medicare Rural Hospital Flexibility Program Monitoring Team -WY CAH Medium-2013						Benefits as % of Salaries	23.55%	20.68%	2.87%		

Memorial Hospital of Converse County
Balance Sheet
November 30, 2015

	November 2015	November 2014
ASSETS		
CURRENT ASSETS		
Cash On Hand And In Banks	\$4,493,154	\$3,132,574
Certificates Of Deposit - Unrestricted	104,257	1,730,960
Total Cash Assets	\$4,597,411	\$4,863,534
Assets Whose Use is Restricted		
Bond Reserve Fund - (Bond Covenant Requirement)	0	626,260
Bond Payment Fund-(Bond Covenant Requirement)	0	599,063
Certificates of Deposit Securing Loan	7,500,000	5,000,000
Reserve Account - (Patient Contracts)	12,413	12,413
Additional (Bond Covenant Requirement)	0	2,205,696
Total Restricted Assets	\$7,512,413	\$8,443,432
Accounts Receivable (Gross)	15,085,752	15,781,646
Uncollectable Accts. & Contratual. Adj.	(4,275,185)	(4,877,290)
Net Patient Accounts	\$10,810,567	\$10,904,356
Due From Physicians	106,207	111,121
Inventories Of Supplies	981,120	1,077,870
Other Current Assets	3,783,636	4,665,351
Total Current Assets	\$27,791,355	\$30,065,664
LAND, BUILDING AND EQUIPMENT, net	30,283,632	31,089,068
OTHER ASSETS		
Investment - Big Country Rehab	180,063	296,398
Investment - Powder River Imaging	0	9,941
Total Other Assets	\$180,063	\$306,339
Total Assets	\$58,255,049	\$61,461,071
LIABILITIES AND FUND EQUITY		
CURRENT LIABILITIES		
Accounts Payable	1,412,813	1,928,359
Accrued Bond Interest/Principal Payable	0	367,220
Accrued Salaries	2,292,883	2,059,630
Accrued Taxes And Deductions	522,894	823,262
Current Portion Of Capital Leases	144,589	253,146
Current Portion of CD Secured Note	1,000,000	0
Contingent Liability-(Patient Contracts)	12,413	12,413
Total Current Liabilities	\$5,385,592	\$5,444,030
OTHER LIABILITIES		
Revenue Bonds Payable	0	6,349,336
Long Term EIB Accrual	90,997	86,403
Deferred Loss On Early Retirement Of Bonds	(455,014)	(587,840)
Discount On Bonds	0	(30,494)
Medicare Cost Report Settlement	0	95,000
Long Term CD Secured Note Obligations	6,500,000	0
Long Term Capital Lease Obligations	933,471	5,965,039
Total Other Liabilities	\$7,069,453	\$11,877,444
Total Liabilities	\$12,455,045	\$17,321,473
FUND EQUITY		
Fund Balance	43,482,683	42,126,062
Net Income	2,317,322	2,013,536
Total Fund Balance	\$45,800,004	\$44,139,598
Total Liabilities And Fund Equity	\$58,255,049	\$61,461,071

Cash Flow Statement for November 2015 and FYTD 2016

Cash Flow From Operations	<u>Nov. 2015</u>	<u>FYTD 2016</u>
Net Earnings/(Loss)	\$306,299	\$2,317,322
<u>Additions/(Subtractions) to Cash</u>		
Depreciation/Non-cash Interest	356,153	1,825,552
Decrease/(Increase) in Accounts Receivable	478,665	(1,254,180)
(Decrease)/Increase in Accounts Payable	(475,233)	(476,954)
Decrease/(Increase) in Inventory	10,338	31,215
Net Cash Flow From Operations	<u>\$676,222</u>	<u>\$2,442,955</u>
 Cash Flow from Capital Purchases		
Equipment, Fixed Assets	(69,752)	(2,056,407)
Loan Advance	0	0
 Cash Flow from Financing		
Notes Payable	<u>21,696</u>	<u>(935,097)</u>
 Cash Flow for the Month Ending: Nov 2015	 <u><u>\$628,166</u></u>	 <u><u>(\$548,549)</u></u>
