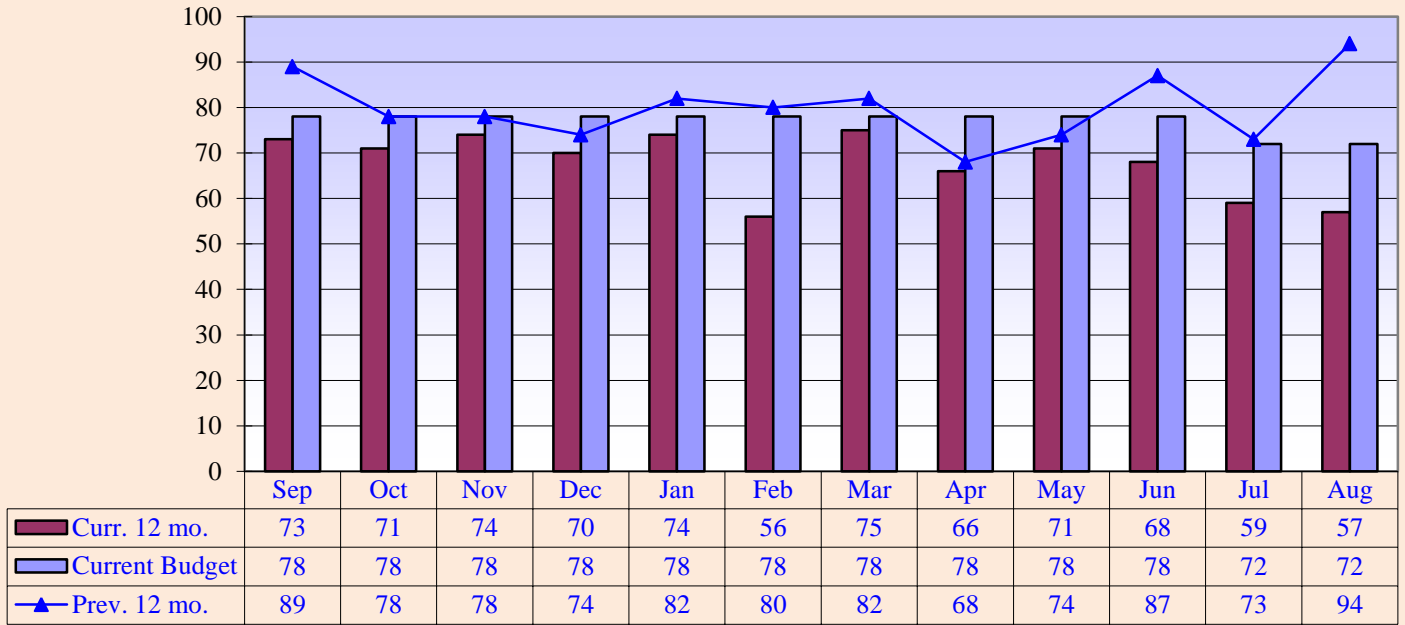


Memorial Hospital of Converse County
Financial and Statistical Packet
Table of Contents - August , 2017

| | <u>Page #</u> |
|---|---------------|
| Admissions and Average IP Daily Census Graphs | 1 |
| Average Floor Census Breakdown Graph | 2 |
| Average Monthly Inpatient Admissions by Physician Graph | 3 |
| Average Length of Stay by Physician Graph | 4 |
| Payor Mix Comparisons and Emergency Room Visits Graphs | 5 |
| Total Surgeries and Orthopedic Surgeries Graphs | 6 |
| General and OB/GYN Surgeries Graphs | 7 |
| Procedure Core Visits Graphs | 8 |
| Mammography Exams Graph | 9 |
| MRI and Cat Scan Exams Graphs | 10 |
| Nuclear Medicine and Ultrasound Exams Graphs | 11 |
| Lab Procedures and Other X-Ray Exams Graphs | 12 |
| Newborns and (Net Days of Revenue in A/R) Graphs | 13 |
| Respiratory and EKG Procedures Graphs | 14 |
| Physician Statistics | 15 - 18 |
| Hospital Patient Revenues Graph | 19 |
| Income Statement/Budget Variance Report | 20 |
| Financial and Statistical Highlights | 21 |
| Statistics (Ratios - Productivity Indicators) | 22 |
| Balance Sheet | 23 |
| Cash Flow Statement | 24 |

**Memorial Hospital of Converse County
Admissions and Average IP Daily Census
Aug 2017**

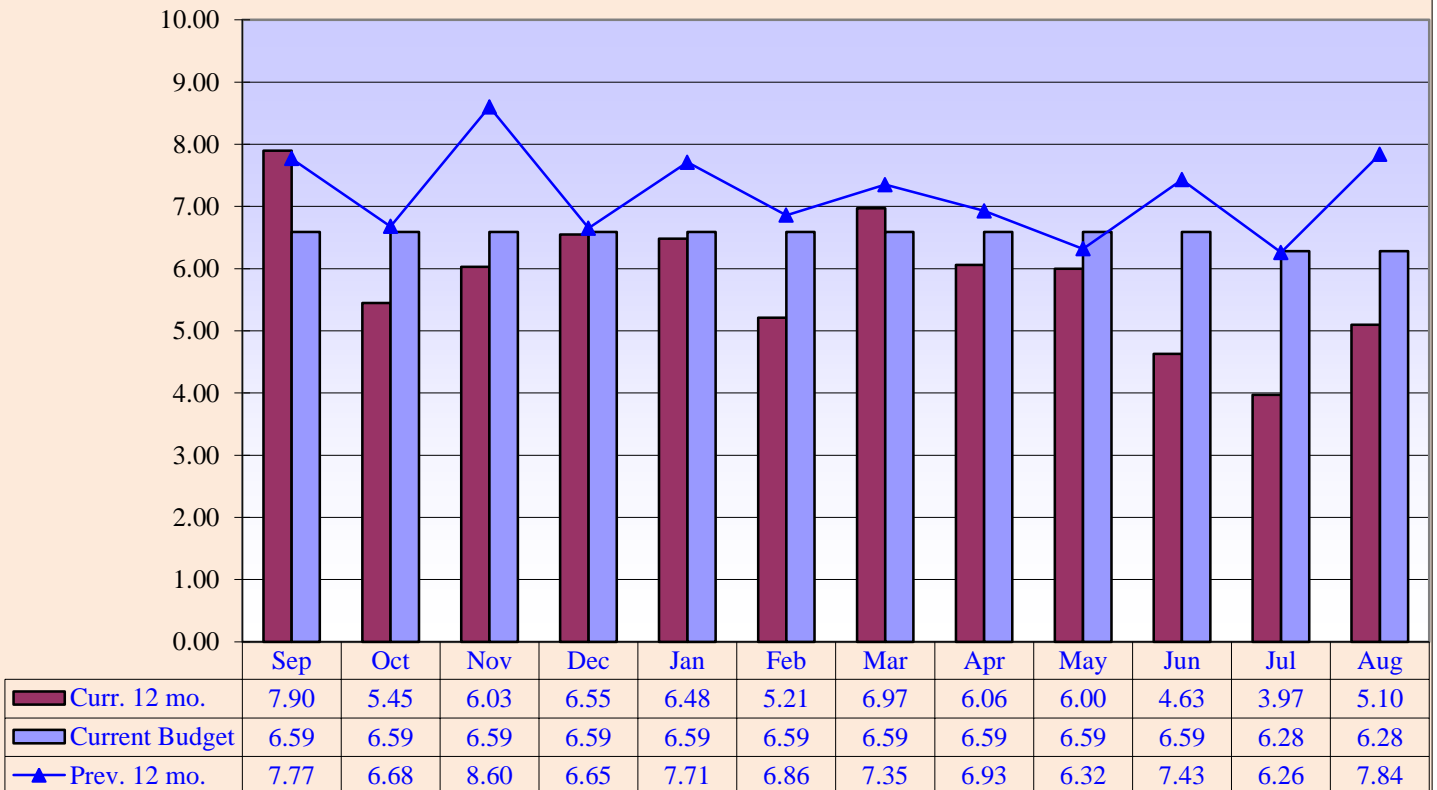
Admissions



Current 12 mo. avg. = 68

Previous 12 mo. avg. = 80

Average IP Daily Census

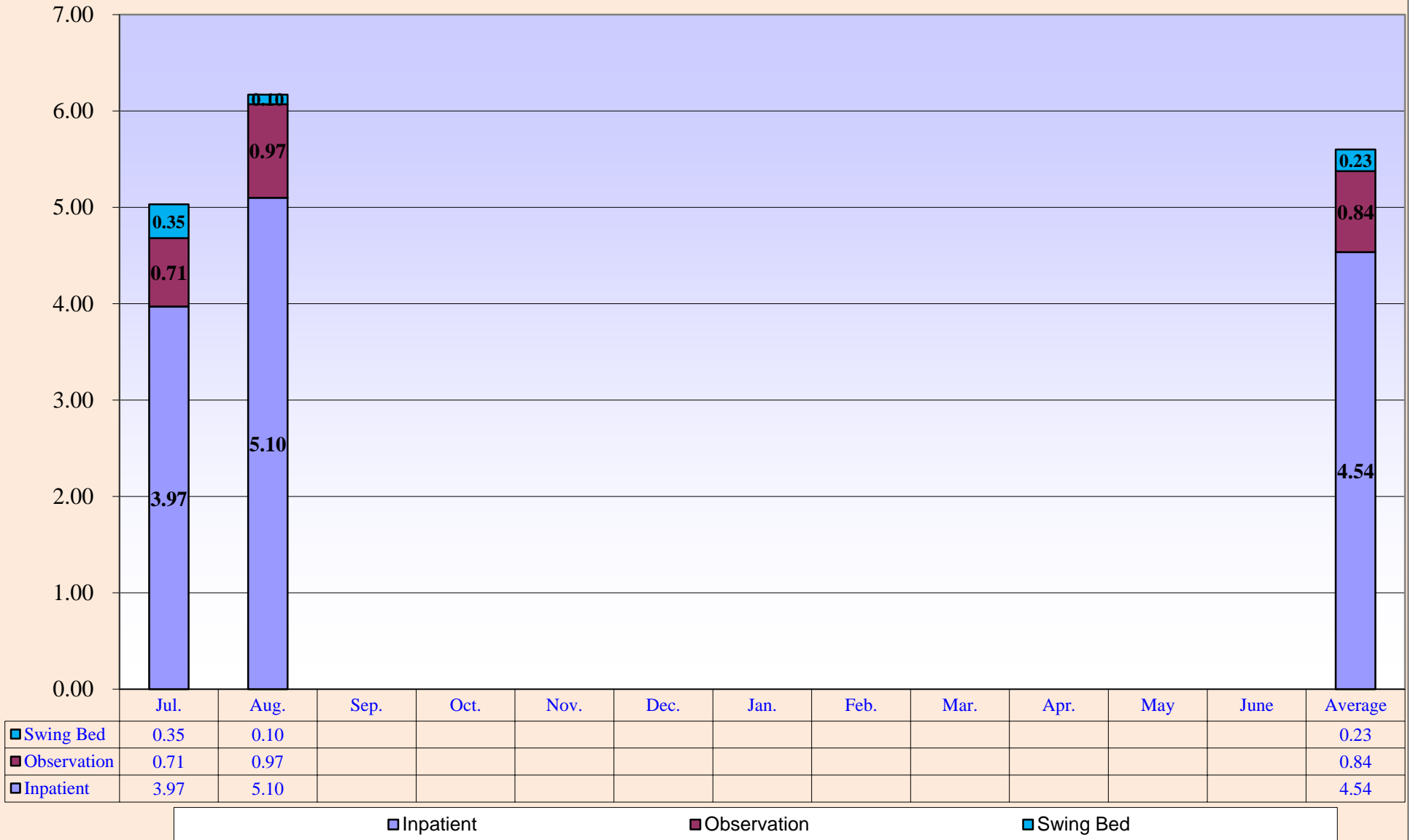


Curr. 12 mo. avg. = 5.86

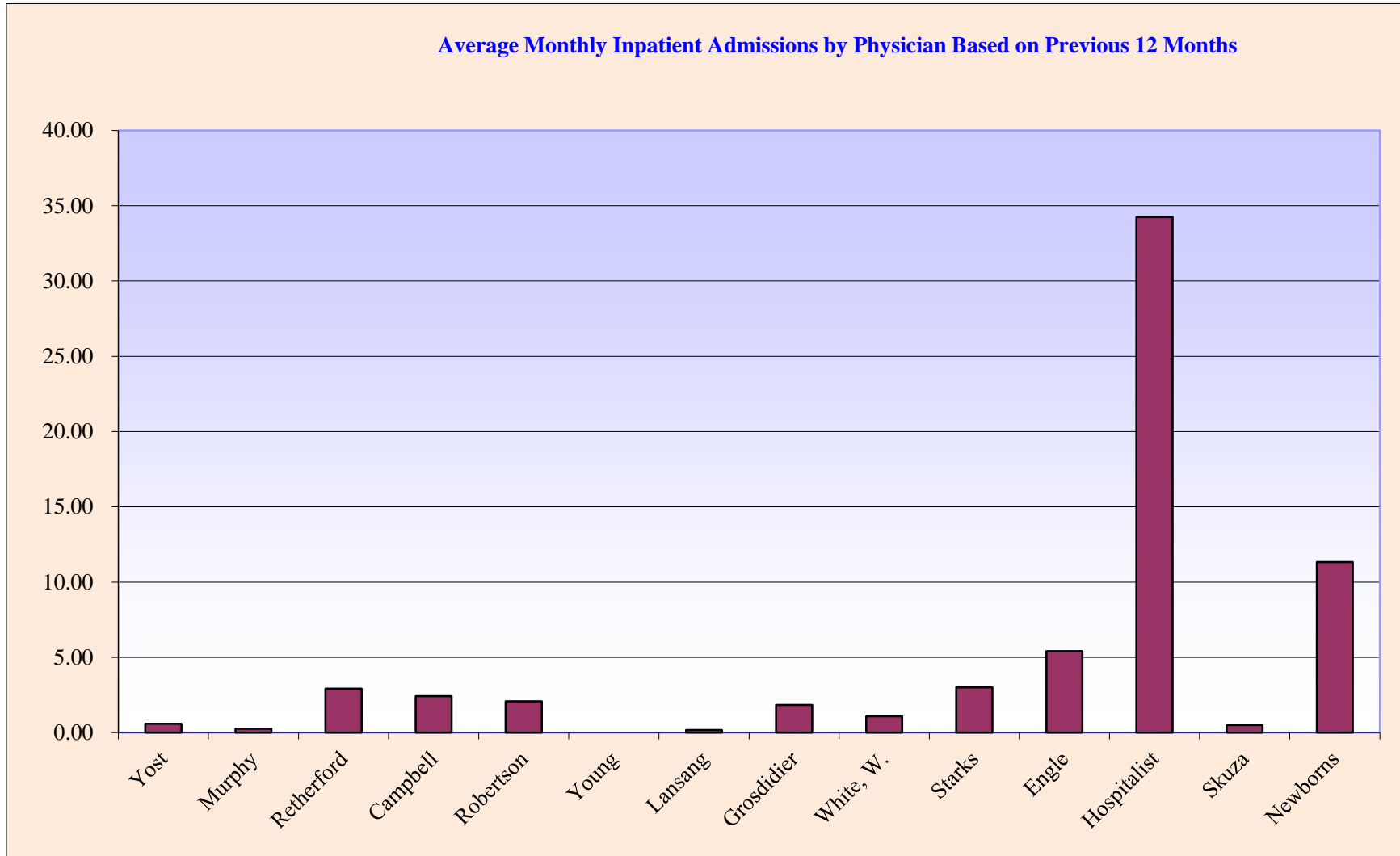
Prev. 12 mo. avg. = 7.20

Memorial Hospital of Converse County
(FY 2018) Average Floor Census Breakdown
Aug 2017

(FY 2018) Average Floor Census Breakdown

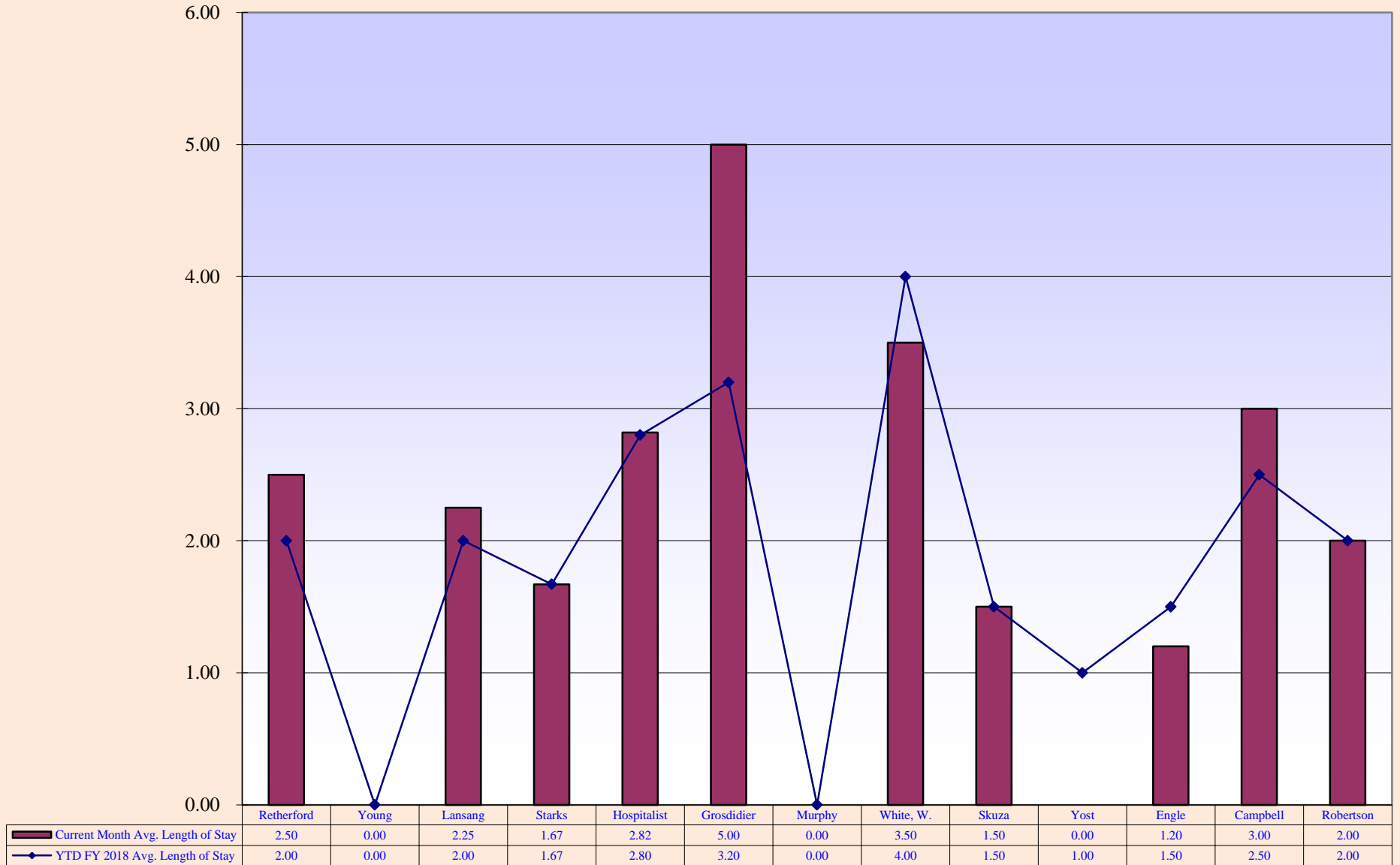


**Memorial Hospital of Converse County
Average Monthly Inpatient Admissions by Physician
Aug 2017**



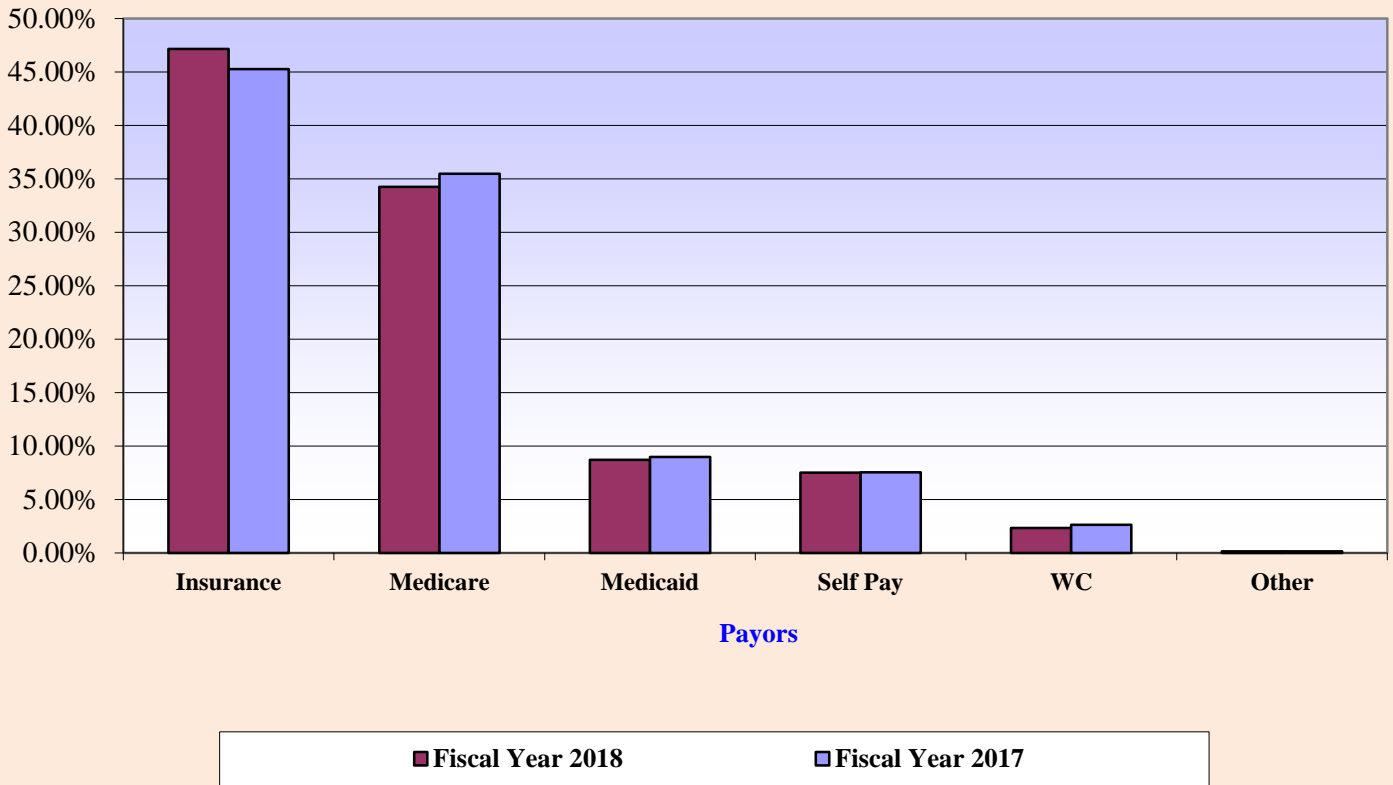
**Memorial Hospital of Converse County
Average Length of Stay by Physician
Aug 2017**

Average Length of Stay by Physician for Fiscal Year 2017

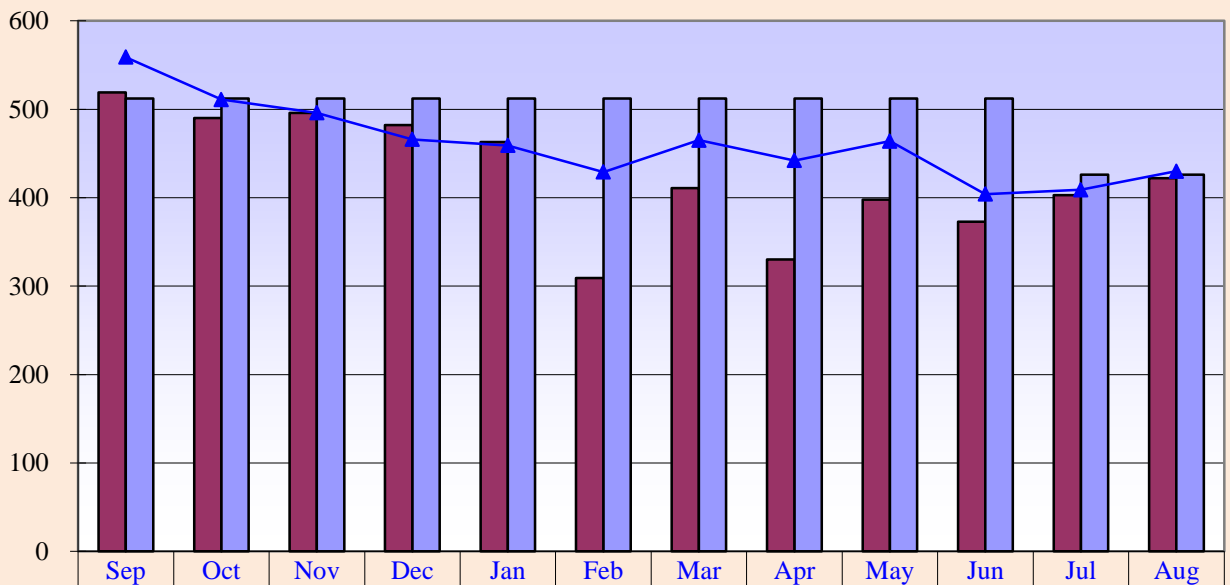


**Memorial Hospital of Converse County
Payor Mix Comparisons and ER Visits
Aug 2017**

Payor Mix Comparisons



Emergency Room Visits



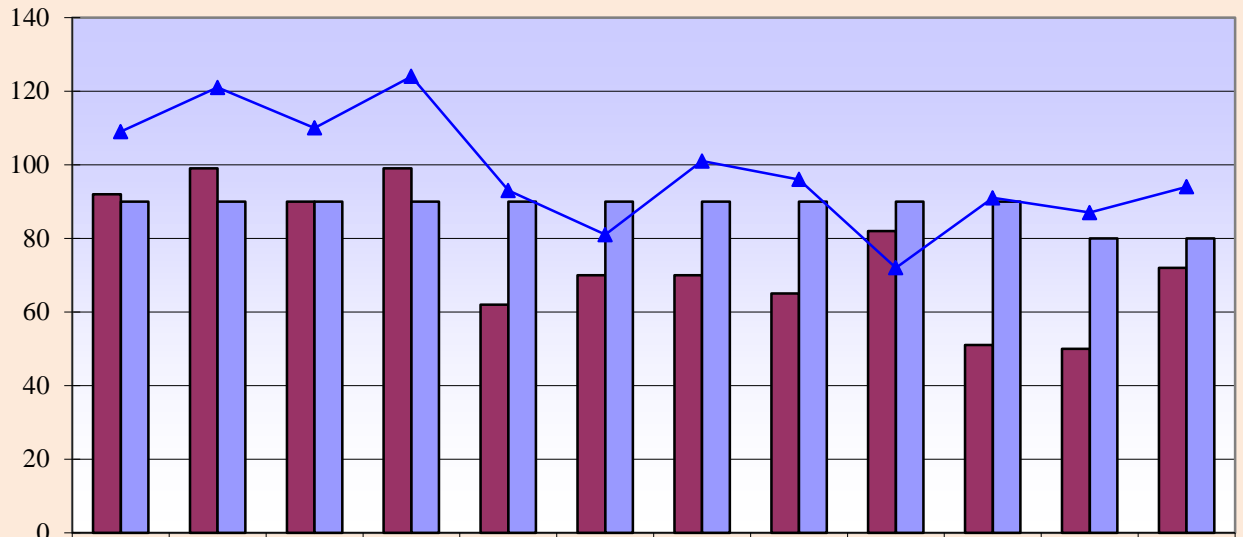
| | | | | | | | | | | | | |
|----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Curr. 12 mo. | 519 | 490 | 496 | 482 | 463 | 309 | 411 | 330 | 398 | 373 | 403 | 422 |
| Current Budget | 512 | 512 | 512 | 512 | 512 | 512 | 512 | 512 | 512 | 512 | 426 | 426 |
| Prev. 12 mo. | 559 | 511 | 496 | 466 | 459 | 429 | 465 | 442 | 464 | 404 | 409 | 430 |

Curr. 12 mo. avg. = 425

Prev. 12 mo. avg. = 461

**Memorial Hospital of Converse County
Total Surgeries and Orthopedic Surgeries
Aug 2017**

Total Surgeries

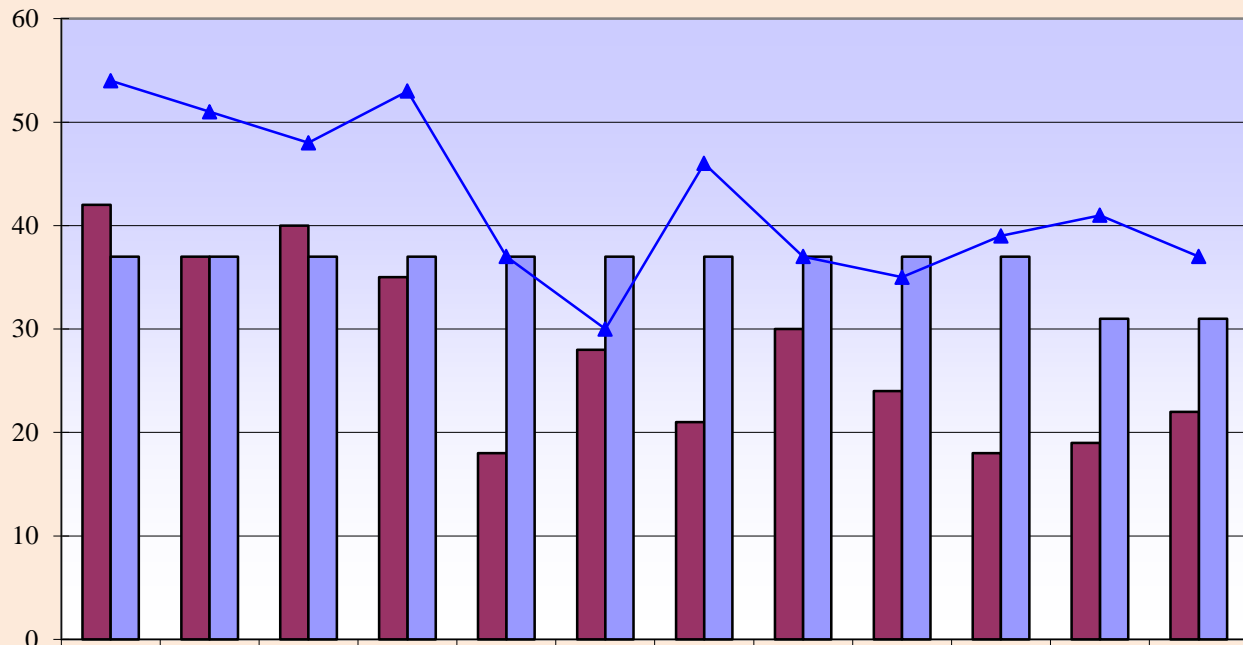


| | | | | | | | | | | | | |
|-----------------------|-----|-----|-----|-----|----|----|-----|----|----|----|----|----|
| Curr. 12 mo. | 92 | 99 | 90 | 99 | 62 | 70 | 70 | 65 | 82 | 51 | 50 | 72 |
| Current Budget | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 90 | 80 | 80 |
| Prev. 12 mo. | 109 | 121 | 110 | 124 | 93 | 81 | 101 | 96 | 72 | 91 | 87 | 94 |

Current 12 mo. avg. = 75

Previous 12 mo. avg. = 98

Orthopedic Surgeries



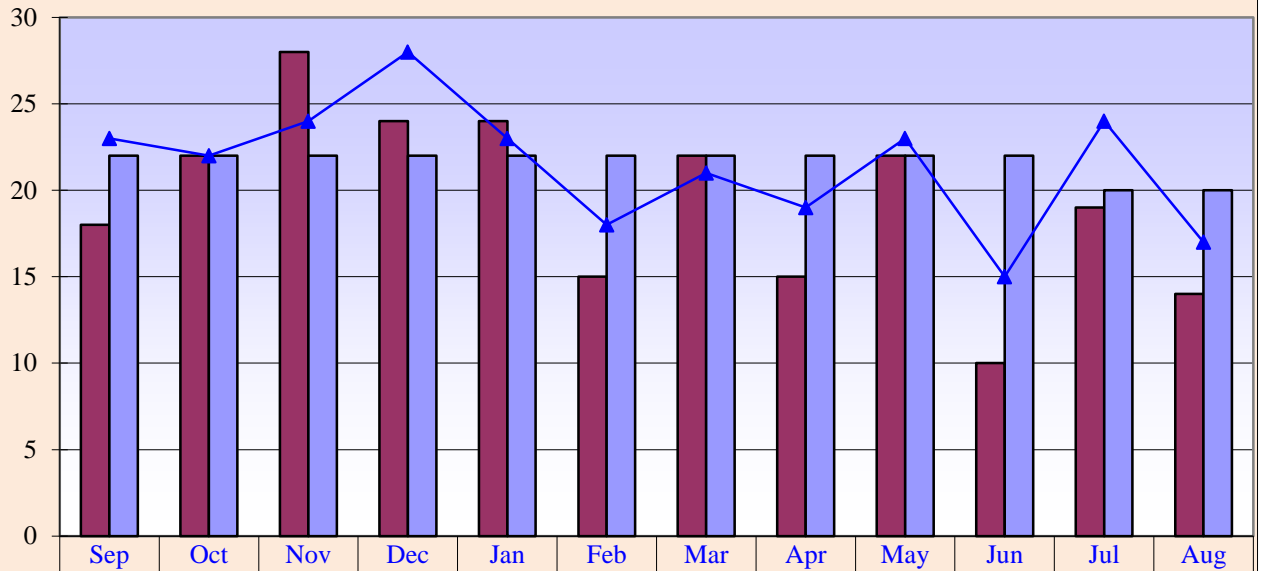
| | | | | | | | | | | | | |
|-----------------------|----|----|----|----|----|----|----|----|----|----|----|----|
| Curr. 12 mo. | 42 | 37 | 40 | 35 | 18 | 28 | 21 | 30 | 24 | 18 | 19 | 22 |
| Current Budget | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 37 | 31 | 31 |
| Prev. 12 mo. | 54 | 51 | 48 | 53 | 37 | 30 | 46 | 37 | 35 | 39 | 41 | 37 |

Curr. 12 mo. avg. = 28

Prev. 12 mo. avg. = 42

**Memorial Hospital of Converse County
General and OB/GYN Surgeries
Aug 2017**

General Surgeries

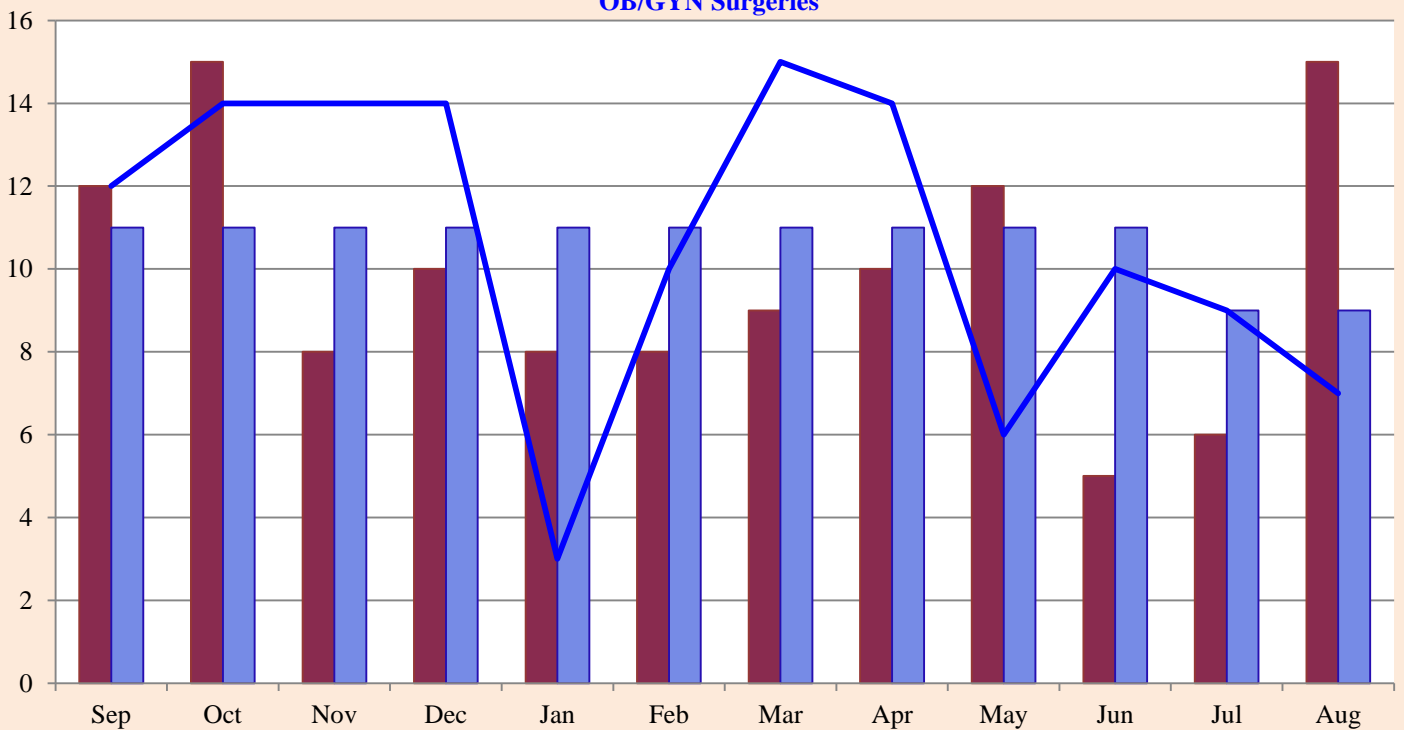


| | | | | | | | | | | | | |
|----------------|----|----|----|----|----|----|----|----|----|----|----|----|
| Curr. 12 mo. | 18 | 22 | 28 | 24 | 24 | 15 | 22 | 15 | 22 | 10 | 19 | 14 |
| Current Budget | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 22 | 20 | 20 |
| Prev. 12 mo. | 23 | 22 | 24 | 28 | 23 | 18 | 21 | 19 | 23 | 15 | 24 | 17 |

Curr. 12 mo. avg. = 19

Prev. 12 mo. avg. = 21

OB/GYN Surgeries



Curr. 12 mo. avg. = 10

Prev. 12 mo. avg. = 11

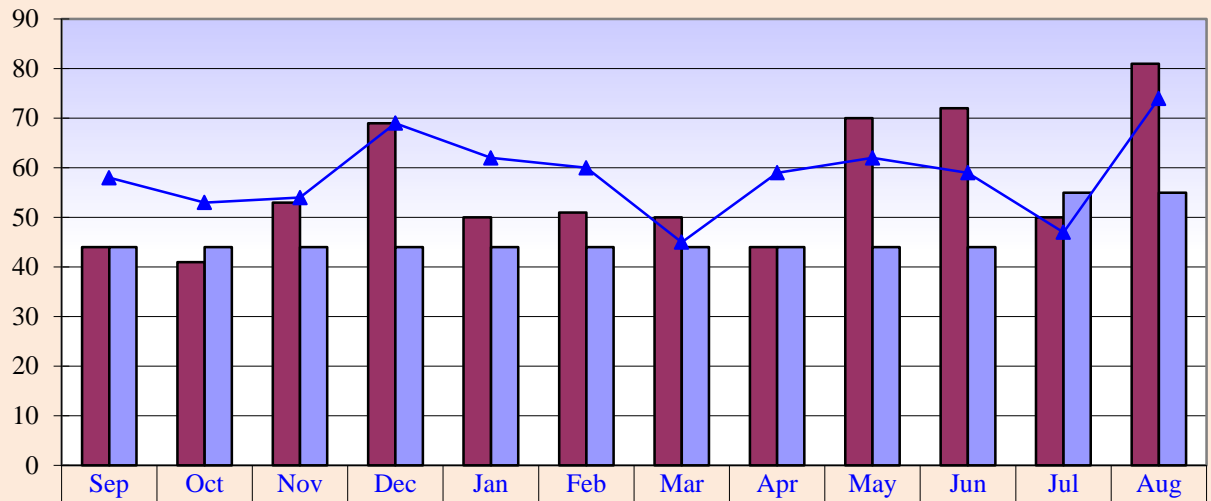
Curr. 12 mo.

Current Budget

Prev. 12 mo.

**Memorial Hospital of Converse County
Procedure Core Visits
Aug 2017**

Procedure Core Visits

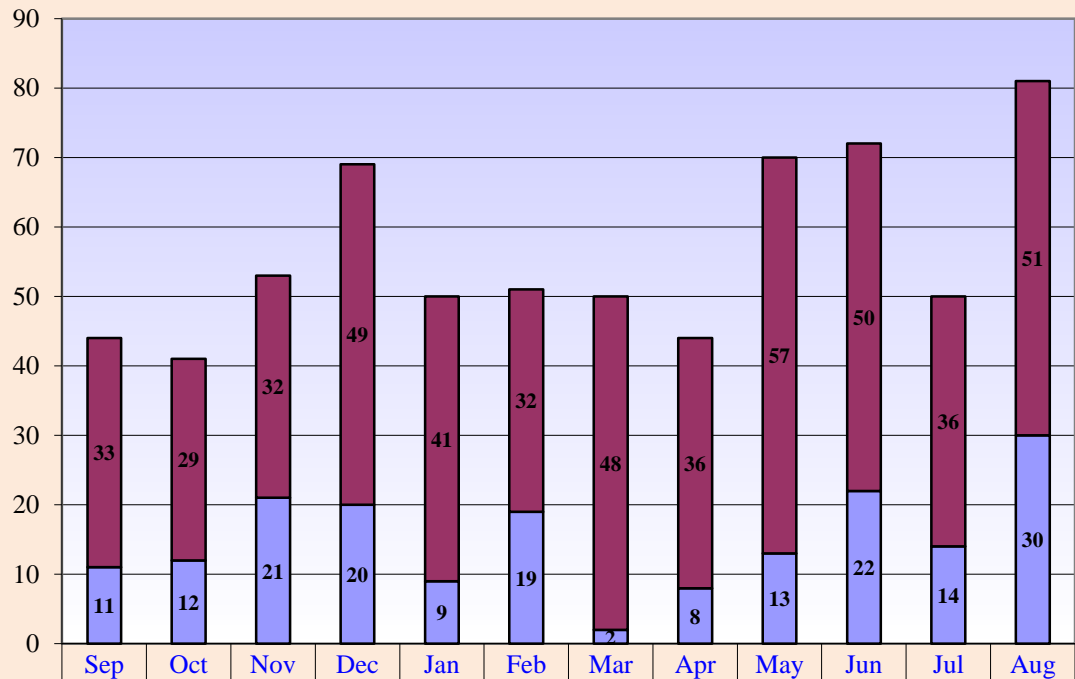


| | | | | | | | | | | | | |
|-----------------------|----|----|----|----|----|----|----|----|----|----|----|----|
| Curr. 12 mo. | 44 | 41 | 53 | 69 | 50 | 51 | 50 | 44 | 70 | 72 | 50 | 81 |
| Current Budget | 44 | 44 | 44 | 44 | 44 | 44 | 44 | 44 | 44 | 44 | 55 | 55 |
| Prev. 12 mo. | 58 | 53 | 54 | 69 | 62 | 60 | 45 | 59 | 62 | 59 | 47 | 74 |

Curr. 12 mo. avg. = 56

Prev. 12 mo. avg. = 59

Procedure Core Visit Types



| | | | | | | | | | | | | |
|--------------------------------------|----|----|----|----|----|----|----|----|----|----|----|----|
| Curr. 12 mo. Scopes | 33 | 29 | 32 | 49 | 41 | 32 | 48 | 36 | 57 | 50 | 36 | 51 |
| Curr. 12 mo. Minor Procedures | 11 | 12 | 21 | 20 | 9 | 19 | 2 | 8 | 13 | 22 | 14 | 30 |

**Memorial Hospital of Converse County
Mammography Exams
Aug 2017**

Mammography Exams



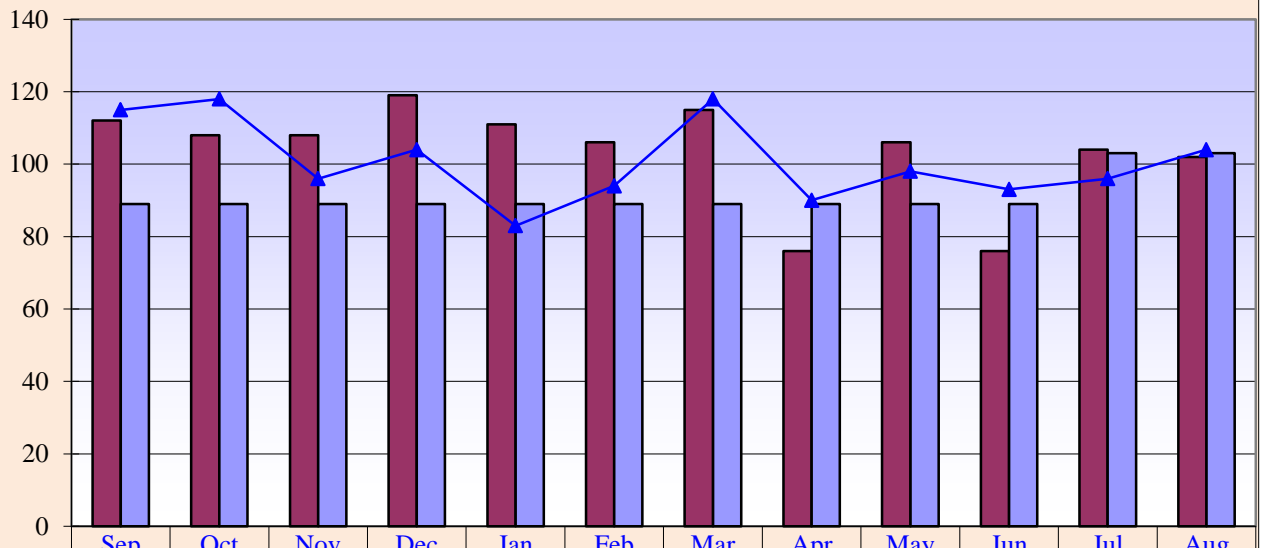
| | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ■ Curr. 12 mo. | 92 | 136 | 129 | 85 | 60 | 73 | 94 | 91 | 86 | 94 | 86 | 111 |
| ■ Current Budget | 84 | 84 | 84 | 84 | 84 | 84 | 84 | 84 | 84 | 84 | 93 | 93 |
| ▲ Prev. 12 mo. | 108 | 126 | 120 | 111 | 75 | 86 | 117 | 102 | 95 | 90 | 79 | 96 |

Curr. 12 mo. avg. = 95

Prev. 12 mo. avg. = 100

**Memorial Hospital of Converse County
MRI & Cat Scans
Aug 2017**

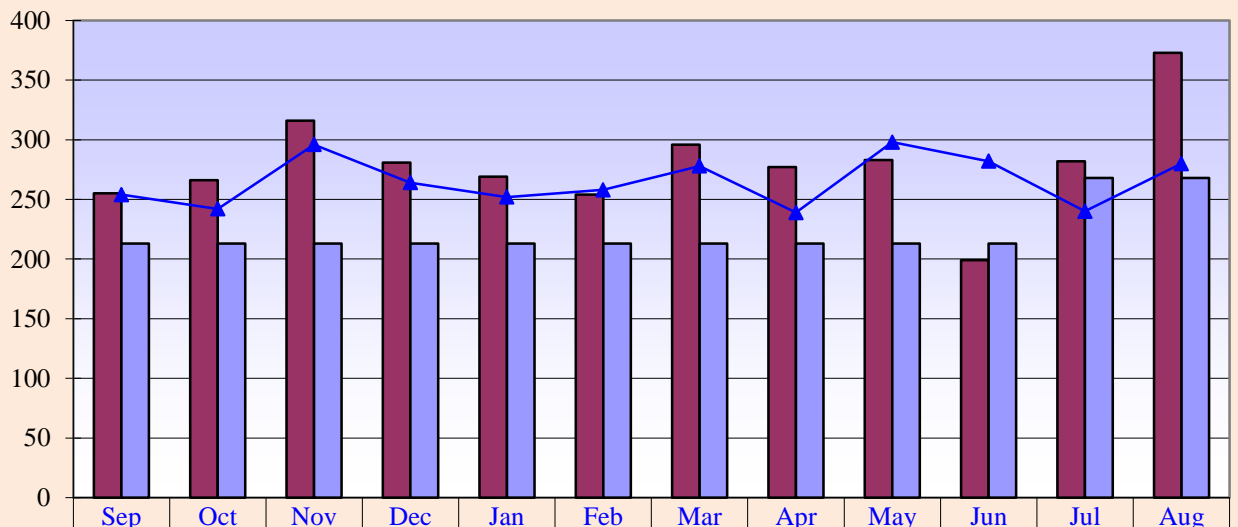
MRI Exams



Curr. 12 mo. avg. = 104

Prev. 12 mo. avg. = 101

CT Exams

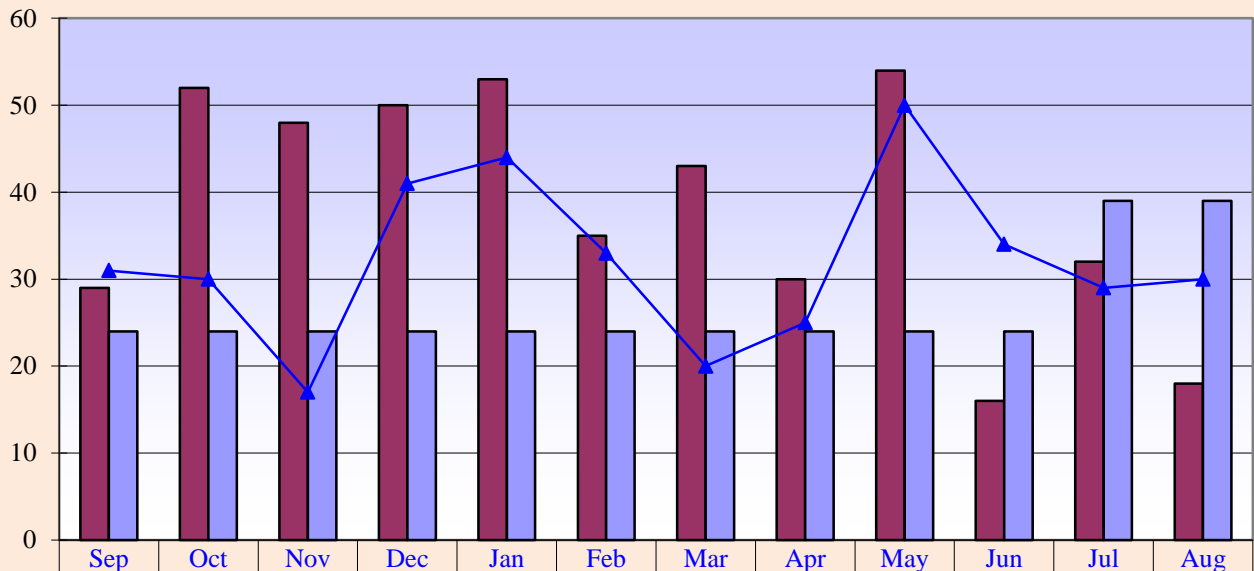


Curr. 12 mo. avg. = 279

Prev. 12 mo. avg. = 265

**Memorial Hospital of Converse County
Nuclear Med and Ultrasound Exams
Aug 2017**

Nuclear Medicine Exams

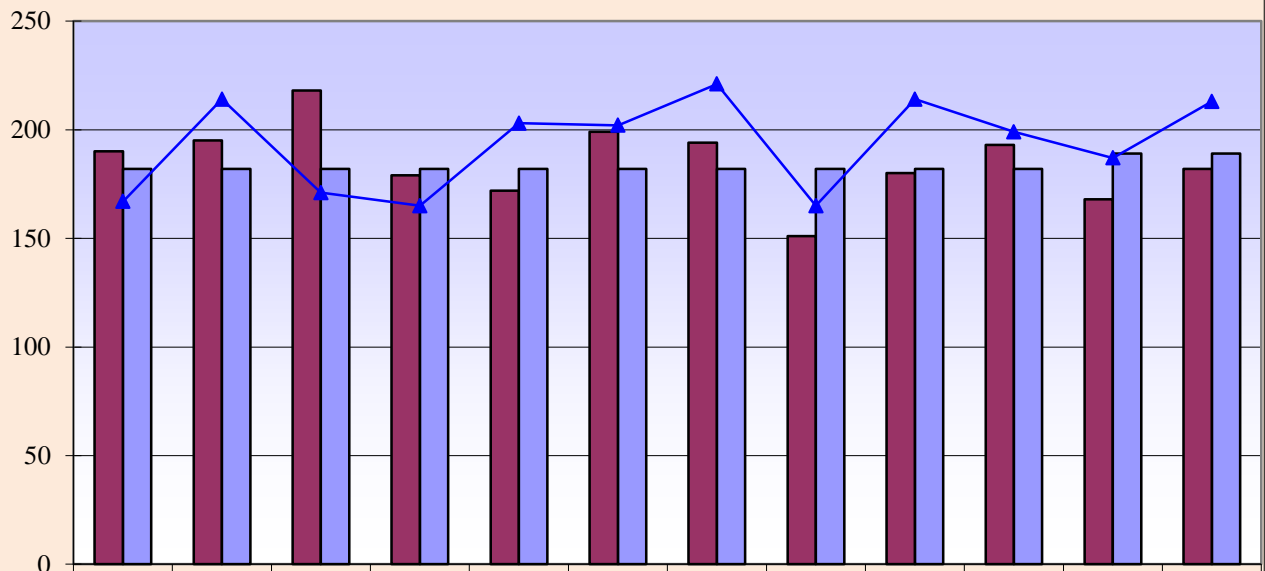


| | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ■ Curr. 12 mo. | 29 | 52 | 48 | 50 | 53 | 35 | 43 | 30 | 54 | 16 | 32 | 18 |
| ■ Current Budget | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 39 | 39 |
| ▲ Prev. 12 mo. | 31 | 30 | 17 | 41 | 44 | 33 | 20 | 25 | 50 | 34 | 29 | 30 |

Curr. 12 mo. avg = 38

Prev. 12 mo. avg. = 32

Ultrasound Exams



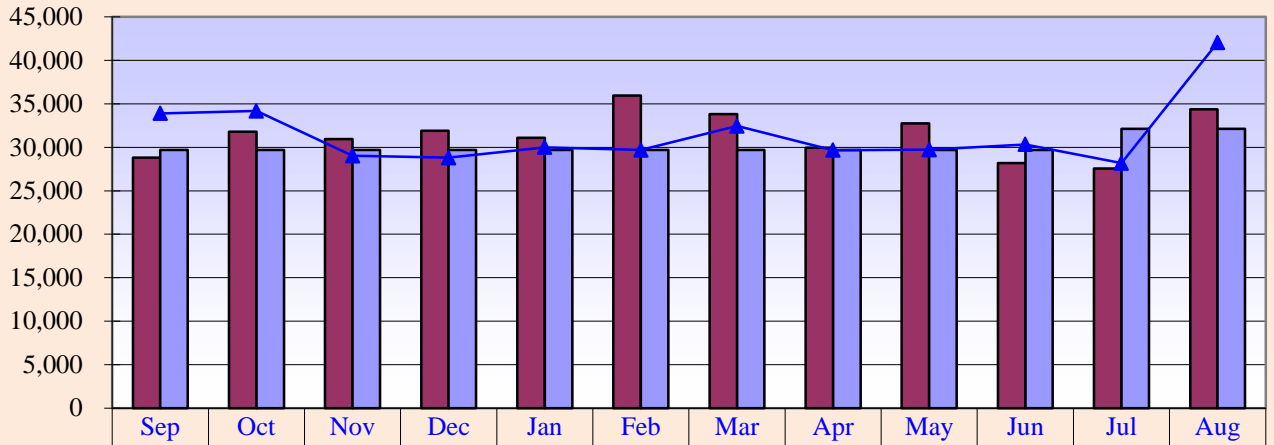
| | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| ■ Curr. 12 mo. | 190 | 195 | 218 | 179 | 172 | 199 | 194 | 151 | 180 | 193 | 168 | 182 |
| ■ Current Budget | 182 | 182 | 182 | 182 | 182 | 182 | 182 | 182 | 182 | 182 | 189 | 189 |
| ▲ Prev. 12 mo. | 167 | 214 | 171 | 165 | 203 | 202 | 221 | 165 | 214 | 199 | 187 | 213 |

Curr. 12 mo. avg. = 185

Prev. 12 mo. avg. = 193

**Memorial Hospital of Converse County
Lab Procedures and Other X-Ray Exams
Aug 2017**

Lab Procedures

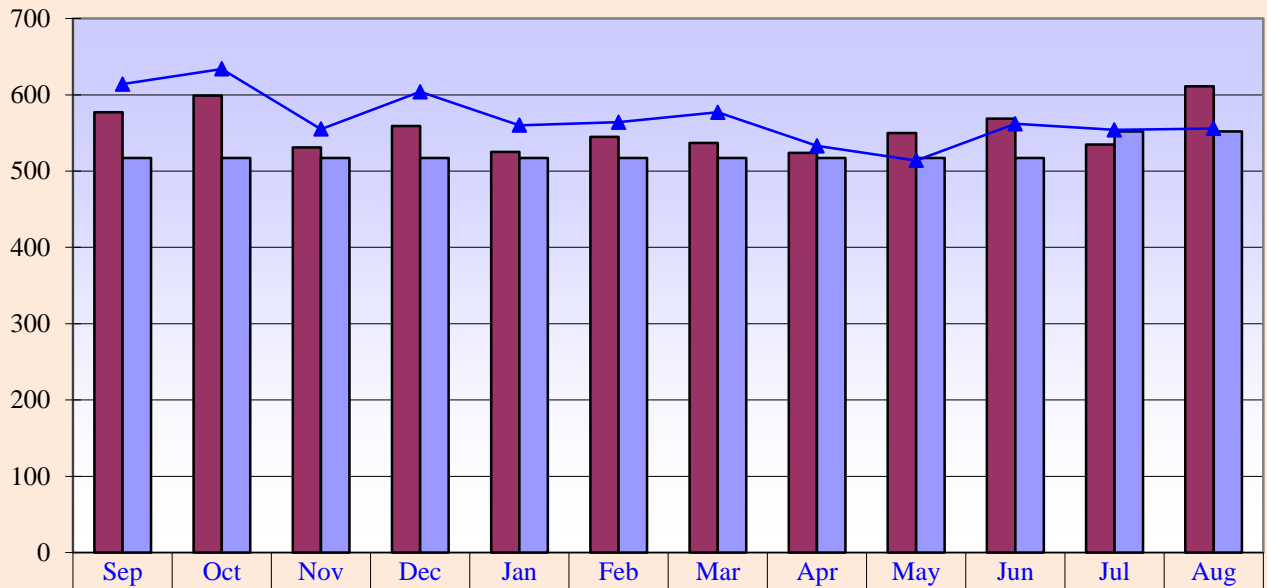


| | | | | | | | | | | | | |
|-----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Curr. 12 mo. | 28,795 | 31,807 | 30,946 | 31,922 | 31,091 | 35,937 | 33,821 | 29,968 | 32,749 | 28,171 | 27,574 | 34,385 |
| Current Budget | 29,682 | 29,682 | 29,682 | 29,682 | 29,682 | 29,682 | 29,682 | 29,682 | 29,682 | 29,682 | 32,118 | 32,118 |
| Prev. 12 mo. | 33,895 | 34,186 | 29,028 | 28,811 | 29,995 | 29,694 | 32,443 | 29,662 | 29,729 | 30,331 | 28,170 | 42,038 |
| —x— | | | | | | | | | | | | |

Curr. 12 mo. avg. = 31,431

Prev. 12 mo. avg. = 31,499

Other X-Ray Exams



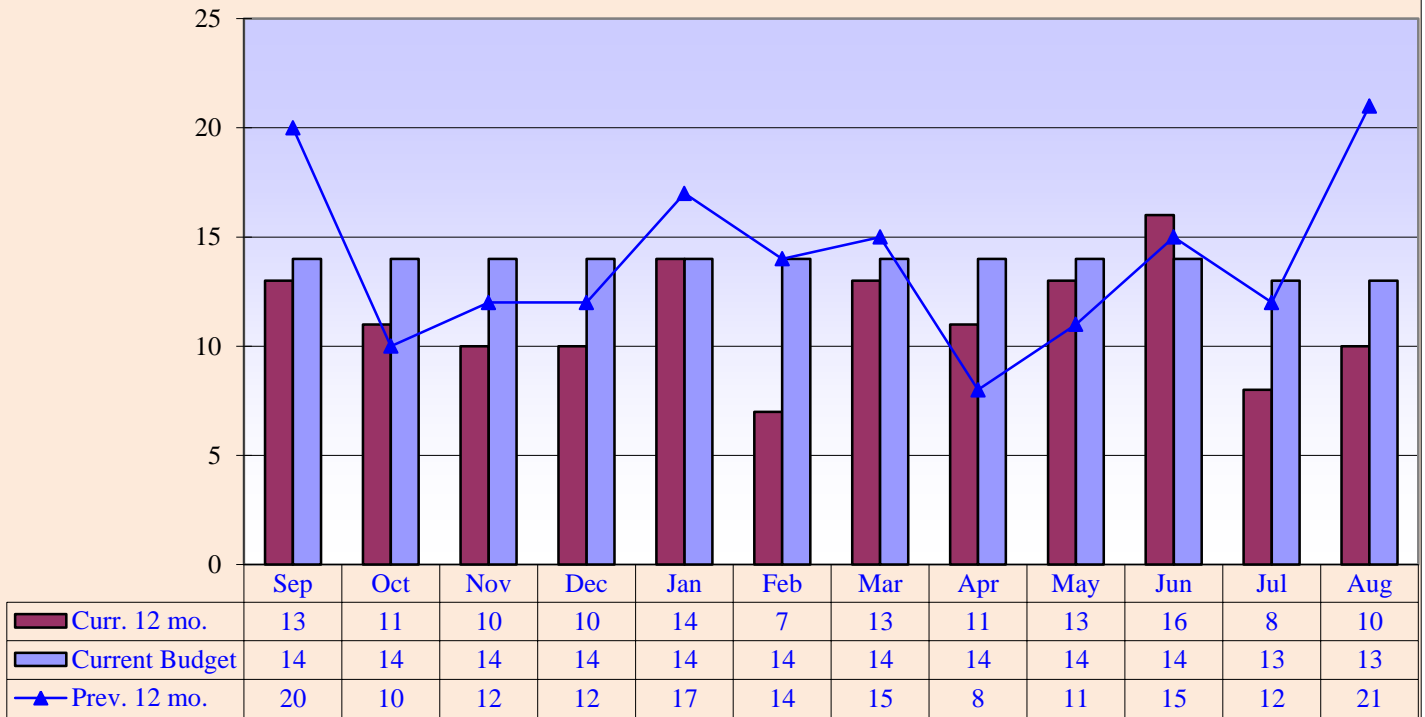
| | | | | | | | | | | | | |
|-----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Curr. 12 mo. | 577 | 599 | 531 | 559 | 525 | 545 | 537 | 524 | 550 | 569 | 535 | 611 |
| Current Budget | 517 | 517 | 517 | 517 | 517 | 517 | 517 | 517 | 517 | 517 | 552 | 552 |
| Prev. 12 mo. | 614 | 634 | 555 | 604 | 560 | 564 | 577 | 533 | 514 | 562 | 554 | 556 |

Curr. 12 mo. avg. = 555

Prev. 12 mo. avg. = 569

**Memorial Hospital of Converse County
Newborns and Net A/R Days
Aug 2017**

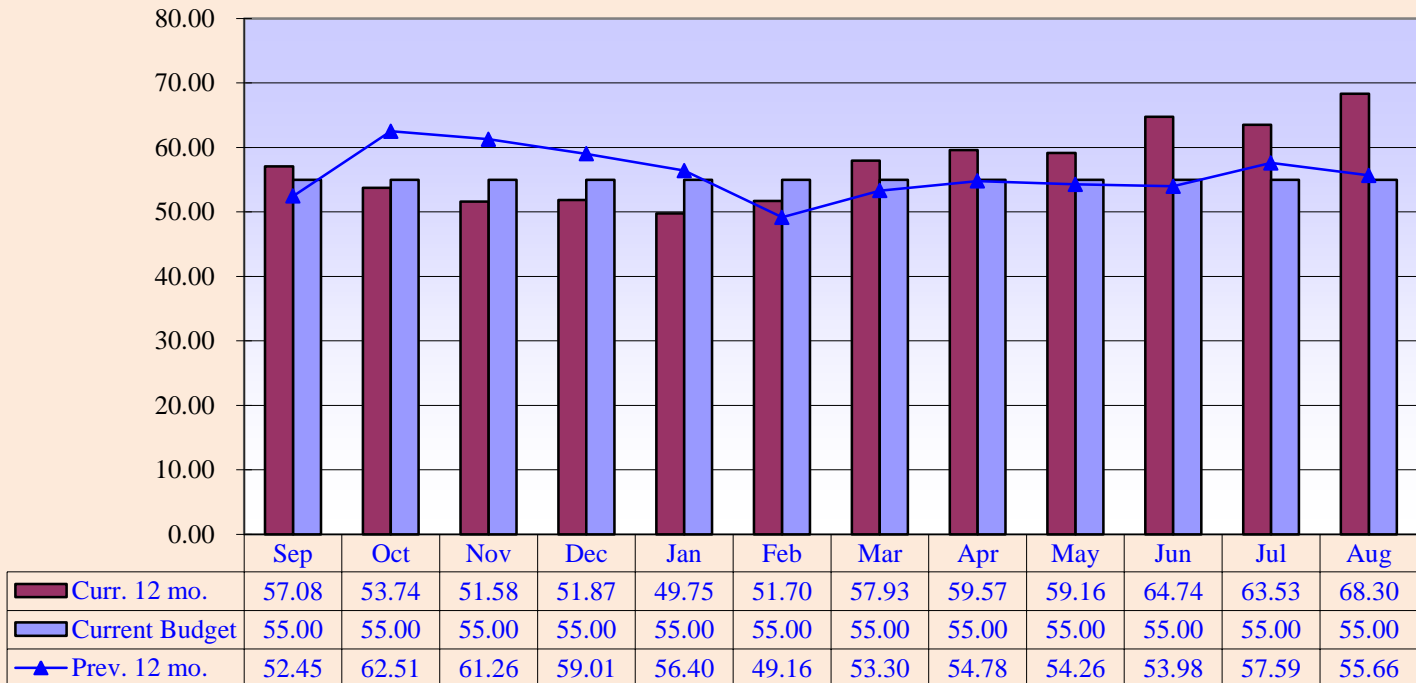
Newborns



Curr. 12 mo. avg. = 11

Prev. 12 mo. avg. = 14

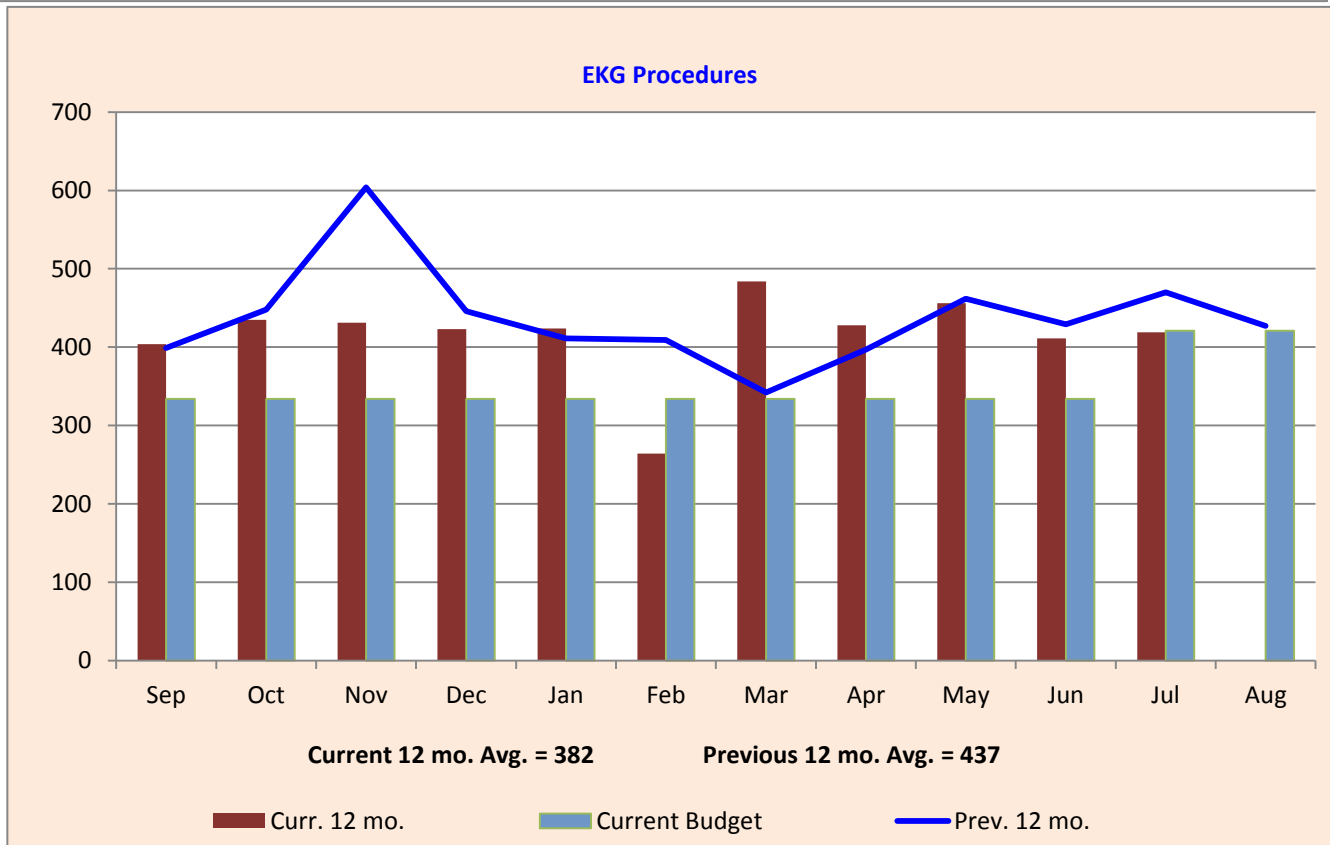
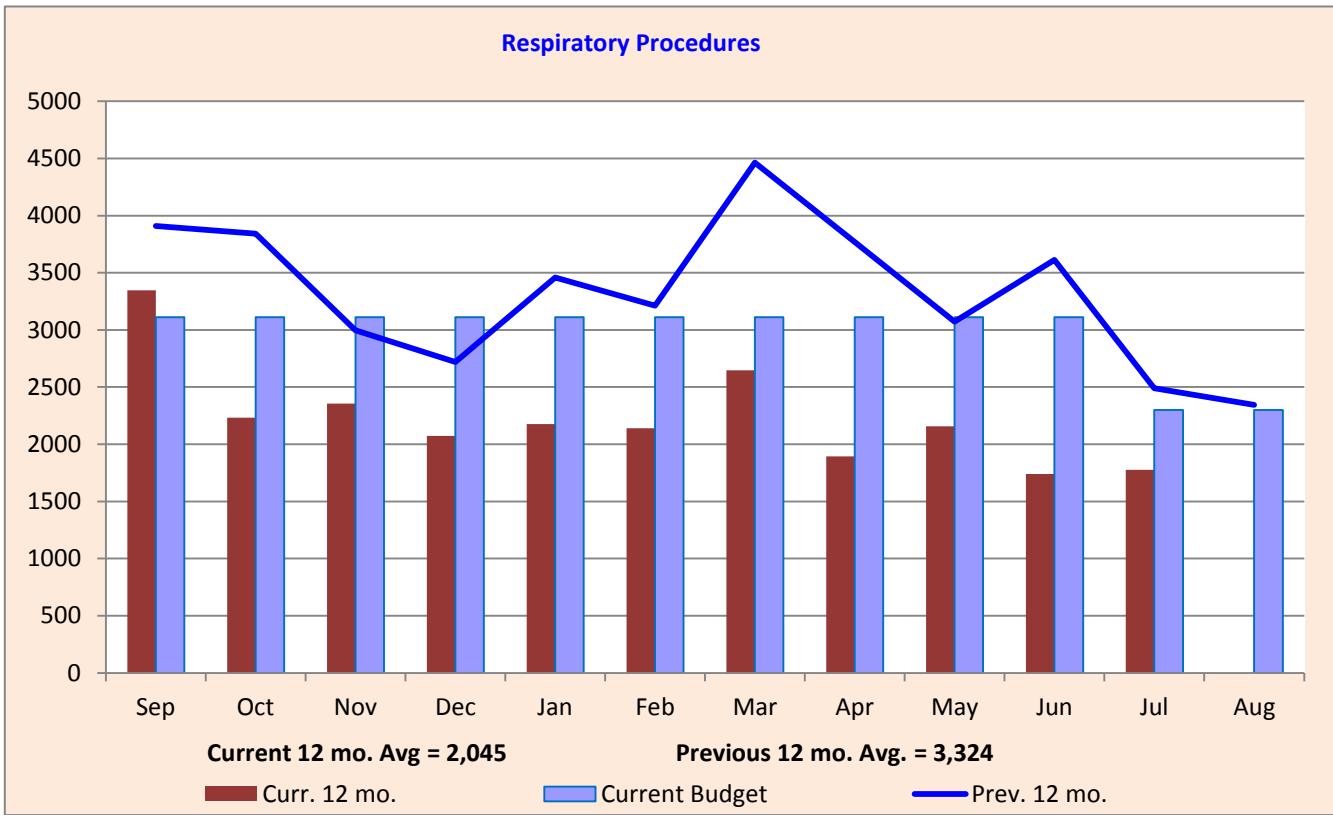
Net Days of Revenue in A/R



Curr. 12 mo. avg. = 57.41

Prev. 12 mo. avg. = 55.86

Memorial Hospital of Converse County
 Respiratory and EKG Procedures
 Aug 2017



**Memorial Hospital of Converse County
Hospital Gross Patient Revenue
Aug 2017**

Hospital Gross Patient Revenue



Curr. 12 mo. avg. = \$7,053,867

Prev. 12 mo. avg. = \$7,289,907

**Memorial Hospital of Converse County
Income Statement Summary
Budget Variance Report**

| Current Month | | | Year to Date | | | Prior Year YTD | | |
|----------------------|---------------|------------------------|---------------------------------------|--------------------------|-------------------|------------------------|--------------------------|------------------------------|
| Aug 2017 | Budget | Variance Amount | August | YTD Thru Aug 2017 | YTD Budget | Variance Amount | YTD Thru Aug 2016 | Change From Prior YTD |
| | | | <u>Patient Revenue</u> | | | | | |
| \$1,246,490 | \$1,642,142 | (\$395,652) | Inpatient | \$2,287,795 | \$3,460,226 | (\$1,172,431) | \$3,747,883 | (\$1,460,088) |
| 4,455,562 | 3,850,500 | 605,062 | Outpatient | 8,346,153 | 8,119,970 | 226,183 | 8,555,057 | (208,904) |
| 1,503,642 | 1,134,349 | 369,293 | Physician Clinics | 2,436,594 | 2,390,228 | 46,366 | 2,675,290 | (238,696) |
| \$7,205,694 | \$6,626,991 | \$578,703 | Total Patient Revenue | \$13,070,542 | \$13,970,424 | (\$899,882) | \$14,978,230 | (\$1,907,688) |
| | | | <u>Deductions From Revenue</u> | | | | | |
| 1,011,477 | 1,147,156 | (135,679) | Medicare | 1,873,002 | 2,294,311 | (421,309) | 1,864,460 | 8,542 |
| 469,965 | 434,615 | 35,350 | Medicaid | 931,802 | 869,235 | 62,567 | 1,106,812 | (175,010) |
| 109,355 | 117,501 | (8,146) | Worker's Compensation | 207,721 | 235,001 | (27,280) | 214,278 | (6,557) |
| 534,916 | 738,429 | (203,513) | Other Contractuals | 1,106,626 | 1,476,863 | (370,237) | 1,201,267 | (94,641) |
| 208,193 | 226,176 | (17,983) | Other | 340,017 | 452,356 | (112,339) | 344,902 | (4,885) |
| \$2,333,906 | \$2,663,877 | (\$329,971) | Total Deductions | \$4,459,169 | \$5,327,766 | (\$868,597) | \$4,731,719 | (\$272,550) |
| 4,871,787 | 3,963,114 | 908,673 | Net Patient Revenue | 8,611,374 | 8,642,658 | (31,284) | 10,246,511 | (1,635,137) |
| 196,869 | 116,668 | 80,201 | <u>Other Operating Revenue</u> | 311,892 | 233,334 | 78,558 | 217,497 | 94,395 |
| \$5,068,656 | \$4,079,782 | \$988,874 | Total Operating Revenue | \$8,923,266 | \$8,875,992 | \$47,274 | \$10,464,008 | (\$1,540,742) |
| | | | <u>Operating Expenses</u> | | | | | |
| 2,336,753 | 2,080,230 | 256,523 | Salaries & Wages | 4,546,312 | 4,376,108 | 170,204 | 4,705,304 | (158,992) |
| 557,865 | 641,973 | (84,108) | Benefits | 927,763 | 1,298,897 | (371,134) | 1,267,355 | (339,592) |
| 463,617 | 491,669 | (28,052) | Supplies | 912,626 | 983,335 | (70,709) | 1,058,113 | (145,487) |
| 112,095 | 107,910 | 4,185 | Lease & Rentals | 199,430 | 215,822 | (16,392) | 205,509 | (6,079) |
| 76,177 | 102,550 | (26,373) | Other Expenses | 151,084 | 205,127 | (54,043) | 220,020 | (68,936) |
| 540 | 4,166 | (3,626) | Legal | 540 | 8,333 | (7,793) | 27,216 | (26,676) |
| 31,095 | 30,784 | 311 | Travel & Education | 40,184 | 61,592 | (21,408) | 17,599 | 22,585 |
| 121,814 | 113,505 | 8,309 | Maintenance & Repair | 251,175 | 227,009 | 24,166 | 224,620 | 26,555 |
| 18,119 | 26,321 | (8,203) | Physician Fees | 31,068 | 52,641 | (21,574) | 65,180 | (34,113) |
| 20,722 | 17,916 | 2,806 | Interest | 41,197 | 35,833 | 5,364 | 41,250 | (53) |
| 13,064 | 53,966 | (40,902) | Professional Fees | 72,930 | 108,046 | (35,116) | 80,819 | (7,889) |
| 107,769 | 105,575 | 2,194 | Purchased Services | 186,788 | 211,153 | (24,365) | 223,316 | (36,528) |
| 52,451 | 41,026 | 11,425 | Insurance | 102,802 | 82,052 | 20,750 | 47,115 | 55,687 |
| 57,951 | 47,631 | 10,320 | Utilities | 105,419 | 95,265 | 10,154 | 100,518 | 4,901 |
| 343,902 | 351,151 | (7,249) | Depreciation | 686,401 | 702,301 | (15,900) | 713,587 | (27,186) |
| 498,817 | 527,751 | (28,934) | Indigent Care | 760,113 | 1,055,501 | (295,388) | 1,372,674 | (612,561) |
| \$4,812,750 | \$4,744,124 | \$68,626 | Total Expenses | \$9,015,832 | \$9,719,015 | (\$703,183) | \$10,370,195 | (\$1,354,363) |
| 255,906 | (664,342) | 920,248 | Operating Income (Loss) | (92,566) | (843,023) | 750,457 | 93,813 | (186,379) |
| | | | <u>Non-Operating Revenue</u> | | | | | |
| 91,335 | 90,626 | 709 | County - Indigent Care Reimbursement | 181,960 | 181,251 | 710 | 181,575 | 385 |
| 30,208 | 30,208 | 0 | County - Ambulance Reimbursement | 60,417 | 60,417 | 0 | 60,417 | 0 |
| 26,350 | 41,666 | (15,316) | Other Non-Operating | 589,313 | 83,333 | 505,980 | 74,149 | 515,164 |
| 0 | 0 | 0 | Non-Operating Expense | 0 | 0 | 0 | 0 | 0 |
| \$403,800 | (\$501,842) | \$905,642 | Net Income/(Loss) | \$739,124 | (\$518,023) | \$1,257,147 | \$409,954 | \$329,170 |

Memorial Hospital of Converse County
Financial and Statistical Highlights
Aug 2017

Page #

Patient Volumes

| | | |
|-----------------------|--|------|
| IP Daily Census..... | At 5.10 down 2.74 from August 2016 - up 1.13 from July 2017 | 1-2 |
| Surgeries..... | At 72 down 22 from Aug 2016 - up 22 from July 2017 | 6-7 |
| Radiology Exams..... | At 1,397 up 118 from Aug 2016 - up 190 from July 2017 | 9-12 |
| Laboratory Tests..... | At 34,385 down 7,653 from Aug 2016 - up 6,811 from July 2017 | 12 |
| Emer. Rm. Visits..... | At 422 down 8 from Aug 2016 - up 19 from July 2017 | 5 |
| Clinic Visits..... | At 3,877 down 254 from Aug 2016 - up 834 from July 2017 | |
| Urgent Care..... | At 680 up 87 from Aug 2016 - up 194 from July 2017 | |
| Clinic Volumes..... | Down 0.93% compared to last year | |
| RHC visits..... | At 336 down 22 from Aug 2016 - up 12 from July 2017 | |

Income Statement

Gross Patient Revenue for the month was \$7,200,000 compared to 8,002,000 last Aug and \$5,860,000 last month. Net Income for Aug is \$403,000 compared to \$640,000 last year and \$335,000 last month. 15

Monthly Revenue - over budget by \$578,000

The departments that are under budget by \$10,000 or more are as follows:

| | |
|---------------------------|---------------------------|
| Ambulance - 14,000 | Physical Therapy - 31,000 |
| Med/Surg - 42,000 | Hospitalists - 47,000 |
| Swing Bed - 32,000 | Surgery - 67,000 |
| Nuclear Medicine - 44,000 | Cardiopulmonary - 34,000 |
| Pharmacy - 129,000 | |

Deductions From Revenue - Under budget by (\$329,000)

Monthly Expense Variances - Over budget by \$68,000

Areas that are over budget for the month

| | |
|---------------------------------------|---|
| <u>Salaries & Wages - 256,000</u> | <u>Maintenance & Repair - 8,300</u> |
| | Facilities |
| <u>Lease & Rentals - 4,000</u> | |
| Surgery | <u>Purchased Services - 2,000</u> |
| | ECare |
| <u>Travel & Education - 311</u> | |
| Glenrock Ambulance | <u>Interest - 2,800</u> |
| | CD Loan |
| <u>Utilities - 10,000</u> | |
| MOB Electric - 3,000 | <u>Insurance - 11,400</u> |
| Facilities Electric - 5,000 | Administration |
| Facilities Water - 2,000 | |

Cash Status

Cash balances as of August 31, 2017 are \$13,321,414.
This equates to 99.16 days of expenses on hand.

Accounts Receivable

Net Accounts Receivable days are at 68.30 days for the end of August compared to 55.66 last year and 63.53 last month.

**Memorial Hospital of Converse County
Statistics
For The Period Ended August 31, 2017**

| Monthly | | | | | | Year to Date | | | | | | |
|----------|----------|----------------------------|--------|--------|---------------|---|----------------------|----------------------|----------------------------|------------|-------|---------------|
| Aug 2017 | Aug 2016 | Variance From Prior Aug | Budget | Amount | Variance % | | YTD Thru Aug 2017 | YTD Thru Aug 2016 | Variance From Prior YTD | YTD Budget | Amt. | Variance % |
| 57 | 94 | (37) | 67 | (10) | -14.9% | A & P Admissions - Regular | 116 | 167 | (51) | 134 | (18) | -13.4% |
| 1 | 6 | (5) | 4 | (3) | -75.0% | -Swing Bed | 2 | 7 | (5) | 8 | (6) | -75.0% |
| 58 | 100 | (42) | 71 | (13) | -18.3% | Total A & P Admissions | 118 | 174 | (56) | 142 | (24) | -16.9% |
| 158 | 243 | (85) | 176 | (18) | -10.2% | A & P Patient Days - Regular | 281 | 437 | (156) | 352 | (71) | -20.2% |
| 3 | 51 | (48) | 50 | (47) | -94.0% | -Swing Bed | 14 | 74 | (60) | 100 | (86) | -86.0% |
| 161 | 294 | (133) | 226 | (65) | -28.8% | Total A & P Patient Days | 295 | 511 | (216) | 452 | (157) | -34.7% |
| 10 | 21 | (11) | 14 | (4) | -28.6% | Newborn - Admissions | 18 | 33 | (15) | 28 | (10) | -35.7% |
| 21 | 42 | (21) | 23 | (2) | -8.7% | -Patients Days | 31 | 63 | (32) | 46 | (15) | -32.6% |
| 72 | 94 | (22) | 88 | (16) | -18.2% | Surgeries | 122 | 181 | (59) | 176 | (54) | -30.7% |
| 3,342 | 3,684 | (342) | 3,130 | 212 | 6.8% | Outpatient Registrations | 6,105 | 6,651 | (546) | 6,260 | (155) | -2.5% |
| 422 | 430 | (8) | 518 | (96) | -18.5% | ER Registrations | 825 | 839 | (14) | 1,036 | (211) | -20.4% |
| 3,764 | 4,114 | (350) | 3,648 | 116 | 3.2% | Total Registrations | 6,930 | 7,490 | (560) | 7,296 | (366) | -5.0% |
| 304 | 325 | (21) | 304 | (1) | -0.2% | FTEs | 300 | 325 | (25) | 304 | (4) | -1.4% |

| Financial Ratios | Aug 2017 | Aug 2016 | YTD | US | WY | Misc. Measurements | YTD - 17 | YTD - 16 | Variance From Prior Year | WY | Variance From WY |
|--|----------|----------|------------------|-------|--------|------------------------------|-----------|-----------|-----------------------------|-----------|---------------------|
| Days Cash on Hand YTD | 99 | 72 | 99 | 76 | 99 | Total Gross Rev. per FTE | \$261,115 | \$276,414 | (\$15,299) | \$145,000 | \$116,115 |
| Operating Margin | 5.05% | 9.08% | -1.03% | 1.79% | -0.93% | Contractual Deductions | 34.11% | 31.61% | 2.50% | 33.13% | 0.98% |
| Net Margin | 7.95% | 11.52% | 8.27% | 3.09% | 4.85% | Inpatient Revenue % | 21.51% | 30.44% | -8.93% | 33.17% | -11.66% |
| Current Ratio | 4.42 | 3.53 | N/A | 2.35 | 3.71 | Outpatient Revenue % | 78.49% | 69.56% | 8.93% | 66.83% | 11.66% |
| Gross A/R Days | 57.35 | 53.65 | | 50.37 | 59.90 | Average Length of Stay | 2.36 | 2.61 | (0.25) | 3.30 | (0.94) |
| Net A/R Days | 68.30 | 55.66 | | 52.46 | 56.82 | Medicare Inp. Payer Mix | 34.23% | 33.41% | 0.82% | 75.25% | -41.02% |
| FTEs per Adjusted Occupied Bed - Excluding MOB | | | 11.24 | 5.51 | 9.88 | Average I/P Daily Census | 4.53 | 7.05 | (2.52) | 3.50 | 1.03 |
| | | | With MOB - 11.56 | | | Salaries to Net Patient Rev. | 52.79% | 45.92% | 6.87% | 53.41% | -0.62% |
| Medicare Rural Hospital Flexibility Program Monitoring Team - US CAH Median-2015 | | | | | | Salaries to Total Expense | 50.42% | 45.37% | 5.05% | 46.32% | 4.10% |
| Medicare Rural Hospital Flexibility Program Monitoring Team -WY CAH Medium-2015 | | | | | | Average Salary per FTE | \$90,823 | \$86,867 | 3,956 | \$62,062 | \$28,761 |
| | | | | | | Benefits as % of Salaries | 20.40% | 26.93% | -6.53% | | |

Memorial Hospital of Converse County
Balance Sheet
August 31, 2017

| | <u>Aug 2017</u> | <u>Aug 2016</u> |
|--|----------------------------|----------------------------|
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash On Hand And In Banks | \$6,515,194 | \$4,608,418 |
| Certificates Of Deposit - Unrestricted | 1,306,788 | 182,305 |
| Total Cash Assets | <u>\$7,821,982</u> | <u>\$4,790,723</u> |
| Assets Whose Use is Restricted | | |
| Certificates of Deposit Securing Loan | 5,500,000 | 6,500,000 |
| Total Restricted Assets | <u>\$5,500,000</u> | <u>\$6,500,000</u> |
| Accounts Receivable (Gross) | 12,339,067 | 12,507,276 |
| Uncollectable Accts. & Contratual. Adj. | <u>(3,779,213)</u> | <u>(3,616,760)</u> |
| Net Patient Accounts | <u>\$8,559,853</u> | <u>\$8,890,516</u> |
| Due From Physicians/Staff | 9,513 | 80,273 |
| Inventories Of Supplies | 992,127 | 967,946 |
| Other Current Assets | 1,010,095 | 908,414 |
| Yellowstone Group Investment | 82,305 | 0 |
| Total Current Assets | <u>\$23,975,875</u> | <u>\$22,137,872</u> |
| LAND, BUILDING AND EQUIPMENT, net | \$28,584,104 | \$30,751,700 |
| OTHER ASSETS | | |
| Investment - Big Country Rehab | 138,915 | 168,980 |
| Issue Cost to Capitalize | 0 | 123,452 |
| Total Other Assets | <u>\$138,915</u> | <u>\$292,432</u> |
| Total Assets | <u><u>\$52,698,894</u></u> | <u><u>\$53,182,004</u></u> |
| LIABILITIES AND FUND EQUITY | | |
| CURRENT LIABILITIES | | |
| Accounts Payable | \$718,544 | \$630,153 |
| Accrued Salaries | 2,803,668 | 2,542,083 |
| Accrued Self Funded Health Insurance | <u>(134,760)</u> | <u>(21,748)</u> |
| Accrued Taxes And Deductions | 945,522 | 662,075 |
| Current Portion Of Notes Payable | 282,772 | 53,777 |
| Current Portion of CD Secured Note | 804,130 | 1,000,000 |
| Total Current Liabilities | <u>\$5,419,876</u> | <u>\$4,866,340</u> |
| OTHER LIABILITIES | | |
| Deferred Loss On Early Retirement Of Bonds | <u>(372,201)</u> | <u>(455,014)</u> |
| Medicare Cost Report Settlement | 160,000 | 0 |
| Long Term CD Secured Note Obligations | 5,226,907 | 6,500,000 |
| Long Term Notes Payable | 194,076 | 31,298 |
| Total Other Liabilities | <u>\$5,208,781</u> | <u>\$6,076,284</u> |
| Total Liabilities | \$10,628,657 | \$10,942,624 |
| FUND EQUITY | | |
| Fund Balance | \$41,331,113 | \$41,829,425 |
| Net Income | 739,124 | 409,955 |
| Total Fund Balance | <u>\$42,070,237</u> | <u>\$42,239,380</u> |
| Total Liabilities And Fund Equity | <u><u>\$52,698,894</u></u> | <u><u>\$53,182,004</u></u> |

Cash Flow Statement for July 2017 and FYTD 2018

| Cash Flow From Operations | <u>Aug 2017</u> | <u>FYTD 2018</u> |
|--|----------------------------------|------------------------------------|
| Net Earnings/(Loss) | \$403,800 | \$739,124 |
| <u>Additions/(Subtractions) to Cash</u> | | |
| Depreciation/Non-cash Interest | 343,902 | 686,402 |
| Decrease/(Increase) in Accounts Receivable | (1,096,489) | (1,182,994) |
| (Decrease)/Increase in Accounts Payable | 12,313 | (1,297,179) |
| Decrease/(Increase) in Inventory | (66,508) | (78,726) |
| Net Cash Flow From Operations | <u>(\$402,982)</u> | <u>(\$1,133,373)</u> |
| Cash Flow from Capital Purchases | | |
| Equipment, Fixed Assets, Construction | (125,960) | (557,674) |
| Cash Flow from Financing | | |
| Notes Payable | <u>(23,094)</u> | <u>(850,300)</u> |
| Cash Flow for the Month Ending: Aug 2017 | <u><u>(\$552,036)</u></u> | <u><u>(\$2,541,347)</u></u> |