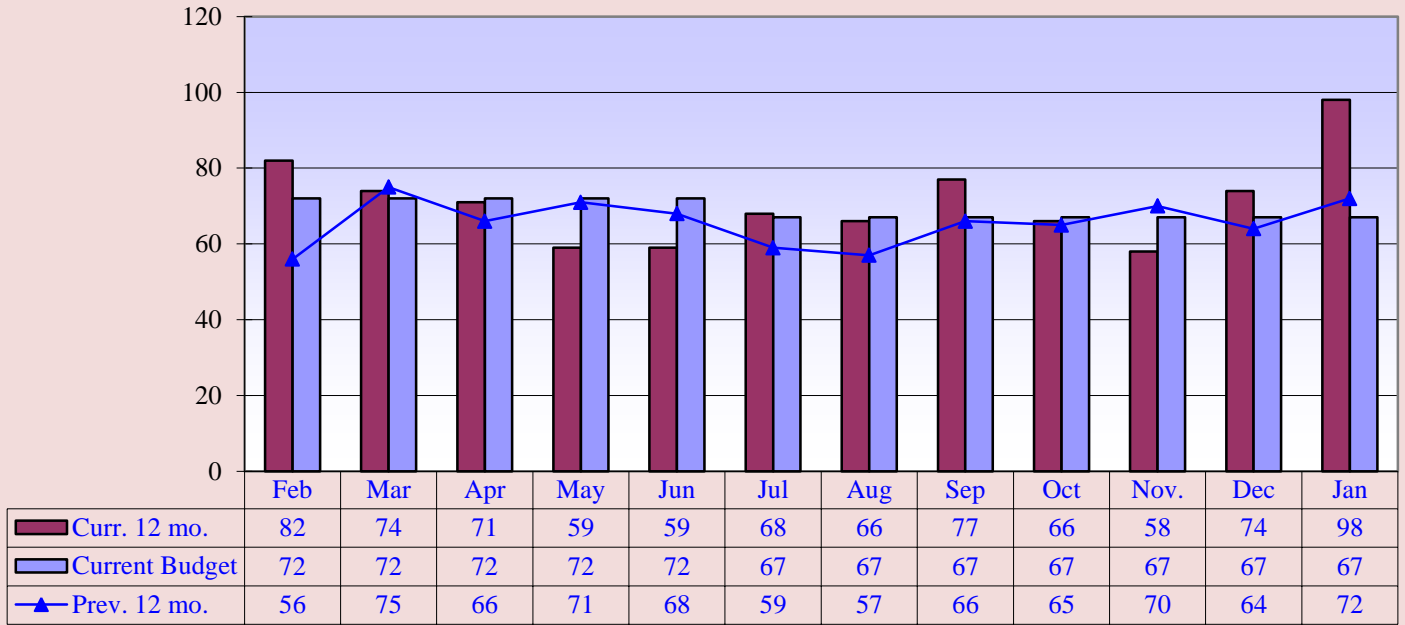


Memorial Hospital of Converse County
Financial and Statistical Packet
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**Memorial Hospital of Converse County
Admissions and Average IP Daily Census
Jan. 2019**

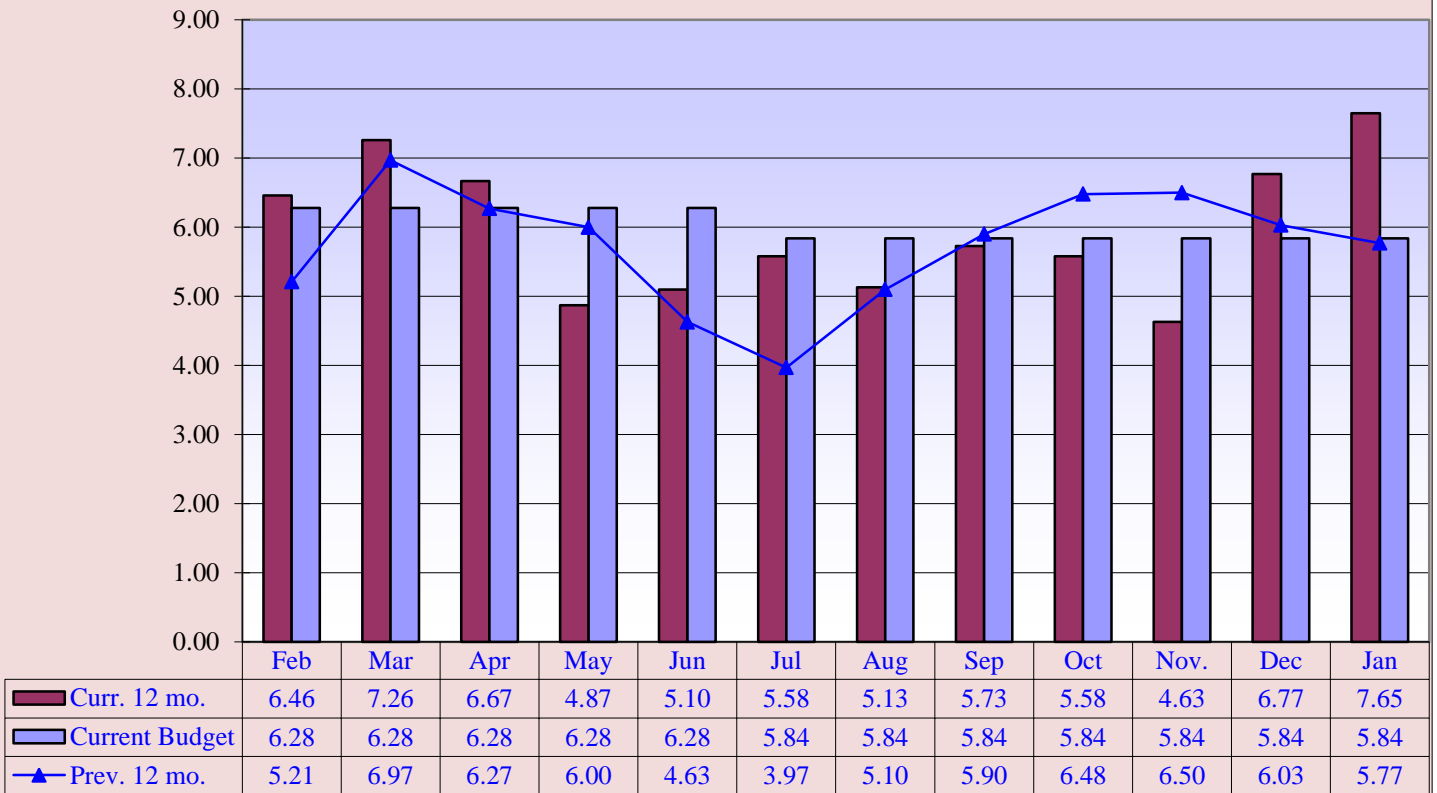
Admissions



Current 12 mo. avg. = 71

Previous 12 mo. avg. = 66

Average IP Daily Census

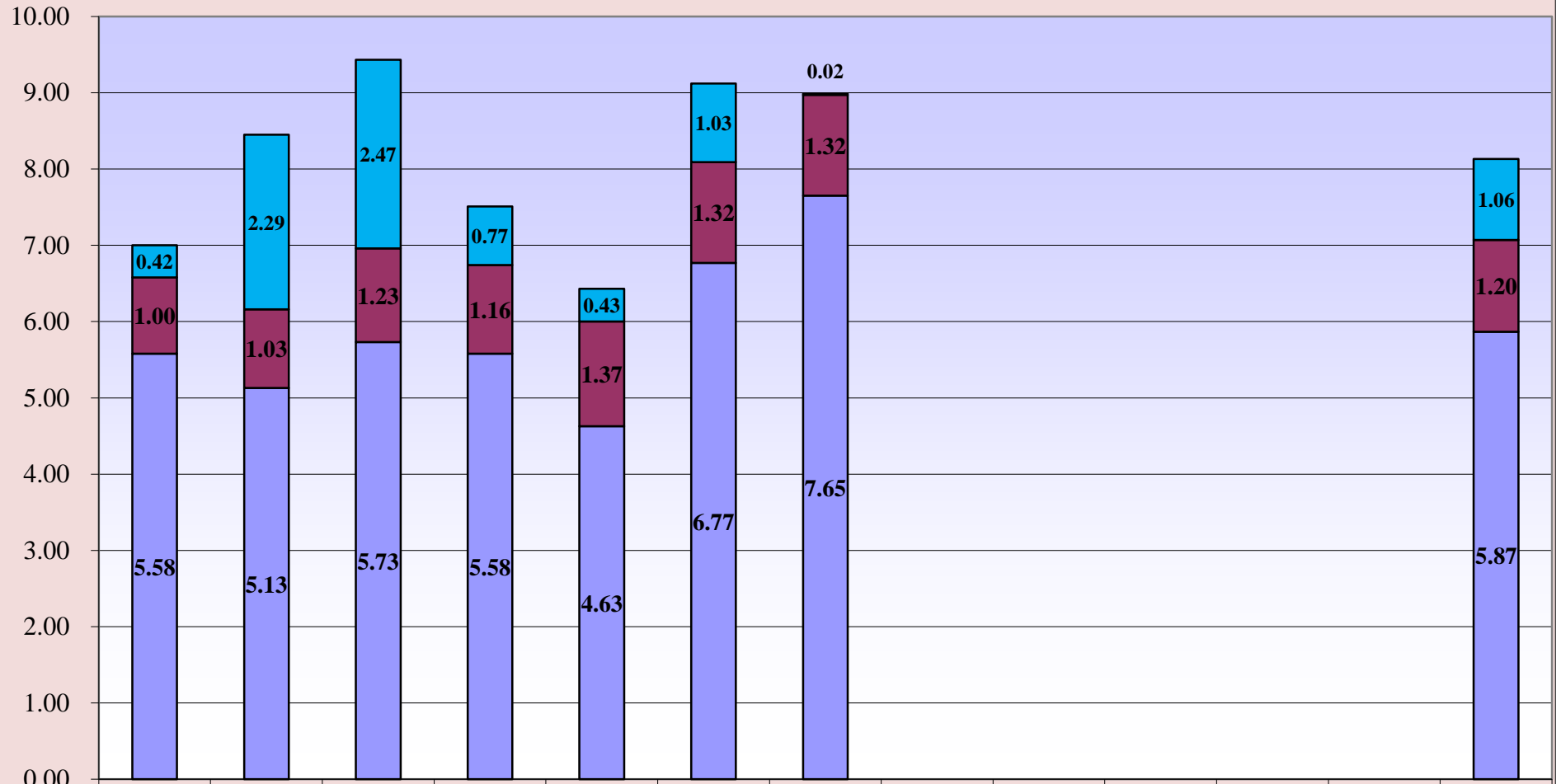


Curr. 12 mo. avg. = 5.95

Prev. 12 mo. avg. = 5.74

Memorial Hospital of Converse County
(FY 2018) Average Floor Census Breakdown
Jan. 2019

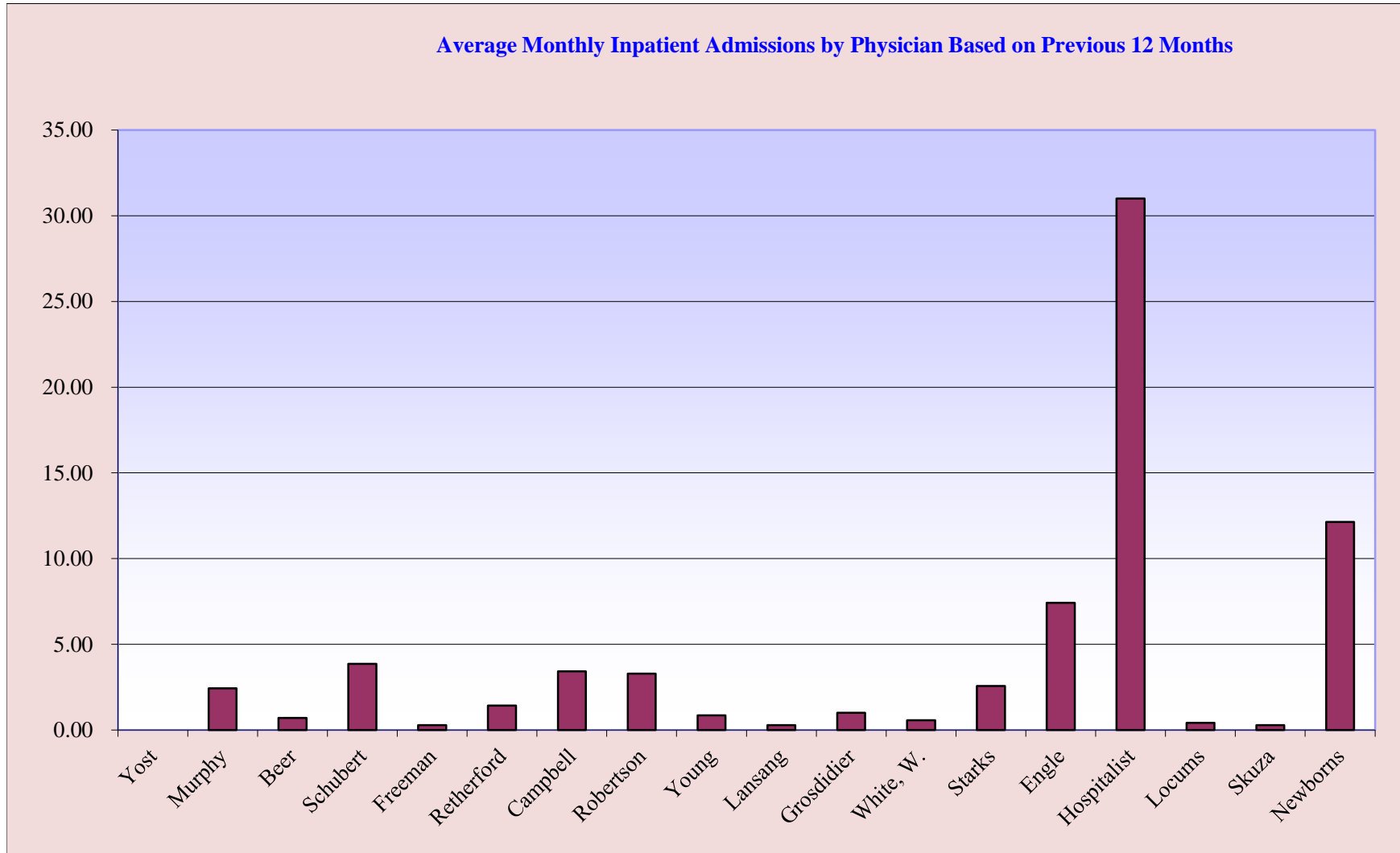
(FY 2019) Average Floor Census Breakdown



Swing Bed	0.42	2.29	2.47	0.77	0.43	1.03	0.02						1.06
Observation	1.00	1.03	1.23	1.16	1.37	1.32	1.32						1.20
Inpatient	5.58	5.13	5.73	5.58	4.63	6.77	7.65						5.87

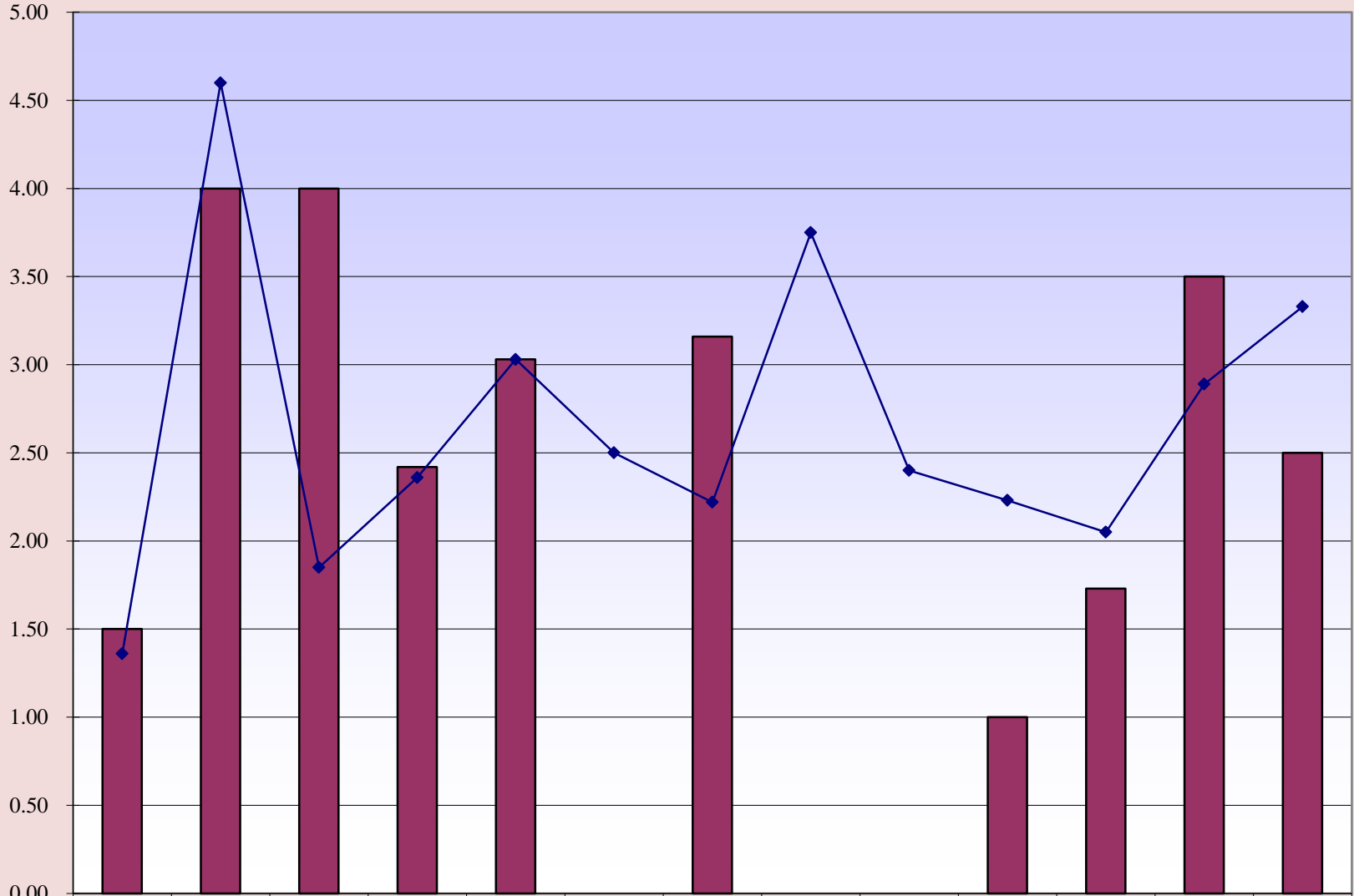
Inpatient
 Observation
 Swing Bed



**Memorial Hospital of Converse County
Average Monthly Inpatient Admissions by Physician
Jan. 2019**



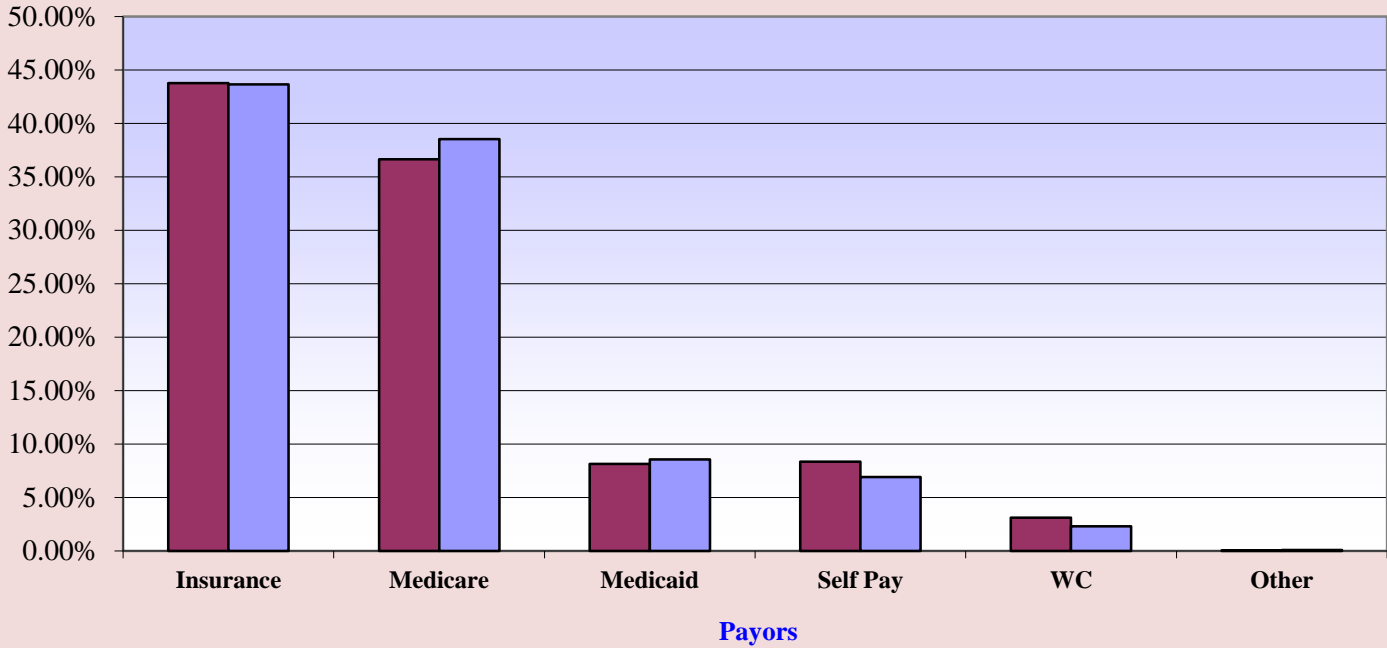
**Memorial Hospital of Converse County
Average Length of Stay by Physician
Jan. 2019**

Average Length of Stay by Physician for Fiscal Year 2019



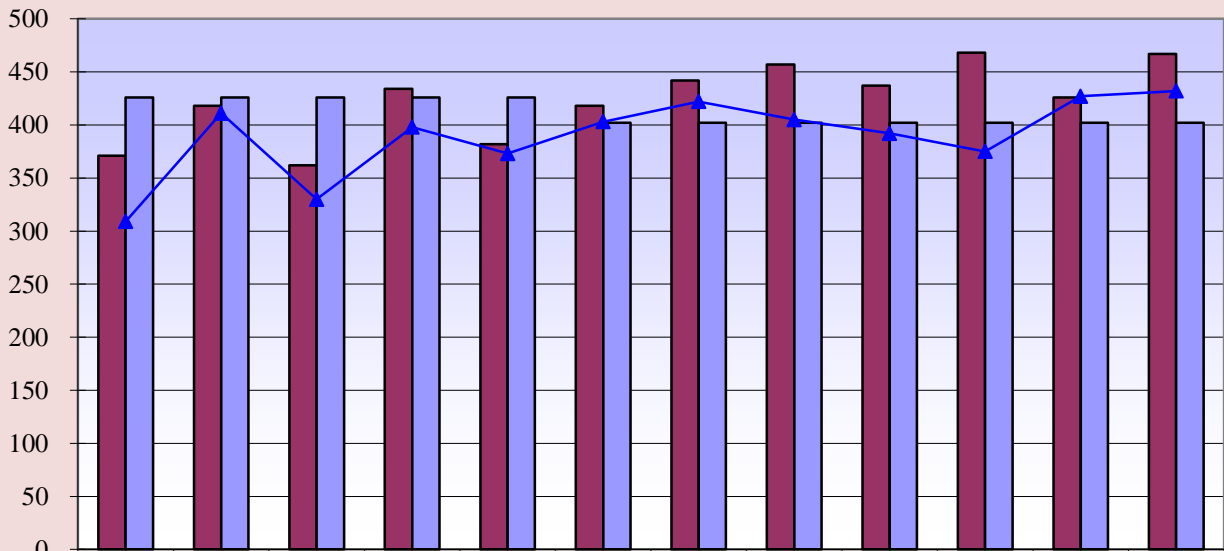
 Current Month Avg. Length of Stay	1.50	4.00	4.00	2.42	3.03	0.00	3.16	0.00	0.00	1.00	1.73	3.50	2.50
 YTD FY 2019 Avg. Length of Stay	1.36	4.60	1.85	2.36	3.03	2.50	2.22	3.75	2.40	2.23	2.05	2.89	3.33

Payor Mix Comparisons



■ Fiscal Year 2019
 ■ Fiscal Year 2018

Emergency Room Visits



■ Curr. 12 mo.	371	418	362	434	382	418	442	457	437	468	426	467
■ Current Budget	426	426	426	426	426	402	402	402	402	402	402	402
▲ Prev. 12 mo.	309	411	330	398	373	403	422	405	392	375	427	432

Curr. 12 mo. avg. = 424

Prev. 12. mo. avg. = 390

**Memorial Hospital of Converse County
Total Surgeries and Orthopedic Surgeries
Jan. 2019**

Total Surgeries

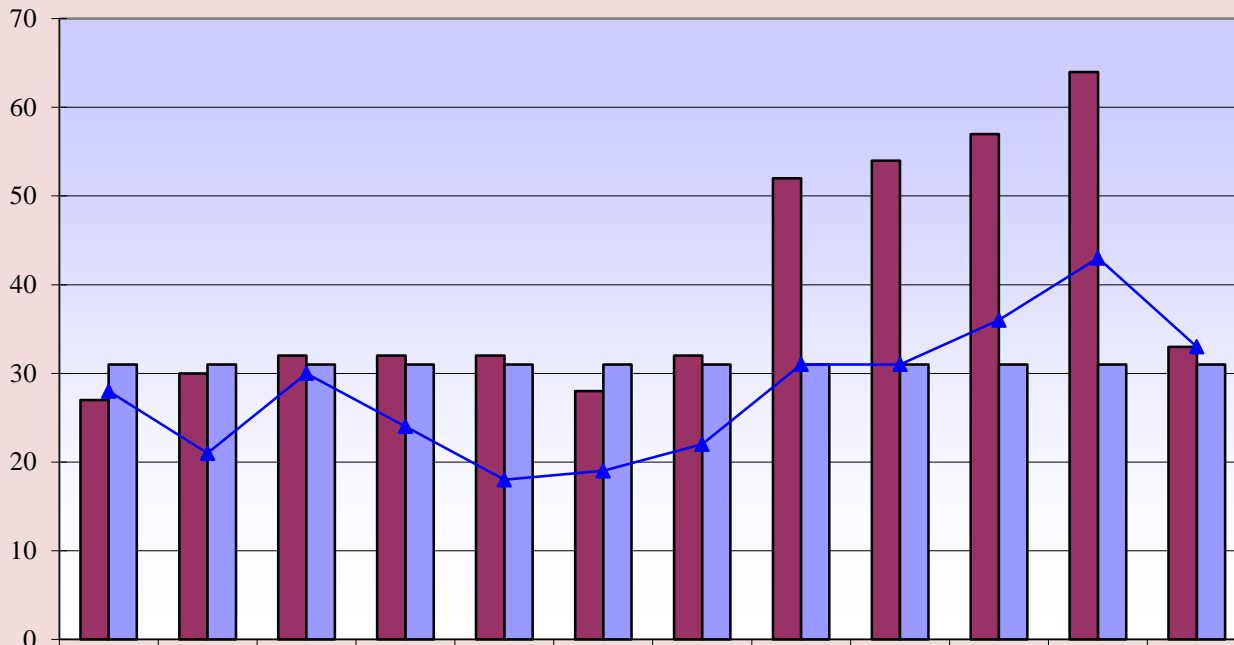


	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov.	Dec	Jan
■ Curr. 12 mo.	93	78	86	73	69	58	77	94	113	97	139	87
■ Current Budget	80	80	80	80	80	78	78	78	78	78	78	78
▲ Prev. 12 mo.	70	70	65	82	51	50	72	74	81	80	111	72

Current 12 mo. avg. = 89

Previous 12 mo. avg. = 73

Orthopedic Surgeries



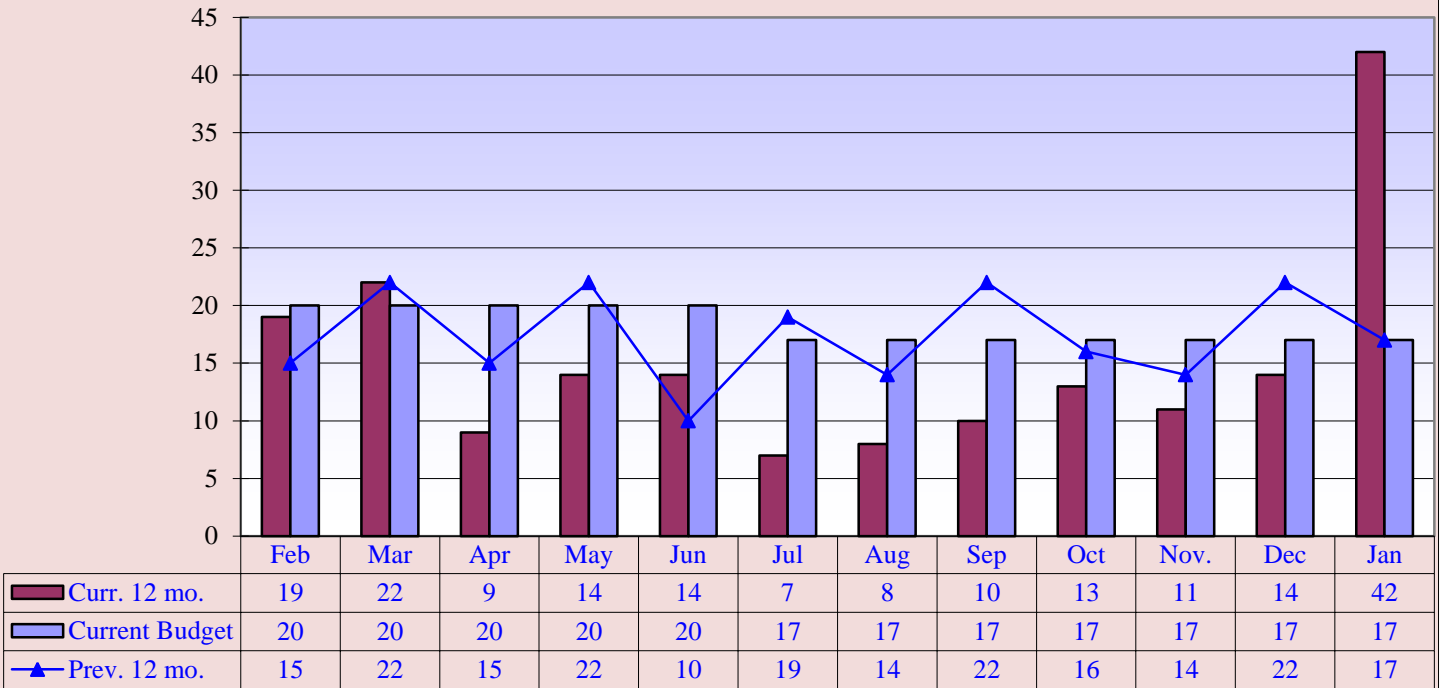
	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov.	Dec	Jan
■ Curr. 12 mo.	27	30	32	32	32	28	32	52	54	57	64	33
■ Current Budget	31	31	31	31	31	31	31	31	31	31	31	31
▲ Prev. 12 mo.	28	21	30	24	18	19	22	31	31	36	43	33

Curr. 12 mo. avg. = 39

Prev. 12 mo. avg. = 28

**Memorial Hospital of Converse County
General and OB/GYN Surgeries
Jan. 2019**

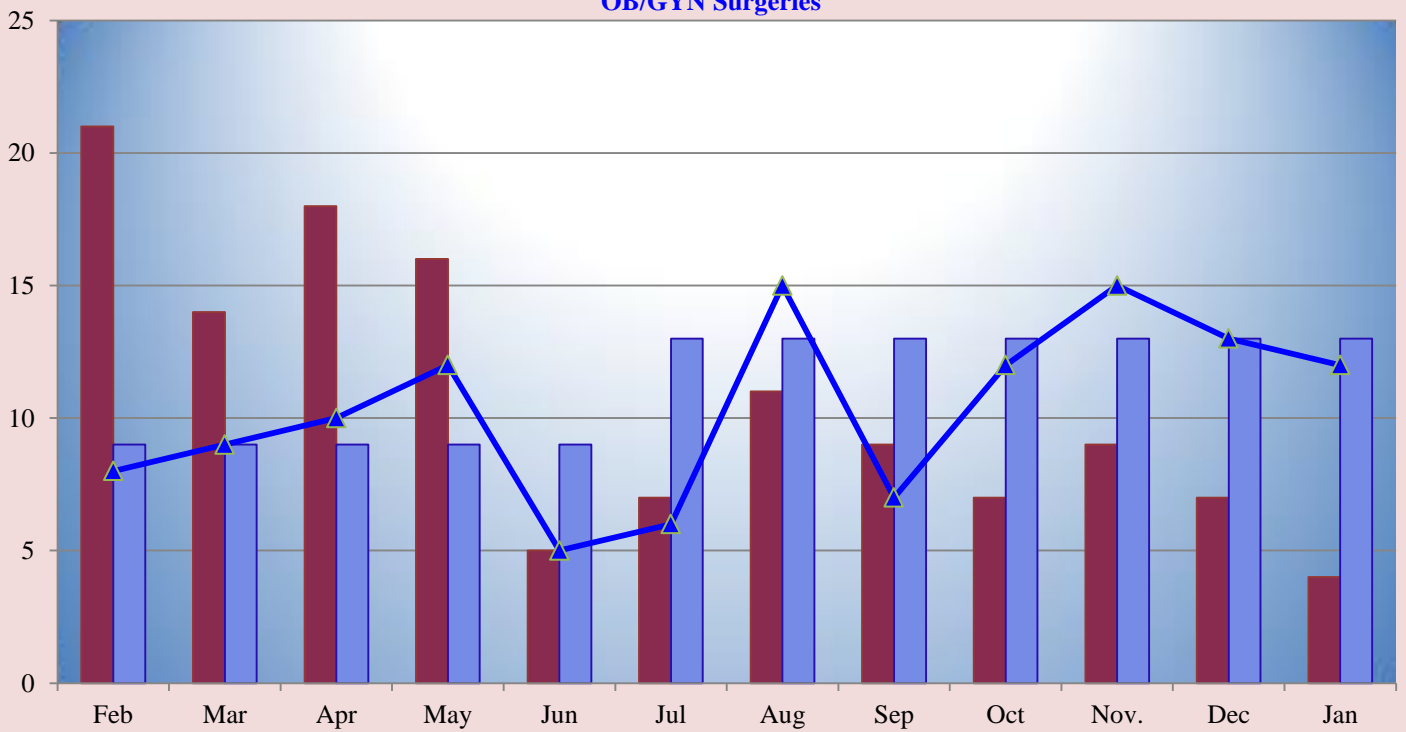
General Surgeries



Curr. 12 mo. avg. = 15

Prev. 12 mo. avg. = 17

OB/GYN Surgeries



Curr. 12 mo. avg. = 11

Prev. 12 mo. avg. = 10

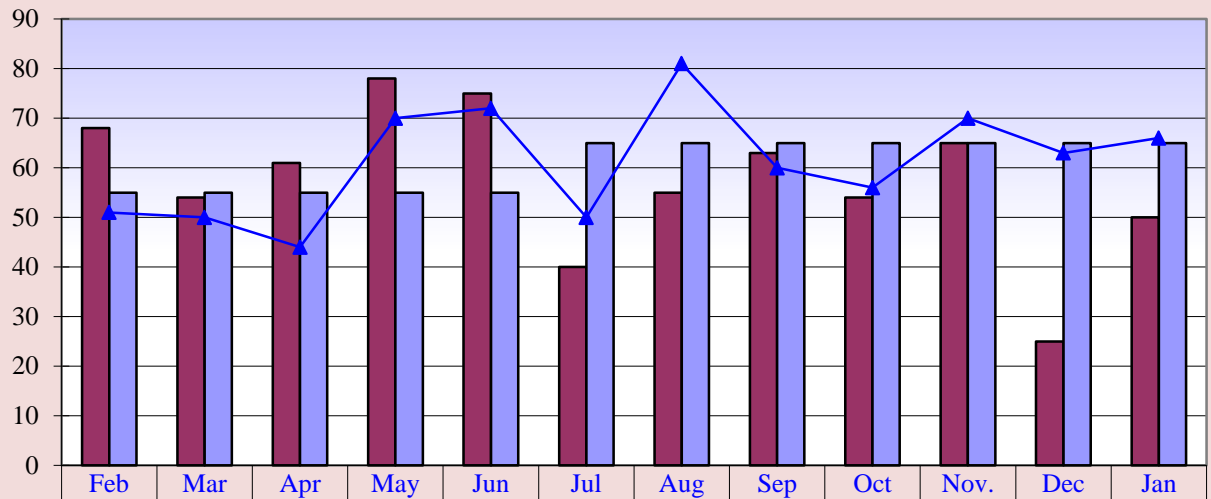
■ Curr. 12 mo.

■ Current Budget

—▲ Prev. 12 mo.

**Memorial Hospital of Converse County
Procedure Core Visits
Jan. 2019**

Procedure Core Visits

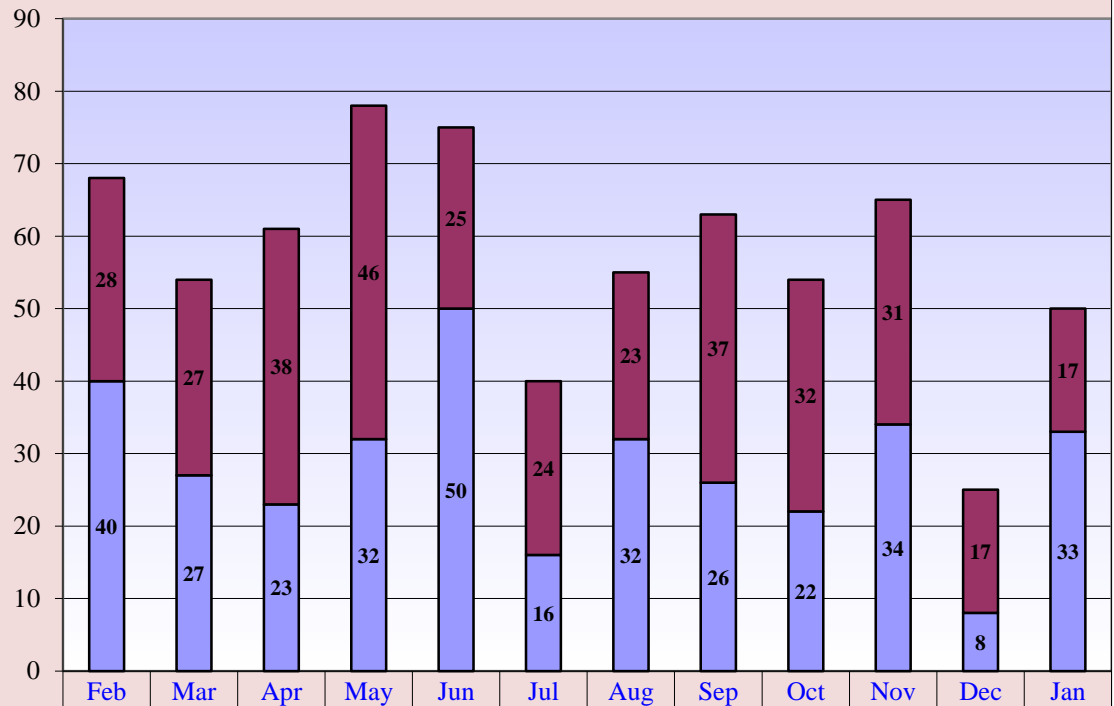


■ Curr. 12 mo.	68	54	61	78	75	40	55	63	54	65	25	50
■ Current Budget	55	55	55	55	55	65	65	65	65	65	65	65
▲ Prev. 12 mo.	51	50	44	70	72	50	81	60	56	70	63	66

Curr. 12 mo. avg. = 57

Prev. 12 mo. avg. = 61

Procedure Core Visit Types



■ Curr. 12 mo. Scopes	28	27	38	46	25	24	23	37	32	31	17	17
■ Curr. 12 mo. Minor Procedures	40	27	23	32	50	16	32	26	22	34	8	33

**Memorial Hospital of Converse County
Mammography Exams
Jan. 2019**

Mammography Exams



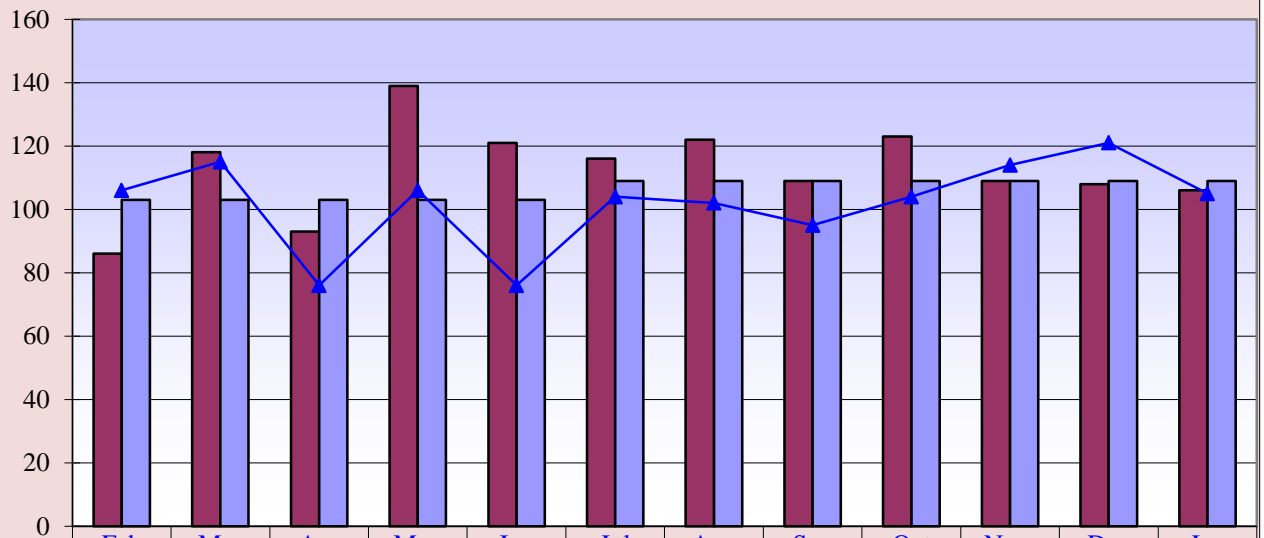
■ Curr. 12 mo.	73	72	99	82	85	78	74	86	131	88	94	93
■ Current Budget	93	93	93	93	93	94	94	94	94	94	94	94
▲ Prev. 12 mo.	73	94	91	86	94	86	111	99	109	133	91	86

Curr. 12 mo. avg. = 88

Prev. 12 mo. avg. = 96

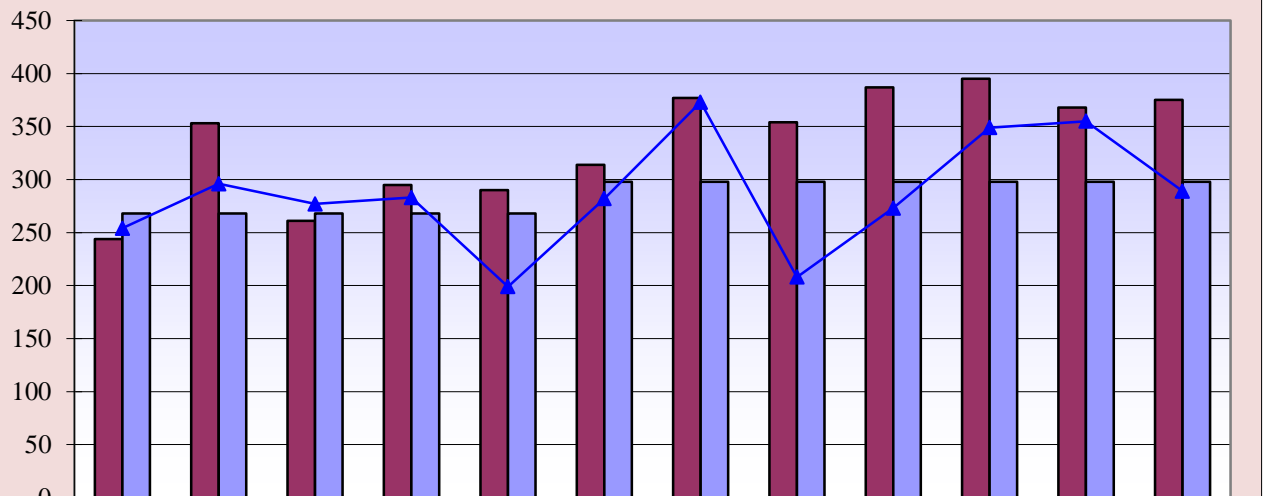
**Memorial Hospital of Converse County
MRI & Cat Scans
Jan. 2019**

MRI Exams



Curr. 12 mo. avg. = 113	Prev. 12 mo. avg. = 102
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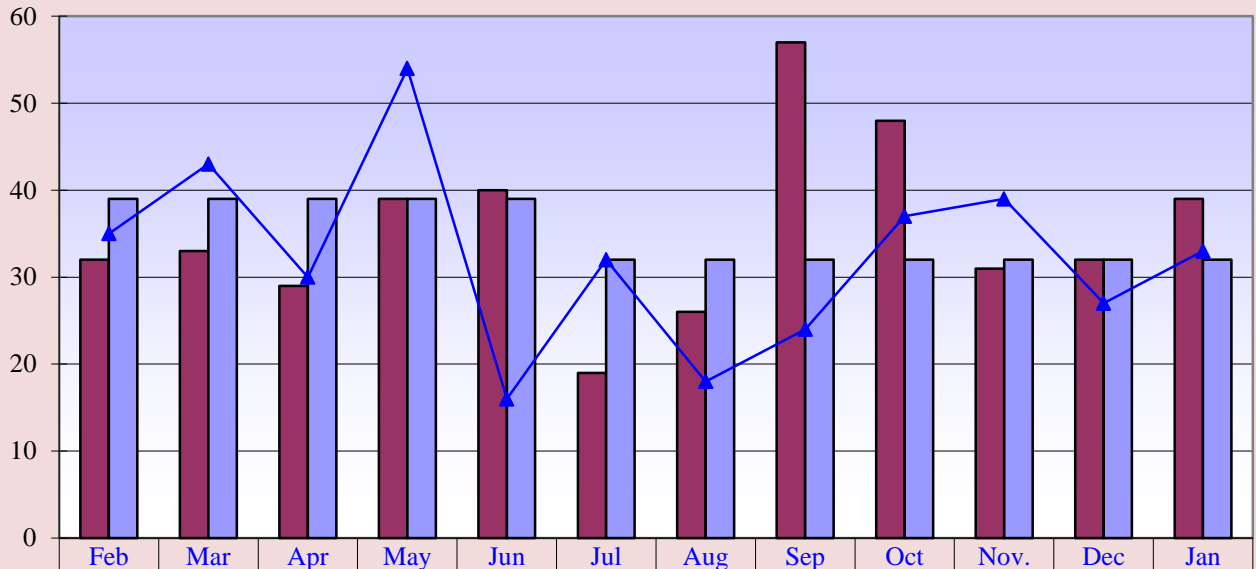
CT Exams



Curr. 12 mo. avg. = 334	Prev. 12 mo. avg. = 287
--------------------------------	--------------------------------

**Memorial Hospital of Converse County
Nuclear Med and Ultrasound Exams
Jan. 2019**

Nuclear Medicine Exams

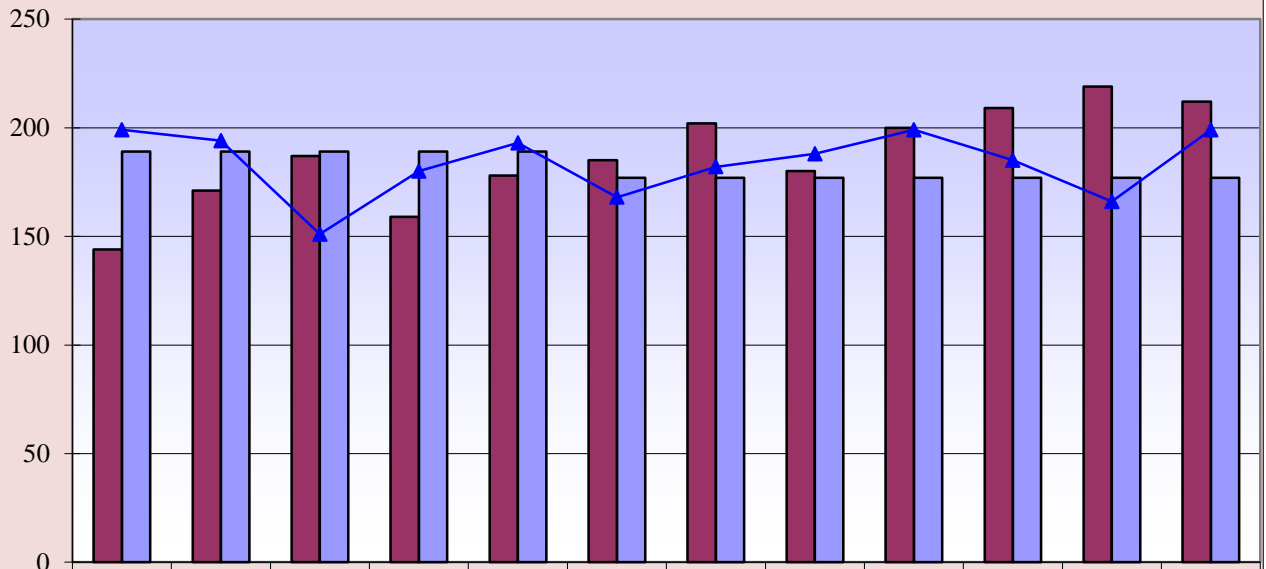


	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov.	Dec	Jan
Curr. 12 mo.	32	33	29	39	40	19	26	57	48	31	32	39
Current Budget	39	39	39	39	39	32	32	32	32	32	32	32
Prev. 12 mo.	35	43	30	54	16	32	18	24	37	39	27	33

Curr. 12 mo. avg = 35

Prev. 12 mo. avg. = 32

Ultrasound Exams



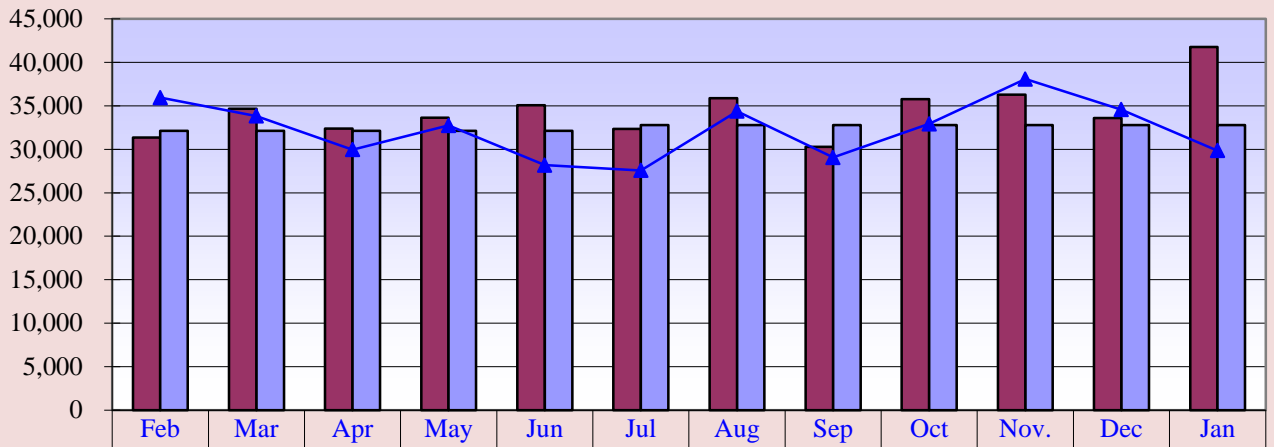
	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov.	Dec	Jan
Curr. 12 mo.	144	171	187	159	178	185	202	180	200	209	219	212
Current Budget	189	189	189	189	189	177	177	177	177	177	177	177
Prev. 12 mo.	199	194	151	180	193	168	182	188	199	185	166	199

Curr. 12 mo. avg. = 187

Prev. 12 mo. avg. = 184

**Memorial Hospital of Converse County
Lab Procedures and Other X-Ray Exams
Jan. 2019**

Lab Procedures

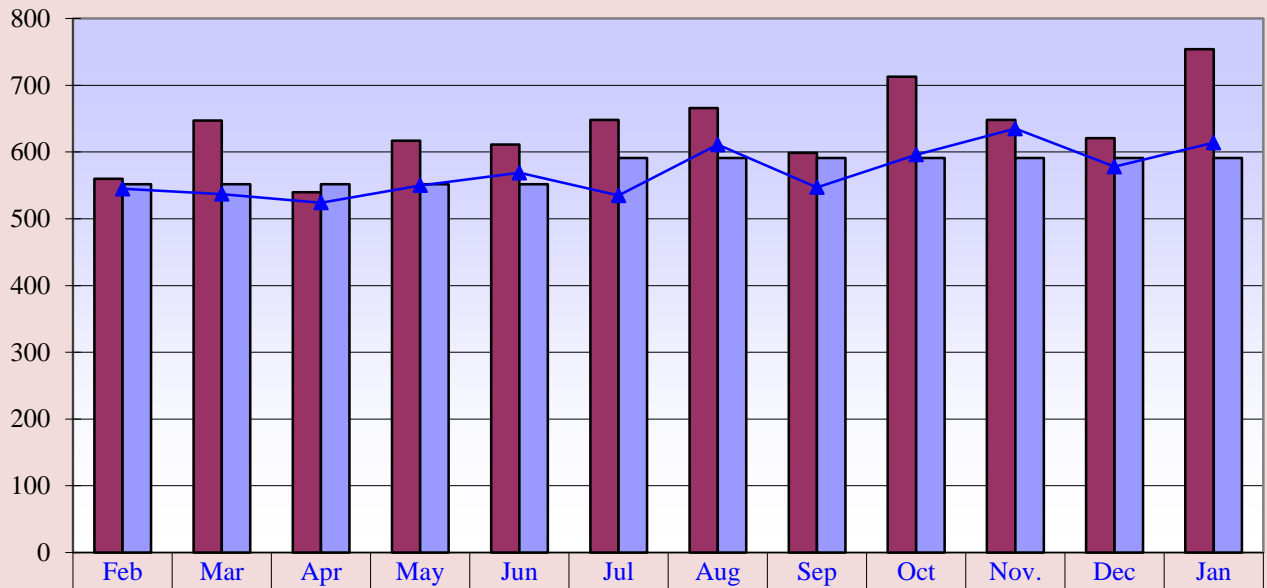


	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov.	Dec	Jan
■ Curr. 12 mo.	31,360	34,653	32,381	33,621	35,084	32,349	35,873	30,290	35,779	36,293	33,609	41,783
■ Current Budget	32,118	32,118	32,118	32,118	32,118	32,795	32,795	32,795	32,795	32,795	32,795	32,795
▲ Prev. 12 mo.	35,937	33,821	29,968	32,749	28,171	27,574	34,385	29,061	32,925	38,078	34,572	29,846
✦												

Curr. 12 mo. avg. = 34,423

Prev. 12 mo. avg. = 32,257

Other X-Ray Exams



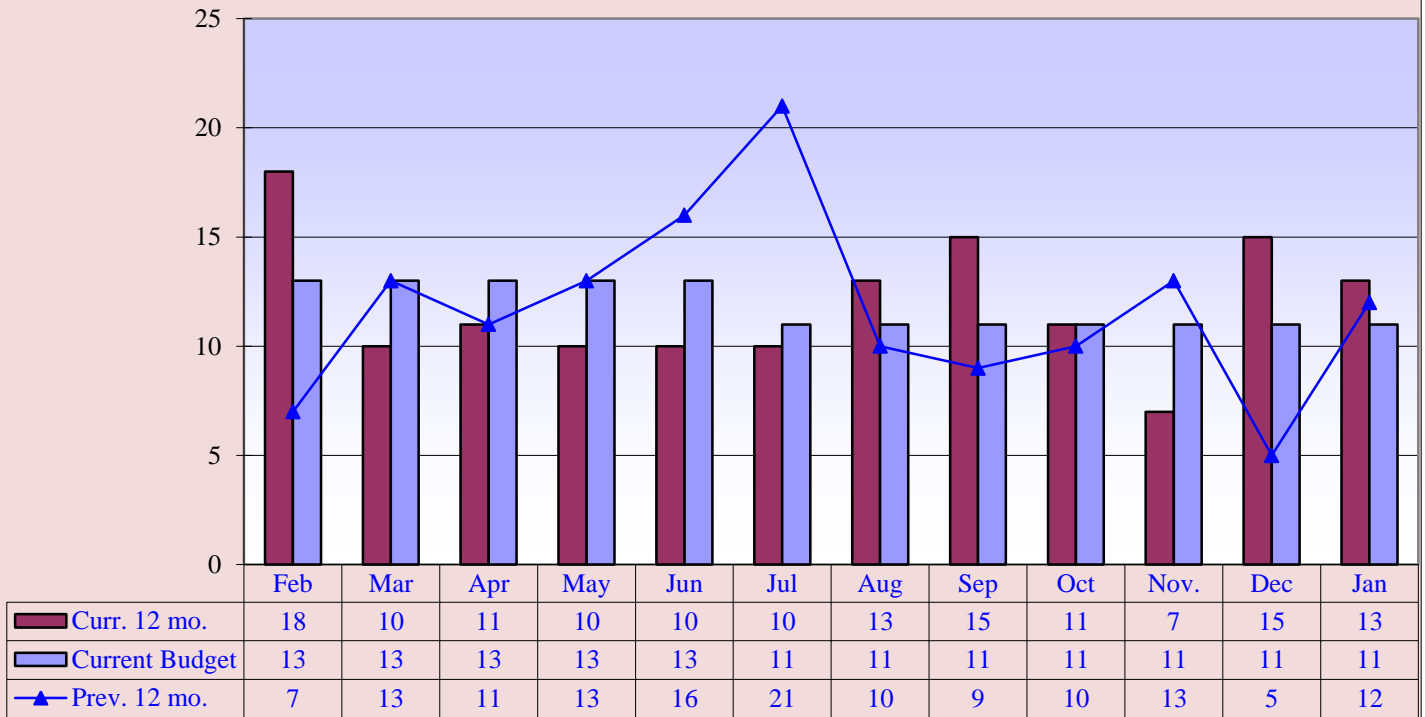
	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov.	Dec	Jan
■ Curr. 12 mo.	560	647	540	617	611	648	666	599	713	648	621	754
■ Current Budget	552	552	552	552	552	591	591	591	591	591	591	591
▲ Prev. 12 mo.	545	537	524	550	569	535	611	547	596	635	578	614

Curr. 12 mo. avg. = 635

Prev. 12 mo. avg. = 570

**Memorial Hospital of Converse County
Newborns and Net A/R Days
Jan. 2019**

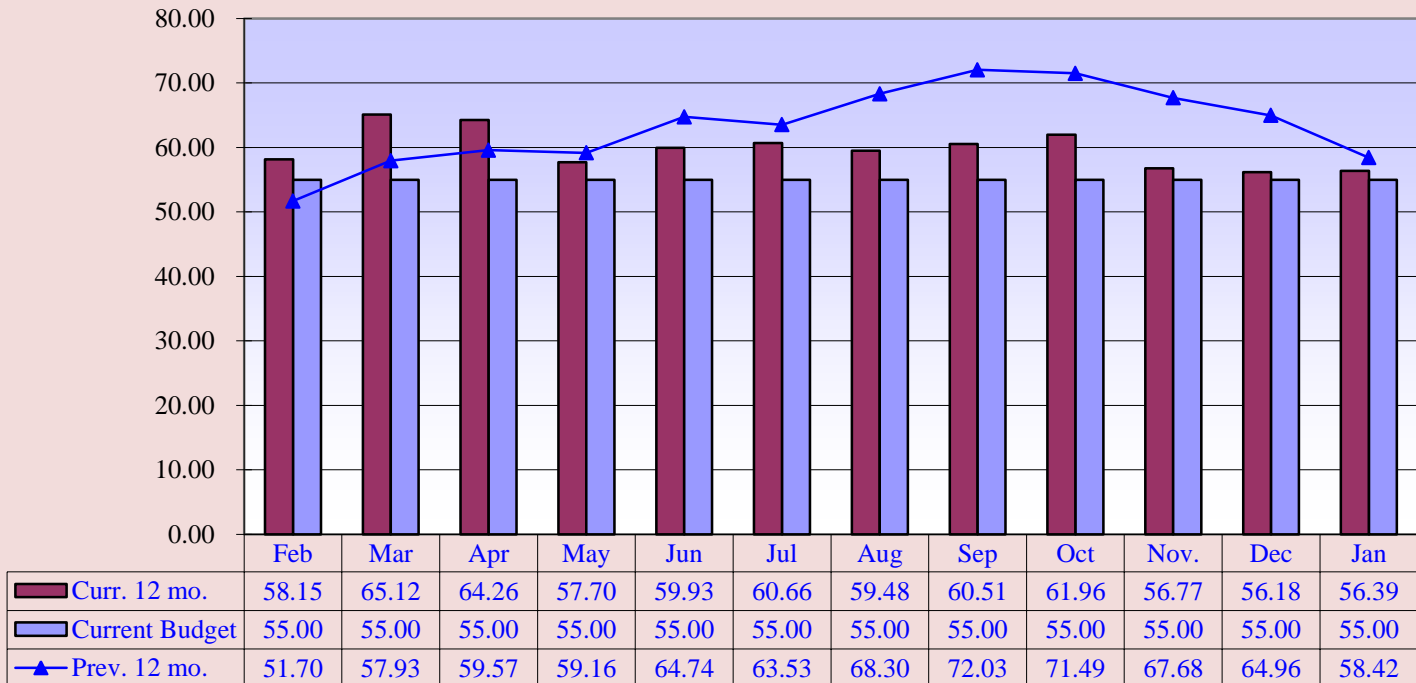
Newborns



Curr. 12 mo. avg. = 12

Prev. 12 mo. avg. = 12

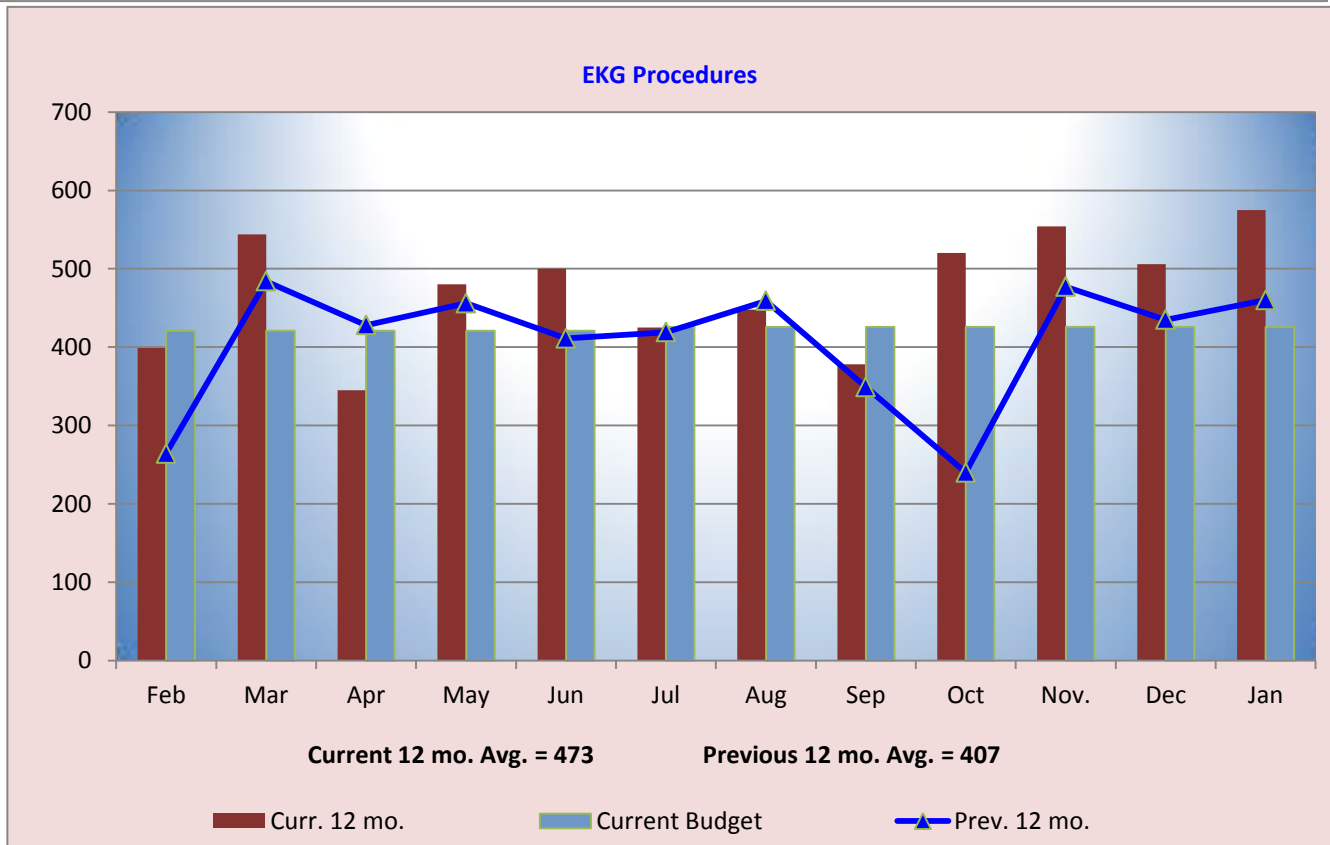
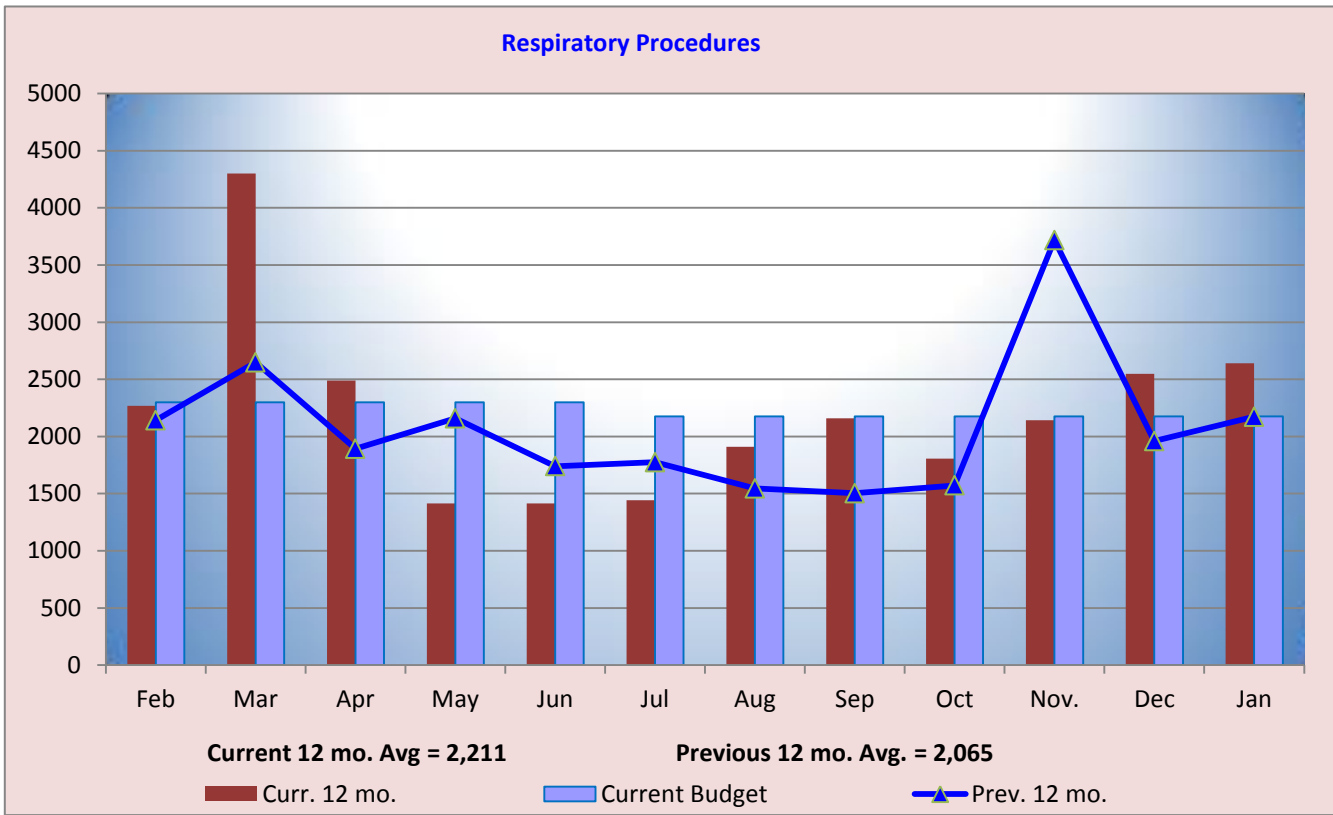
Net Days of Revenue in A/R



Curr. 12 mo. avg. = 59.76

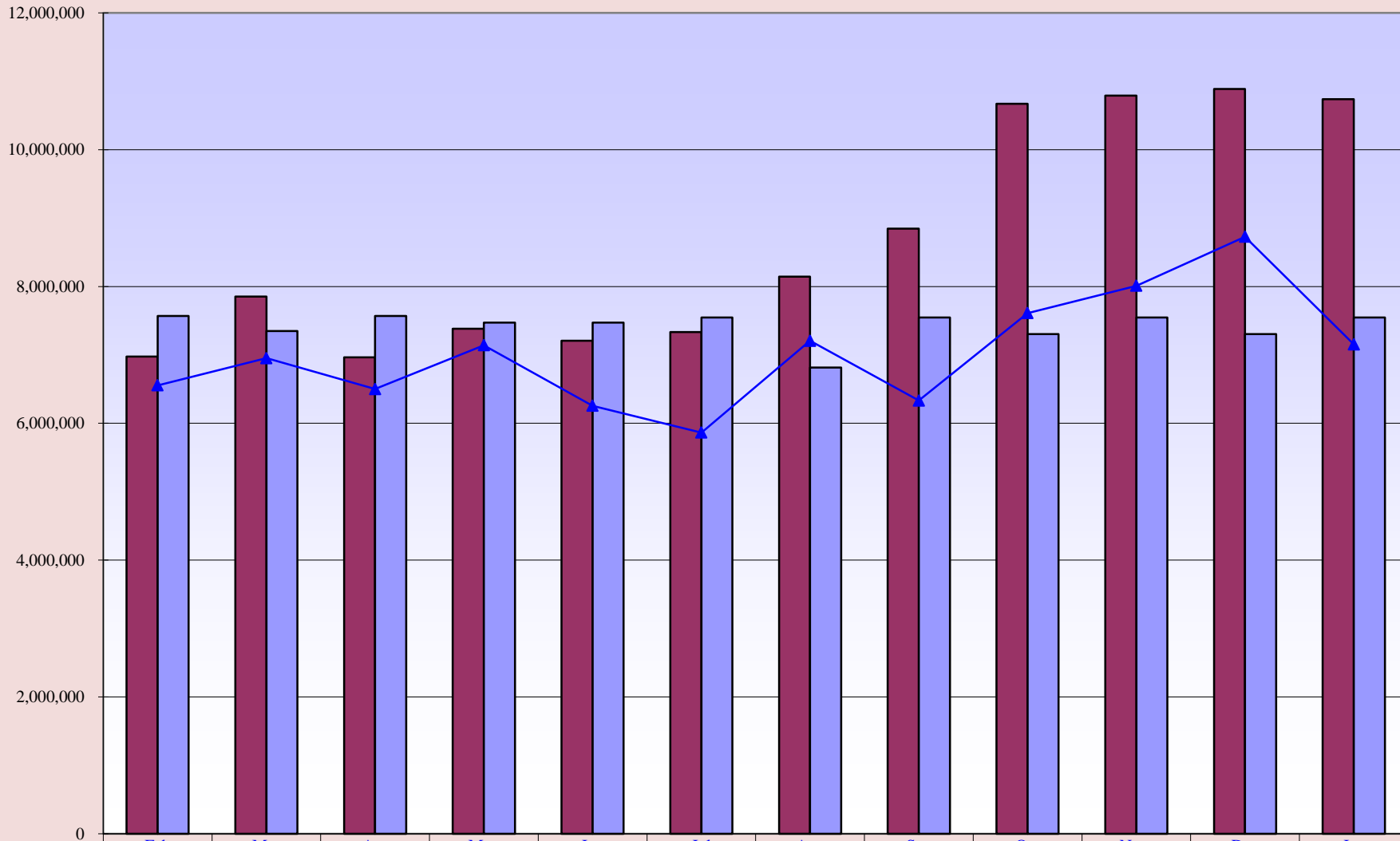
Prev. 12 mo. avg. = 63.29

Memorial Hospital of Converse County
 Respiratory and EKG Procedures
 Jan. 2019



**Memorial Hospital of Converse County
Hospital Gross Patient Revenue
Jan. 2019**

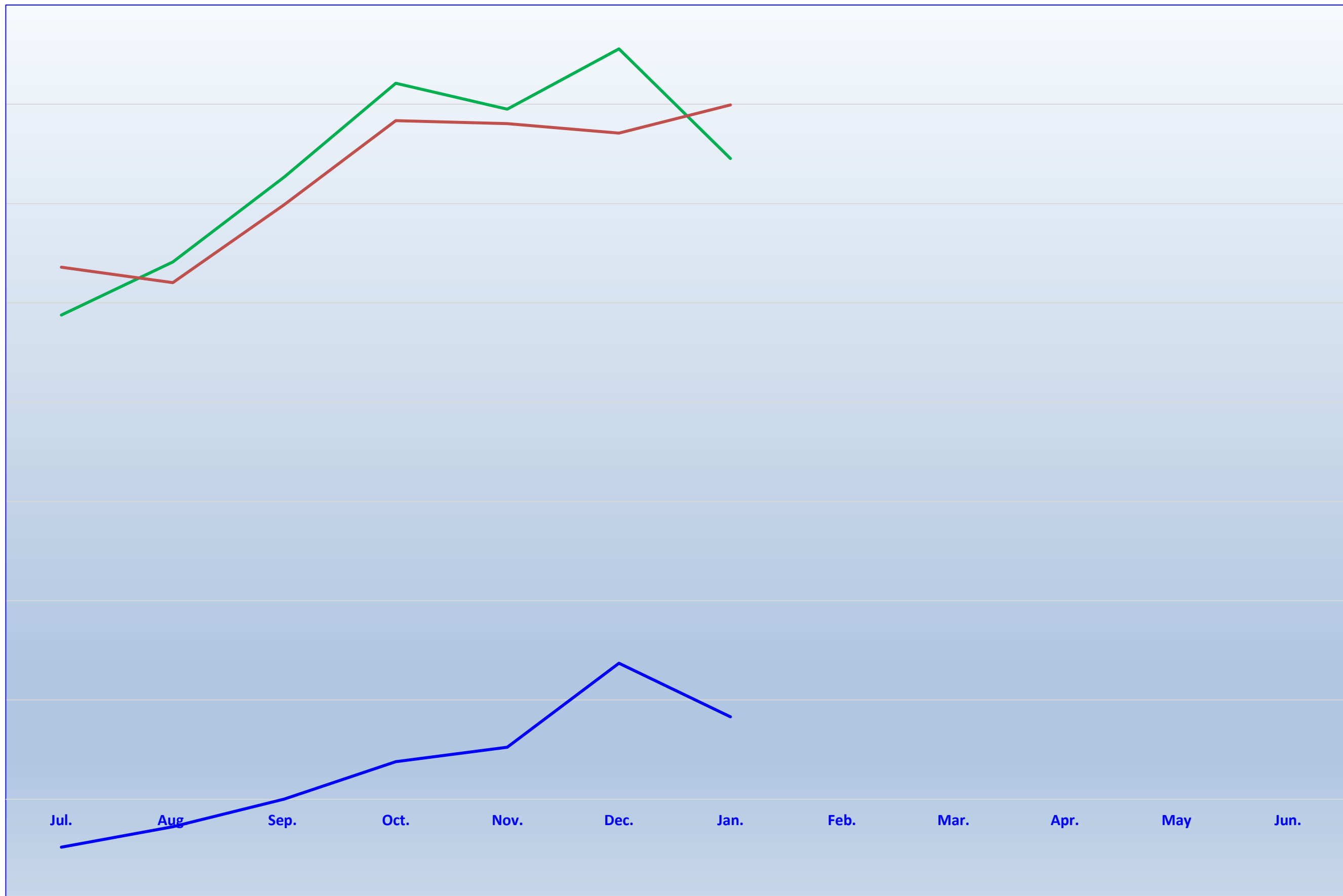
Hospital Gross Patient Revenue



Curr. 12 mo. avg. = \$8,649,901

Prev. 12 mo. avg. = \$7,025,845

Memorial Hospital of Converse County
Operating Revenue vs. Operating Expenses and Cumulative Operating Income/(Loss) for FY 2019



— Operating Revenue

— Operating Expenses

— Cumulative Operating Income/(Loss)

Memorial Hospital of Converse County
Income Statement Summary - (Statement of Revenues, Expenses, and Changes in Net Position)
Budget Variance Report

Current Month			Year to Date			Prior Year YTD		
Jan. 2019	Budget	Variance Amount	January	YTD Thru Jan. 2019	YTD Budget	Variance Amount	YTD Thru Jan. 2018	Change From Prior YTD
			Patient Revenue					
\$2,870,454	\$1,541,514	\$1,328,940	Inpatient	\$13,596,138	\$10,541,922	\$3,054,216	\$10,039,381	\$3,556,757
6,356,453	4,637,263	1,719,190	Outpatient	42,127,548	31,712,877	10,414,671	32,114,253	10,013,295
1,510,618	1,367,396	143,222	Physician Clinics	11,689,612	9,351,229	2,338,383	8,752,159	2,937,453
<u>\$10,737,525</u>	<u>\$7,546,173</u>	<u>\$3,191,352</u>	Total Patient Revenue	<u>\$67,413,298</u>	<u>\$51,606,028</u>	<u>\$15,807,270</u>	<u>\$50,905,793</u>	<u>\$16,507,505</u>
			Deductions From Revenue					
2,405,608	1,200,304	1,205,304	Medicare	12,359,725	8,402,125	3,957,600	7,799,444	4,560,281
639,187	423,453	215,734	Medicaid	3,707,606	2,964,155	743,451	2,733,042	974,564
374,816	93,012	281,804	Worker's Compensation	1,180,711	651,088	529,623	699,368	481,343
958,549	721,316	237,233	Other Contractuals	6,346,787	5,049,216	1,297,571	4,915,773	1,431,014
156,588	132,251	24,337	Other	917,505	925,775	(8,270)	890,204	27,301
<u>\$4,534,748</u>	<u>\$2,570,336</u>	<u>\$1,964,412</u>	Total Deductions	<u>\$24,512,334</u>	<u>\$17,992,359</u>	<u>\$6,519,975</u>	<u>\$17,037,831</u>	<u>\$7,474,503</u>
6,202,777	4,975,837	1,226,940	Net Patient Revenue	42,900,963	33,613,669	9,287,294	33,867,962	9,033,001
251,027	163,486	87,541	Other Operating Revenue	1,829,031	1,144,392	684,639	993,031	836,000
<u>\$6,453,804</u>	<u>\$5,139,323</u>	<u>\$1,314,481</u>	Total Operating Revenue	<u>\$44,729,994</u>	<u>\$34,758,061</u>	<u>\$9,971,933</u>	<u>\$34,860,993</u>	<u>\$9,869,001</u>
			Operating Expenses					
2,905,369	2,443,939	461,430	Salaries & Wages	19,126,060	16,713,399	2,412,661	16,331,188	2,794,872
648,067	542,650	105,417	Benefits	3,858,141	3,798,558	59,583	3,492,371	365,770
841,399	529,793	311,606	Supplies	6,390,711	3,708,545	2,682,166	3,738,375	2,652,336
119,949	114,573	5,376	Lease & Rentals	816,098	802,006	14,092	652,601	163,497
164,867	95,202	69,665	Other Expenses	1,004,166	666,202	337,964	666,719	337,447
3,181	5,000	(1,819)	Legal	85,623	35,000	50,623	37,822	47,801
46,516	22,501	24,015	Travel & Education	296,714	157,502	139,212	132,956	163,758
197,805	143,093	54,712	Maintenance & Repair	942,602	1,001,643	(59,041)	998,909	(56,307)
137,299	15,920	121,379	Physician Fees	566,293	111,440	454,853	201,329	364,964
19,675	19,167	508	Interest	134,918	134,167	751	140,850	(5,932)
104,535	70,901	33,634	Professional Fees	966,904	493,027	473,877	600,470	366,434
99,092	84,642	14,450	Purchased Services	678,240	592,491	85,749	619,174	59,066
95,617	47,464	48,153	Insurance	407,699	332,248	75,451	328,697	79,002
52,179	48,511	3,668	Utilities	342,397	339,565	2,832	345,974	(3,577)
304,028	337,750	(33,722)	Depreciation	2,155,676	2,364,250	(208,574)	2,363,080	(207,404)
1,254,157	518,291	735,866	Indigent Care	6,127,244	3,628,041	2,499,203	3,539,165	2,588,079
<u>\$6,993,736</u>	<u>\$5,039,397</u>	<u>\$1,954,339</u>	Total Operating Expenses	<u>\$43,899,485</u>	<u>\$34,878,084</u>	<u>\$9,021,401</u>	<u>\$34,189,680</u>	<u>\$9,709,805</u>
(539,932)	99,926	(639,858)	Operating Income (Loss)	830,509	(120,023)	950,532	671,313	159,196
			Non-Operating Revenue					
83,341	83,333	7	County - Indigent Care Reimbursement	583,676	583,333	343	642,078	(58,402)
37,500	37,500	0	County - Ambulance Reimbursement	437,500	262,500	175,000	225,000	212,500
55,907	35,375	20,532	Other Non-Operating	355,698	247,625	108,073	226,704	128,994
0	0	0	Non-Operating Expense	0	0	0	0	0
<u>(\$363,184)</u>	<u>\$256,134</u>	<u>(\$619,319)</u>	Net Income/(Loss)	<u>\$2,207,383</u>	<u>\$973,435</u>	<u>\$1,233,948</u>	<u>\$1,765,095</u>	<u>\$442,288</u>

Memorial Hospital of Converse County
Financial and Statistical Highlights
Jan. 2019

Page #

Patient Volumes

IP Daily Census.....	At 7.65 up 1.88 from January 2018 - up .88 from December 2018	1-2
Surgeries.....	At 87 up 15 from January 2018 - down 52 from December 2018	6-7
Radiology Exams.....	At 1,579 up 253 from January 2018 - up 137 from December 2018	9-12
Laboratory Tests.....	At 41,783 up 11,937 from January 2018 - up 8,174 from December 2018	12
Emer. Rm. Visits.....	At 467 up 35 from January 2018 - up 41 from December 2018	5
Clinic Visits.....	21.32% increase of 615 patient visits compared to January 2018	
Urgent Care.....	16.63% increase of 150 patient visits compared to January 2018	
Clinic Volumes.....	17.95% increase of 719 patient visits compared to January 2018	
RHC Visits.....	33.24% increase of 44 patient visits compared to January 2018	
Wellness Visits.....	(21.10%) decrease of 46 patient visits compared to January 2018	

Income Statement

Gross Patient Revenue for the month was \$10,737,000 compared to \$7,154,000 last January and \$10,887,000 last month. Net Income for January is (\$363,000) compared to (\$685,000) last year and \$1,165,000 last month. 15

Monthly Revenue - Over budget by \$3,191,000

The departments that are under budget by \$10,000 or more are as follows:

IV Therapy - 12,000	Procdeure Core - 47,000
Arbor Café - 14,000	
Practitioners - 727,000	

Deductions From Revenue - Over budget by \$1,900,000

Monthly Expense Variances - Over budget by \$1,950,000

Areas that are over budget for the month

<u>Salaries & Wages - \$461,000</u>	<u>Maintenance & Repair - \$54,000</u>
	Cat Scan - 10,400
<u>Benefits - \$105,000</u>	MRI - 6,800
	Surgery - 8,200
<u>Supplies - \$311,000</u>	Sterile Processing - 8,700
Lab Reagents - 80,000	Facilities Bldg - 19,600
340B Drugs - 26,000	
Pharmacy Drugs - 119,000	<u>Physician Fees - \$121,000</u>
Podiatry - 17,000	
Surgery Implants - 220,000	<u>Professional Fees - \$33,000</u>
	OB Contract Labor - 8,700
<u>Leases & Rentals - \$5,300</u>	Physical Therapy - 11,700
Pharmacy - 2,900	Surgical Services - 25,000
Dr Schurbert - 3,400	Administration - 6,900
Dr Freeman - 2,500	
<u>Other - \$69,000</u>	<u>Purchased Services - \$14,500</u>
Radiology Recruitment - 4,200	Surgery - 18,500
Business Office Collections - 3,100	Quality - 14,000
Information Systems Subs - 6,800	<u>Insurance - \$48,000</u>
Public Relations Advertising - 47,000	Administration
<u>Travel & Education - \$24,000</u>	<u>Utilities - \$3,600</u>
Obstetrics - 5,700	Natural Gas
Clinics - 21,000	
Education - 3,900	<u>Interest - \$500</u>
	CD/MRI
<u>Indigent Care - \$735,000</u>	
Bad Debt - 487,000	

Cash Status

Cash balances as of January 31, 2019 are \$10,350,479.
This equates to 53 days of expenses on hand.

Accounts Receivable

Net Accounts Receivable days are at 56.39 days for the end of January compared to 58.42 last year and 56.18 last month.

**Memorial Hospital of Converse County
Statistics
For The Period Ended January 31, 2019**

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Monthly						Year to Date					
Jan. 2019	Jan. 2018	Variance From Prior Jan.	Budget	Variance Amount	%	YTD Thru Jan. 2019	YTD Thru Jan. 2018	Variance From Prior YTD	YTD Budget	Variance Amt.	%
98	72	26	67	31	46.3%	507	455	52	469	38	8.1%
2	3	(1)	5	(3)	-60.0%	23	37	(14)	35	(12)	-34.3%
100	75	25	72	28	38.9%	530	492	38	504	26	5.2%
237	179	58	176	61	34.7%	1,263	1,220	43	1,232	31	2.5%
6	34	(28)	48	(42)	-87.5%	233	372	(139)	336	(103)	-30.7%
243	213	30	224	19	8.5%	1,496	1,592	(96)	1,568	(72)	-4.6%
13	12	1	11	2	18.2%	85	56	29	77	11	14.3%
23	14	9	20	3	15.0%	176	124	52	140	36	25.7%
87	72	15	78	9	11.5%	598	540	58	546	52	9.5%
1,995	1,734	261	2,037	(42)	-2.1%	13,142	15,337	(2,195)	14,259	(1,117)	-7.8%
467	432	35	402	65	16.2%	3,115	2,856	259	2,814	301	10.7%
2,462	2,166	296	2,439	23	0.9%	16,257	18,193	(1,936)	17,073	(816)	-4.8%
348	305	43	319	29	9.0%	333	311	22	319	14	4.3%

Financial Ratios	Jan. 2019	Jan. 2018	YTD	US	WY	Misc. Measurements	YTD - 19	YTD - 18	Variance From Prior Year	WY	Variance From WY
Days Cash on Hand YTD	53	111	53	76	99	Total Gross Rev. per FTE	\$347,326	\$280,331	\$66,995	\$145,000	\$202,326
Operating Margin	-8.36%	-19.63%	1.85%	1.79%	-0.93%	Contractual Deductions	36.36%	33.47%	2.89%	33.13%	3.23%
Net Margin	-5.62%	-15.66%	4.93%	3.09%	4.85%	Inpatient Revenue %	24.39%	23.82%	0.57%	33.17%	-8.78%
Operating Cash Flow Margin		9.73%	0.47%	8.10		Outpatient Revenue %	75.61%	76.18%	-0.57%	66.83%	8.78%
Current Ratio	3.74	4.61	N/A	2.35	3.71	Average Length of Stay	2.38	2.69	(0.31)	3.30	(0.92)
Gross A/R Days	54.18	56.03		50.37	59.90	Medicare Inp. Payer Mix	36.65%	37.59%	-0.94%	75.25%	-38.60%
Net A/R Days	56.39	58.42		52.46	56.82	Average I/P Daily Census	7.65	5.67	1.98	3.50	4.15
FTEs per Adjusted Occupied Bed - Excluding MOB			10.86	5.51	9.88	Salaries to Net Patient Rev.	44.58%	48.22%	-3.64%	53.41%	-8.83%
With MOB -			11.39			Salaries to Total Expense	43.56%	47.77%	-4.21%	46.32%	-2.76%
Medicare Rural Hospital Flexibility Program Monitoring Team - US CAH Median-2015						Average Salary per FTE	\$98,541	\$89,934	\$8,607	\$62,062	\$36,479
Medicare Rural Hospital Flexibility Program Monitoring Team -WY CAH Medium-2015						Benefits as % of Salaries	20.17%	21.38%	-1.21%		

Memorial Hospital of Converse County
Balance Sheet - (Statement of Net Position)
January 31, 2019

	<u>Jan.</u> <u>2019</u>	<u>Jan.</u> <u>2018</u>
<u>ASSETS</u>		
CURRENT ASSETS		
Cash On Hand And In Banks	\$3,352,076	\$8,568,202
Certificates Of Deposit - Unrestricted	1,798,403	244,770
Total Cash Assets	<u>\$5,150,479</u>	<u>\$8,812,972</u>
Assets Whose Use is Restricted		
Certificates of Deposit Securing Loan	5,200,000	6,500,000
Total Restricted Assets	<u>\$5,200,000</u>	<u>\$6,500,000</u>
Accounts Receivable (Gross)	18,980,325	12,009,889
Uncollectible Accts. & Contractual. Adj.	<u>(6,495,834)</u>	<u>(3,686,166)</u>
Net Patient Accounts	<u>\$12,484,491</u>	<u>\$8,323,723</u>
Due From Physicians/Staff	0	30,125
Inventories Of Supplies	1,995,225	957,391
Other Current Assets	1,828,863	987,196
Yellowstone Group Investment	0	123,452
Total Current Assets	<u>\$26,659,057</u>	<u>\$25,734,859</u>
LAND, BUILDING AND EQUIPMENT, net	\$27,334,813	\$29,877,100
OTHER ASSETS		
Investment - Big Country Rehab	168,408	168,453
Total Other Assets	<u>\$168,408</u>	<u>\$168,453</u>
Total Assets	<u><u>\$54,162,278</u></u>	<u><u>\$55,780,412</u></u>
<u>LIABILITIES AND FUND EQUITY</u>		
CURRENT LIABILITIES		
Accounts Payable	\$1,697,612	\$1,149,838
Accrued Salaries	3,311,239	2,667,191
Accrued Self Funded Health Insurance	291,392	<u>(76,797)</u>
Accrued Taxes And Deductions	749,940	889,225
Current Portion of Notes Payable	73,318	277,090
Current Portion of CD Secured Note	1,000,000	776,687
Total Current Liabilities	<u>\$7,123,500</u>	<u>\$5,683,234</u>
OTHER LIABILITIES		
Deferred Loss On Early Retirement Of Bonds	<u>(225,435)</u>	<u>(372,201)</u>
Medicare Cost Report Settlement-(Previous Years)	200,000	150,000
Long Term Portion of CD Secured Note	4,202,451	6,161,993
Long Term Portion of Notes Payable	0	256,750
Total Other Liabilities	<u>\$4,177,016</u>	<u>\$6,196,542</u>
Total Liabilities	\$11,300,516	\$11,879,776
FUND EQUITY		
Fund Balance	\$40,654,379	\$41,959,323
Net Income	2,207,383	1,941,313
Total Fund Balance	<u>\$42,861,762</u>	<u>\$43,900,636</u>
Total Liabilities And Fund Equity	<u><u>\$54,162,278</u></u>	<u><u>\$55,780,412</u></u>

Cash Flow Statement for January 2019 and FYTD 2019

Cash Flow From Operations	<u>Jan. 2019</u>	<u>FYTD 2019</u>
Net Earnings/(Loss)	(\$363,184)	\$2,207,384
<u>Additions/(Subtractions) to Cash</u>		
Depreciation/Non-cash Interest	304,028	2,155,677
Decrease/(Increase) in Accounts Receivable	(291,699)	(4,857,839)
(Decrease)/Increase in Accounts Payable	25,969	(1,220,876)
Decrease/(Increase) in Inventory	(203,382)	(578,313)
Net Cash Flow From Operations	<u>(\$528,268)</u>	<u>(\$2,293,967)</u>
Cash Flow from Capital Purchases		
Equipment, Fixed Assets, Construction	(197,048)	(2,842,704)
Cash Flow from Financing		
Notes Payable	<u>(24,495)</u>	<u>(997,366)</u>
Cash Flow for the Month Ending: Jan. 2019	<u><u>(\$749,811)</u></u>	<u><u>(\$6,134,037)</u></u>

Operating Revenue vs. Operating Expenses for FY 2018

