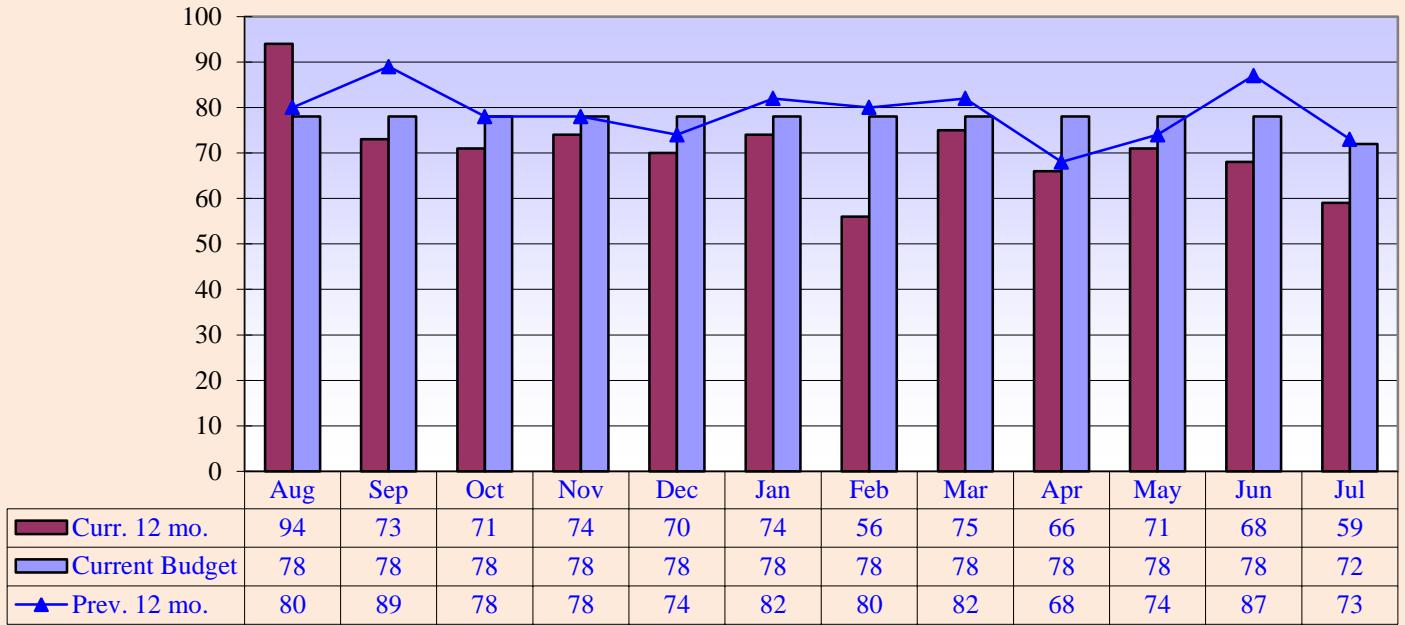


**Memorial Hospital of Converse County**  
**Financial and Statistical Packet**  
**Table of Contents - July 31, 2017**

	<u>Page #</u>
Admissions and Average IP Daily Census Graphs	1
Average Floor Census Breakdown Graph	2
Average Monthly Inpatient Admissions by Physician Graph	3
Average Length of Stay by Physician Graph	4
Payor Mix Comparisons and Emergency Room Visits Graphs	5
Total Surgeries and Orthopedic Surgeries Graphs	6
General and OB/GYN Surgeries Graphs	7
Procedure Core Visits Graphs	8
Mammography Exams Graph	9
MRI and Cat Scan Exams Graphs	10
Nuclear Medicine and Ultrasound Exams Graphs	11
Lab Procedures and Other X-Ray Exams Graphs	12
Newborns and (Net Days of Revenue in A/R) Graphs	13
Respiratory and EKG Procedures Graphs	14
Physician Statistics	15 - 18
Hospital Patient Revenues Graph	19
Income Statement/Budget Variance Report	20
Financial and Statistical Highlights	21
Statistics (Ratios - Productivity Indicators)	22
Balance Sheet	23
Cash Flow Statement	24

**Memorial Hospital of Converse County  
Admissions and Average IP Daily Census  
Jul 2017**

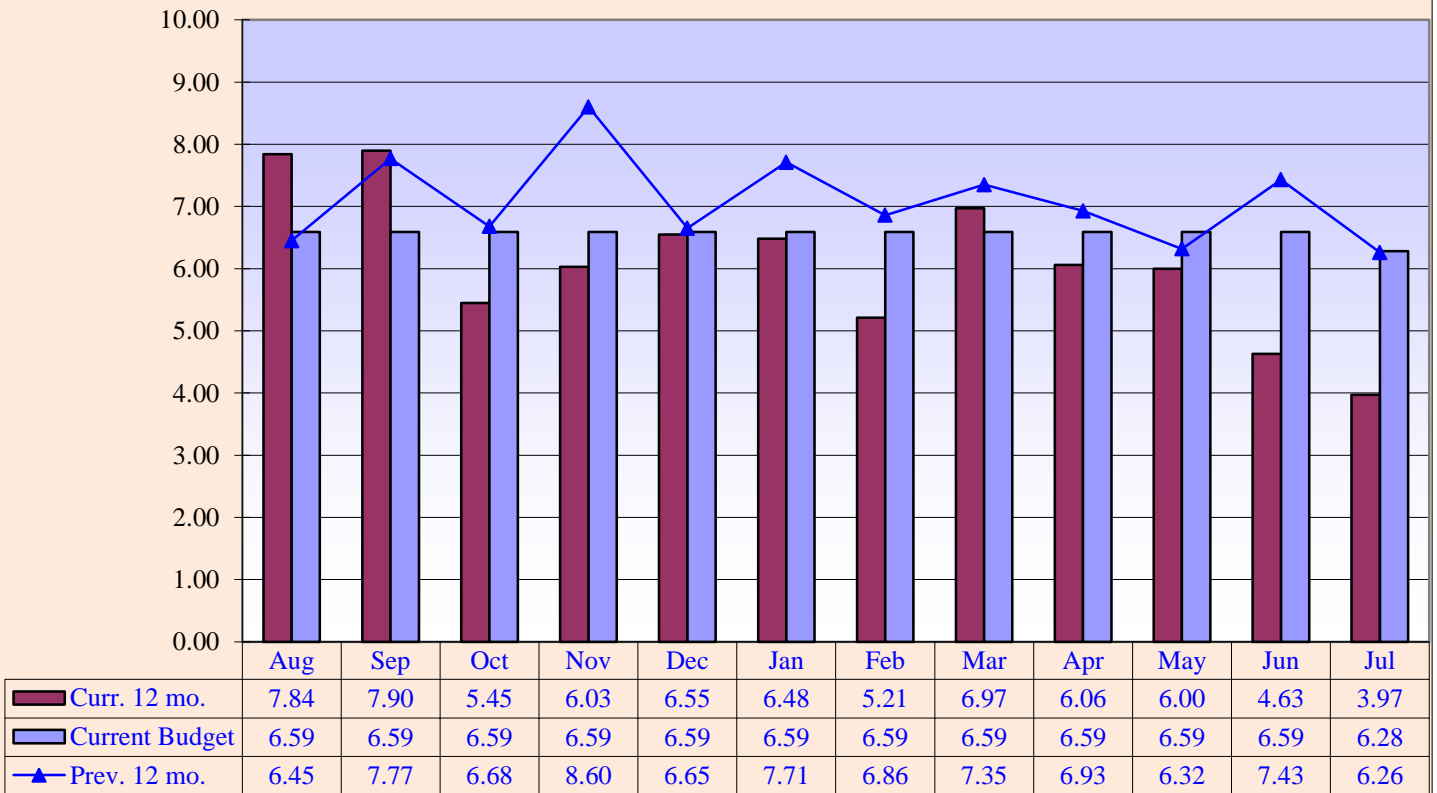
**Admissions**



**Current 12 mo. avg. = 71**

**Previous 12 mo. avg. = 79**

**Average IP Daily Census**

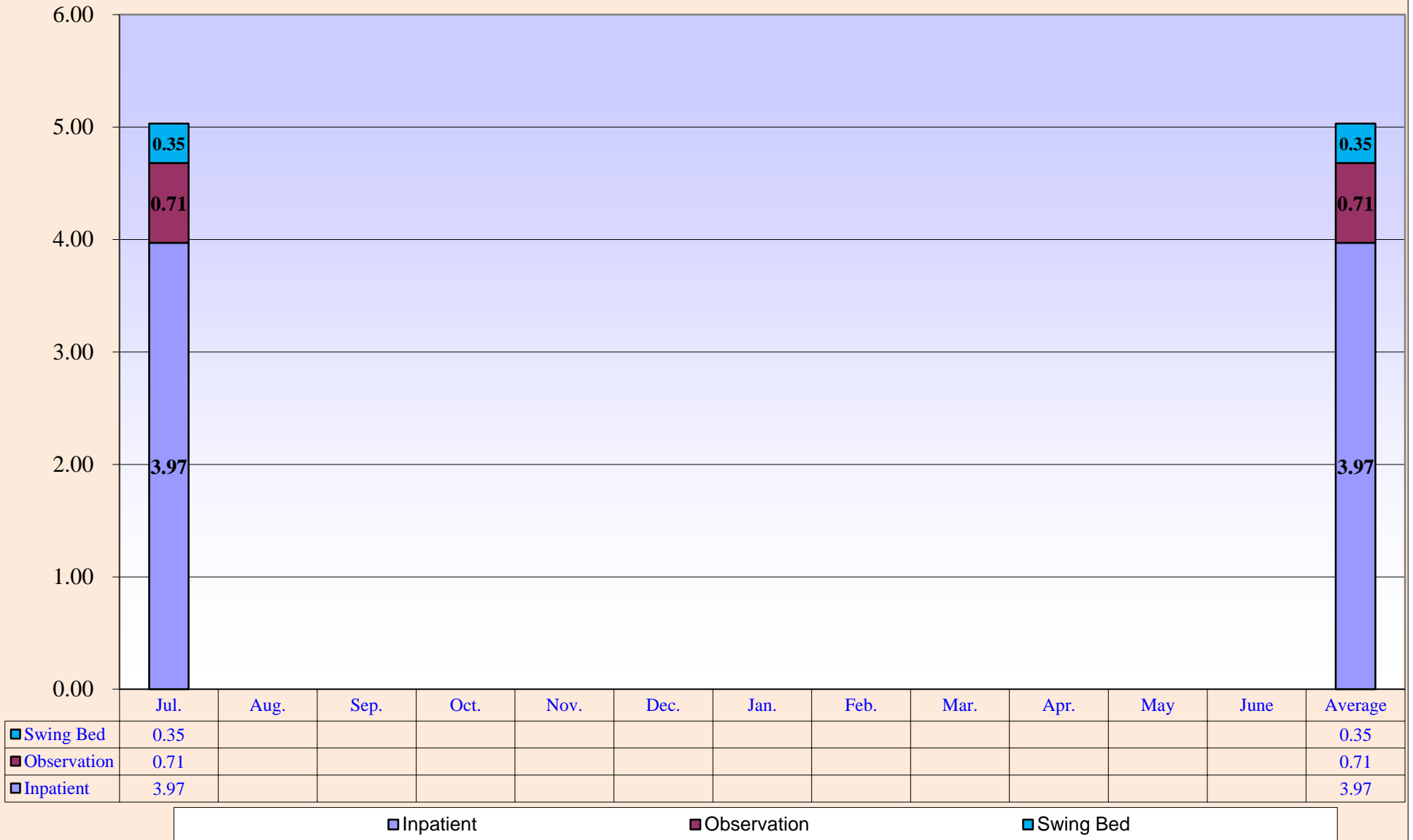


**Curr. 12 mo. avg. = 6.09**

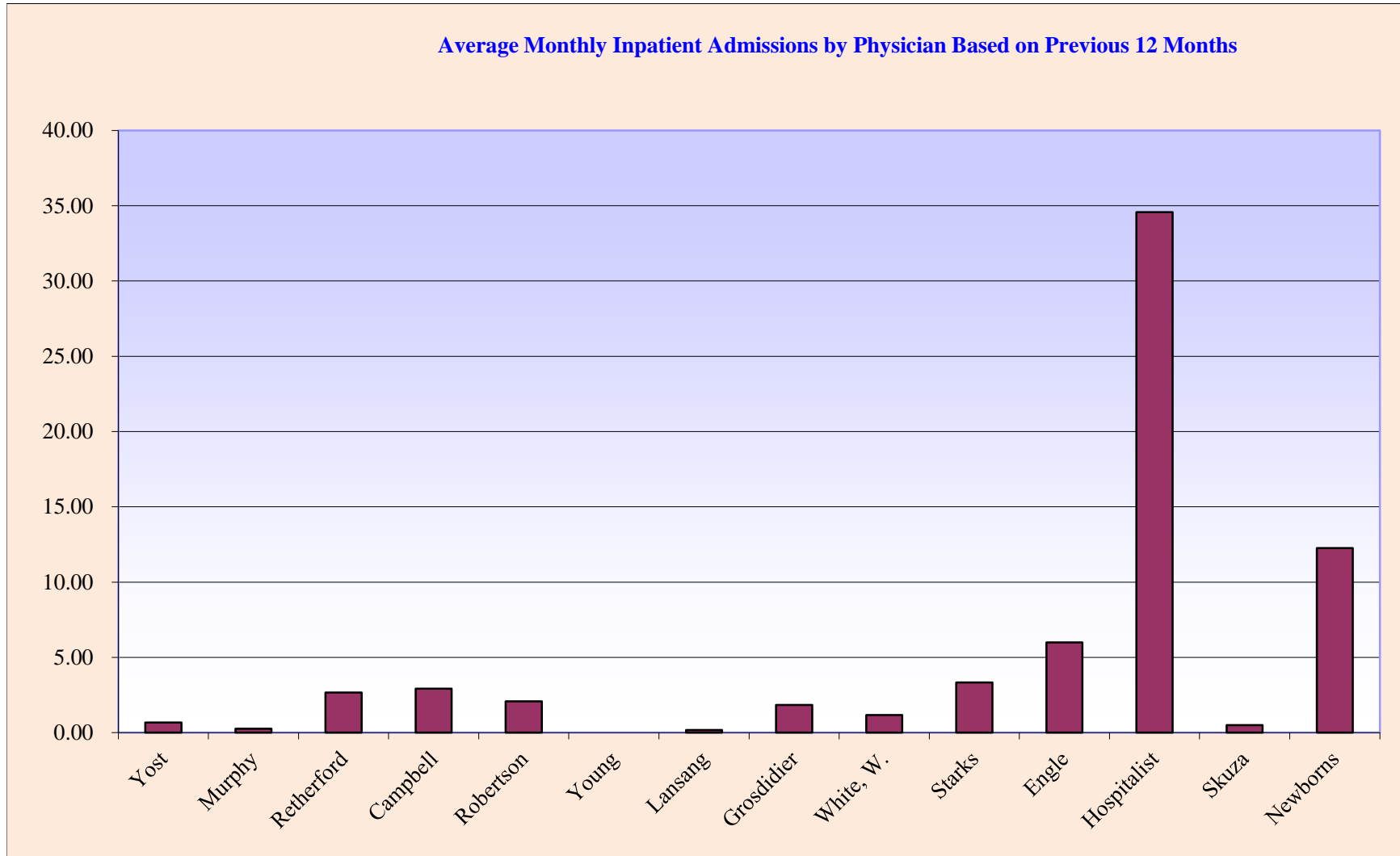
**Prev. 12 mo. avg. = 7.08**

Memorial Hospital of Converse County  
 (FY 2017) Average Floor Census Breakdown  
 Jul 2017

## (FY 2017) Average Floor Census Breakdown

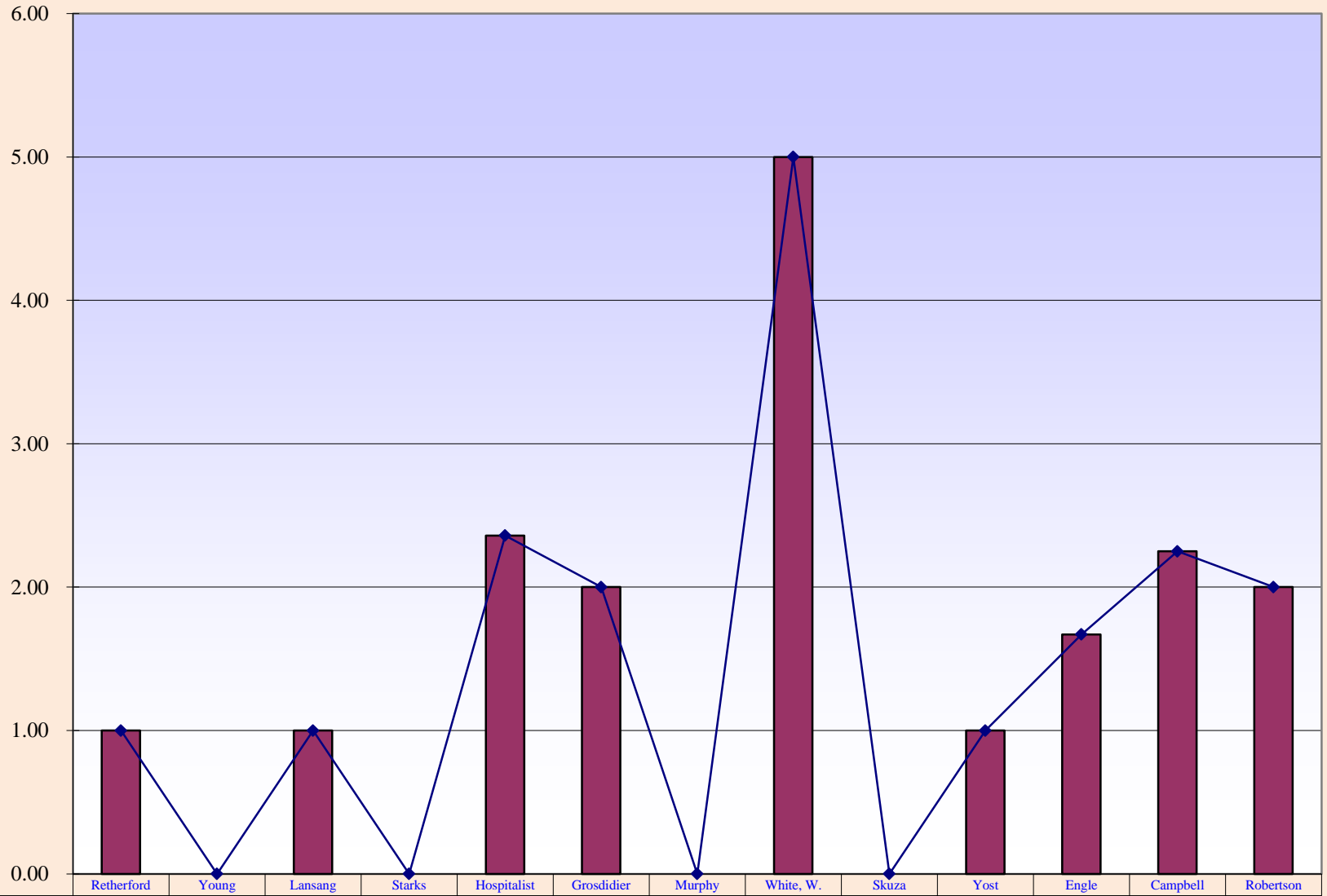


**Memorial Hospital of Converse County  
Average Monthly Inpatient Admissions by Physician  
Jul 2017**



**Memorial Hospital of Converse County  
Average Length of Stay by Physician  
Jul 2017**

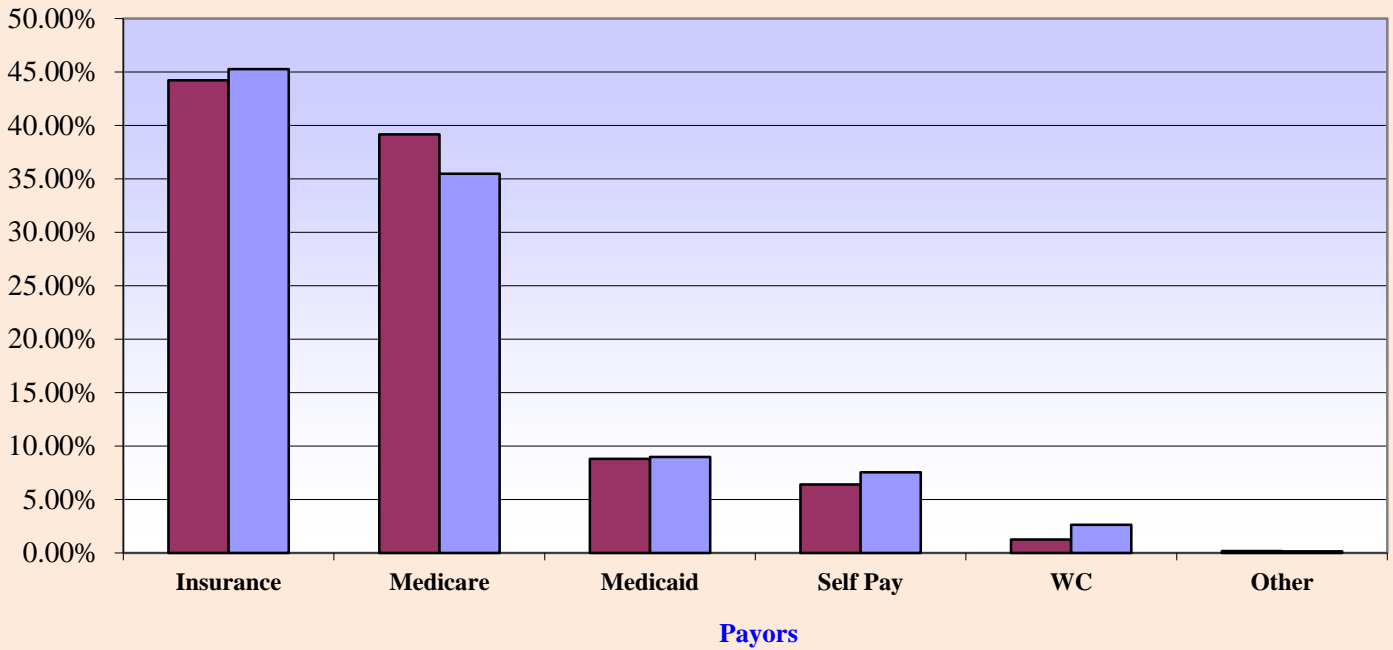
**Average Length of Stay by Physician for Fiscal Year 2017**



Current Month Avg. Length of Stay	1.00	0.00	1.00	0.00	2.36	2.00	0.00	5.00	0.00	1.00	1.67	2.25	2.00
YTD FY 2018 Avg. Length of Stay	1.00	0.00	1.00	0.00	2.36	2.00	0.00	5.00	0.00	1.00	1.67	2.25	2.00

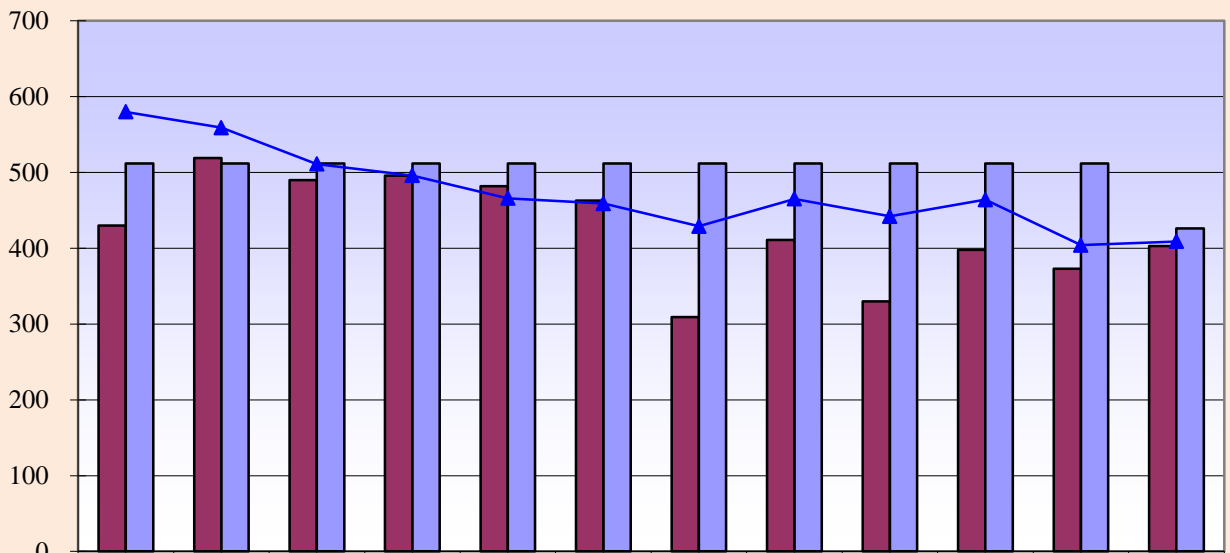
**Memorial Hospital of Converse County  
Payor Mix Comparisons and ER Visits  
Jul 2017**

**Payor Mix Comparisons**



■ Fiscal Year 2018      
 ■ Fiscal Year 2017

**Emergency Room Visits**



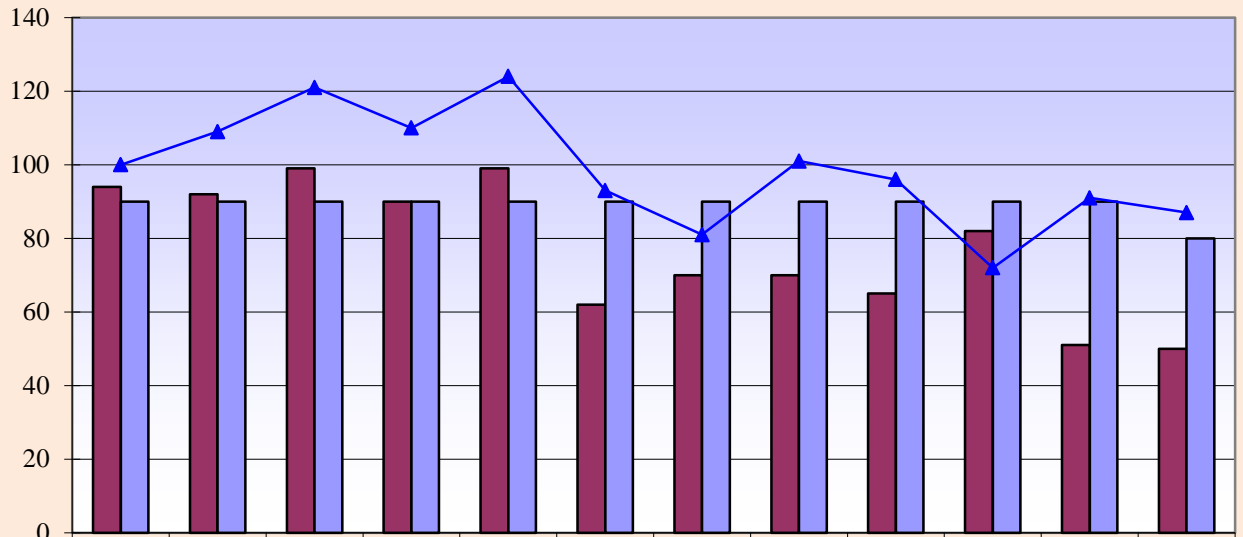
<span style="color: #800000;">■</span> Curr. 12 mo.	430	519	490	496	482	463	309	411	330	398	373	403
<span style="color: #6666FF;">■</span> Current Budget	512	512	512	512	512	512	512	512	512	512	512	426
<span style="color: #0000FF;">▲</span> Prev. 12 mo.	580	559	511	496	466	459	429	465	442	464	404	409

**Curr. 12 mo. avg. = 425**

**Prev. 12. mo. avg. = 474**

**Memorial Hospital of Converse County  
Total Surgeries and Orthopedic Surgeries  
Jul 2017**

**Total Surgeries**

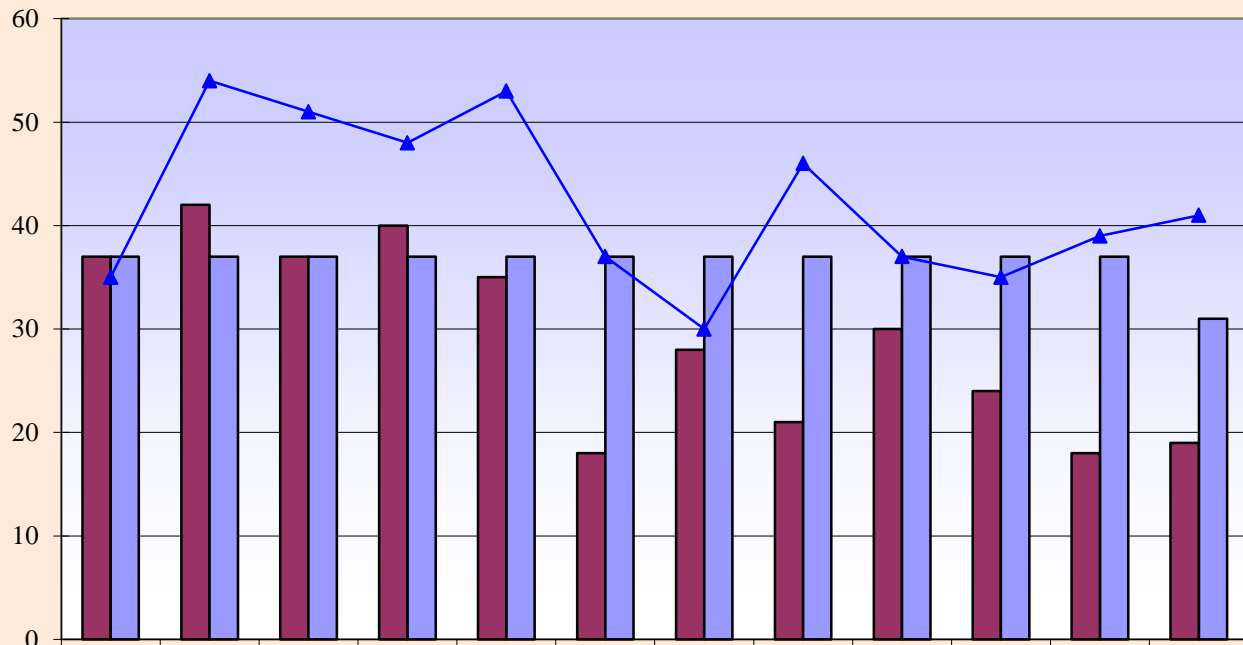


	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
<b>■ Curr. 12 mo.</b>	94	92	99	90	99	62	70	70	65	82	51	50
<b>■ Current Budget</b>	90	90	90	90	90	90	90	90	90	90	90	80
<b>▲ Prev. 12 mo.</b>	100	109	121	110	124	93	81	101	96	72	91	87

**Current 12 mo. avg. = 77**

**Previous 12 mo. avg. = 99**

**Orthopedic Surgeries**



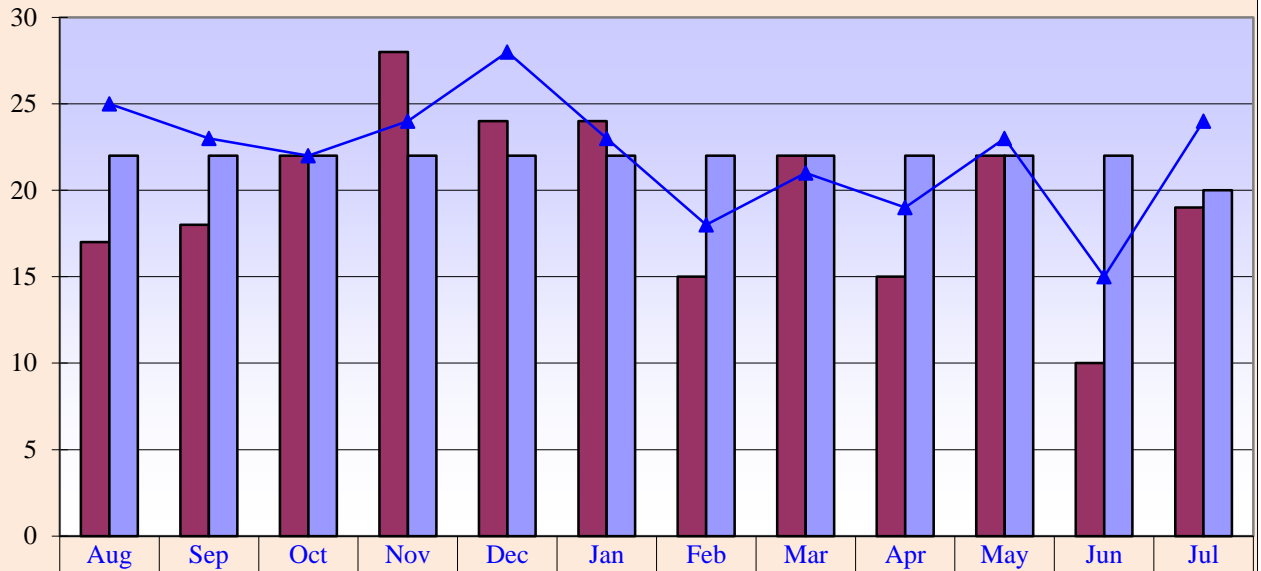
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
<b>■ Curr. 12 mo.</b>	37	42	37	40	35	18	28	21	30	24	18	19
<b>■ Current Budget</b>	37	37	37	37	37	37	37	37	37	37	37	31
<b>▲ Prev. 12 mo.</b>	35	54	51	48	53	37	30	46	37	35	39	41

**Curr. 12 mo. avg. = 29**

**Prev. 12 mo. avg. = 42**

**Memorial Hospital of Converse County  
General and OB/GYN Surgeries  
Jul 2017**

**General Surgeries**

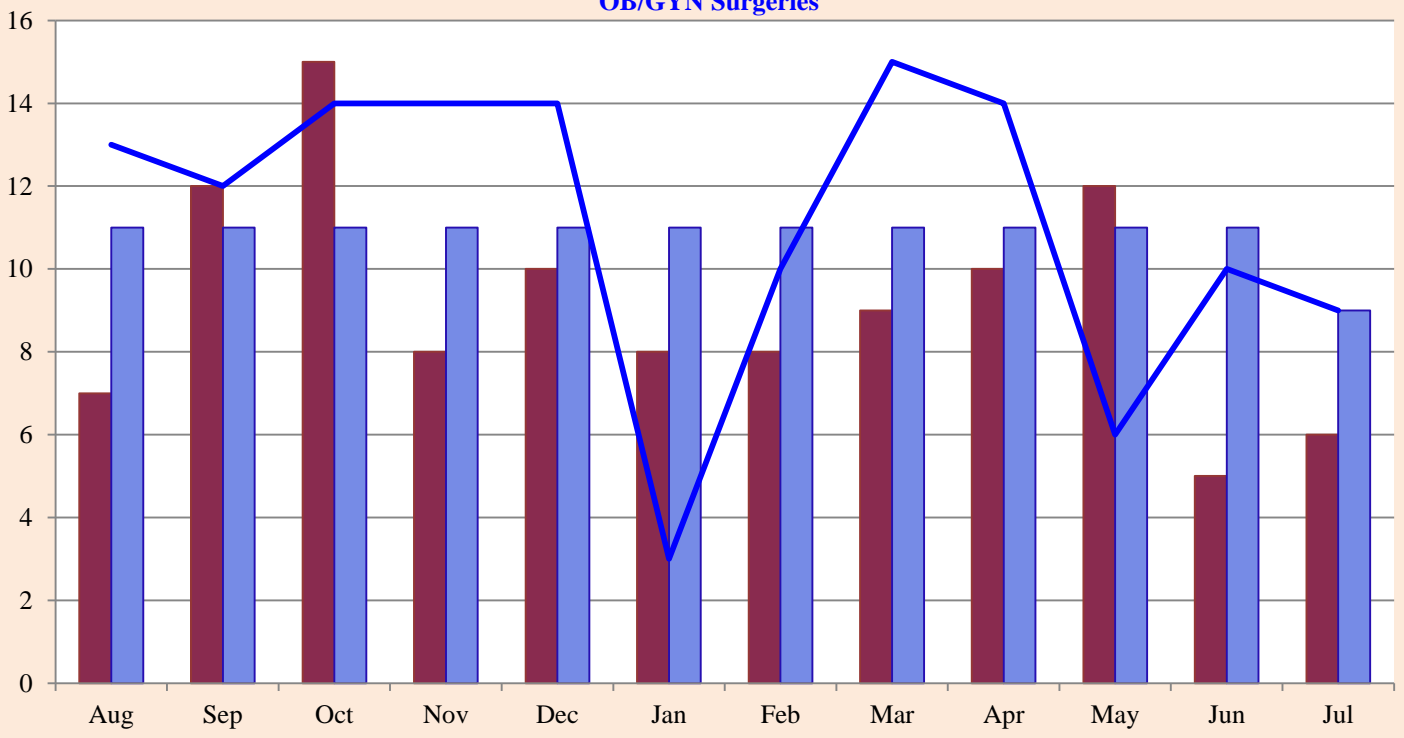


	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
Curr. 12 mo.	17	18	22	28	24	24	15	22	15	22	10	19
Current Budget	22	22	22	22	22	22	22	22	22	22	22	20
Prev. 12 mo.	25	23	22	24	28	23	18	21	19	23	15	24

**Curr. 12 mo. avg. = 20**

**Prev. 12 mo. avg. = 22**

**OB/GYN Surgeries**



**Curr. 12 mo. avg. = 9      Prev. 12 mo. avg. = 11**

Curr. 12 mo.

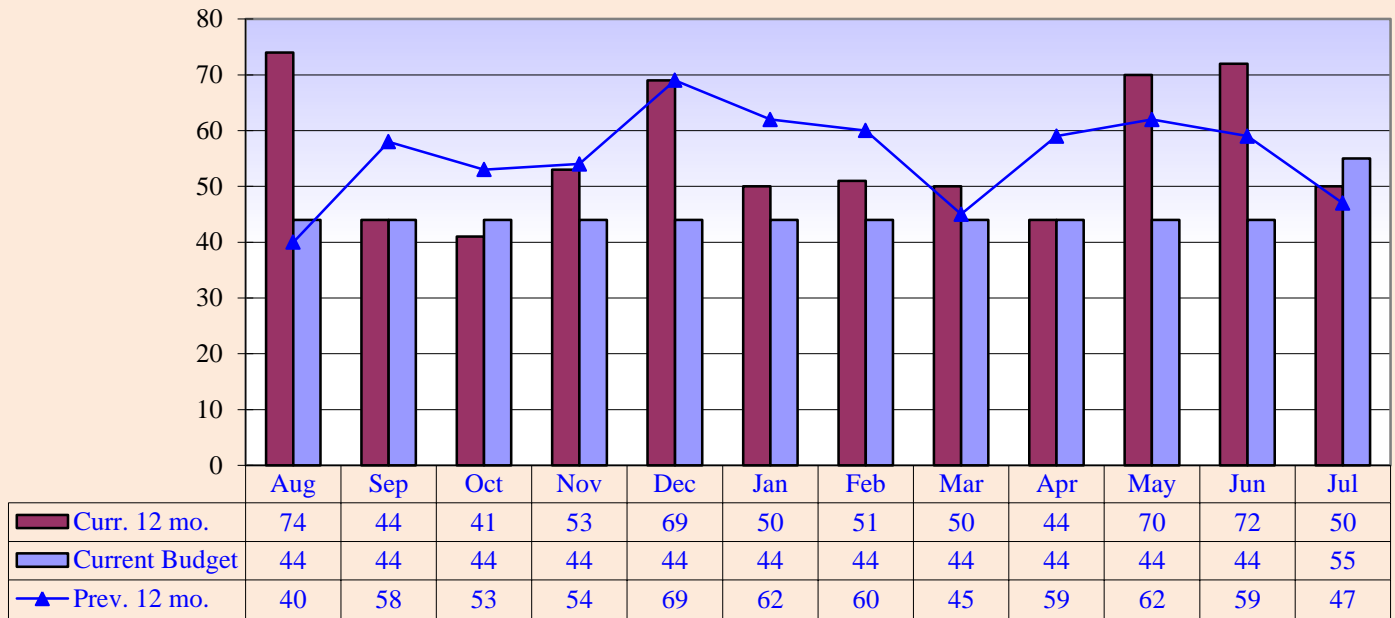
Current Budget

Prev. 12 mo.



**Memorial Hospital of Converse County  
Procedure Core Visits  
Jul 2017**

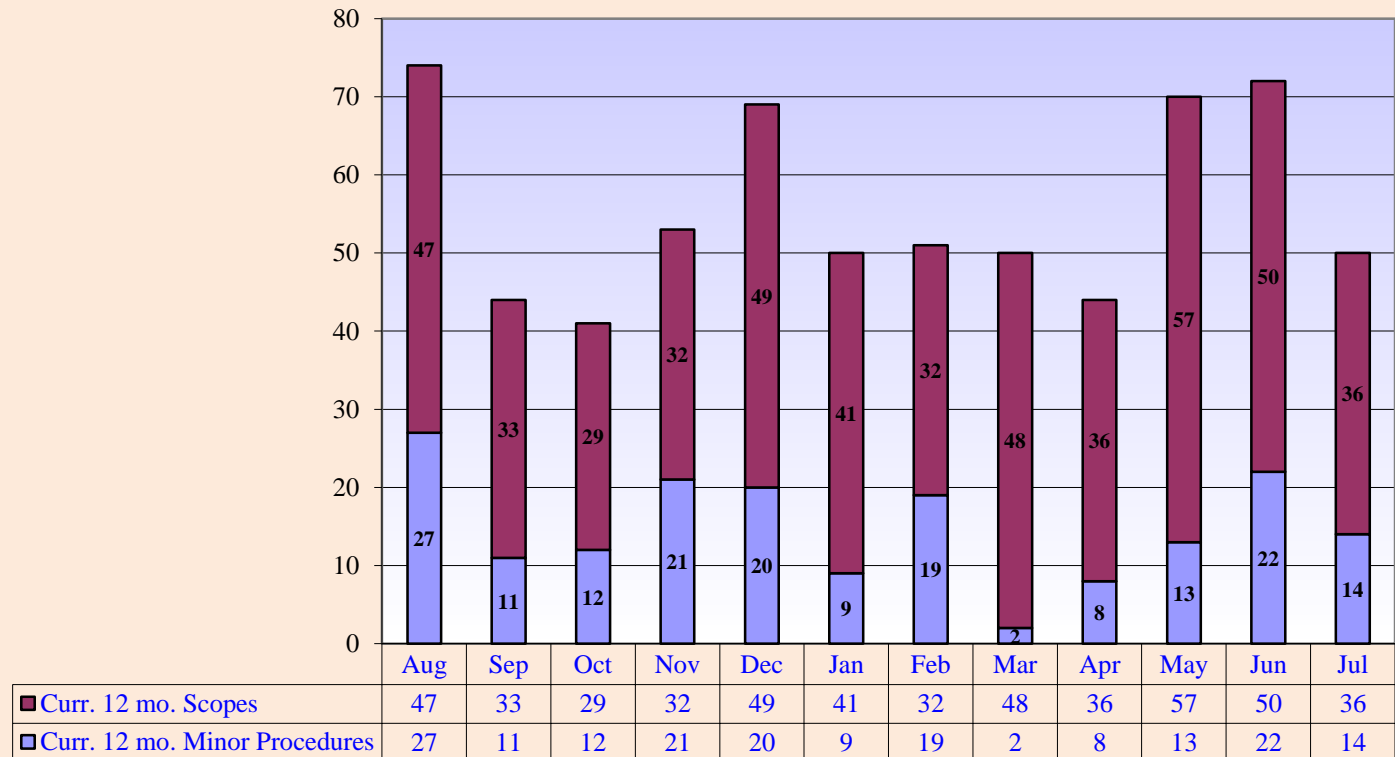
**Procedure Core Visits**



**Curr. 12 mo. avg. = 56**

**Prev. 12 mo. avg. = 56**

**Procedure Core Visit Types**



**Memorial Hospital of Converse County  
Mammography Exams  
Jul 2017**

**Mammography Exams**



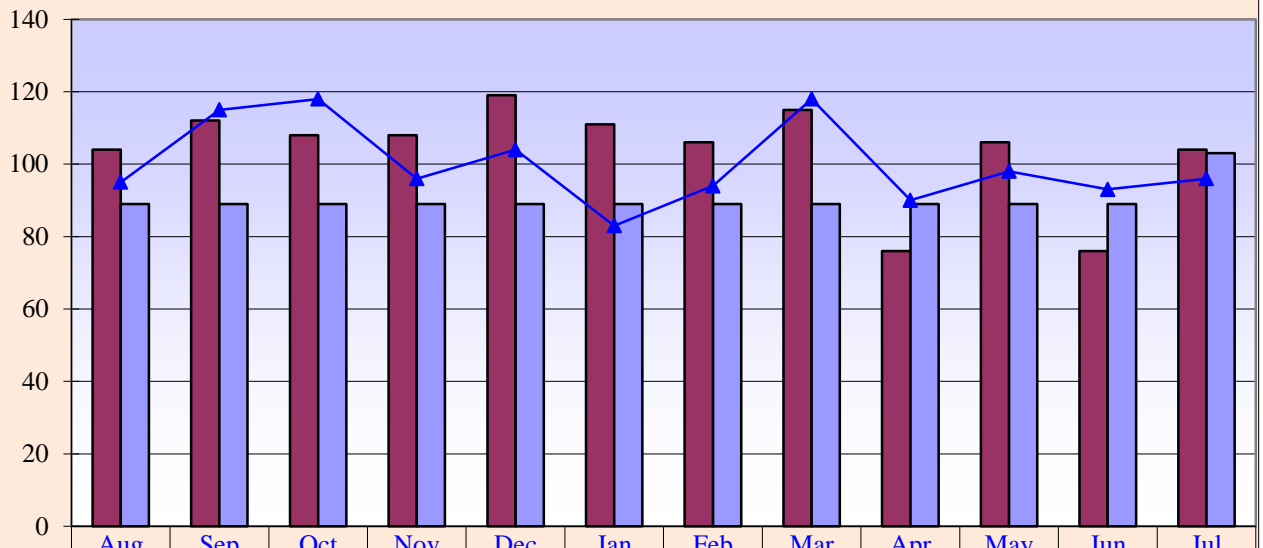
<b>Curr. 12 mo.</b>	96	92	136	129	85	60	73	94	91	86	94	86
<b>Current Budget</b>	84	84	84	84	84	84	84	84	84	84	84	93
<b>Prev. 12 mo.</b>	122	108	126	120	111	75	86	117	102	95	90	79

**Curr. 12 mo. avg. = 94**

**Prev. 12 mo. avg. = 103**

**Memorial Hospital of Converse County  
MRI & Cat Scans  
Jul 2017**

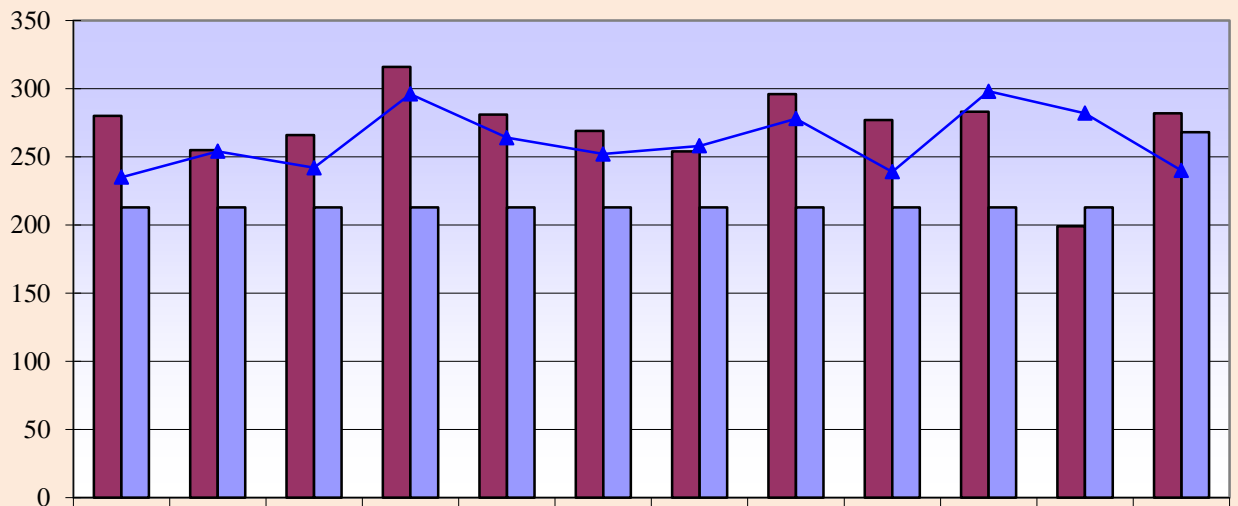
**MRI Exams**



**Curr. 12 mo. avg. = 104**

**Prev. 12 mo. avg. = 100**

**CT Exams**

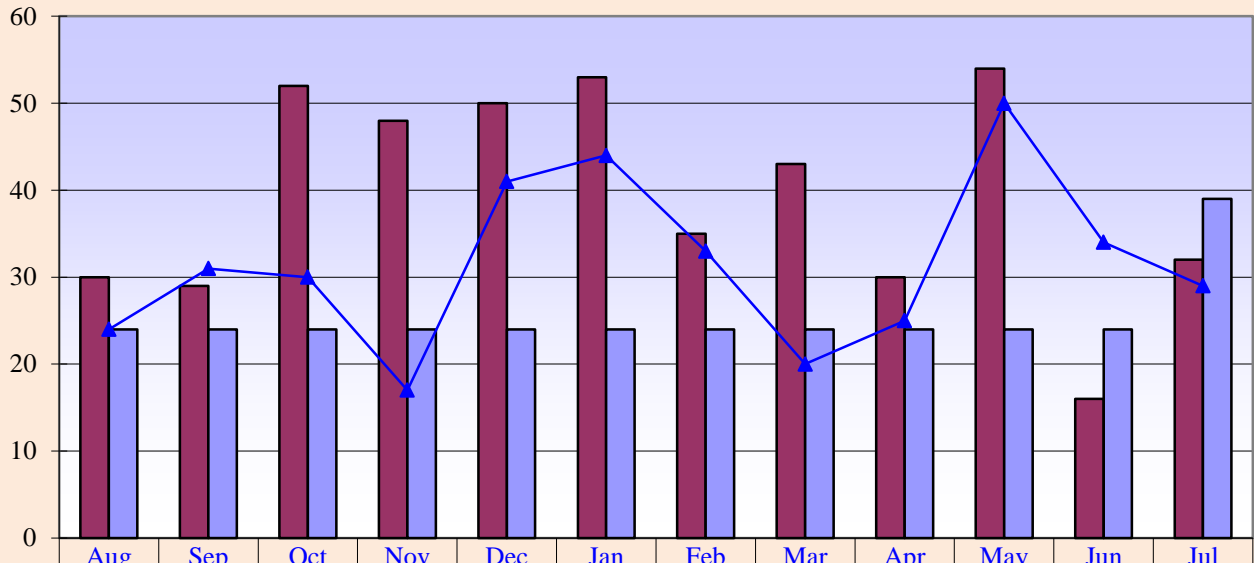


**Curr. 12 mo. avg. = 272**

**Prev. 12 mo. avg. = 262**

**Memorial Hospital of Converse County  
Nuclear Med and Ultrasound Exams  
Jul 2017**

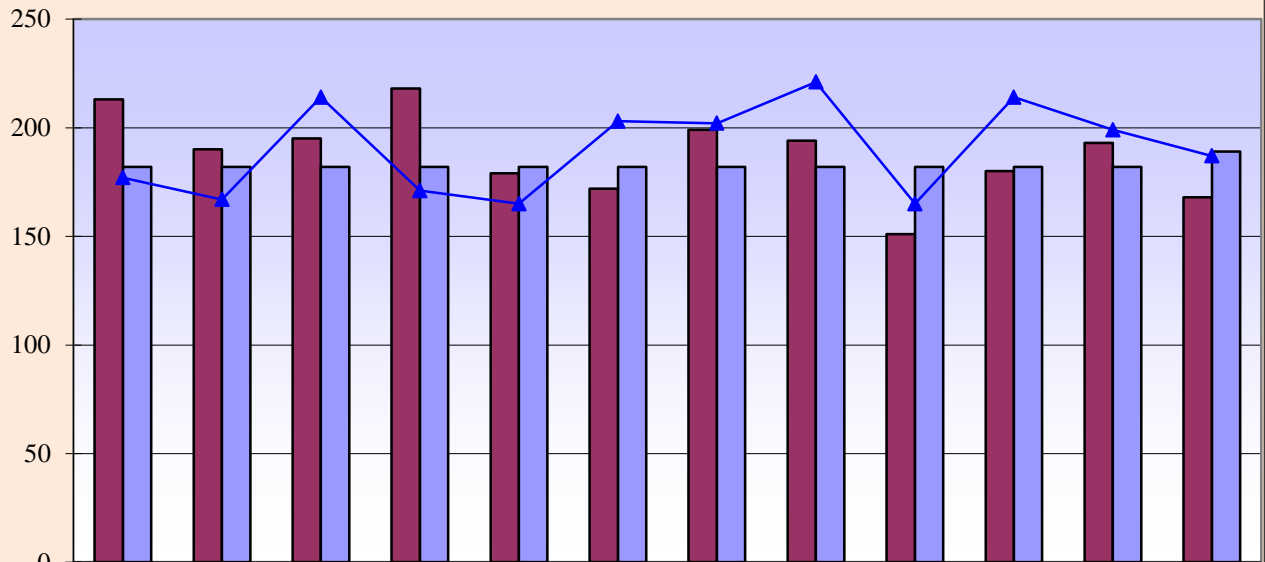
**Nuclear Medicine Exams**



**Curr. 12 mo. avg = 39**

**Prev. 12 mo. avg. = 32**

**Ultrasound Exams**

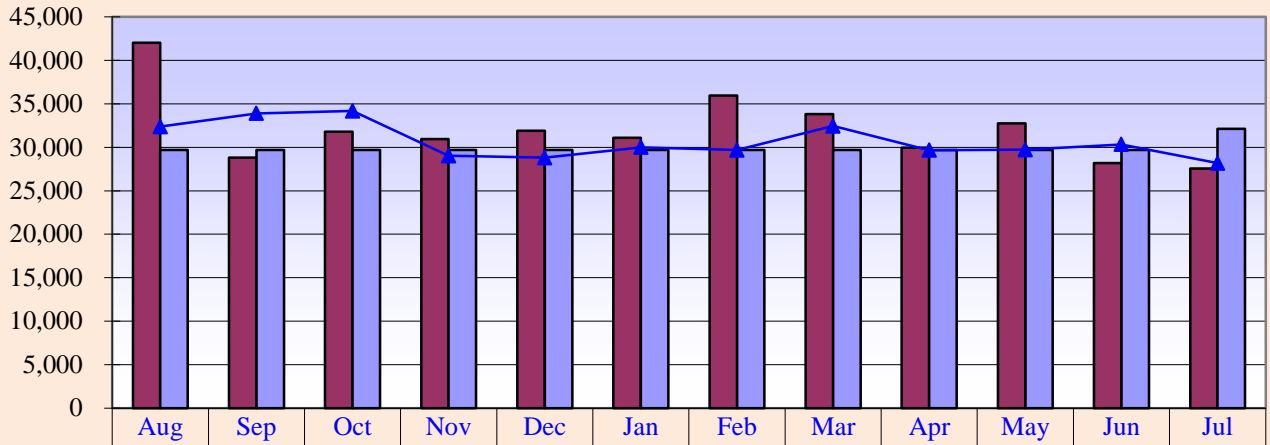


**Curr. 12 mo. avg. = 188**

**Prev. 12 mo. avg. = 190**

**Memorial Hospital of Converse County  
Lab Procedures and Other X-Ray Exams  
Jul 2017**

**Lab Procedures**

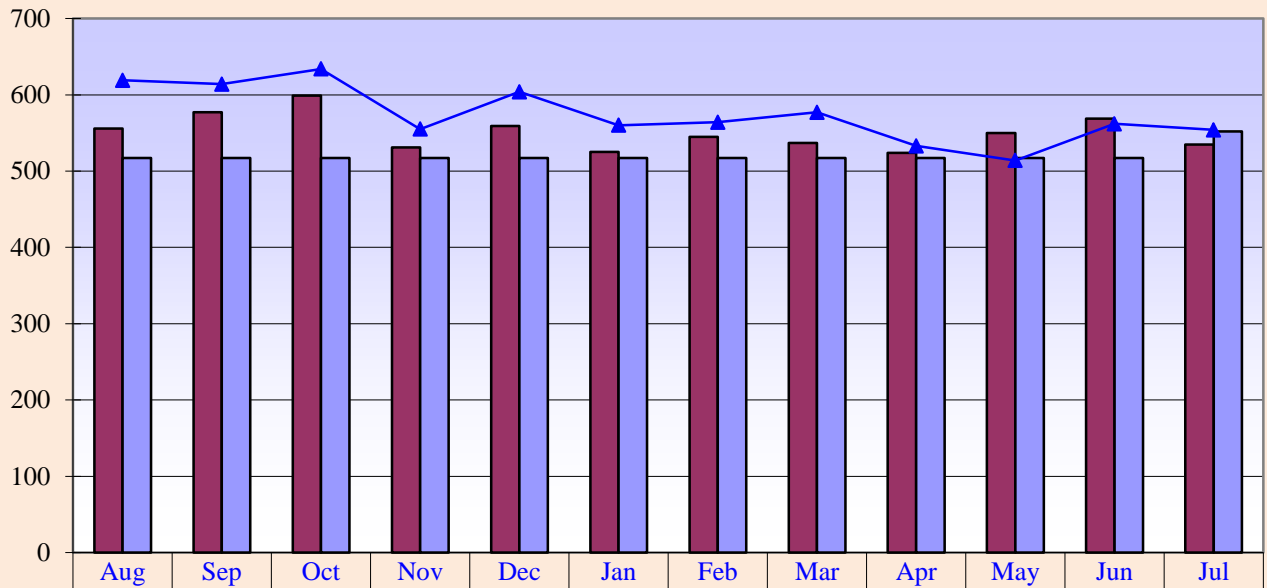


<b>Curr. 12 mo.</b>	42,038	28,795	31,807	30,946	31,922	31,091	35,937	33,821	29,968	32,749	28,171	27,574
<b>Current Budget</b>	29,682	29,682	29,682	29,682	29,682	29,682	29,682	29,682	29,682	29,682	29,682	32,118
<b>Prev. 12 mo.</b>	32,375	33,895	34,186	29,028	28,811	29,995	29,694	32,443	29,662	29,729	30,331	28,170
<b>—x—</b>												

**Curr. 12 mo. avg. = 32,068**

**Prev. 12 mo. avg. = 30,693**

**Other X-Ray Exams**



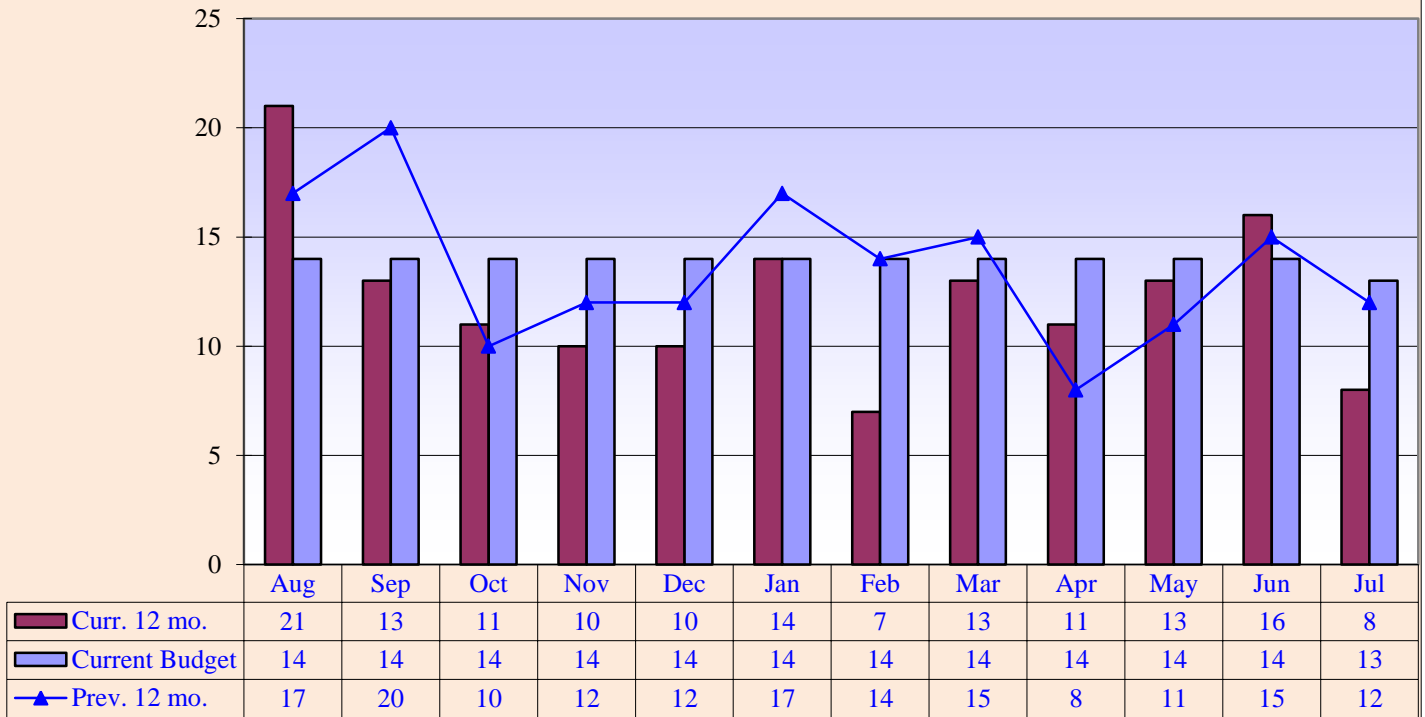
<b>Curr. 12 mo.</b>	556	577	599	531	559	525	545	537	524	550	569	535
<b>Current Budget</b>	517	517	517	517	517	517	517	517	517	517	517	552
<b>Prev. 12 mo.</b>	619	614	634	555	604	560	564	577	533	514	562	554

**Curr. 12 mo. avg. = 551**

**Prev. 12 mo. avg. = 574**

**Memorial Hospital of Converse County  
Newborns and Net A/R Days  
Jul 2017**

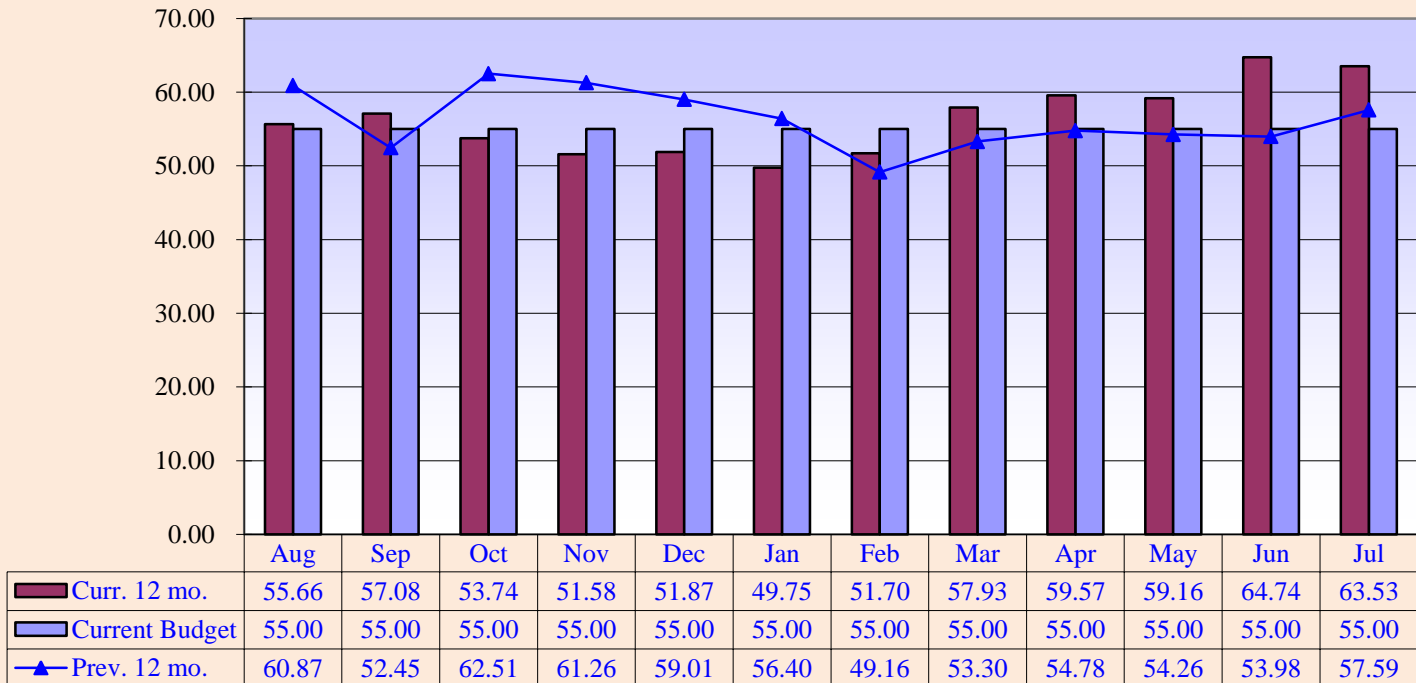
**Newborns**



**Curr. 12 mo. avg. = 12**

**Prev. 12 mo. avg. = 14**

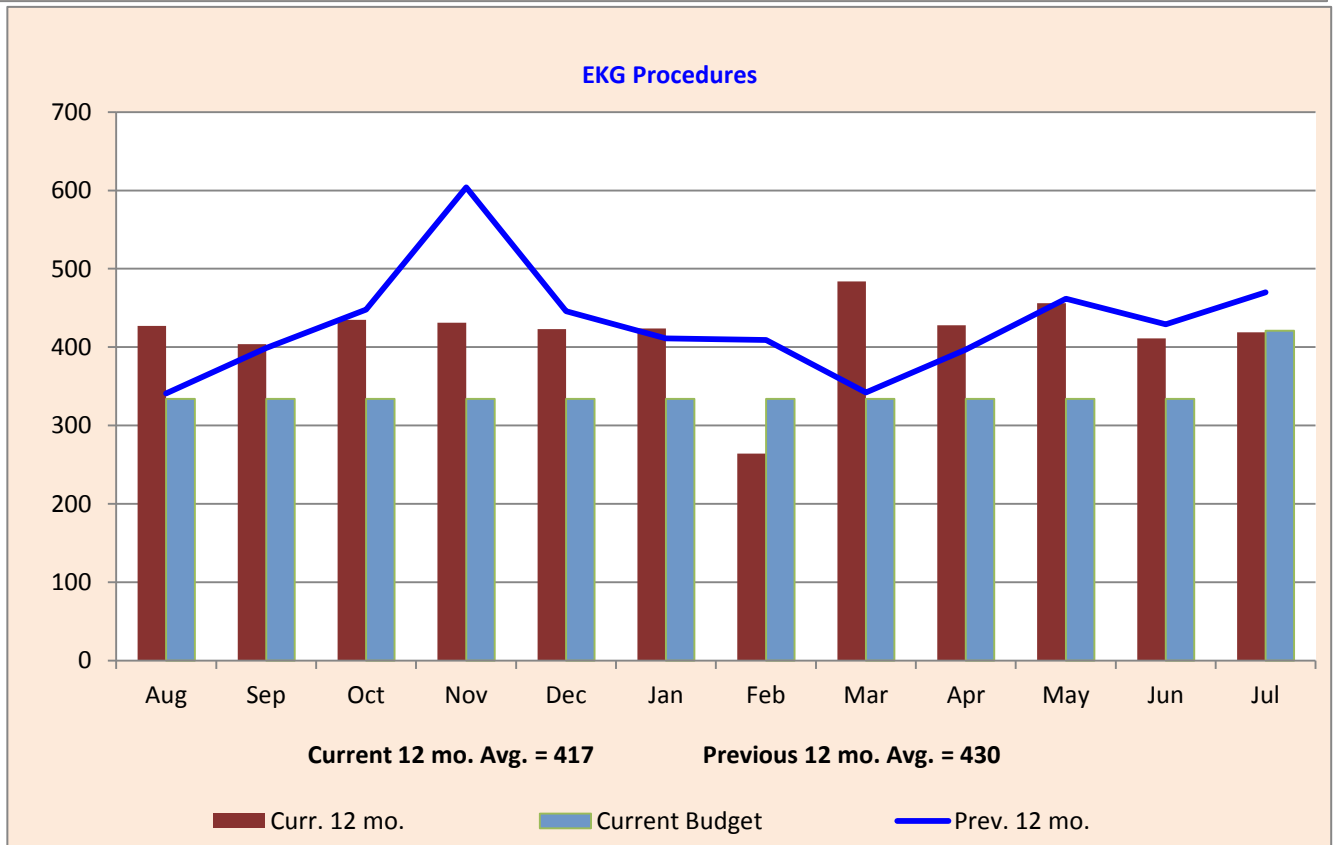
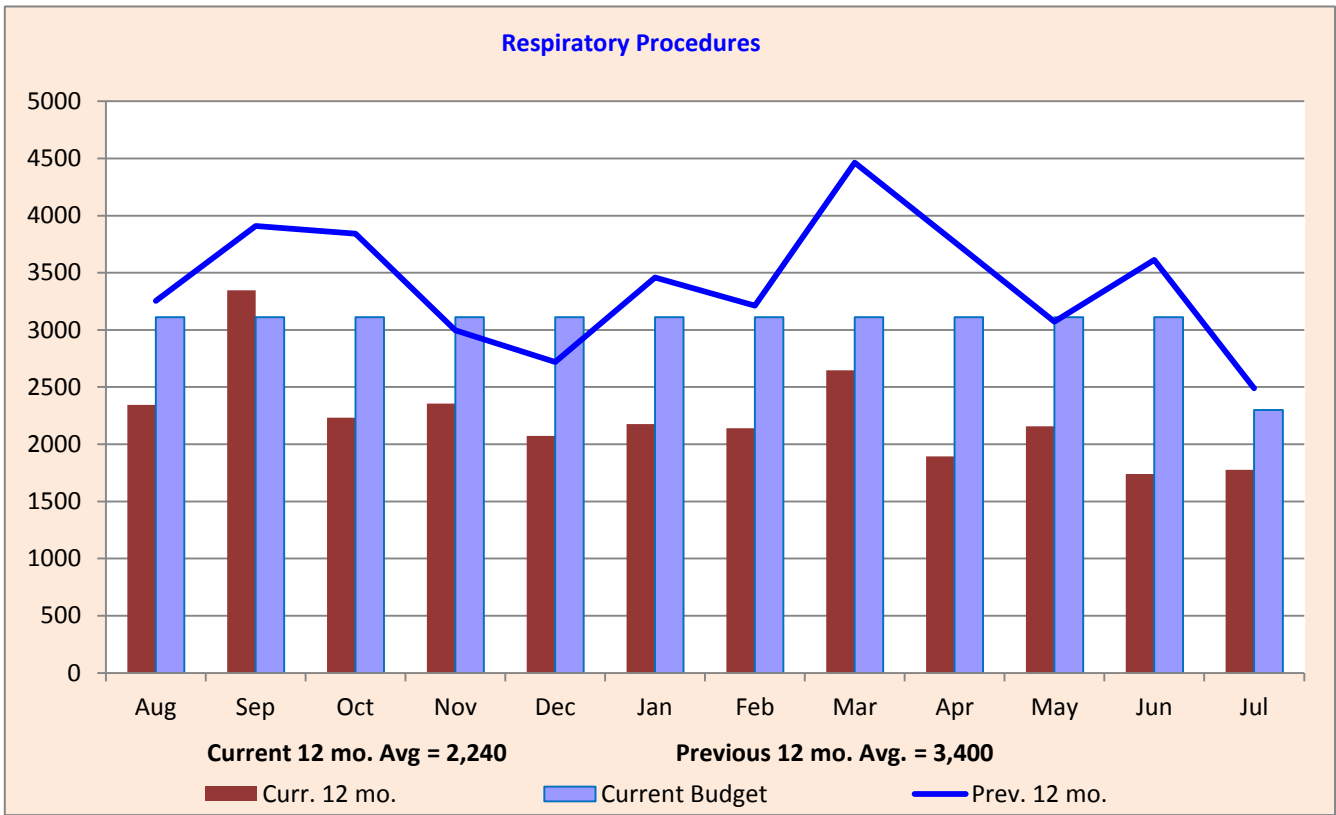
**Net Days of Revenue in A/R**



**Curr. 12 mo. avg. = 56.36**

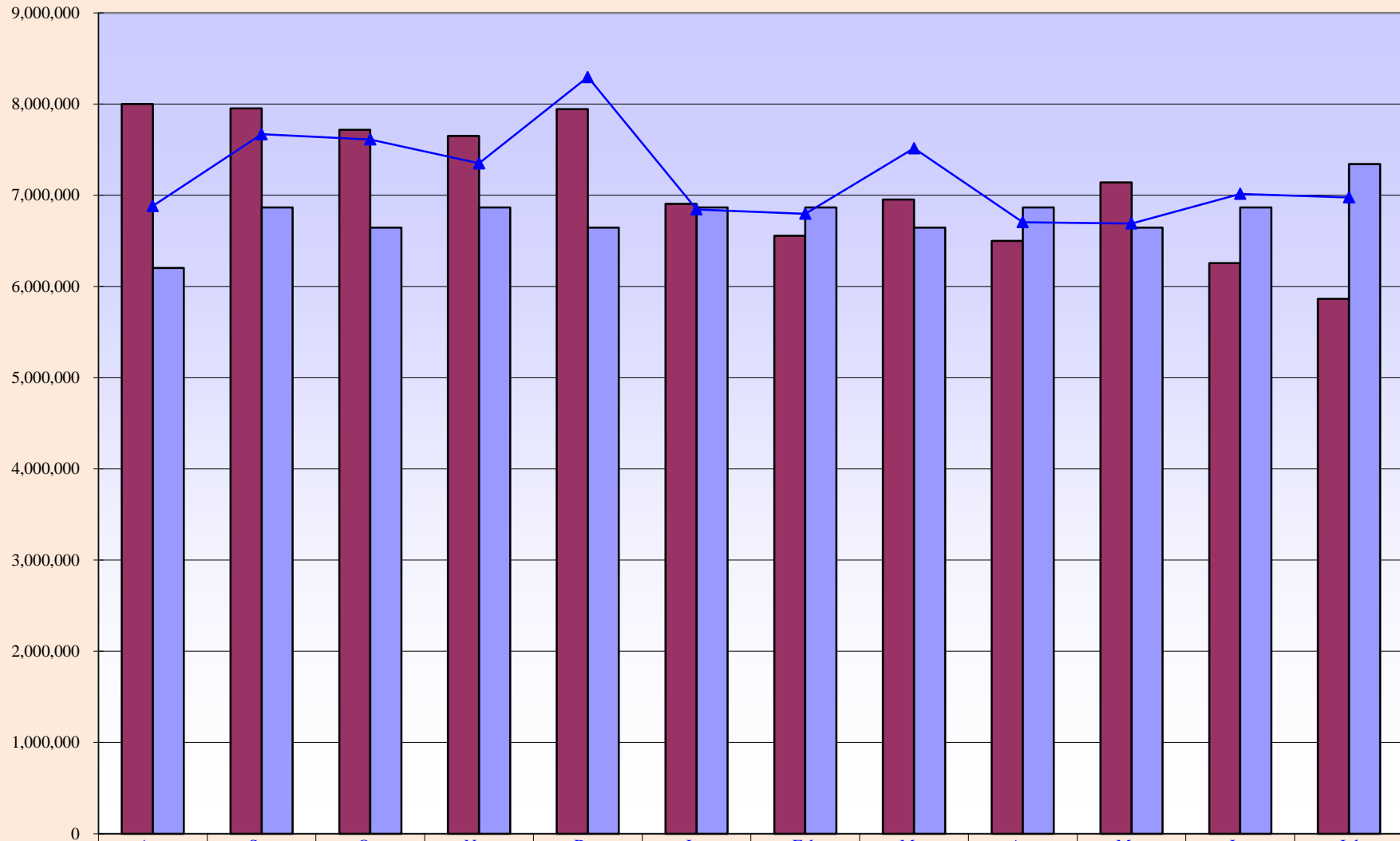
**Prev. 12 mo. avg. = 56.30**

Memorial Hospital of Converse County  
 Respiratory and EKG Procedures  
 Jul 2017



**Memorial Hospital of Converse County  
Hospital Patient Revenues  
Jul 2017**

**Hospital Patient Revenues**



	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul
Curr. 12 mo.	8,002,069	7,954,083	7,717,183	7,649,912	7,944,457	6,905,882	6,555,659	6,952,619	6,500,977	7,139,920	6,255,174	5,864,849
Current Budget	6,202,186	6,866,692	6,645,216	6,866,705	6,645,218	6,866,722	6,866,705	6,645,215	6,866,692	6,645,198	6,866,725	7,343,433
Prev. 12 mo.	6,882,579	7,669,999	7,612,860	7,350,420	8,296,381	6,844,648	6,797,382	7,516,421	6,704,846	6,691,145	7,016,548	6,976,161

**Curr. 12 mo. avg. = \$7,120,232**

**Prev. 12 mo. avg. = \$7,196,616**



**Memorial Hospital of Converse County  
Income Statement Summary  
Budget Variance Report**

<b>Current Month</b>			<b>Year to Date</b>			<b>Prior Year YTD</b>	
<b>Jul 2017</b>	<b>Budget</b>	<b>Variance Amount</b>	<b>YTD Thru Jul 2017</b>	<b>YTD Budget</b>	<b>Variance Amount</b>	<b>YTD Thru Jul 2016</b>	<b>Change From Prior YTD</b>
			<b>July</b>				
			<b>Patient Revenue</b>				
\$1,041,305	\$1,818,084	(\$776,779)	\$1,041,305	\$1,818,084	(\$776,779)	\$1,781,830	(\$740,525)
3,890,591	4,269,470	(378,879)	3,890,591	4,269,470	(378,879)	3,903,703	(13,112)
932,952	1,255,879	(322,927)	932,952	1,255,879	(322,927)	1,290,629	(357,677)
\$5,864,849	\$7,343,433	(\$1,478,584)	\$5,864,849	\$7,343,433	(\$1,478,584)	\$6,976,162	(\$1,111,313)
			<b>Deductions From Revenue</b>				
861,525	1,147,155	(285,630)	861,525	1,147,155	(285,630)	856,001	5,524
461,837	434,620	27,217	461,837	434,620	27,217	450,894	10,943
98,366	117,500	(19,134)	98,366	117,500	(19,134)	113,657	(15,291)
571,710	738,434	(166,724)	571,710	738,434	(166,724)	549,098	22,612
131,824	226,180	(94,356)	131,824	226,180	(94,356)	139,857	(8,033)
\$2,125,262	\$2,663,889	(\$538,627)	\$2,125,262	\$2,663,889	(\$538,627)	\$2,109,507	\$15,755
3,739,586	4,679,544	(939,958)	3,739,586	4,679,544	(939,958)	4,866,655	(1,127,069)
115,023	116,666	(1,643)	115,023	116,666	(1,643)	115,557	(534)
\$3,854,609	\$4,796,210	(\$941,601)	\$3,854,609	\$4,796,210	(\$941,601)	\$4,982,212	(\$1,127,603)
			<b>Operating Expenses</b>				
2,209,559	2,295,878	(86,319)	2,209,559	2,295,878	(86,319)	2,481,893	(272,334)
369,898	656,924	(287,026)	369,898	656,924	(287,026)	706,382	(336,484)
449,009	491,666	(42,657)	449,009	491,666	(42,657)	487,087	(38,078)
87,335	107,912	(20,577)	87,335	107,912	(20,577)	97,806	(10,471)
74,907	102,577	(27,670)	74,907	102,577	(27,670)	125,350	(50,443)
0	4,167	(4,167)	0	4,167	(4,167)	25,366	(25,366)
9,089	30,808	(21,719)	9,089	30,808	(21,719)	9,411	(322)
129,361	113,504	15,857	129,361	113,504	15,857	88,869	40,492
12,949	26,320	(13,371)	12,949	26,320	(13,371)	33,783	(20,834)
20,475	17,917	2,558	20,475	17,917	2,558	20,536	(61)
59,866	54,080	5,786	59,866	54,080	5,786	39,814	20,052
79,019	105,578	(26,559)	79,019	105,578	(26,559)	99,335	(20,316)
50,351	41,026	9,325	50,351	41,026	9,325	20,652	29,699
47,468	47,634	(166)	47,468	47,634	(166)	33,745	13,723
342,500	351,150	(8,651)	342,500	351,150	(8,651)	362,222	(19,723)
261,296	527,750	(266,454)	261,296	527,750	(266,454)	763,309	(502,013)
\$4,203,082	\$4,974,891	(\$771,809)	\$4,203,082	\$4,974,891	(\$771,809)	\$5,395,560	(\$1,192,478)
(348,472)	(178,681)	(169,791)	(348,472)	(178,681)	(169,791)	(413,348)	64,876
			<b>Non-Operating Revenue</b>				
90,625	90,625	0	90,625	90,625	0	90,808	(183)
30,208	30,208	0	30,208	30,208	0	30,208	0
562,963	41,667	521,296	562,963	41,667	521,296	61,855	501,108
0	0	0	0	0	0	0	0
\$335,324	(\$16,181)	\$351,505	\$335,324	(\$16,181)	\$351,505	(\$230,477)	\$565,801

**Memorial Hospital of Converse County**  
**Financial and Statistical Highlights**  
**Jul 2017**

Page #

**Patient Volumes**

IP Daily Census.....	At 3.97 down 2.29 from July 2016 - down 0.66 from June 2017	1-2
Surgeries.....	At 50 down 37 from July 2016 - down 1 from June 2017	6-7
Radiology Exams.....	At 1,207 up 22 from July 2016 - up 60 from June 2017	9-12
Laboratory Tests.....	At 27,574 down 596 from July 2016 - down 597 from June 2017	12
Emer. Rm. Visits.....	At 403 down 6 from July 2016 - up 30 from June 2017	5
Clinic Visits.....	At 3,043 down 362 from July 2016 - down 448 from June 2017	
Urgent Care.....	At 486 up 144 from July 2016 - down 38 from June 2017	
Clinic Volumes.....	Down 0.89% compared to last year	
RHC visits.....	At 324 down 10 from July 2016 - down 8 from June 2017	

**Income Statement**

Gross Patient Revenue for the month was \$5,860,000 compared to 6,976,000 last July and \$6,250,000 last month. Net Income for July is \$335,000 compared to **(\$230,000)** last year and **(\$1,161,000)** last month. 15

Monthly Revenue - under budget by **(\$1,478,000)**

The departments that are under budget by \$10,000 or more are as follows:

Ambulance - 21,000	Nursery - 20,000	Swing Bed - 30,000	Ultrasound - 16,000
Med/Surg - 141,000	Observation - 25,000	Radiology - 11,000	Lab - 109,000
Monitored Bed - 12,000	OB - 15,000	Nuc Med - 18,000	Pharmacy - 153,000
Cardiopulmonary - 71,000	ER - 35,000	Physical Therapy - 36,000	Hospitalists - 30,000
Practitioners - 12,000	Radiologists - 26,000	Surgery - 314,000	PACU - 54,000
Provider Based Bill - 17,000	CRNA's - 78,000		

Deductions From Revenue - Under budget by **(\$538,000)**

Monthly Expense Variances - Under budget by **(\$771,000)**

Areas that are over budget for the month

<u>Maintenance &amp; Repairs - 15,000</u>	<u>Interest - 2,500</u>
Ambulance - 5,000	CD Loan
Surgery - 12,000	
Information Systems - 6,000	<u>Insurance - 9,300</u>
	Adminstration
<u>Professional Fees - 5,700</u>	
Ultrasound - 14,000	

**Cash Status**

Cash balances as of July 31, 2017 are \$14,652,872.  
This equates to 117.66 days of expenses on hand.

**Accounts Receivable**

Net Accounts Receivable days are at 63.53 days for the end of July compared to 57.59 last year and 64.79 last month.

**Memorial Hospital of Converse County  
Statistics  
For The Period Ended July 31, 2017**

<b>Monthly</b>						<b>Year to Date</b>					
<b>Jul 2017</b>	<b>Jul 2016</b>	<b>Variance From Prior Jul</b>	<b>Budget</b>	<b>Variance Amount</b>	<b>%</b>	<b>YTD Thru Jul 2017</b>	<b>YTD Thru Jul 2016</b>	<b>Variance From Prior YTD</b>	<b>YTD Budget</b>	<b>Variance Amt.</b>	<b>%</b>
59	73	(14)	67	(8)	-11.9%	59	73	(14)	67	(8)	-11.9%
1	1	0	4	(3)	-75.0%	1	1	0	4	(3)	-75.0%
60	74	(14)	71	(11)	-15.5%	60	74	(14)	71	(11)	-15.5%
123	194	(71)	176	(53)	-30.1%	123	194	(71)	176	(53)	-30.1%
11	23	(12)	50	(39)	-78.0%	11	23	(12)	50	(39)	-78.0%
134	217	(83)	226	(92)	-40.7%	134	217	(83)	226	(92)	-40.7%
8	12	(4)	14	(6)	-42.9%	8	12	(4)	14	(6)	-42.9%
10	21	(11)	23	(13)	-56.5%	10	21	(11)	23	(13)	-56.5%
50	87	(37)	88	(38)	-43.2%	50	87	(37)	88	(38)	-43.2%
2,763	2,967	(204)	3,130	(367)	-11.7%	2,763	2,967	(204)	3,130	(367)	-11.7%
403	409	(6)	518	(115)	-22.2%	403	409	(6)	518	(115)	-22.2%
3,166	3,376	(210)	3,648	(482)	-13.2%	3,166	3,376	(210)	3,648	(482)	-13.2%
297	324	(27)	304	(8)	-2.5%	297	324	(27)	304	(8)	-2.5%

<b>Financial Ratios</b>	<b>Jul 2017</b>	<b>Jul 2016</b>	<b>YTD</b>	<b>US</b>	<b>WY</b>	<b>Misc. Measurements</b>	<b>YTD - 17</b>	<b>YTD - 16</b>	<b>Variance From Prior Year</b>	<b>WY</b>	<b>Variance From WY</b>
Days Cash on Hand YTD	118	75	118	76	99	Total Revenue per FTE	\$237,059	\$258,050	(\$20,991)	\$145,000	\$92,059
Operating Margin	-9.04%	-8.29%	-9.04%	1.79%	-0.93%	Contractual Deductions	36.23%	30.23%	6.00%	33.13%	3.10%
Net Margin	8.69%	-4.62%	8.69%	3.09%	4.85%	Inpatient Revenue %	21.11%	31.33%	-10.22%	33.17%	-12.06%
Current Ratio	3.84	3.53	N/A	2.35	3.71	Outpatient Revenue %	78.89%	68.67%	10.22%	66.83%	12.06%
Gross A/R Days	53.24	54.90		50.37	59.90	Average Length of Stay	2.06	2.62	(0.56)	3.30	(1.24)
Net A/R Days	63.53	57.59		52.46	56.82	Medicare Inp. Payer Mix	39.16%	32.81%	6.35%	75.25%	-36.09%
FTEs per Adjusted Occupied Bed - Excluding MOB			12.44	5.51	9.88	Average I/P Daily Census	3.97	6.26	(2.29)	3.50	0.47
			With MOB - 13.25			Salaries to Net Patient Rev.	59.08%	50.99%	8.09%	53.41%	5.67%
Medicare Rural Hospital Flexibility Program Monitoring Team - US CAH Median-2015						Salaries to Total Expense	52.56%	45.99%	6.57%	46.32%	6.24%
Medicare Rural Hospital Flexibility Program Monitoring Team -WY CAH Medium-2015						Average Salary per FTE	\$7,443	\$7,660	(218)	\$62,062	(\$54,619)
						Benefits as % of Salaries	16.74%	28.46%	-11.72%		

**Memorial Hospital of Converse County**  
**Balance Sheet**  
**July 31, 2017**

	<u>Jul 2017</u>	<u>Jul 2016</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash On Hand And In Banks	\$7,846,084	\$5,435,426
Certificates Of Deposit - Unrestricted	1,306,788	182,305
<b>Total Cash Assets</b>	<u>\$9,152,872</u>	<u>\$5,617,731</u>
<b>Assets Whose Use is Restricted</b>		
Certificates of Deposit Securing Loan	5,500,000	6,500,000
<b>Total Restricted Assets</b>	<u>\$5,500,000</u>	<u>\$6,500,000</u>
Accounts Receivable (Gross)	11,242,578	12,325,199
Uncollectable Accts. & Contratual. Adj.	<u>(3,728,635)</u>	<u>(3,603,122)</u>
<b>Net Patient Accounts</b>	<u>\$7,513,943</u>	<u>\$8,722,077</u>
Due From Physicians/Staff	17,131	98,312
Inventories Of Supplies	925,619	968,062
Other Current Assets	1,054,153	840,978
Yellowstone Group Investment	82,305	0
<b>Total Current Assets</b>	<u>\$24,246,023</u>	<u>\$22,747,160</u>
<b>LAND, BUILDING AND EQUIPMENT, net</b>	\$28,865,423	\$31,095,731
<b>OTHER ASSETS</b>		
Investment - Big Country Rehab	130,700	168,398
Issue Cost to Capitalize	0	123,452
<b>Total Other Assets</b>	<u>\$130,700</u>	<u>\$291,850</u>
<b>Total Assets</b>	<u><u>\$53,242,146</u></u>	<u><u>\$54,134,741</u></u>
<b>LIABILITIES AND FUND EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable	\$706,231	\$2,372,378
Accrued Salaries	3,720,244	2,384,723
Accrued Self Funded Health Insurance	(134,760)	0
Accrued Taxes And Deductions	965,217	626,347
Current Portion Of Notes Payable	281,934	53,777
Current Portion of CD Secured Note	771,843	1,000,000
<b>Total Current Liabilities</b>	<u>\$6,310,708</u>	<u>\$6,437,225</u>
<b>OTHER LIABILITIES</b>		
Deferred Loss On Early Retirement Of Bonds	(372,201)	(455,014)
Medicare Cost Report Settlement	160,000	0
Long Term CD Secured Note Obligations	5,259,194	6,500,000
Long Term Notes Payable	218,007	53,582
<b>Total Other Liabilities</b>	<u>\$5,265,001</u>	<u>\$6,098,568</u>
<b>Total Liabilities</b>	\$11,575,709	\$12,535,793
<b>FUND EQUITY</b>		
Fund Balance	\$41,331,113	\$41,829,425
Net Income	335,324	(230,477)
<b>Total Fund Balance</b>	<u>\$41,666,437</u>	<u>\$41,598,948</u>
<b>Total Liabilities And Fund Equity</b>	<u><u>\$53,242,146</u></u>	<u><u>\$54,134,741</u></u>

**Cash Flow Statement for July 2017 and FYTD 2018**

<b>Cash Flow From Operations</b>	<b><u>Jul 2017</u></b>	<b><u>FYTD 2018</u></b>
Net Earnings/(Loss)	\$335,324	\$335,324
<b><u>Additions/(Subtractions) to Cash</u></b>		
Depreciation/Non-cash Interest	342,500	342,500
Decrease/(Increase) in Accounts Receivable	(86,505)	(86,505)
(Decrease)/Increase in Accounts Payable	(1,309,492)	(1,309,492)
Decrease/(Increase) in Inventory	(12,218)	(12,218)
<b>Net Cash Flow From Operations</b>	<b><u>(\$730,391)</u></b>	<b><u>(\$730,391)</u></b>
<b>Cash Flow from Capital Purchases</b>		
Equipment, Fixed Assets, Construction	(431,715)	(431,715)
<b>Cash Flow from Financing</b>		
Notes Payable	<u>(827,206)</u>	<u>(827,206)</u>
<b>Cash Flow for the Month Ending:      Jul 2017</b>	<b><u><u>(\$1,989,311)</u></u></b>	<b><u><u>(\$1,989,311)</u></u></b>