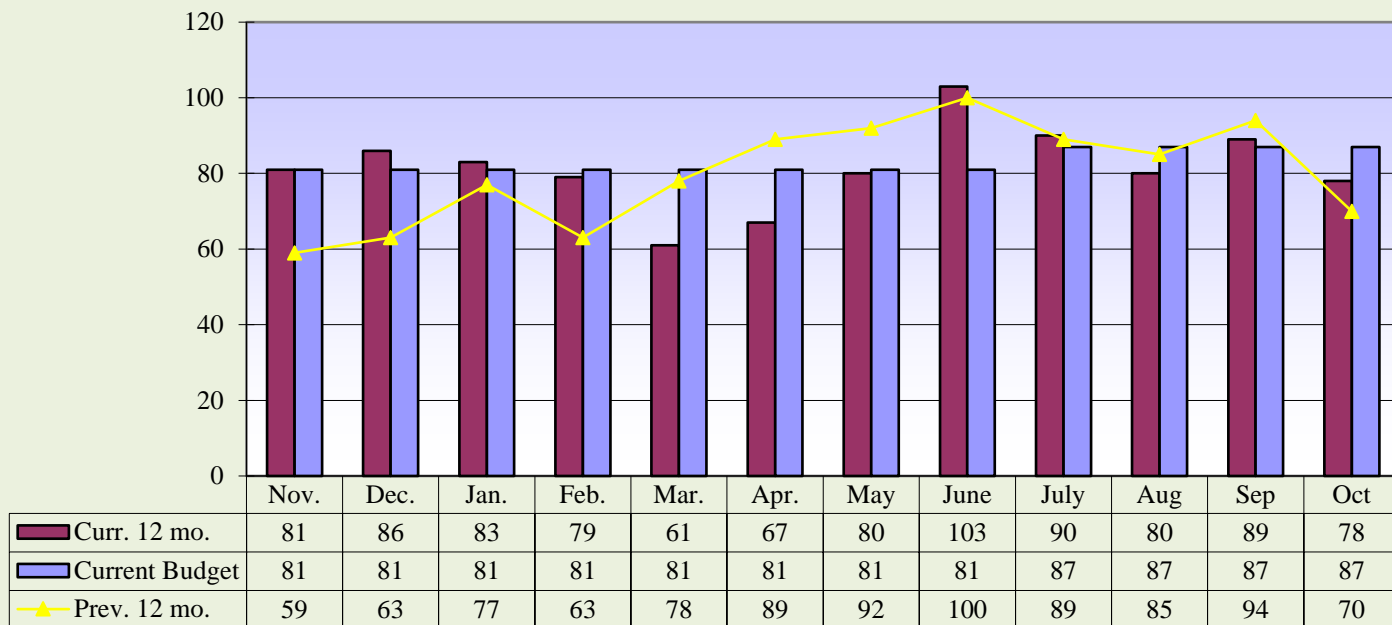


**Memorial Hospital of Converse County**  
**Financial and Statistical Packet**  
**Table of Contents - October 31, 2015**

	<u>Page #</u>
Admissions and Avg. IP Daily Census Graphs	1
Average Floor Census Breakdown Graph	2
Average Monthly Inpatient Admissions by Physician Graph	3
Average Length of Stay by Physician Graph	4
Payor Mix Comparisons and Emergency Room Visits Graphs	5
Total Surgeries and Orthopedic Surgeries Graphs	6
General and OB/GYN Surgery Graphs	7
Procedure Core Visits Graphs	8
Mammography Exams Graph	9
MRI and Cat Scan Graphs	10
Nuclear Medicine and Ultrasound Exams Graphs	11
Lab Procedures and Other X-Ray Graphs	12
Newborns and Net Days of Revenue in A/R Graphs	13
Respiratory and EKG Procedures Graphs	14
Hospital Revenue Graph	15
Income Statement and Budget Variance Report	16
Financial and Statistical Highlights	17
Statistics (Ratios - Productivity Indicators)	18
Balance Sheet	19
Cash Flow Statement	20

**Memorial Hospital of Converse County  
Admissions and Avg. IP Daily Census  
Oct. 2015**

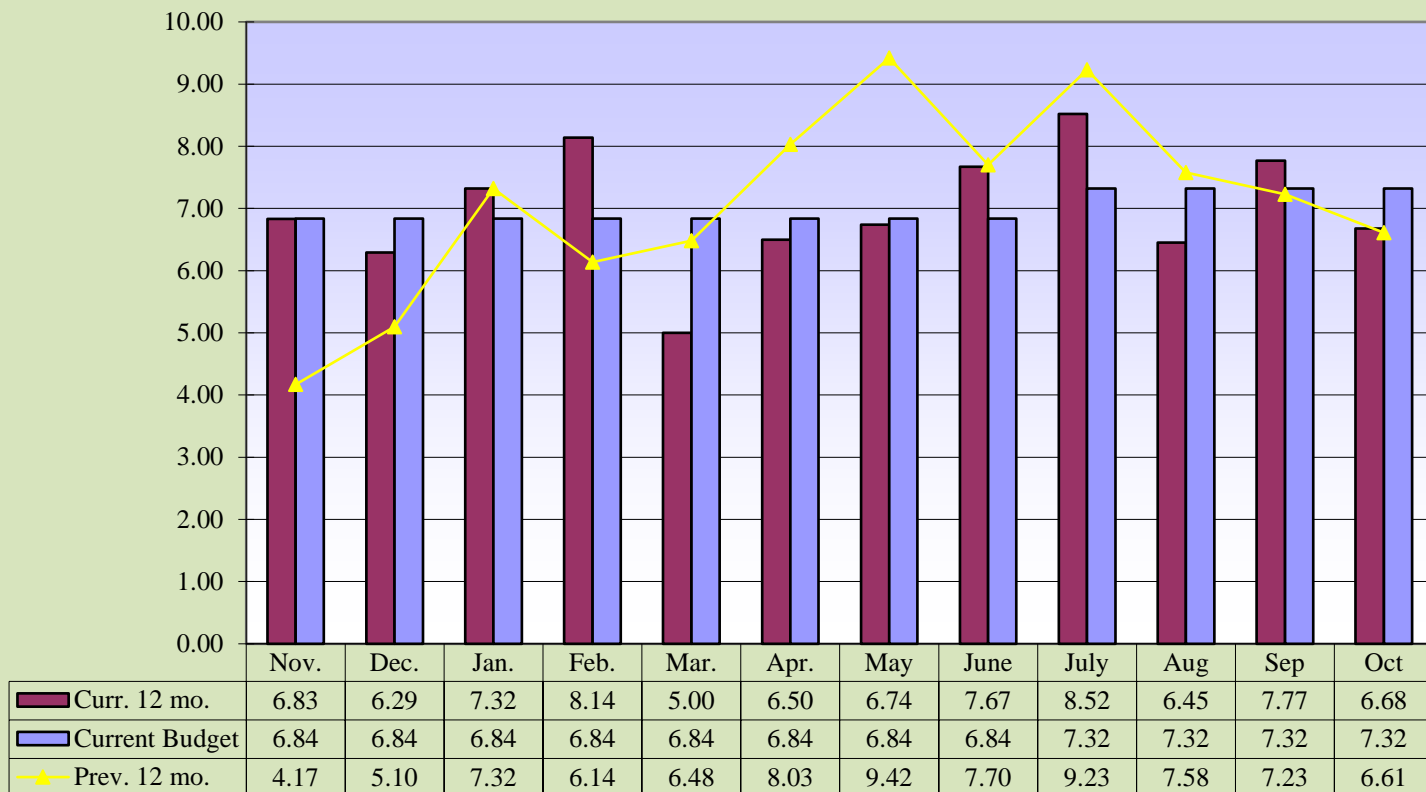
**Admissions**



**Current 12 mo. avg. = 81**

**Previous 12 mo. avg. = 80**

**Average IP Daily Census**

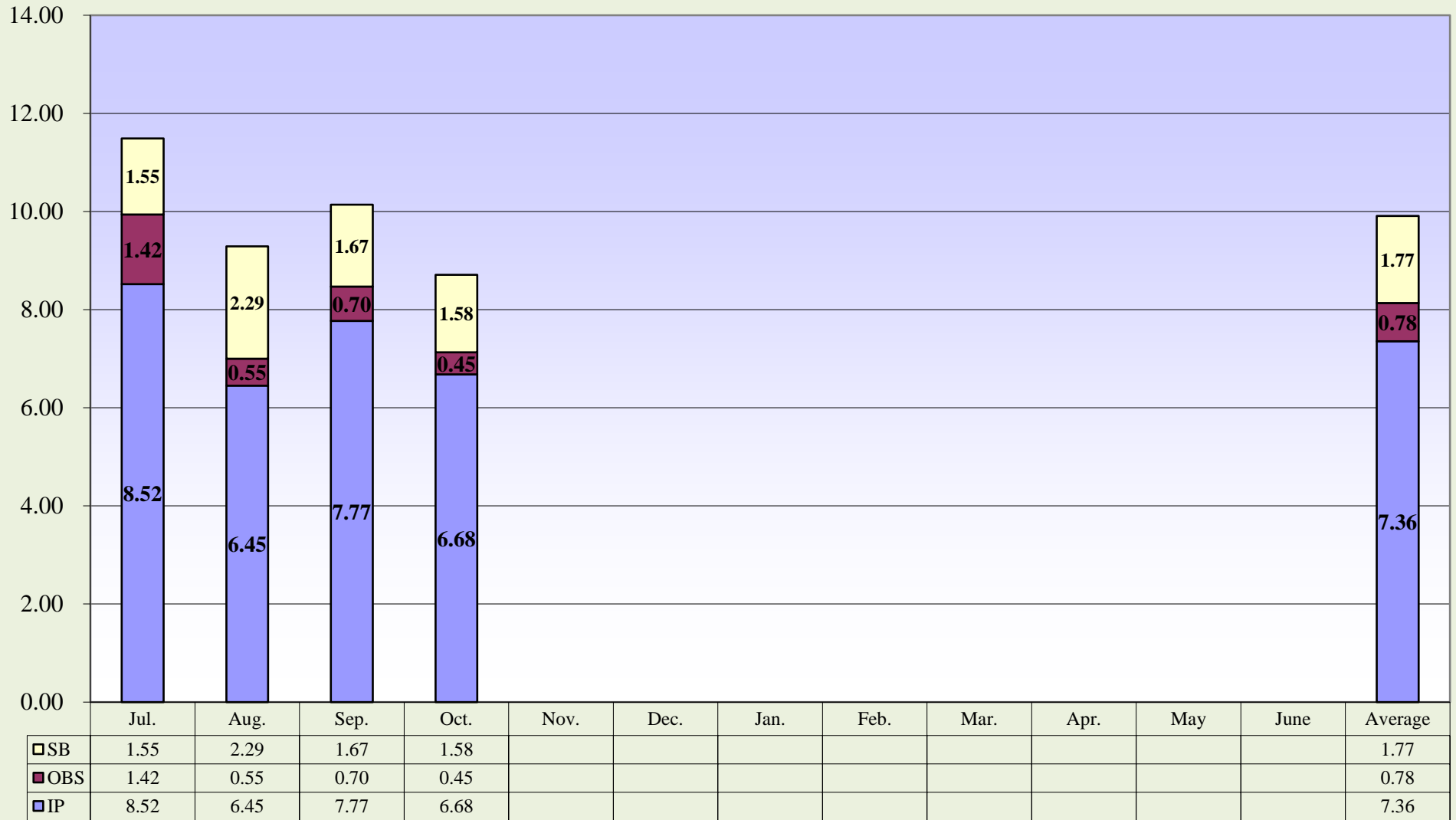


**Curr. 12 mo. avg. = 6.99**

**Prev. 12 mo. avg. = 7.08**

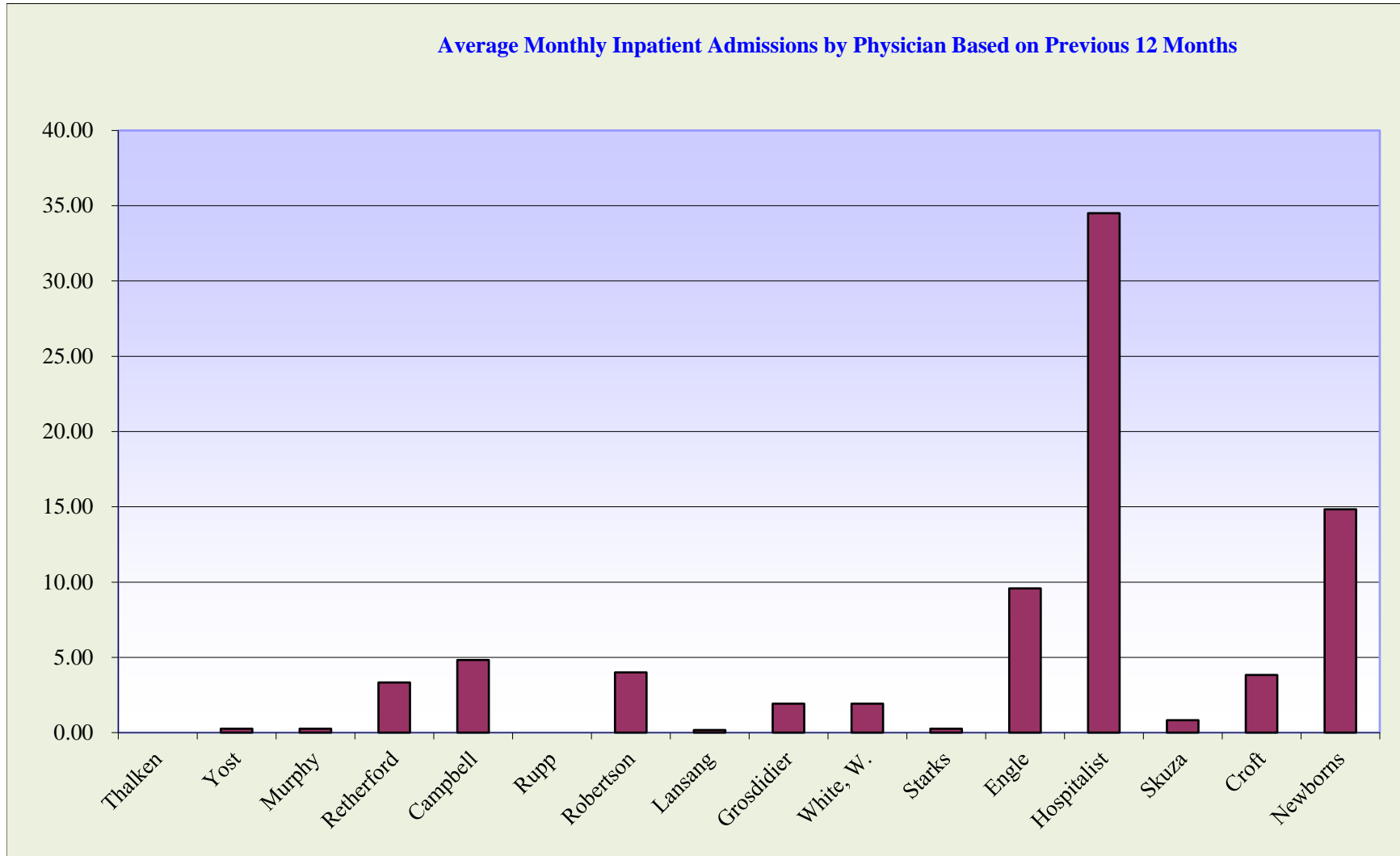
Memorial Hospital of Converse County  
 (FY 2016) Average Floor Census Breakdown  
 Oct. 2015

## (FY 2016) Average Floor Census Breakdown



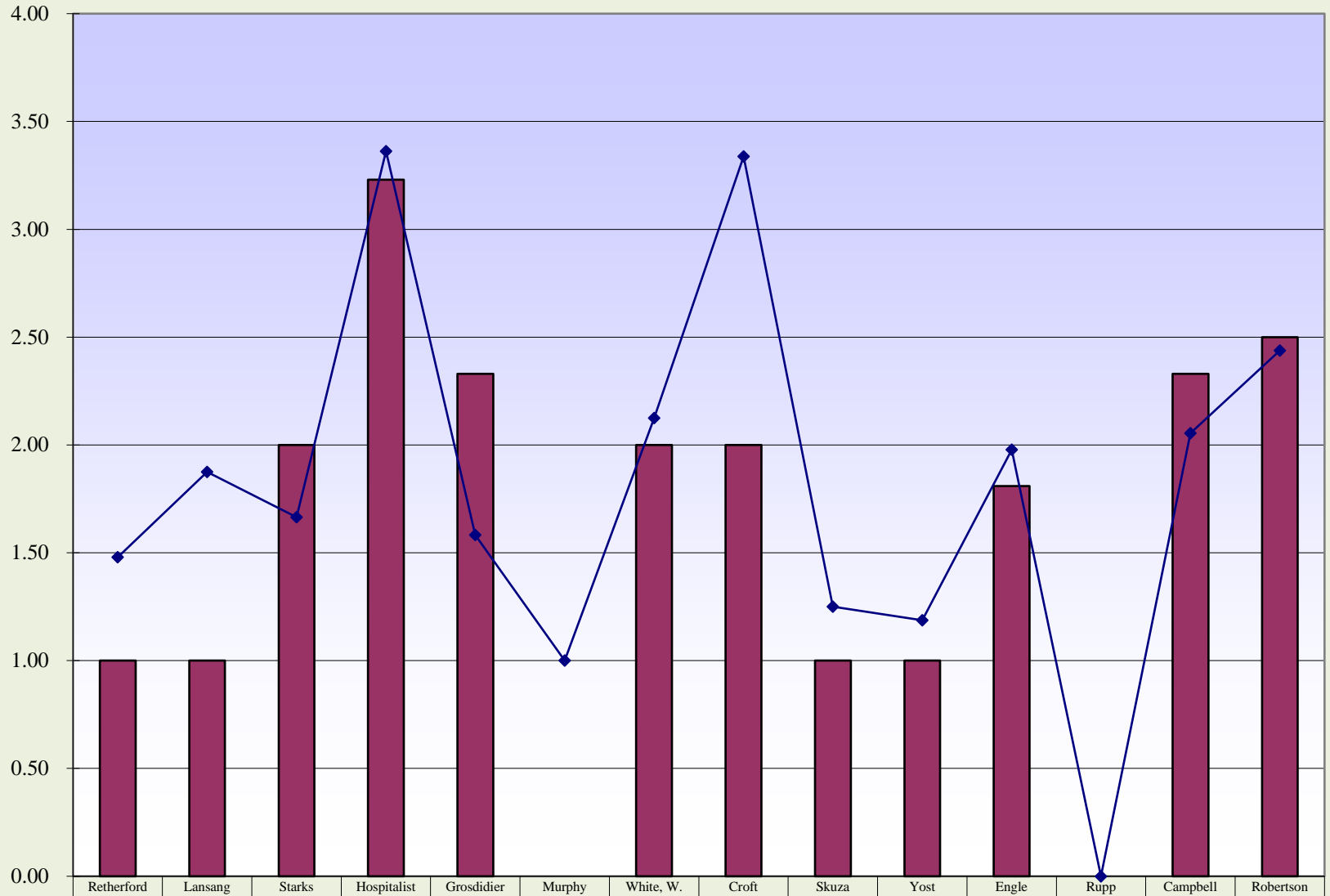
IP
  OBS
  SB

**Memorial Hospital of Converse County  
Average Monthly Inpatient Admissions by Physician  
Oct. 2015**



**Memorial Hospital of Converse County  
Average Length of Stay by Physician  
Oct. 2015**

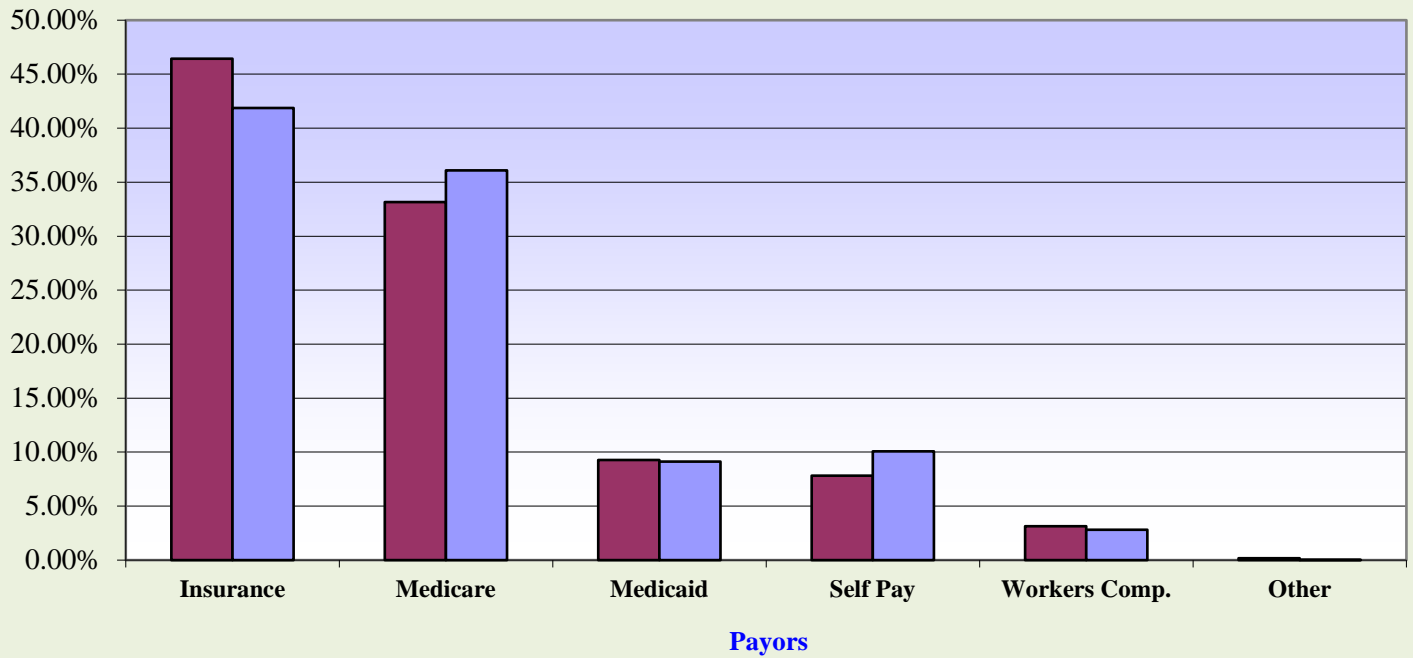
**Average Length of Stay by Physician for Fiscal Year 2016**



■ Current Month Avg. Length of Stay 0.00	Retherford	Lansang	Starks	Hospitalist	Grosdidier	Murphy	White, W.	Croft	Skuzza	Yost	Engle	Rupp	Campbell	Robertson
◆ YTD FY 2016 Avg. Length of Stay 0.00	1.00	1.00	2.00	3.23	2.33	0.00	2.00	2.00	1.00	1.00	1.81	0.00	2.33	2.50
	1.48	1.88	1.67	3.36	1.58	1.00	2.13	3.34	1.25	1.19	1.98	0.00	2.06	2.44

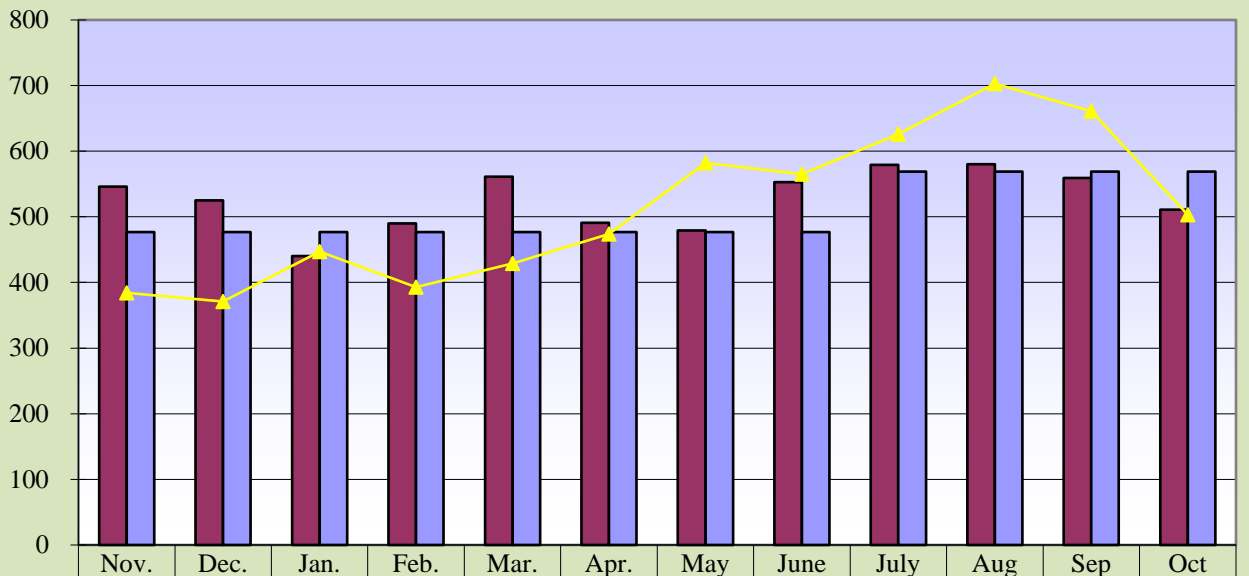
**Memorial Hospital of Converse County  
Payor Mix Comparisons and ER Visits  
Oct. 2015**

**Payor Mix Comparisons**



■ Fiscal Year 2016      ■ Fiscal Year 2015

**Emergency Room Visits**



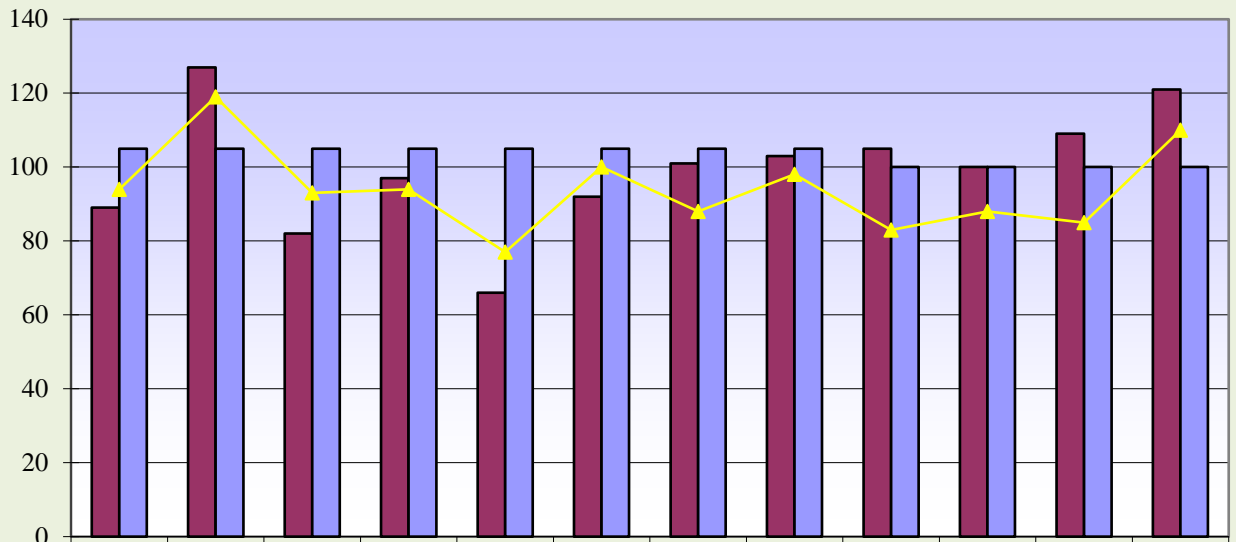
<span style="color: #800000;">■</span> Curr. 12 mo.	546	525	440	490	561	491	479	553	579	580	559	511
<span style="color: #6495ED;">■</span> Current Budget	477	477	477	477	477	477	477	477	569	569	569	569
<span style="color: #FFFF00;">▲</span> Prev. 12 mo.	384	371	447	393	429	474	582	565	626	703	661	503

**Curr. 12 mo. avg. = 526**

**Prev. 12 mo. avg. = 512**

**Memorial Hospital of Converse County  
Total Surgeries and Orthopedic Surgeries  
Oct. 2015**

**Total Surgeries**

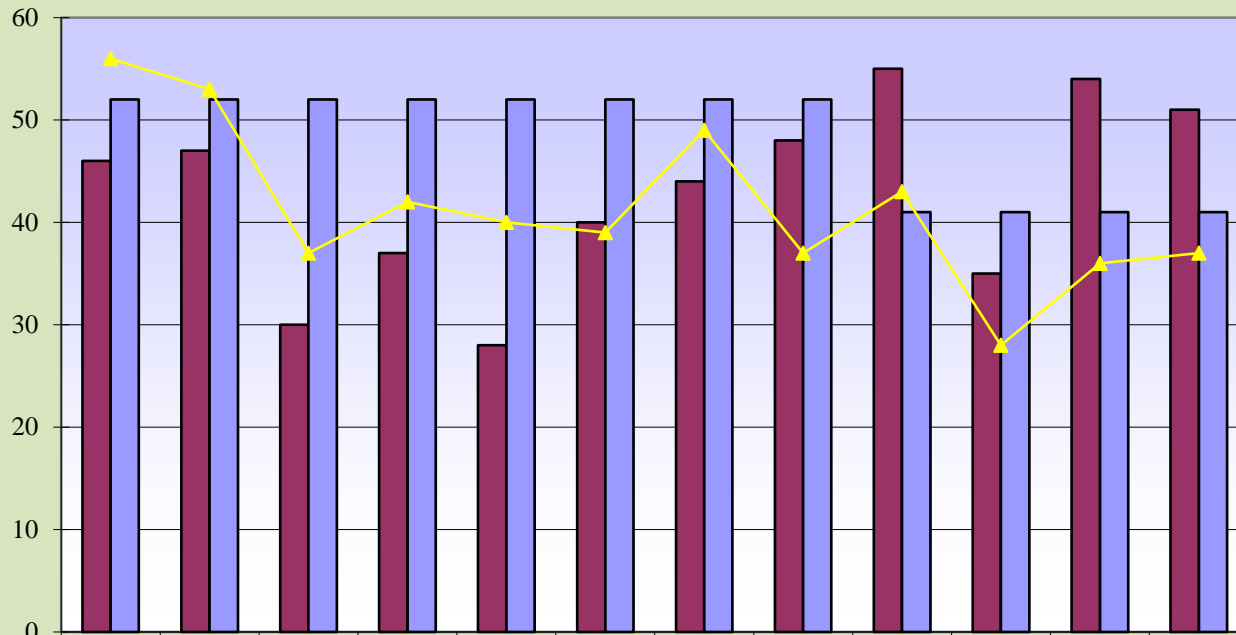


	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sep	Oct
Curr. 12 mo.	89	127	82	97	66	92	101	103	105	100	109	121
Current Budget	105	105	105	105	105	105	105	105	100	100	100	100
Prev. 12 mo.	94	119	93	94	77	100	88	98	83	88	85	110

**Current 12 mo. avg. = 99**

**Previous 12 mo. avg. = 94**

**Orthopedic Surgeries**



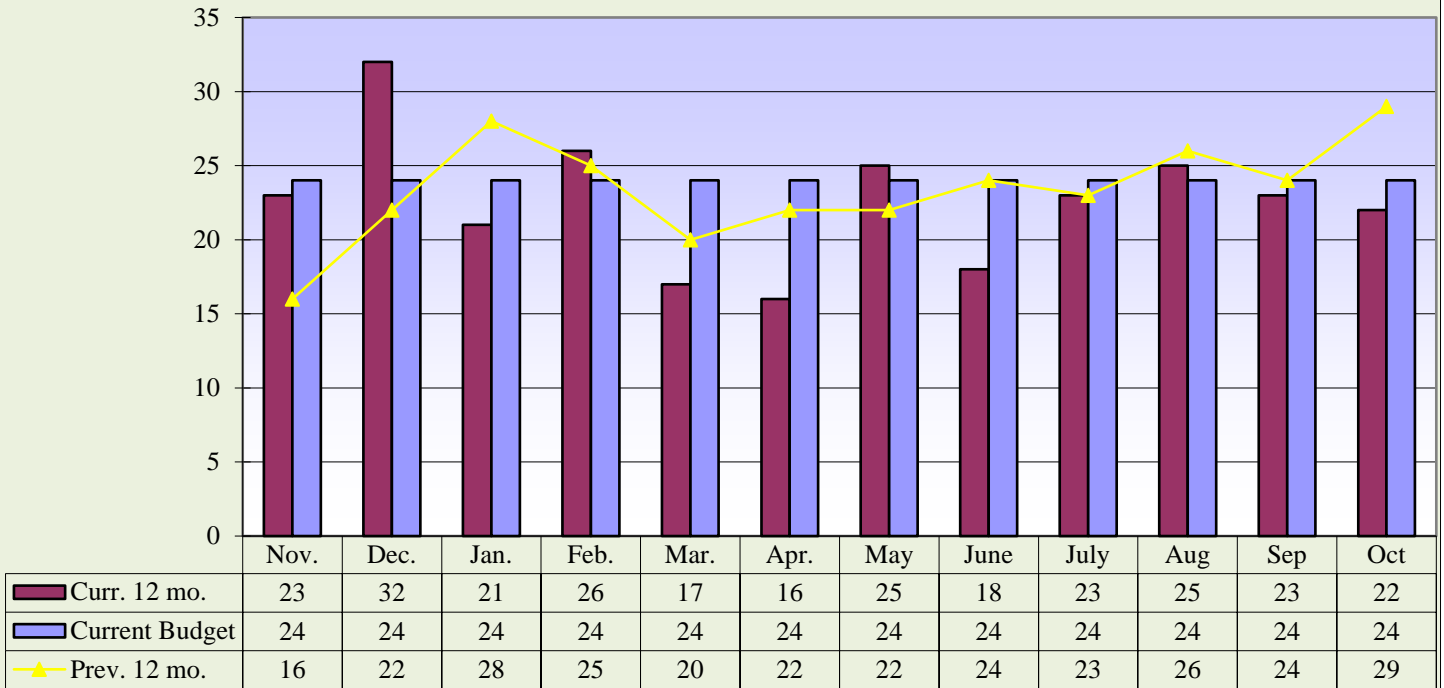
	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sep	Oct
Curr. 12 mo.	46	47	30	37	28	40	44	48	55	35	54	51
Current Budget	52	52	52	52	52	52	52	52	41	41	41	41
Prev. 12 mo.	56	53	37	42	40	39	49	37	43	28	36	37

**Curr. 12 mo. avg. = 43**

**Prev. 12 mo. avg. = 41**

**Memorial Hospital of Converse County  
General and OB/GYN Surgeries  
Oct. 2015**

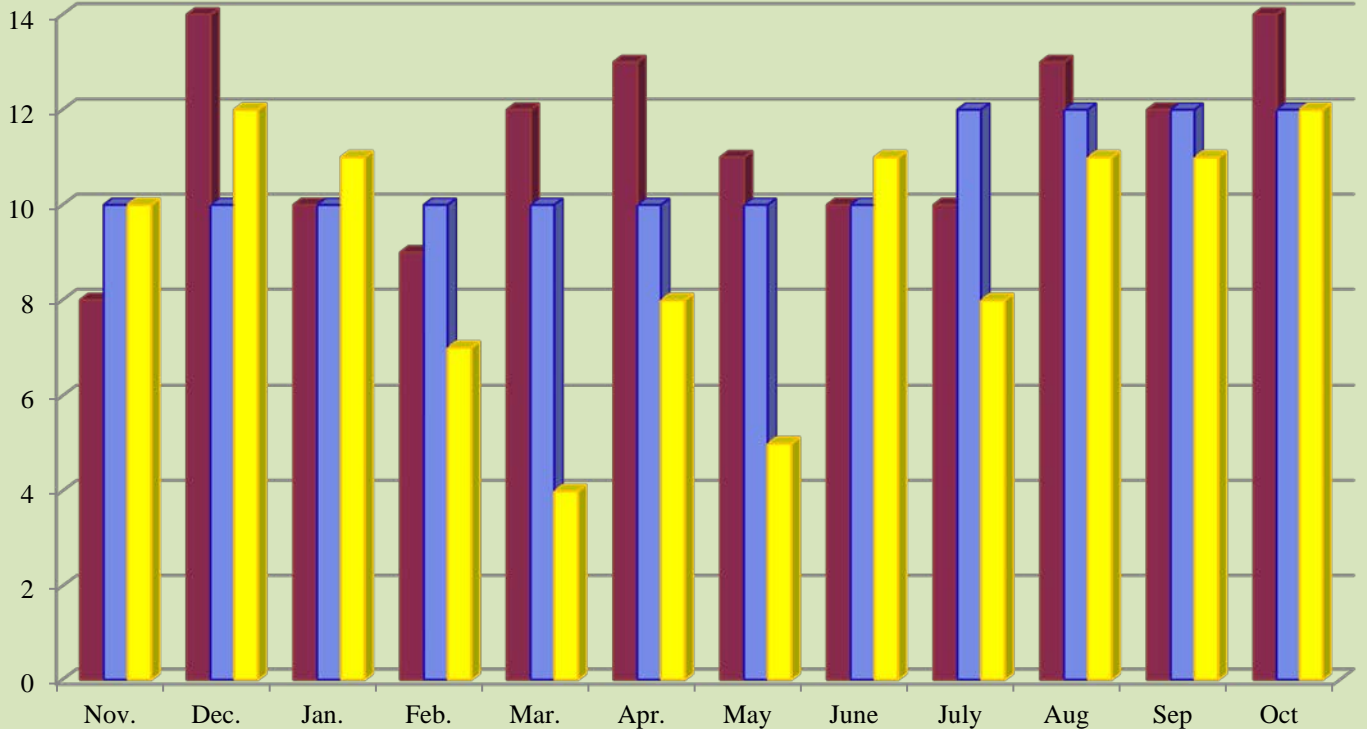
**General Surgeries**



**Curr. 12 mo. avg. = 23**

**Prev. 12 mo. avg. = 23**

**OB/GYN Surgeries**



**Curr. 12 mo. avg. = 11**

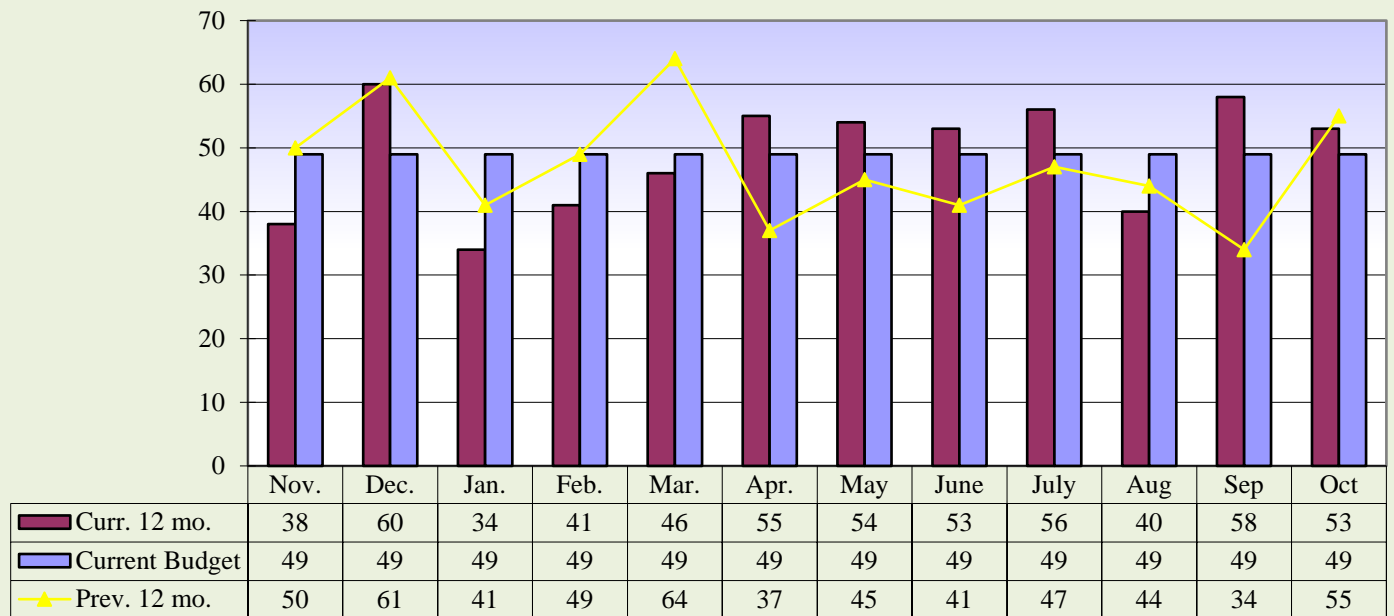
**Prev. 12 mo. avg. = 9**

■ Curr. 12 mo.     
 ■ Current Budget     
 ■ Prev. 12 mo.



**Memorial Hospital of Converse County  
Procedure Core Visits  
Oct. 2015**

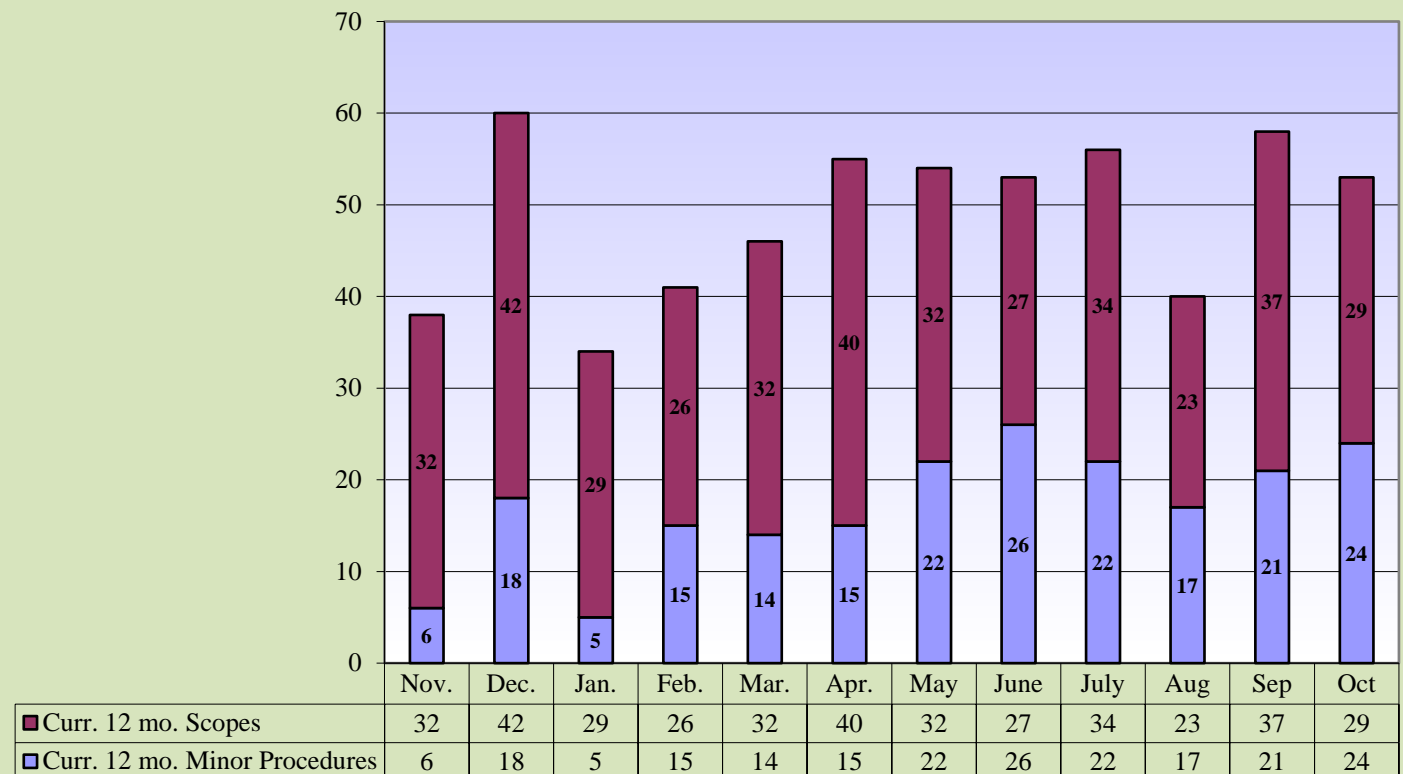
**Procedure Core Visits**



**Curr. 12 mo. avg. = 49**

**Prev. 12 mo. avg. = 47**

**Procedure Core Visit Types**



**Memorial Hospital of Converse County  
Mammography Exams  
Oct. 2015**

**Mammography Exams**



	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sep	Oct
Curr. 12 mo.	81	92	70	95	85	81	72	97	103	122	108	126
Current Budget	94	94	94	94	94	94	94	94	93	93	93	93
Prev. 12 mo.	117	95	93	96	102	90	90	82	95	96	92	112

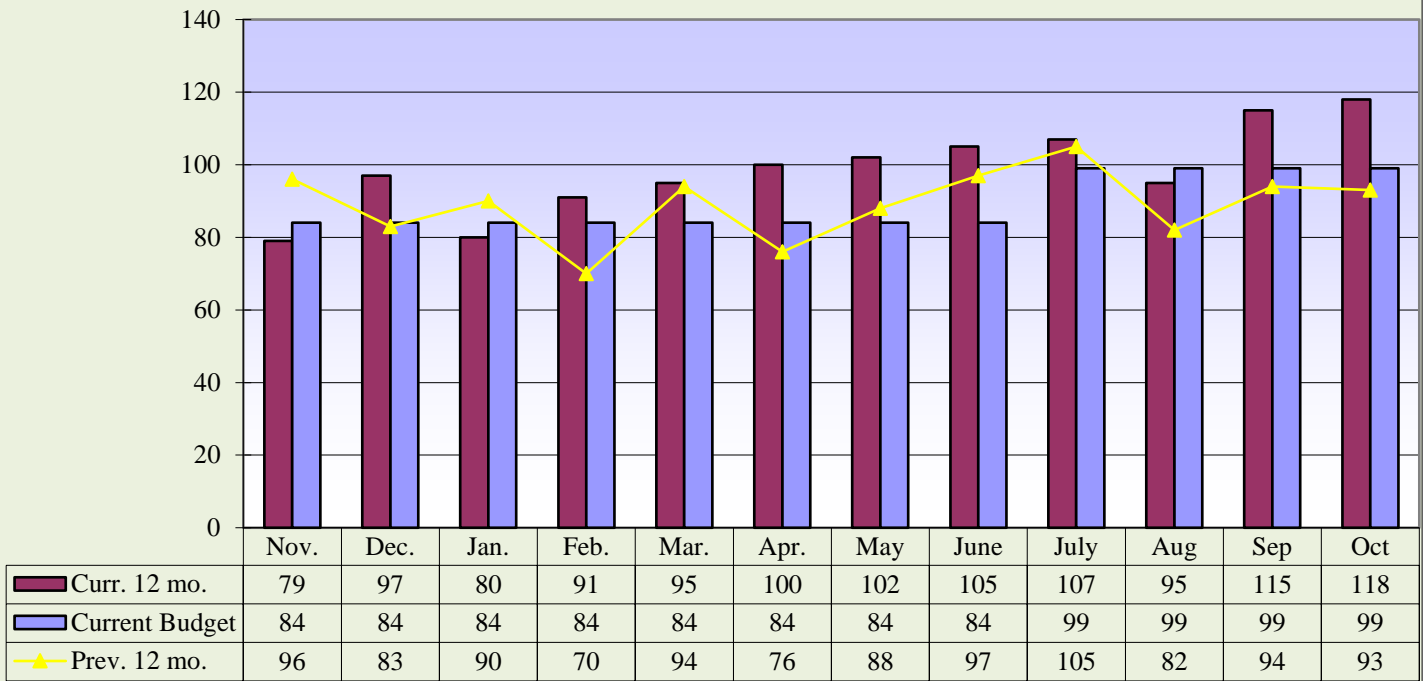
**Curr. 12 mo. avg. = 94**

**Prev. 12 mo. avg. = 97**



**Memorial Hospital of Converse County  
MRI & Cat Scans  
Oct. 2015**

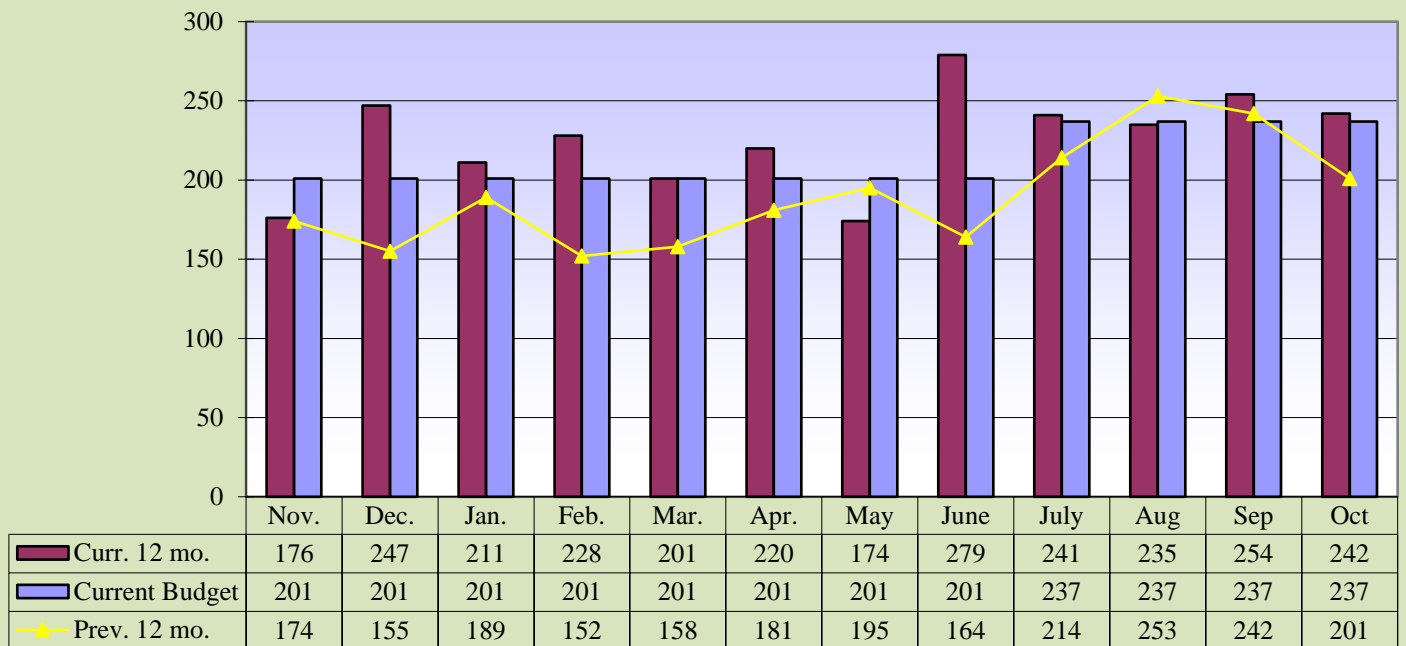
**MRI Exams**



**Curr. 12 mo. avg. = 99**

**Prev. 12 mo. avg. = 89**

**CT Exams**

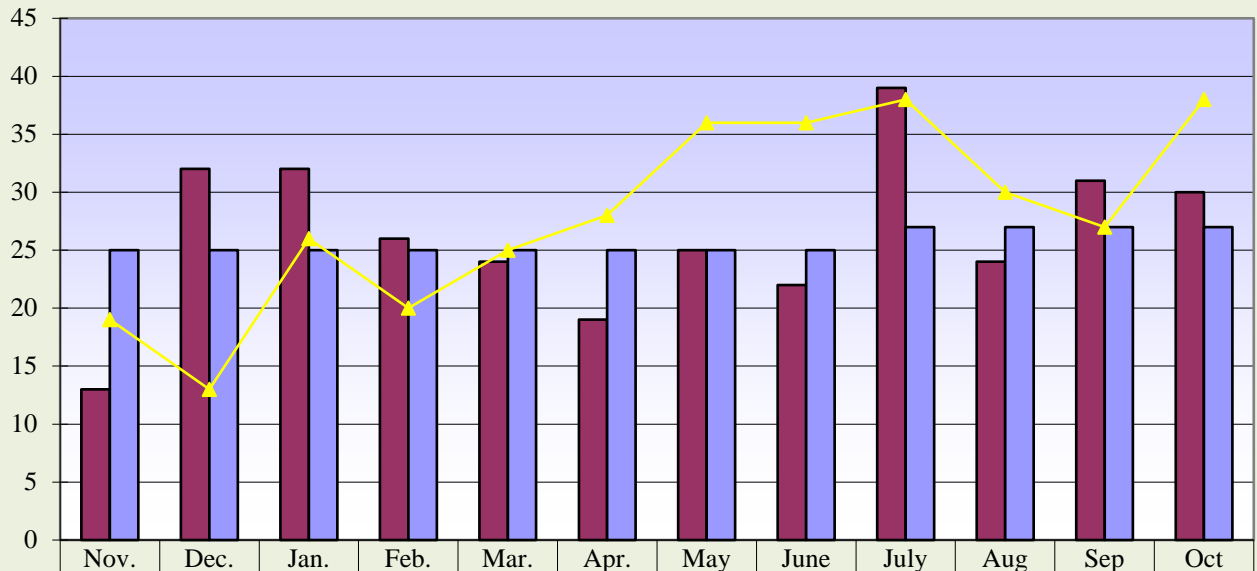


**Curr. 12 mo. avg. = 226**

**Prev. 12 mo. avg. = 190**

**Memorial Hospital of Converse County  
Nuclear Med and Ultrasound Exams  
Oct. 2015**

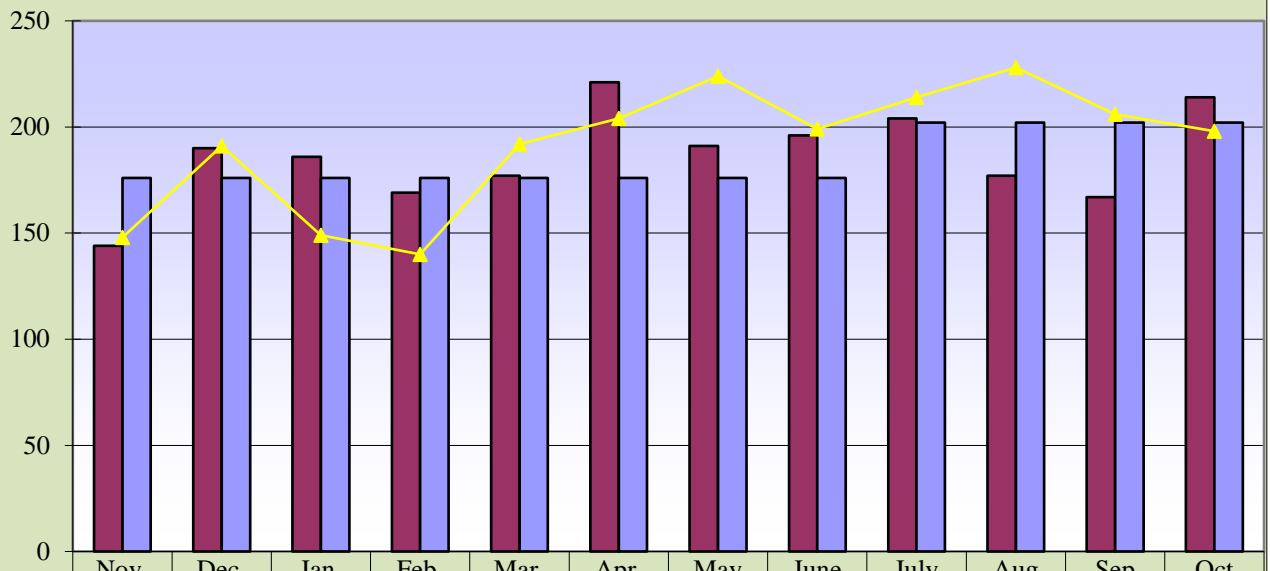
**Nuclear Medicine Exams**



**Curr. 12 mo. avg = 26**

**Prev. 12 mo. avg. = 28**

**Ultrasound Exams**

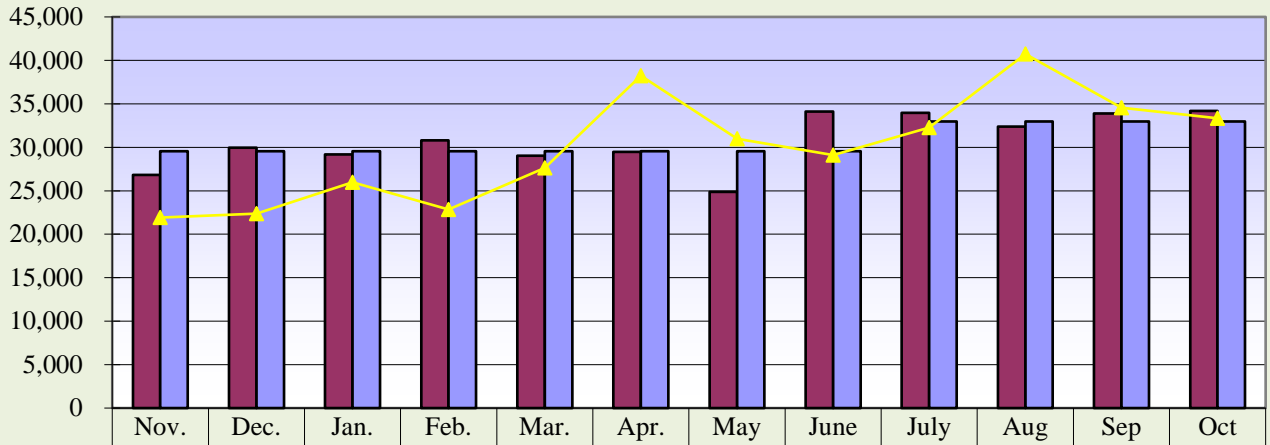


**Curr. 12 mo. avg. = 186**

**Prev. 12 mo. avg. = 191**

**Memorial Hospital of Converse County  
Lab Procedures and Other X-Ray Exams  
Oct. 2015**

**Lab Procedures**

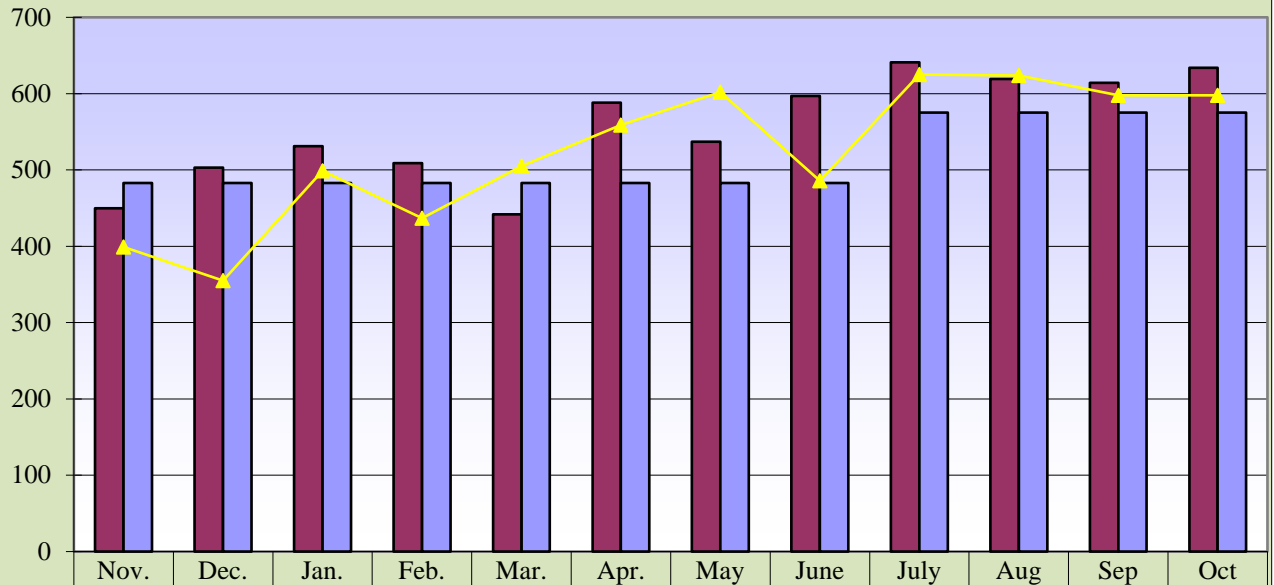


<b>■ Curr. 12 mo.</b>	26,829	29,939	29,174	30,794	29,041	29,470	24,854	34,102	33,960	32,375	33,895	34,186
<b>■ Current Budget</b>	29,531	29,531	29,531	29,531	29,531	29,531	29,531	29,531	32,981	32,981	32,981	32,981
<b>▲ Prev. 12 mo.</b>	21,915	22,361	25,973	22,836	27,622	38,230	30,980	29,091	32,256	40,728	34,548	33,336
<b>✦</b>												

**Curr. 12 mo. avg. = 30,718**

**Prev. 12 mo. avg. = 29,990**

**Total Other X-Ray Exams**



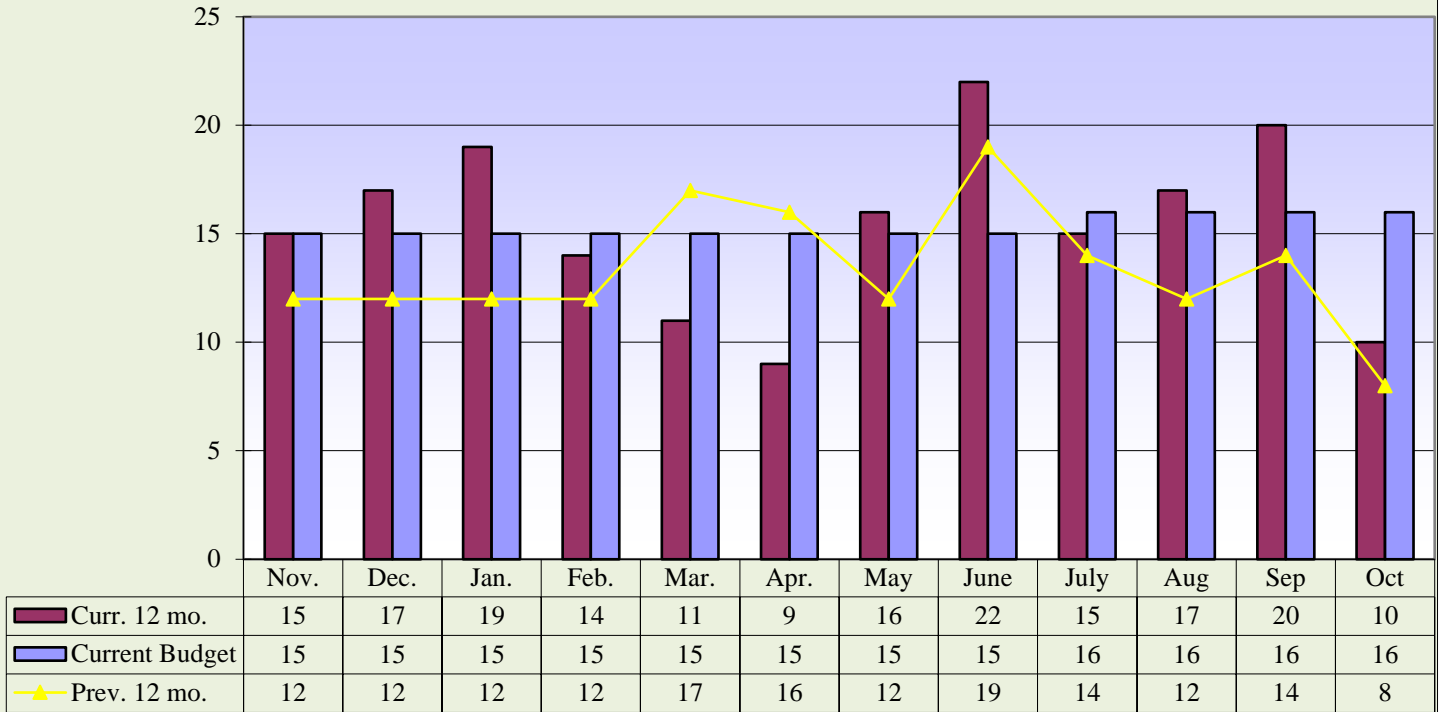
<b>■ Curr. 12 mo.</b>	450	503	531	509	442	588	537	597	641	619	614	634
<b>■ Current Budget</b>	483	483	483	483	483	483	483	483	575	575	575	575
<b>▲ Prev. 12 mo.</b>	399	355	499	437	505	559	602	486	625	624	598	598

**Curr. 12 mo. avg. = 555**

**Prev. 12 mo. avg. = 524**

**Memorial Hospital of Converse County  
Newborns and Net A/R Days  
Oct. 2015**

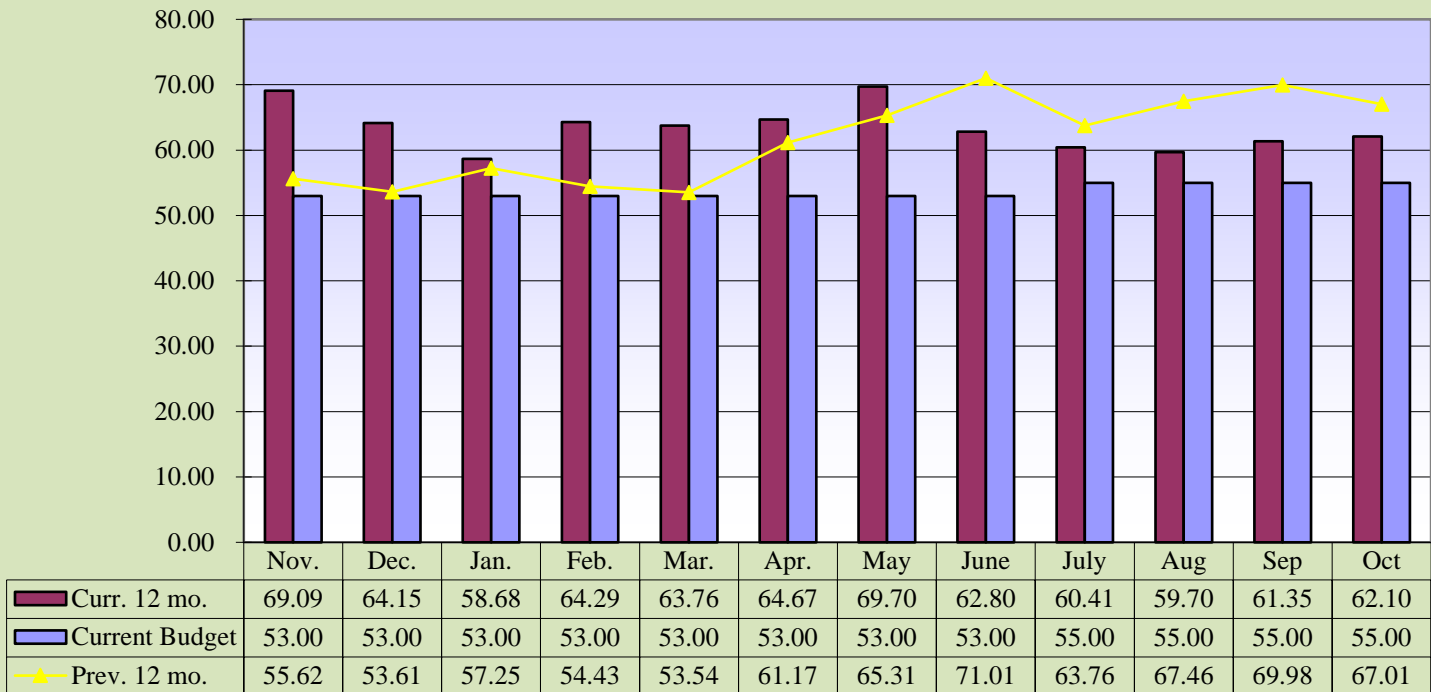
**Newborns**



**Curr. 12 mo. avg. = 15**

**Prev. 12 mo. avg. = 13**

**Net Days of Revenue in A/R**



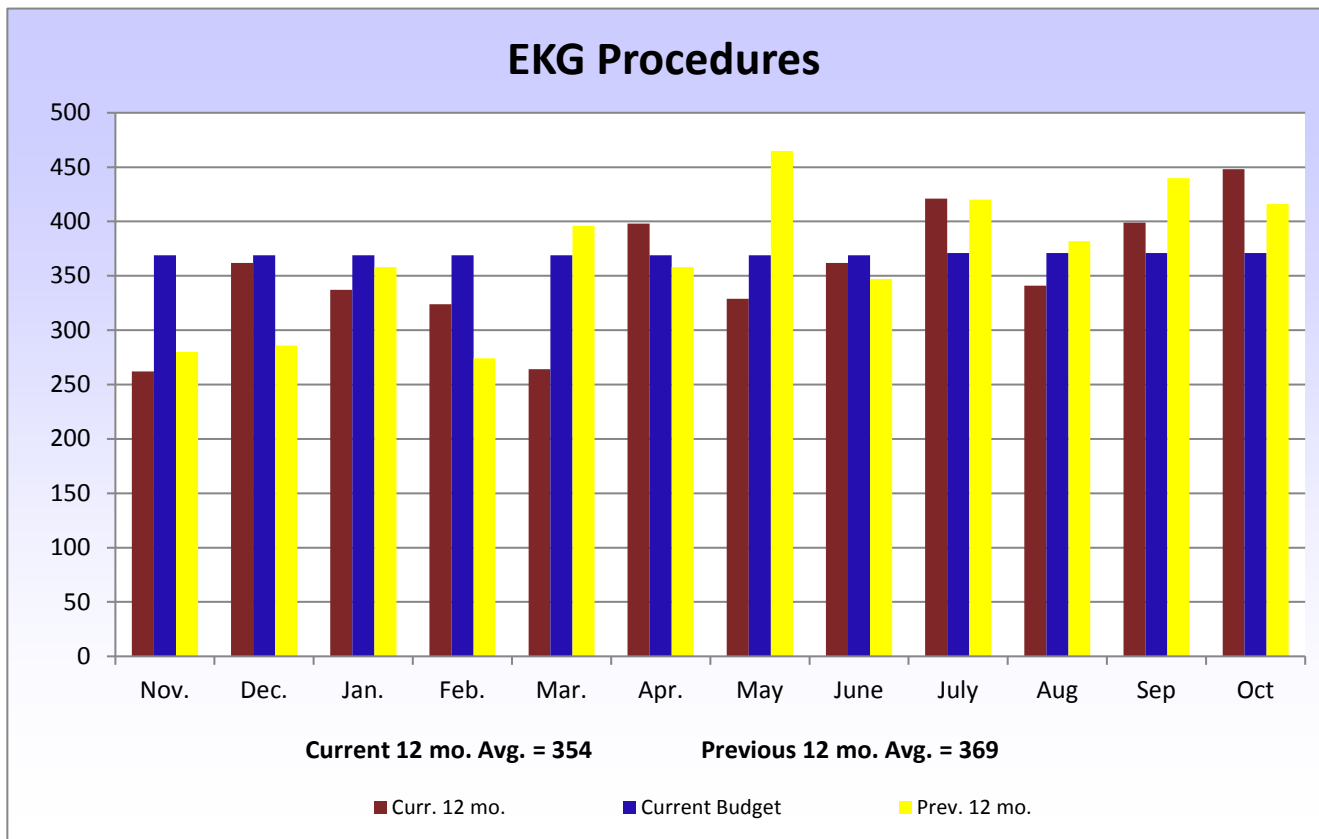
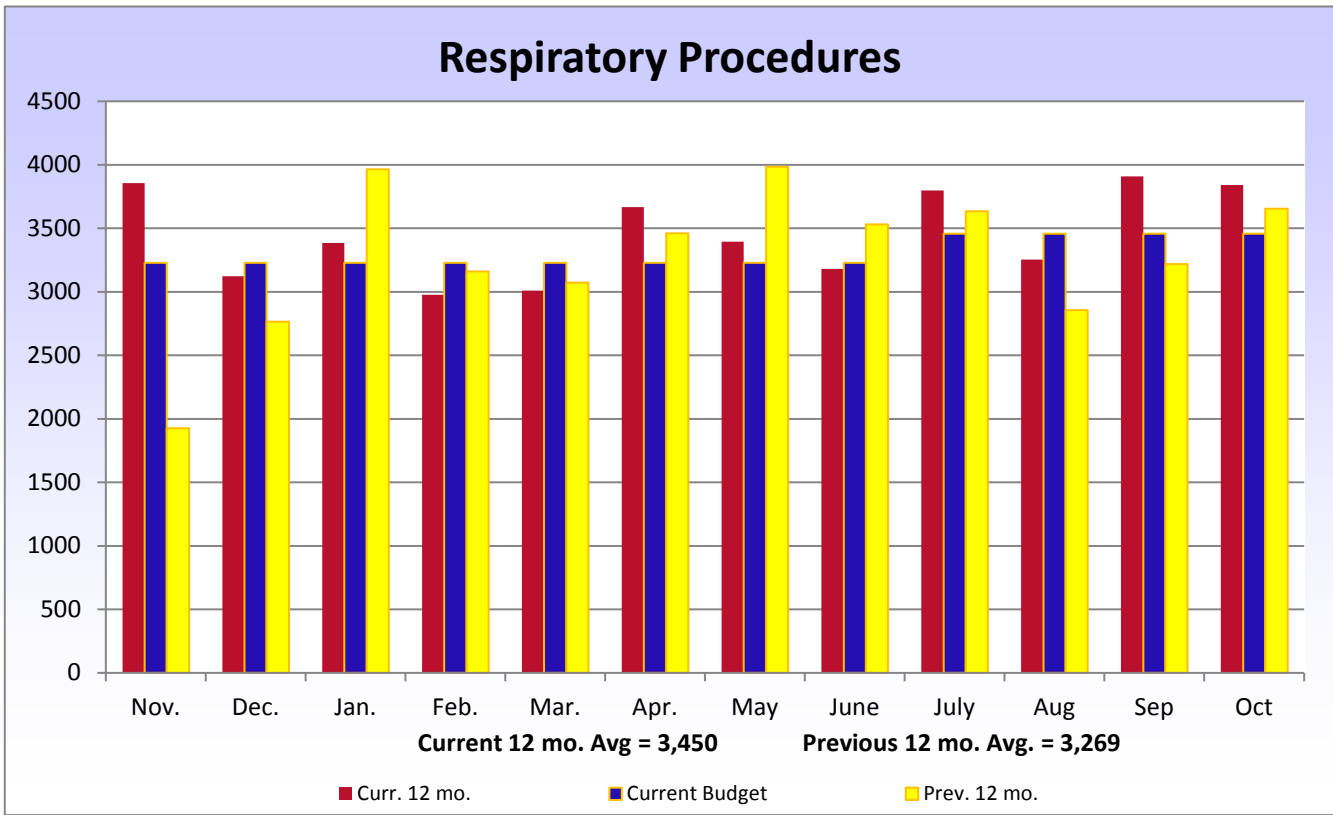
**Curr. 12 mo. avg. = 63.39**

**Prev. 12 mo. avg. = 61.68**

\_\_\_\_\_

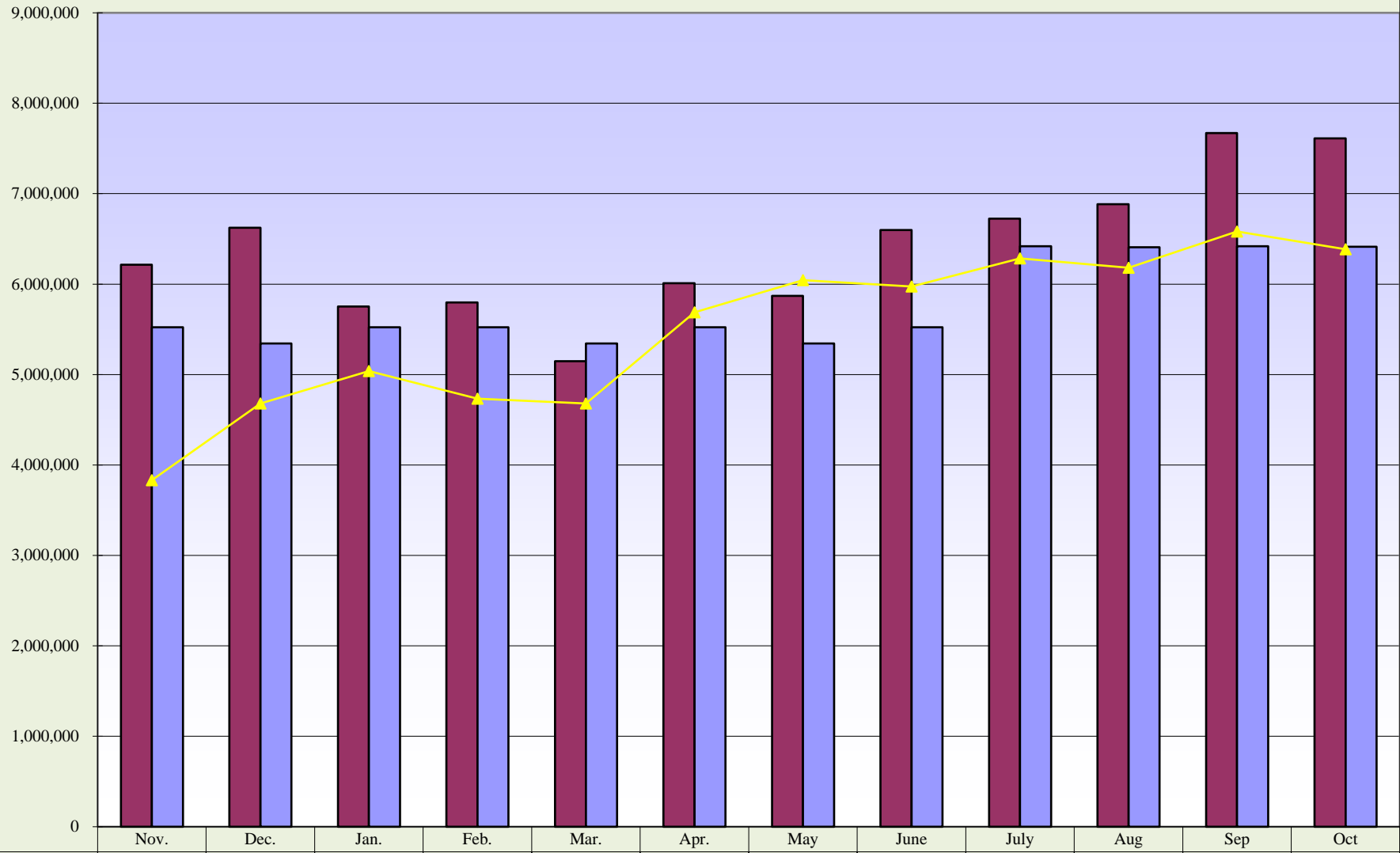


Memorial Hospital of Converse County  
 Respiratory and EKG Procedures  
 Oct. 2015



**Memorial Hospital of Converse County  
Hospital Patient Revenues  
Oct. 2015**

**Hospital Patient Revenues**



**Curr. 12 mo. avg. = \$6,408,908**

**Prev. 12 mo. avg. = \$5,508,405**

**Memorial Hospital of Converse County  
Income Statement Summary  
Budget Variance Report**

<b>Current Month</b>			<b>Year to Date</b>			<b>Prior Year YTD</b>	
<b>October</b>			<b>YTD Thru</b>	<b>YTD</b>	<b>Variance</b>	<b>YTD Thru</b>	<b>Change From</b>
<b>Oct. 2015</b>	<b>Budget</b>	<b>Variance Amount</b>	<b>Oct. 2015</b>	<b>Budget</b>	<b>Amount</b>	<b>Oct. 2014</b>	<b>Prior YTD</b>
			<b><u>Patient Revenue</u></b>				
\$1,960,387	\$1,705,800	\$254,587				\$6,822,943	\$602,500
4,094,690	3,322,681	772,009	\$7,425,443	\$6,823,198	\$602,245	12,301,403	3,580,215
1,557,783	1,385,494	172,289	15,881,618	13,290,728	2,590,890	6,305,920	(722,186)
<u>\$7,612,860</u>	<u>\$6,413,975</u>	<u>\$1,198,885</u>	<u>\$28,890,796</u>	<u>\$25,655,903</u>	<u>\$3,234,893</u>	<u>\$25,430,266</u>	<u>\$3,460,530</u>
			<b><u>Deductions From Revenue</u></b>				
560,288	515,948	44,340				2,236,557	146,785
424,259	317,269	106,990	2,383,342	2,063,794	319,548	825,437	628,504
127,772	55,163	72,609	1,453,941	1,269,062	184,879	417,994	27,626
731,670	556,614	175,056	445,620	220,652	224,968	1,799,398	647,542
153,447	150,320	3,127	2,446,940	2,226,453	220,487	545,748	59,148
<u>\$1,997,435</u>	<u>\$1,595,314</u>	<u>\$402,121</u>	<u>\$7,334,739</u>	<u>\$6,381,259</u>	<u>\$953,480</u>	<u>\$5,825,134</u>	<u>\$1,509,605</u>
5,615,425	4,818,661	796,764				19,605,132	1,950,924
97,294	90,260	7,034				449,446	(156,361)
<u>\$5,712,719</u>	<u>\$4,908,921</u>	<u>\$803,798</u>	<u>\$21,849,142</u>	<u>\$19,635,679</u>	<u>\$2,213,463</u>	<u>\$20,054,578</u>	<u>\$1,794,564</u>
			<b><u>Other Operating Revenue</u></b>				
			293,085	361,035	(67,950)		
			<b><u>Total Operating Revenue</u></b>				
			<u>\$21,849,142</u>	<u>\$19,635,679</u>	<u>\$2,213,463</u>		
			<b><u>Operating Expenses</u></b>				
2,470,225	2,203,048	267,177				9,264,062	248,670
793,885	494,230	299,655	9,512,732	8,812,193	700,539	2,002,429	369,868
694,820	462,495	232,325	2,372,297	1,976,919	395,378	2,014,502	337,171
67,341	99,715	(32,374)	2,351,673	1,849,998	501,675	348,321	(26,387)
84,374	80,843	3,531	321,934	398,855	(76,921)	341,895	36,827
2,500	2,500	0	378,722	323,348	55,374	341,895	36,827
32,165	20,011	12,154	1,140	10,000	(8,860)	2,811	(1,671)
98,201	108,233	(10,032)	112,461	80,010	32,451	69,845	42,616
24,823	38,833	(14,010)	112,461	80,010	32,451	69,845	42,616
12,552	16,667	(4,115)	446,575	432,934	13,641	376,881	69,694
32,616	62,908	(30,292)	99,191	155,333	(56,142)	187,161	(87,970)
137,321	122,278	15,043	51,190	66,667	(15,477)	173,661	(122,471)
32,924	35,584	(2,660)	206,211	251,640	(45,429)	199,331	6,880
53,013	47,973	5,040	531,525	489,106	42,419	577,568	(46,043)
373,598	425,792	(52,194)	133,458	142,334	(8,876)	136,596	(3,138)
626,804	522,586	104,218	204,435	191,902	12,533	197,018	7,417
<u>\$5,537,160</u>	<u>\$4,743,696</u>	<u>\$793,464</u>	<u>\$20,625,587</u>	<u>\$18,974,749</u>	<u>\$1,650,838</u>	<u>\$18,999,149</u>	<u>\$1,626,438</u>
175,559	165,225	10,334				1,055,429	168,125
			<b><u>Operating Income (Loss)</u></b>				
			1,223,554	660,930	562,624		
			<b><u>Non-Operating Revenue</u></b>				
106,493	105,000	1,493				350,000	87,750
45,000	45,000	0	437,750	420,000	17,750	300,000	(120,000)
12,013	31,833	(19,820)	180,000	180,000	0	119,107	50,612
			<b><u>Non-Operating Expense</u></b>				
			169,719	127,333	42,386		
0	0	0	0	0	0		
<u>\$339,065</u>	<u>\$347,058</u>	<u>(\$7,993)</u>	<u>\$2,011,023</u>	<u>\$1,388,263</u>	<u>\$622,760</u>	<u>\$1,824,536</u>	<u>\$186,487</u>

**Memorial Hospital of Converse County**  
**Financial and Statistical Highlights**  
**Oct. 2015**

Page #

**Patient Volumes**

IP Daily Census.....	At 6.68 up 0.07 from October 2014 - down 1.09 from September 2015	1-2
Surgeries.....	At 121 up 11 from October 2014 - up 2 from September 2015	6-7
Radiology Exams.....	At 1,364 up 124 from October 2014 - up 75 from September 2015	9-12
Laboratory Tests.....	At 34,186 up 850 from October 2014 - up 291 from September 2015	12
Emer. Rm. Visits.....	At 511 up 8 from October 2014 - down 48 from September 2015	5

**Income Statement**

Gross Patient Revenue for the month was \$7,612,000 compared to \$6,384,088 last October and \$7,670,000 last month. Net Income for October is \$339,000 compared to \$266,947 last year and \$598,000 last month. 15

Monthly Revenue - over budget by \$1,198,000

The departments that are under budget by \$10,000 or more are as follows:

Obstetrics - 34,000	Ambulance - 14,000
Swing Bed - 10,000	Radiologists - 29,000
OTRHC - 12,000	Monitored Bed - 24,000

Deductions From Revenue - Over budget by \$402,000

Monthly Expense Variances - Over budget by \$793,000

<u>Salaries &amp; Wages - 267,000</u>	<u>Purchased Services - 15,000</u>
	Administration - 6,000
<u>Benefits - 300,000</u>	Facilities - 8,000
	Employee Engagement Committee - 6,000
<u>Supplies - 232,000</u>	<u>Utilities - 5,000</u>
Med/Surg - 19,000	Electricity - 3,000
Nuc Med Drugs - 25,000	Water - 3,000
Lab - 9,000	
Pharmacy Drugs - 40,000	<u>Indigent Care - 40,000</u>
Podiatry - 3,600	Increased Bad Debt
Surgery - 125,000	
MOB - 11,000	

Other - 3,500  
PR Advertising - 15,000

Travel & Education - 12,000  
Ambulance - 2,000  
Ortho - 9,000  
Podiatry - 1,000  
Administration - 2,000  
Facilities - 1,700  
Education - 2,100

**Cash Status**

Cash balances as of October 31, 2015 are \$11,320,485.  
This equates to 72 days of expenses on hand.

**Accounts Receivable**

Net Accounts Receivable days are at 62.10 days for the end of October compared to 67.01 last year and 61.35 last month.

**Memorial Hospital of Converse County  
Statistics  
For The Period Ended October 31, 2015**

Monthly						Year to Date					
Oct 2015	Oct 2014	Variance From Prior October	Budget	Variance Amount	%	YTD Thru Oct 2015	YTD Thru Oct 2014	Variance From Prior YTD	YTD Budget	Variance Amt.	%
78	70	8	74	4	5.4%	337	338	(1)	296	41	13.9%
2	6	(4)	5	(3)	-60.0%	16	20	(4)	20	(4)	-20.0%
80	76	4	79	1	1.3%	353	358	(5)	316	37	11.7%
207	205	2	226	(19)	-8.4%	904	943	(39)	904	0	0.0%
49	93	(44)	74	(25)	-33.8%	218	267	(49)	296	(78)	-26.4%
256	298	(42)	300	(44)	-14.7%	1,122	1,210	(88)	1,200	(78)	-6.5%
10	8	2	16	(6)	-37.5%	62	48	14	64	(2)	-3.1%
15	13	2	26	(11)	-42.3%	103	85	18	104	(1)	-1.0%
121	110	11	98	23	23.5%	435	366	69	392	43	11.0%
3,552	3,369	183	3,478	74	2.1%	13,592	13,271	321	13,912	(320)	-2.3%
511	503	8	576	(65)	-11.3%	2,229	2,493	(264)	2,304	(75)	-3.3%
4,063	3,872	191	4,054	9	0.2%	15,821	15,764	57	16,216	(395)	-2.4%
330	324	6	333	(3)	-1.0%	327	323	4	333	(6)	-1.9%

Financial Ratios	Oct. 2015	Oct. 2014	YTD	US	WY	Misc. Measurements	YTD - 16	YTD - 15	Variance From Prior Year	WY	Variance From WY
Days Cash on Hand	72	91	N/A	69	107	Total Revenue per FTE	\$262,644	\$236,194	\$26,450	\$145,000	\$117,644
Operating Margin	5.60%	2.04%	6.49%	0.99%	0.77%	Contractual Deductions	25.39%	22.91%	2.48%	26.70%	-1.31%
Net Margin	9.20%	5.20%	10.36%	2.51%	6.79%	Inpatient Revenue %	31.86%	35.68%	-3.82%	31.41%	0.45%
Current Ratio	4.72	4.35	N/A	2.29	3.89	Outpatient Revenue %	68.14%	64.32%	3.82%	66.90%	1.24%
Gross A/R Days	64.46	74.42		54.20	57.94	Average Length of Stay	2.67	3.24	(0.57)	3.30	(0.63)
Net A/R Days	62.10	67.01				Medicare Inp. Payer Mix	33.16%	34.02%	-0.86%	31.00%	2.16%
FTEs per Adjusted Occupied Bed - Excluding MOB			10.49	With MOB	11.39	Average I/P Daily Census	7.35	6.61	0.74	3.50	3.85
Medicare Rural Hospital Flexibility Program Monitoring Team - US CAH Median-2013						Salaries to Total Expense	46.12%	48.76%	-2.64%	46.32%	-0.20%
Medicare Rural Hospital Flexibility Program Monitoring Team -WY CAH Medium-2013						Benefits as % of Salaries	24.94%	21.62%	3.32%		

**Memorial Hospital of Converse County**  
**Balance Sheet**  
**October 31, 2015**

	<b>October 2015</b>	<b>October 2014</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash On Hand And In Banks	\$3,703,815	\$2,879,946
Certificates Of Deposit - Unrestricted	104,257	1,701,948
<b>Total Cash Assets</b>	<b>\$3,808,072</b>	<b>\$4,581,894</b>
<b>Assets Whose Use is Restricted</b>		
Bond Reserve Fund - (Bond Covenant Requirement)	0	626,261
Bond Payment Fund-(Bond Covenant Requirement)	0	531,337
Certificates of Deposit Securing Loan	7,500,000	5,000,000
Reserve Account - (Patient Contracts)	12,413	12,413
Additional (Bond Covenant Requirement)	0	2,261,272
<b>Total Restricted Assets</b>	<b>\$7,512,413</b>	<b>\$8,431,283</b>
Accounts Receivable (Gross)	15,564,417	15,387,251
Uncollectable Accts. & Contratual. Adj.	(4,173,292)	(4,767,444)
<b>Net Patient Accounts</b>	<b>\$11,391,125</b>	<b>\$10,619,807</b>
Due From Physicians	107,942	112,813
Inventories Of Supplies	991,458	1,102,170
Other Current Assets	3,865,615	4,432,603
<b>Total Current Assets</b>	<b>\$27,676,625</b>	<b>\$29,280,570</b>
<b>LAND, BUILDING AND EQUIPMENT, net</b>	30,568,390	31,406,270
<b>OTHER ASSETS</b>		
Investment - Big Country Rehab	199,449	301,622
Investment - Powder River Imaging	0	9,941
<b>Total Other Assets</b>	<b>\$199,449</b>	<b>\$311,563</b>
<b>Total Assets</b>	<b>\$58,444,464</b>	<b>\$60,998,403</b>
<b>LIABILITIES AND FUND EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable	1,888,046	1,837,668
Accrued Bond Interest/Principal Payable	0	308,364
Accrued Salaries	2,026,325	1,809,468
Accrued Taxes And Deductions	788,856	797,349
Current Portion Of Capital Leases	144,589	1,253,146
Current Portion of CD Secured Note	1,000,000	0
Contingent Liability-(Patient Contracts)	12,413	12,413
<b>Total Current Liabilities</b>	<b>\$5,860,229</b>	<b>\$6,018,408</b>
<b>OTHER LIABILITIES</b>		
Revenue Bonds Payable	0	6,376,836
Long Term EIB Accrual	90,378	83,473
Deferred Loss On Early Retirement Of Bonds	(455,014)	(701,091)
Discount On Bonds	0	(30,494)
Medicare Cost Report Settlement	0	95,000
Long Term CD Secured Note Obligations	6,500,000	0
Long Term Capital Lease Obligations	955,166	4,979,130
<b>Total Other Liabilities</b>	<b>\$7,090,530</b>	<b>\$10,802,854</b>
<b>Total Liabilities</b>	<b>\$12,950,759</b>	<b>\$16,821,262</b>
<b>FUND EQUITY</b>		
Fund Balance	43,482,683	42,352,604
Net Income	2,011,023	1,824,537
<b>Total Fund Balance</b>	<b>\$45,493,705</b>	<b>\$44,177,141</b>
<b>Total Liabilities And Fund Equity</b>	<b>\$58,444,464</b>	<b>\$60,998,403</b>

**Cash Flow Statement for October 2015 and FYTD 2016**

<b>Cash Flow From Operations</b>	<b><u>Oct. 2015</u></b>	<b><u>FYTD 2016</u></b>
Net Earnings/(Loss)	\$339,065	\$2,011,023
<b><u>Additions/(Subtractions) to Cash</u></b>		
Depreciation/Non-cash Interest	373,598	1,469,399
Decrease/(Increase) in Accounts Receivable	(582,146)	(1,732,845)
(Decrease)/Increase in Accounts Payable	477,839	(1,721)
Decrease/(Increase) in Inventory	46,827	20,877
<b>Net Cash Flow From Operations</b>	<u>\$655,183</u>	<u>\$1,766,733</u>
 <b>Cash Flow from Capital Purchases</b>		
Equipment, Fixed Assets	(1,216,638)	(1,986,655)
Loan Advance	0	0
 <b>Cash Flow from Financing</b>		
Notes Payable	<u>(21,726)</u>	<u>(956,793)</u>
 <b>Cash Flow for the Month Ending:      Oct 2015</b>	<u><u>(\$583,181)</u></u>	<u><u>(\$1,176,715)</u></u>